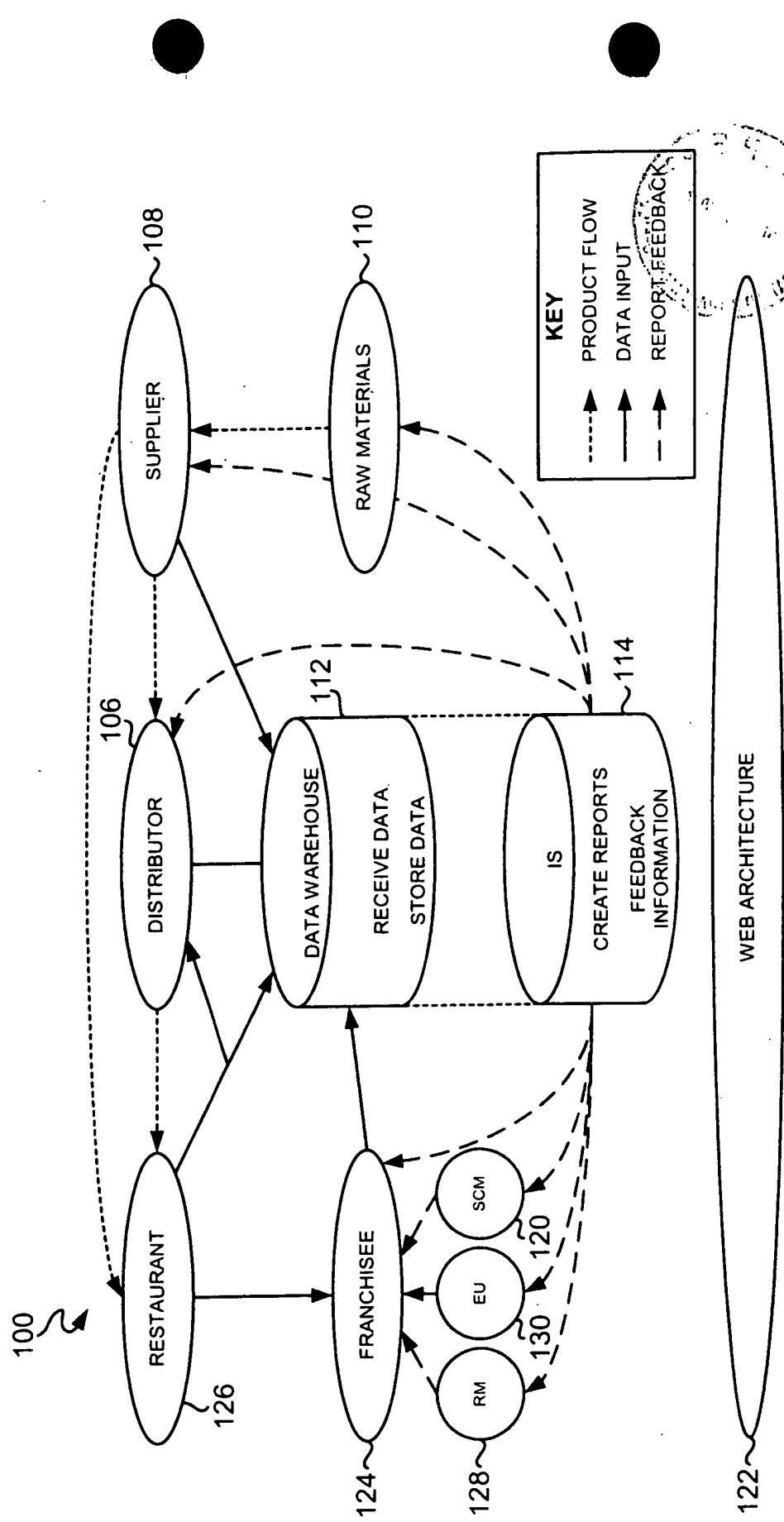
**FIG. 1A**

**FIG. 1B**

00000000000000000000000000000000

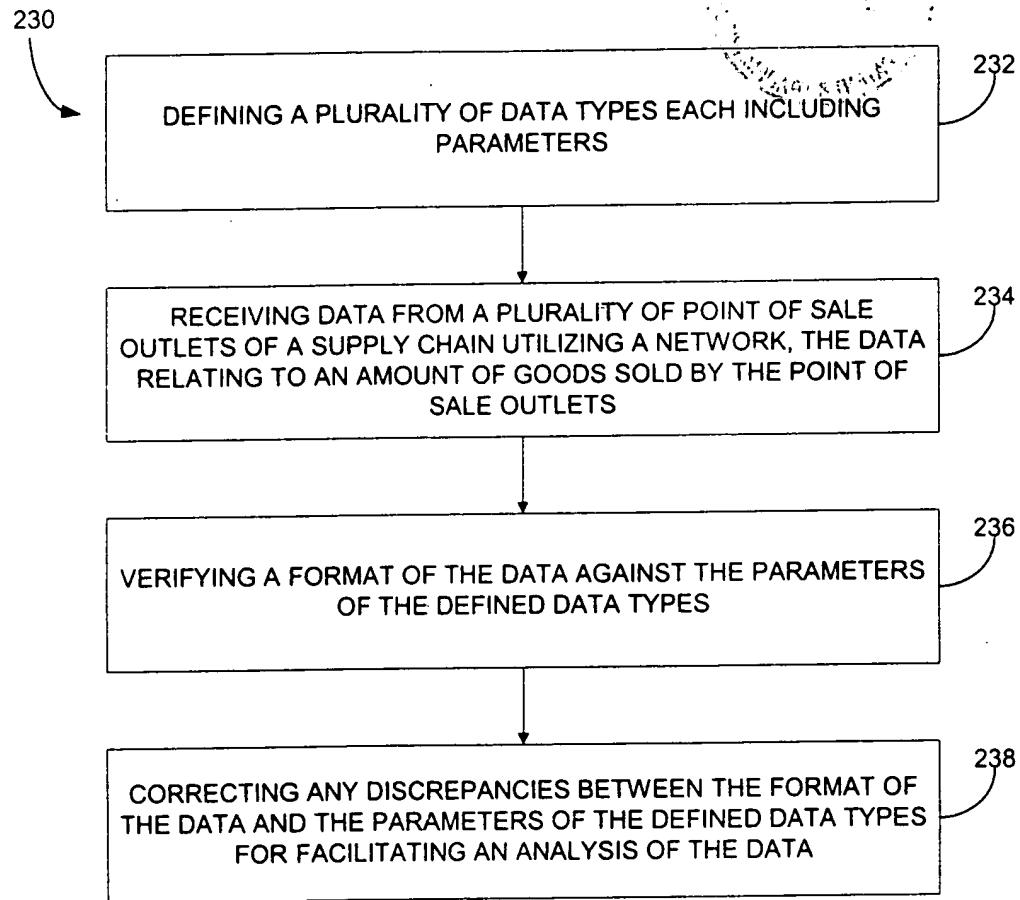


FIG. 2

102040-22607360

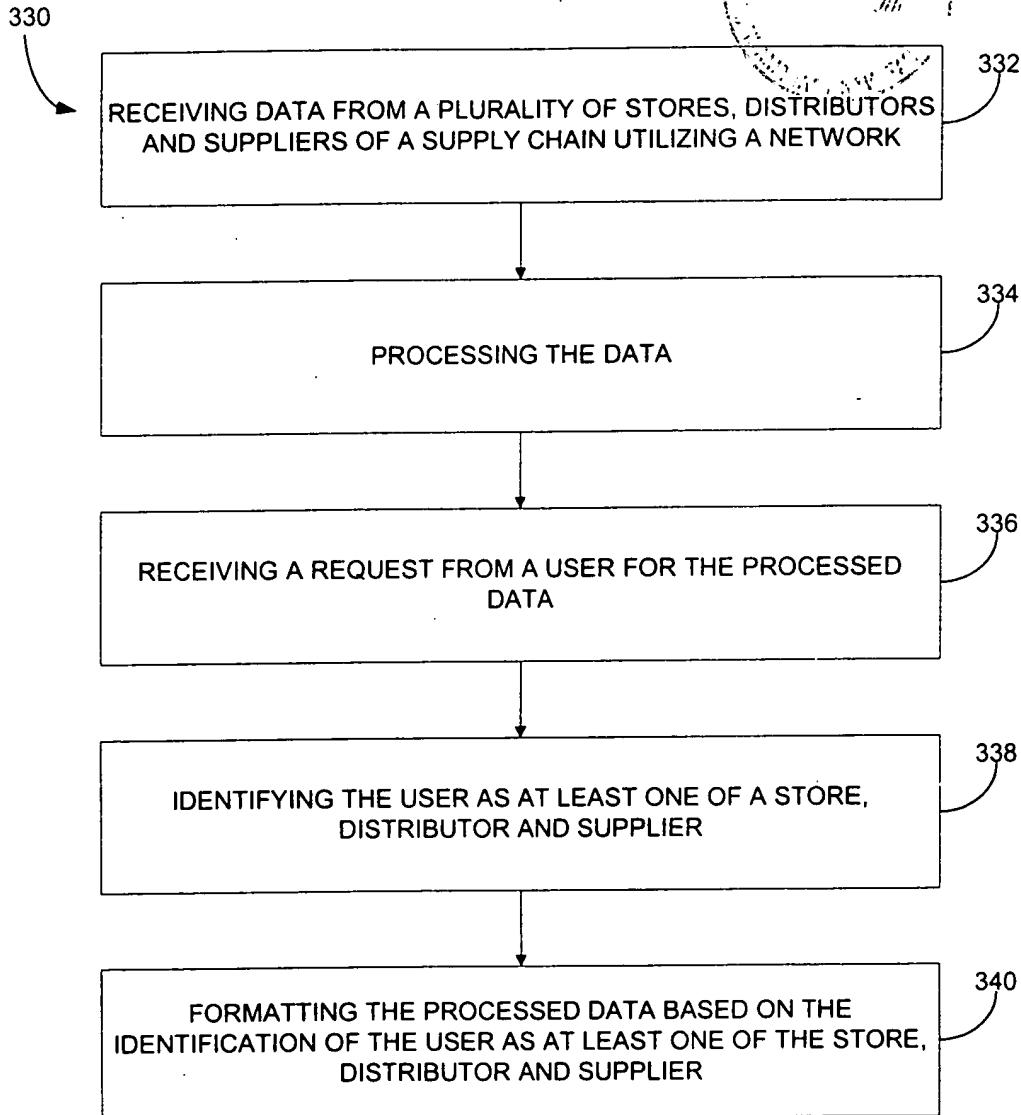


FIG. 3

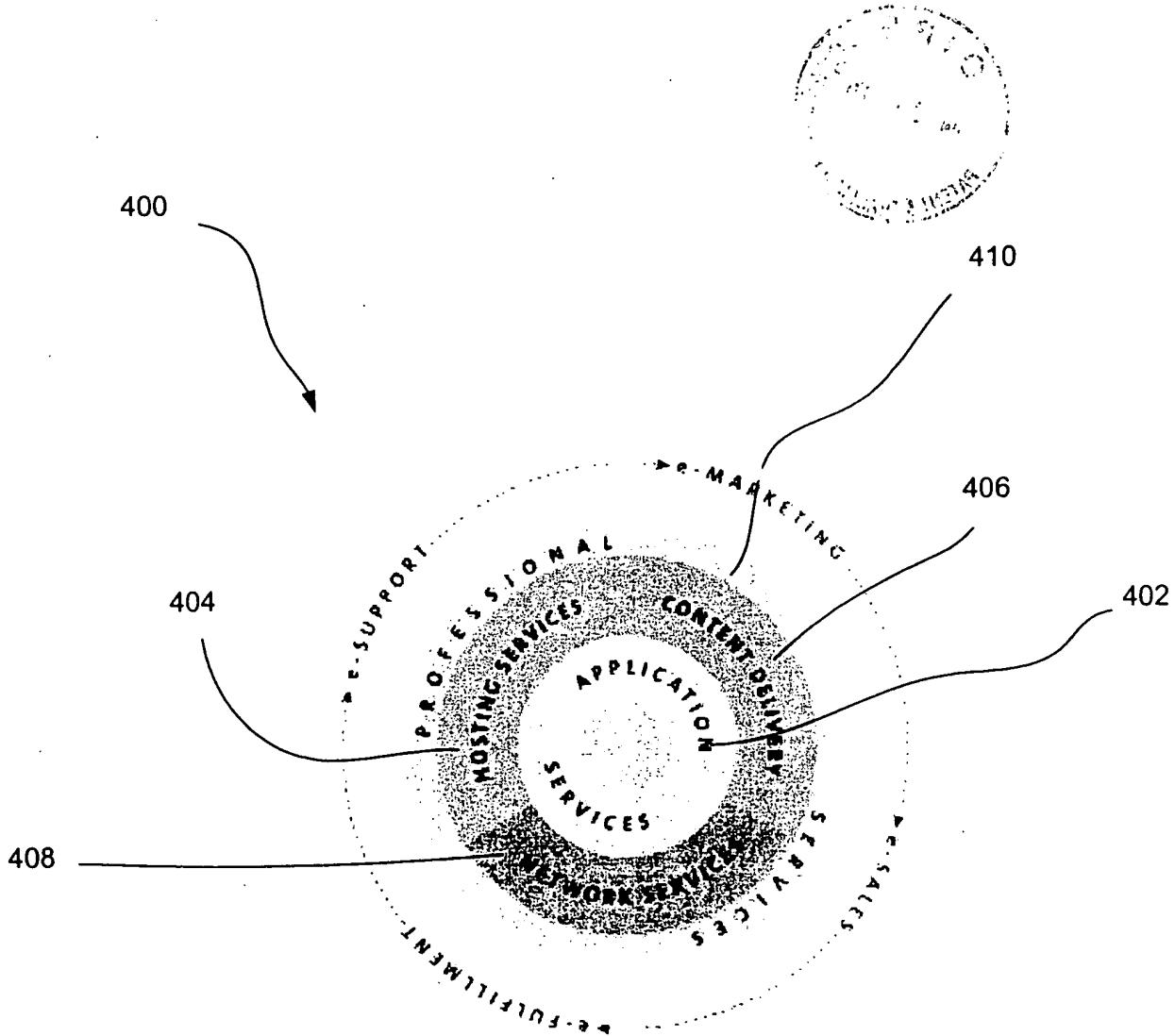


Fig. 4

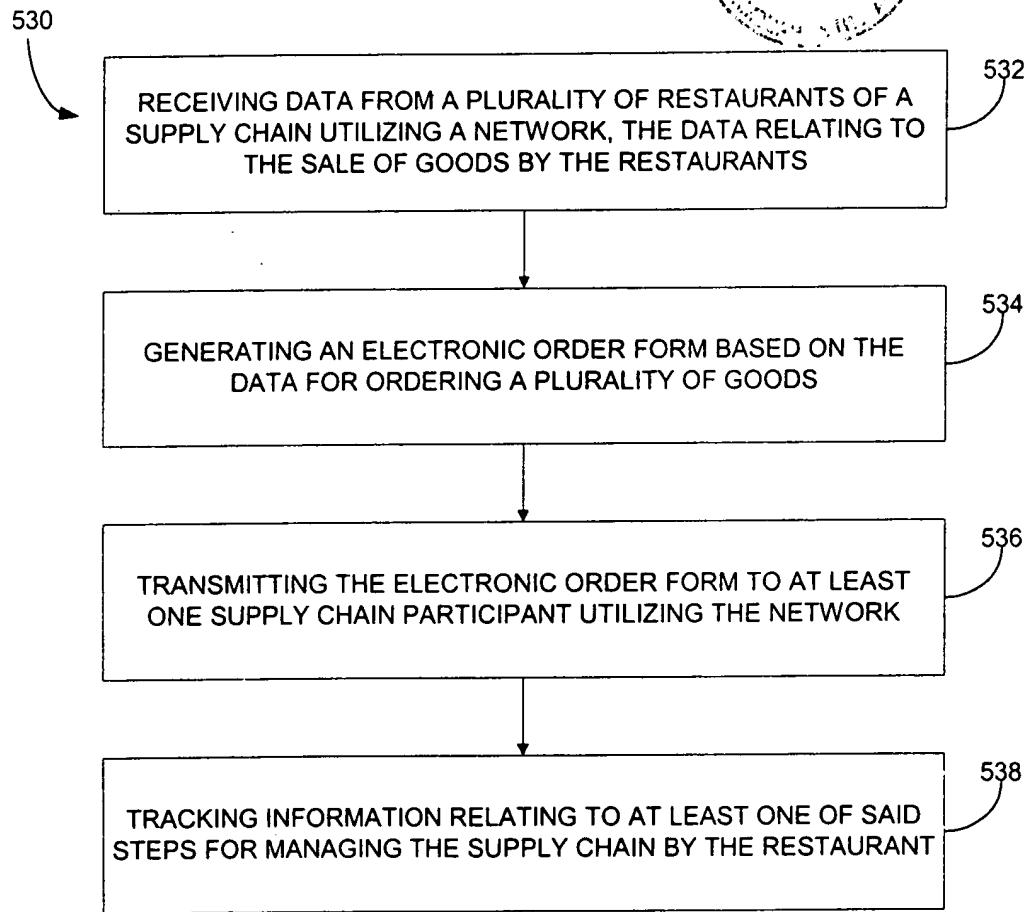


FIG. 5

FIG. 6
630 632 634 636

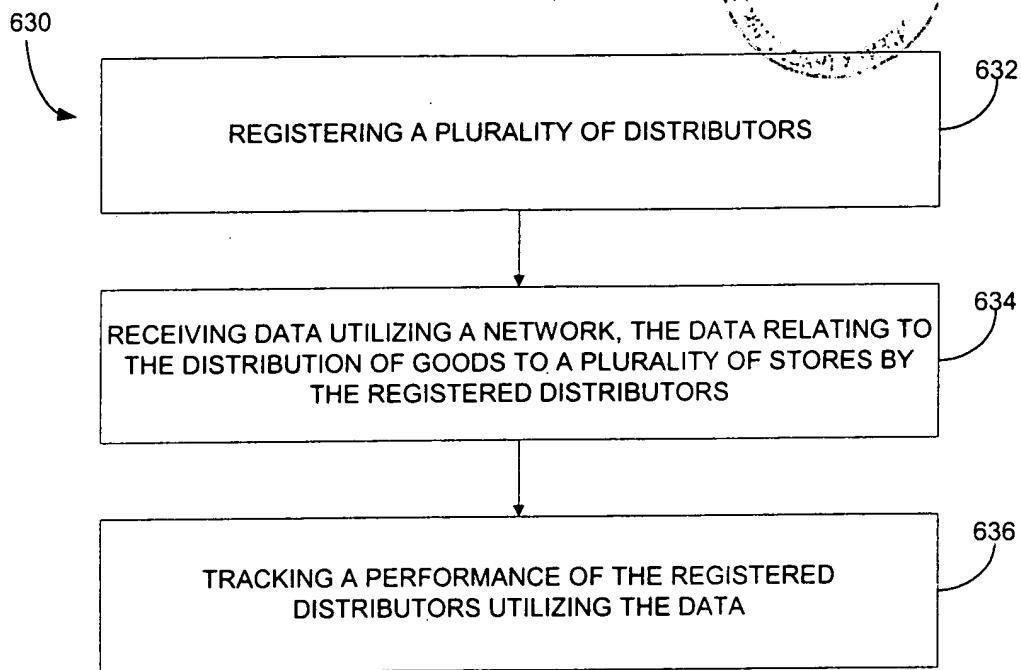


FIG. 6

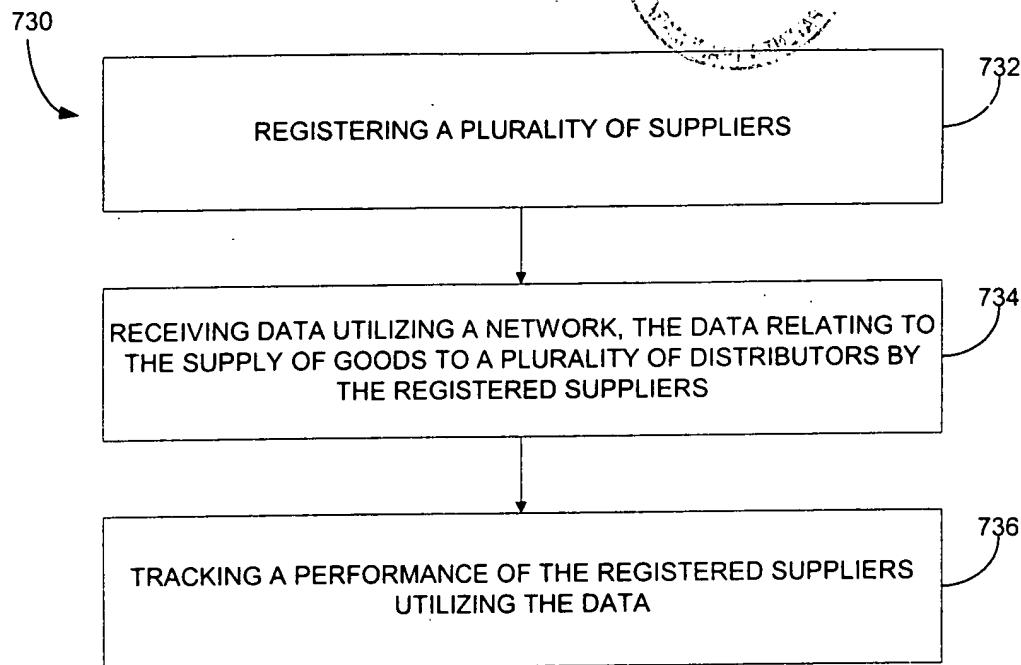


FIG. 7

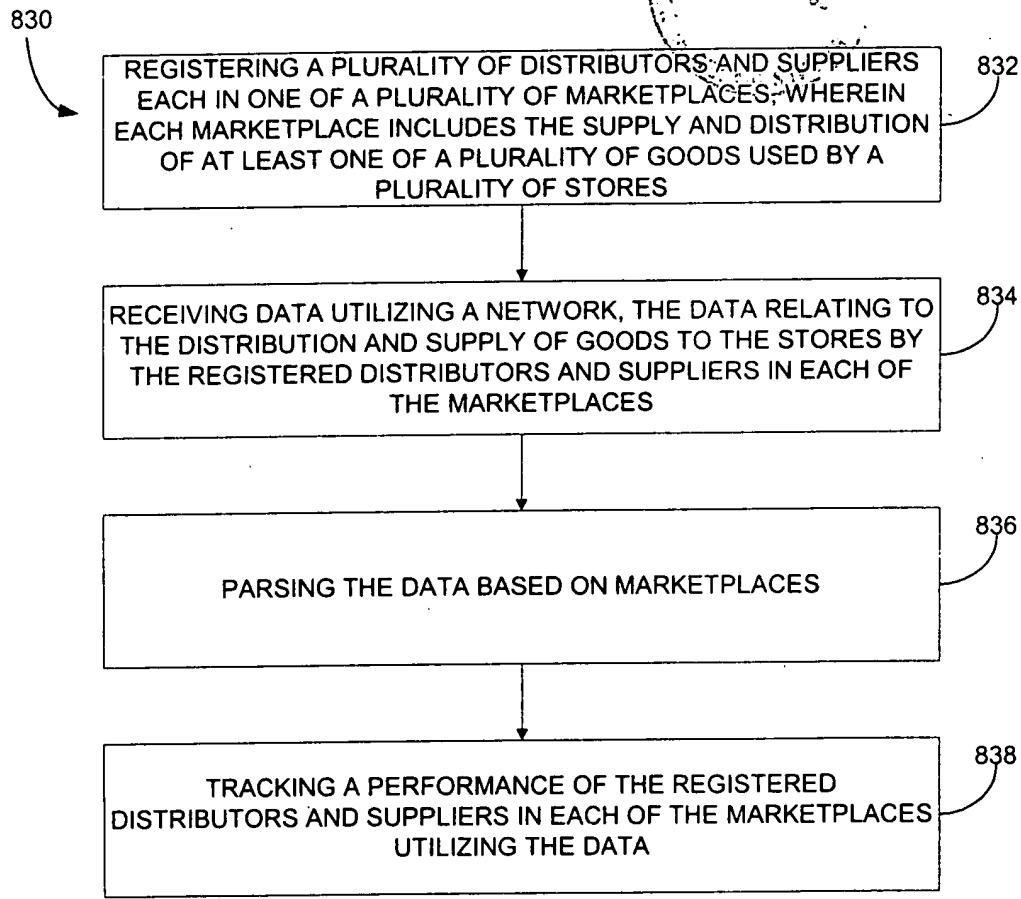


FIG. 8

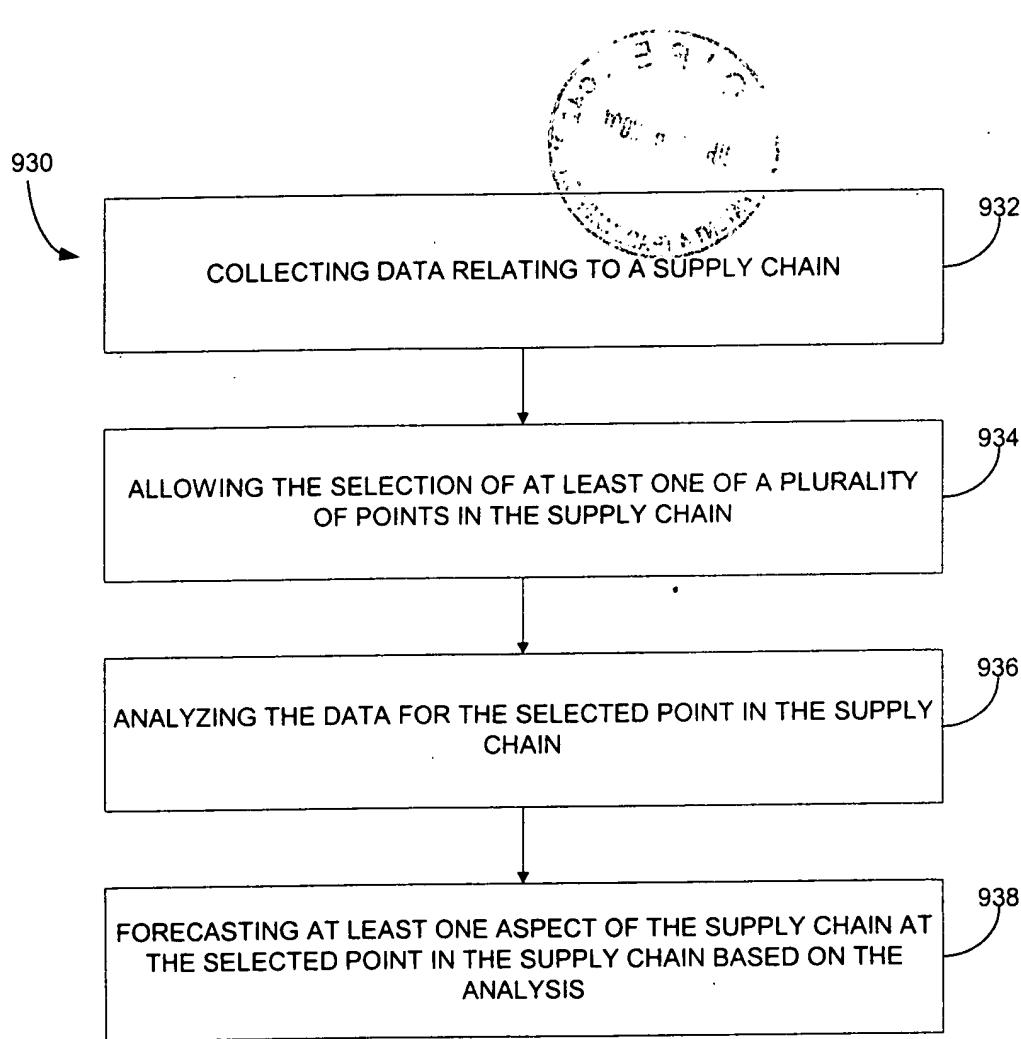


FIG. 9

1030-2005T860

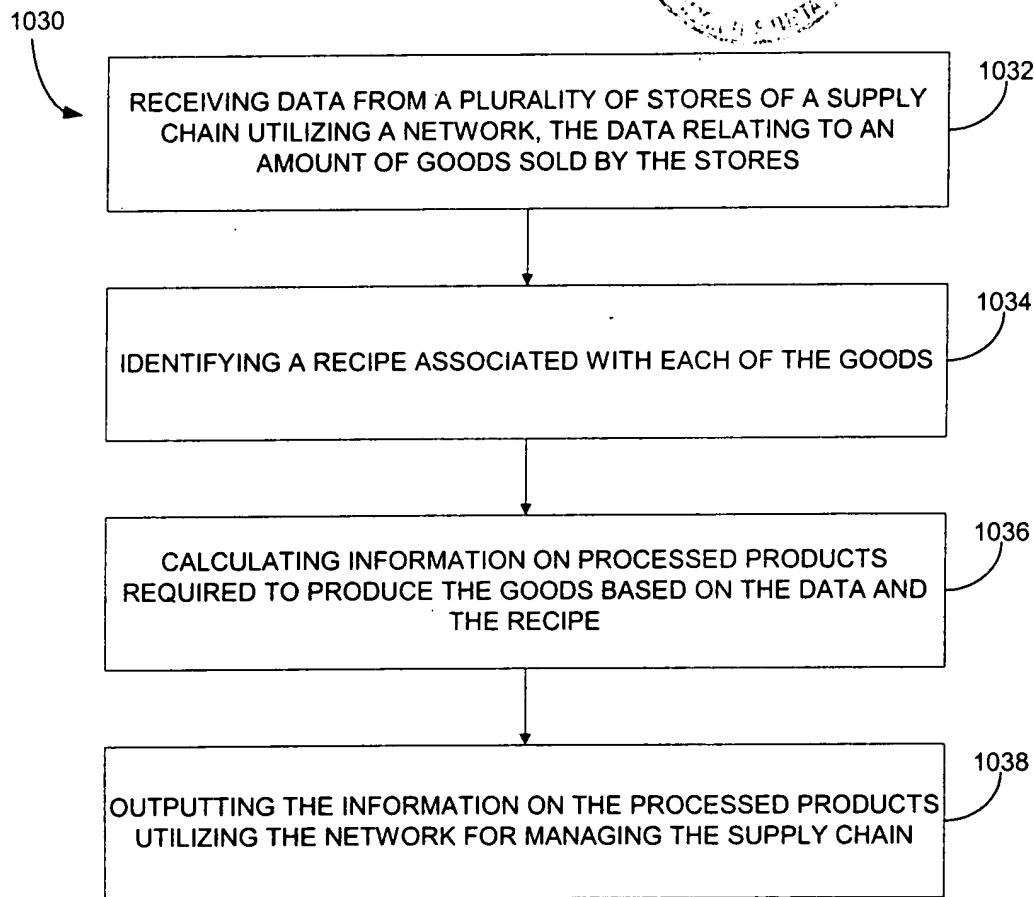


FIG. 10

109040-02267860

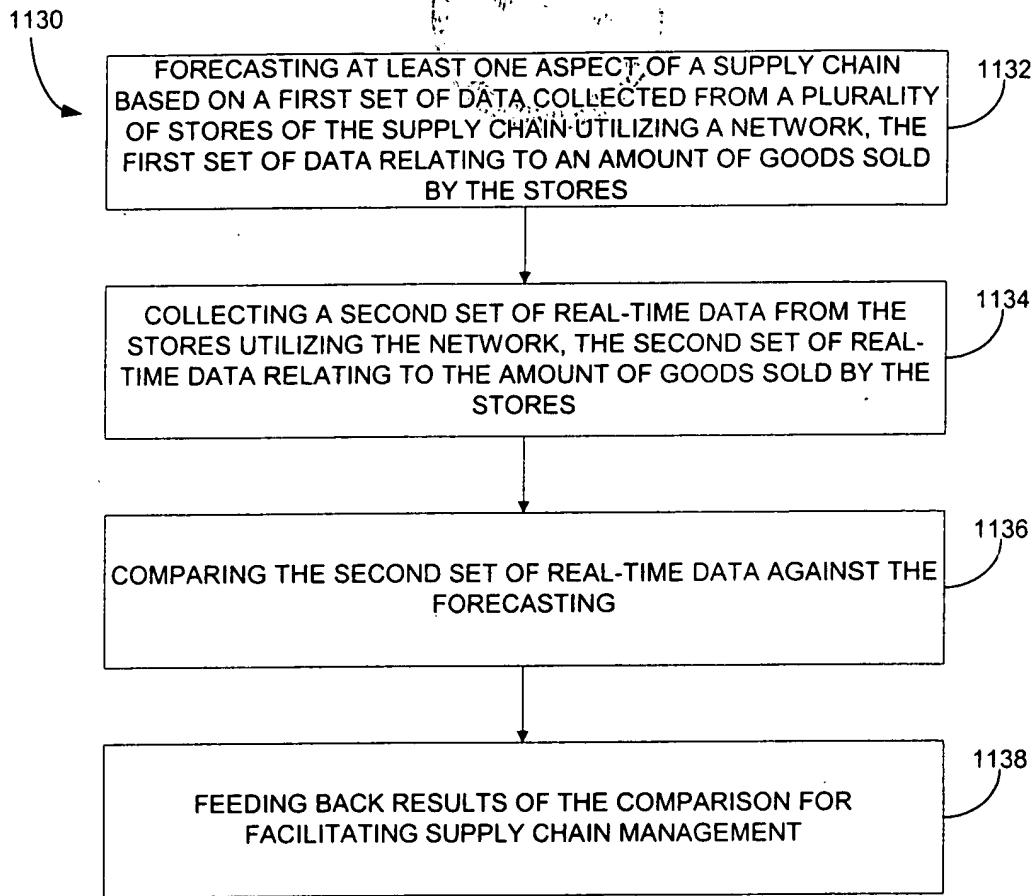


FIG. 11

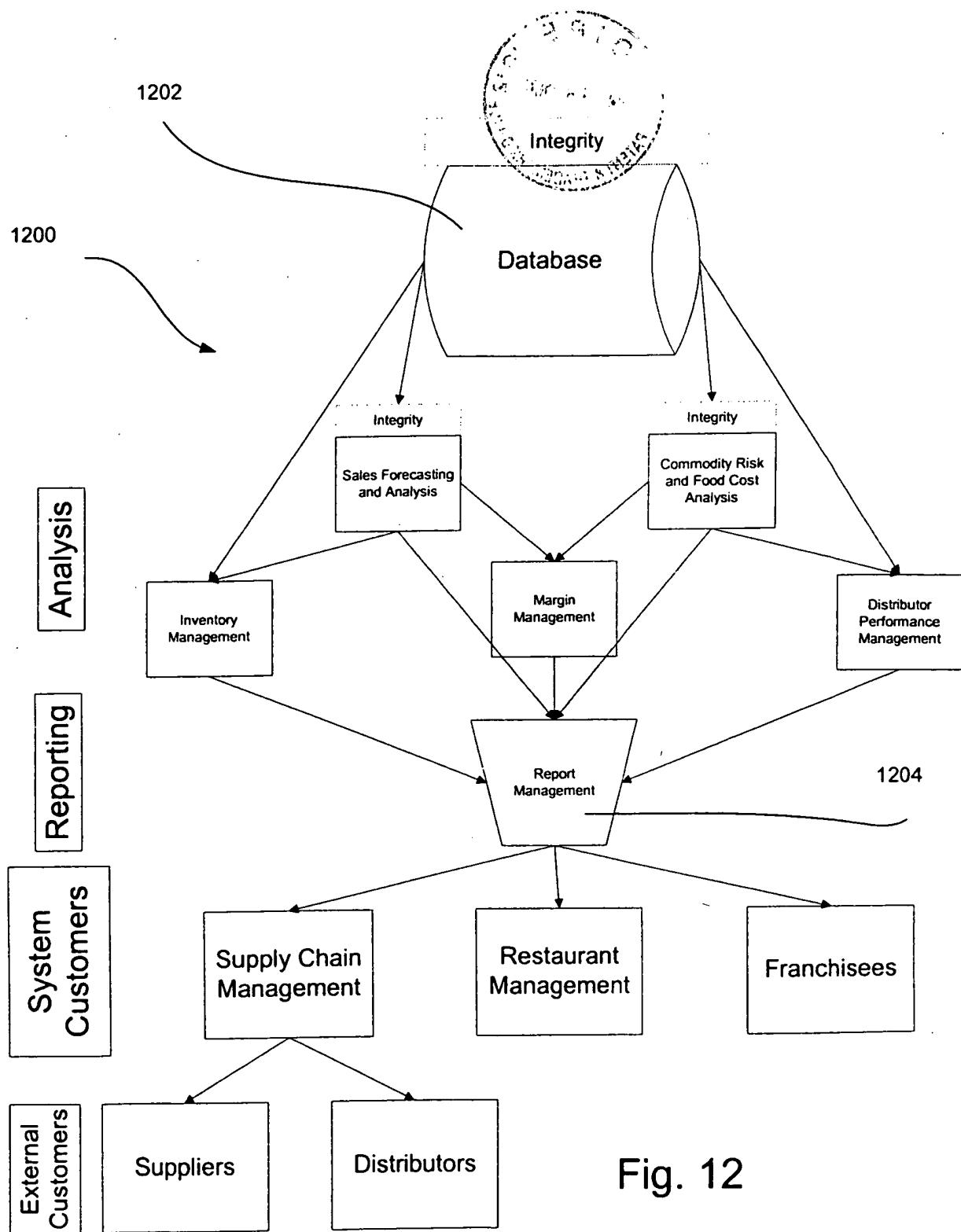


Fig. 12

1050400-22697860

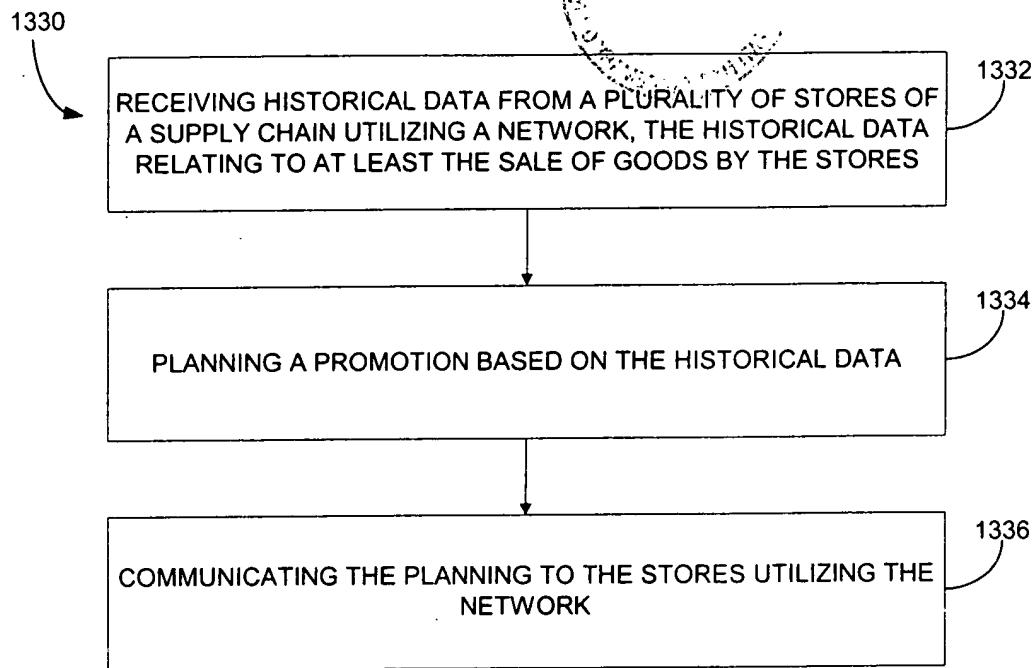


FIG. 13

10907000-000000000000

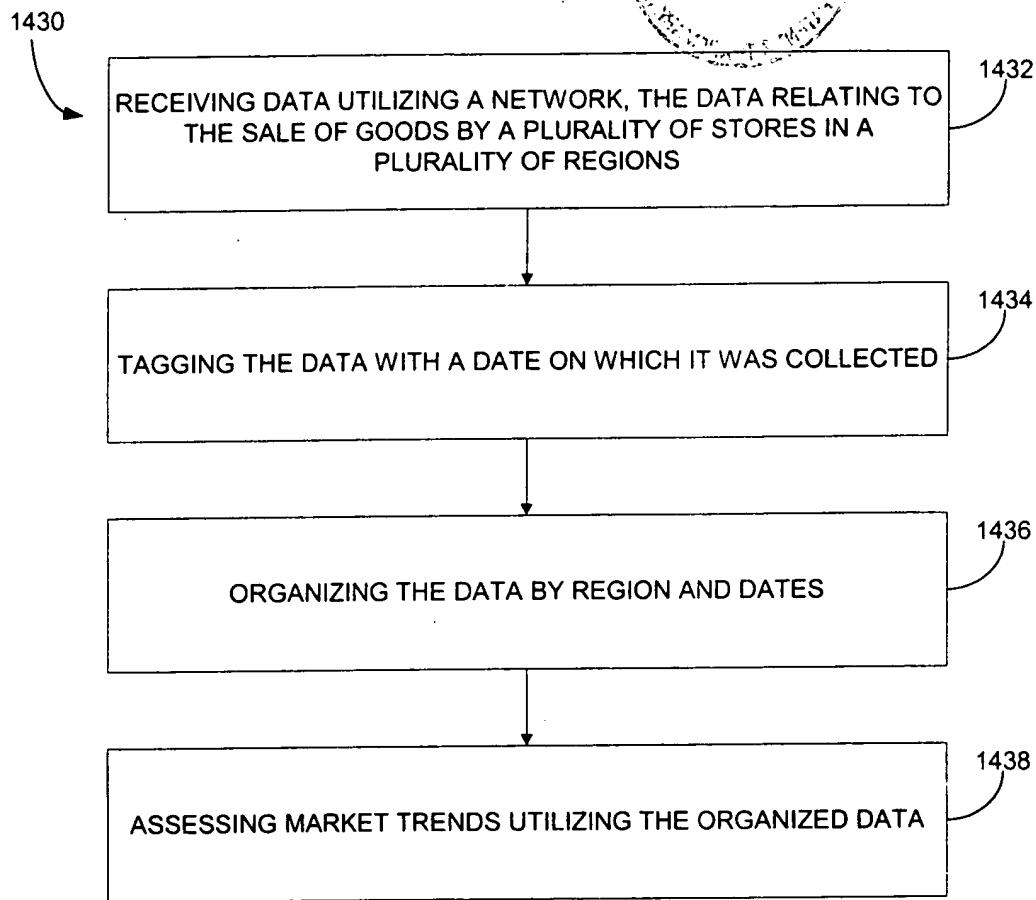


FIG. 14

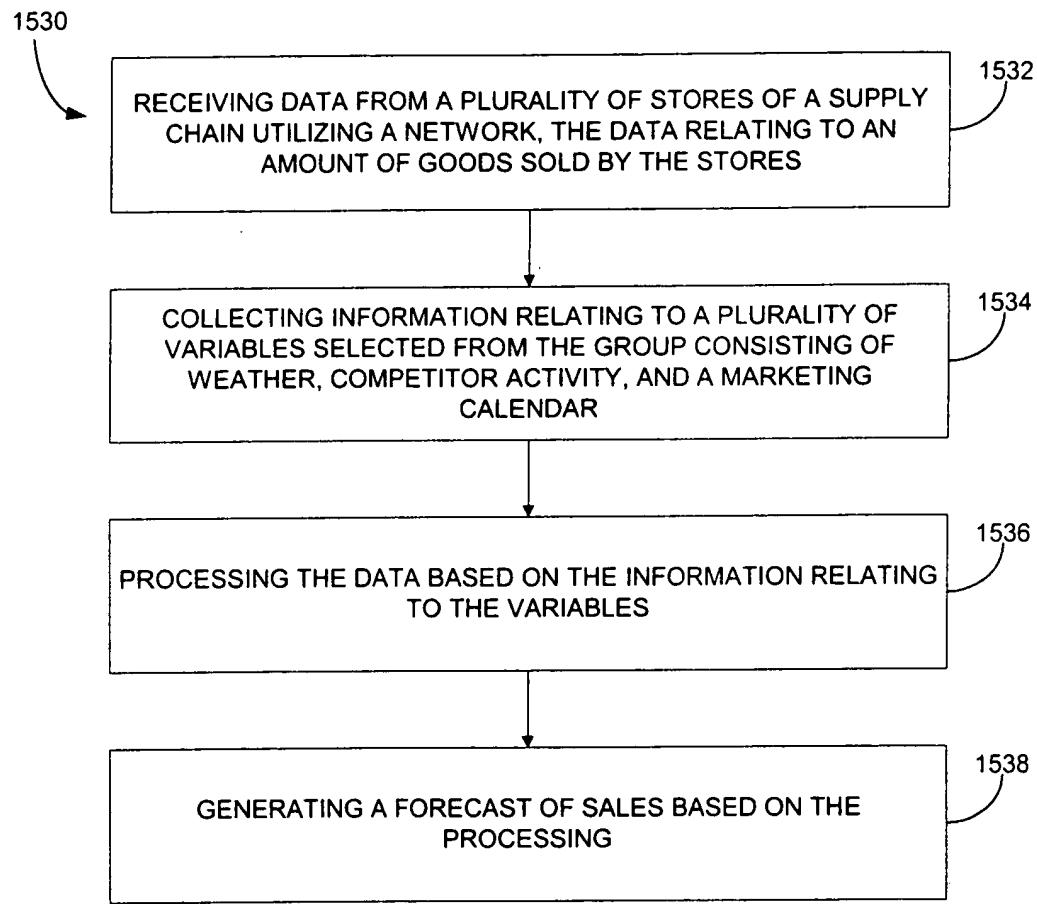


FIG. 15

00016222-020000

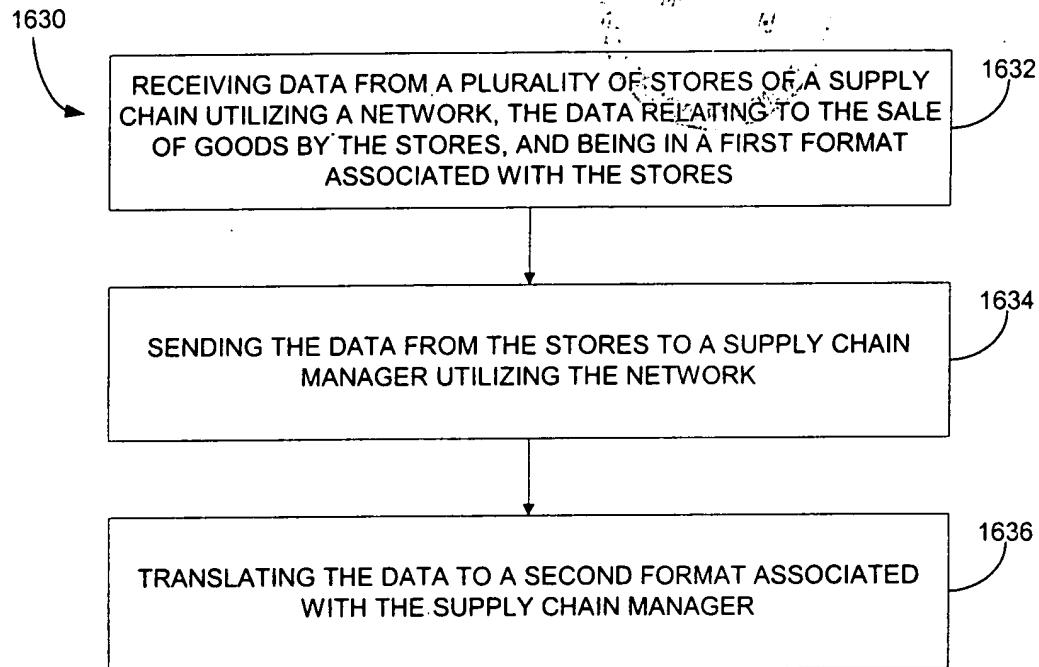


FIG. 16

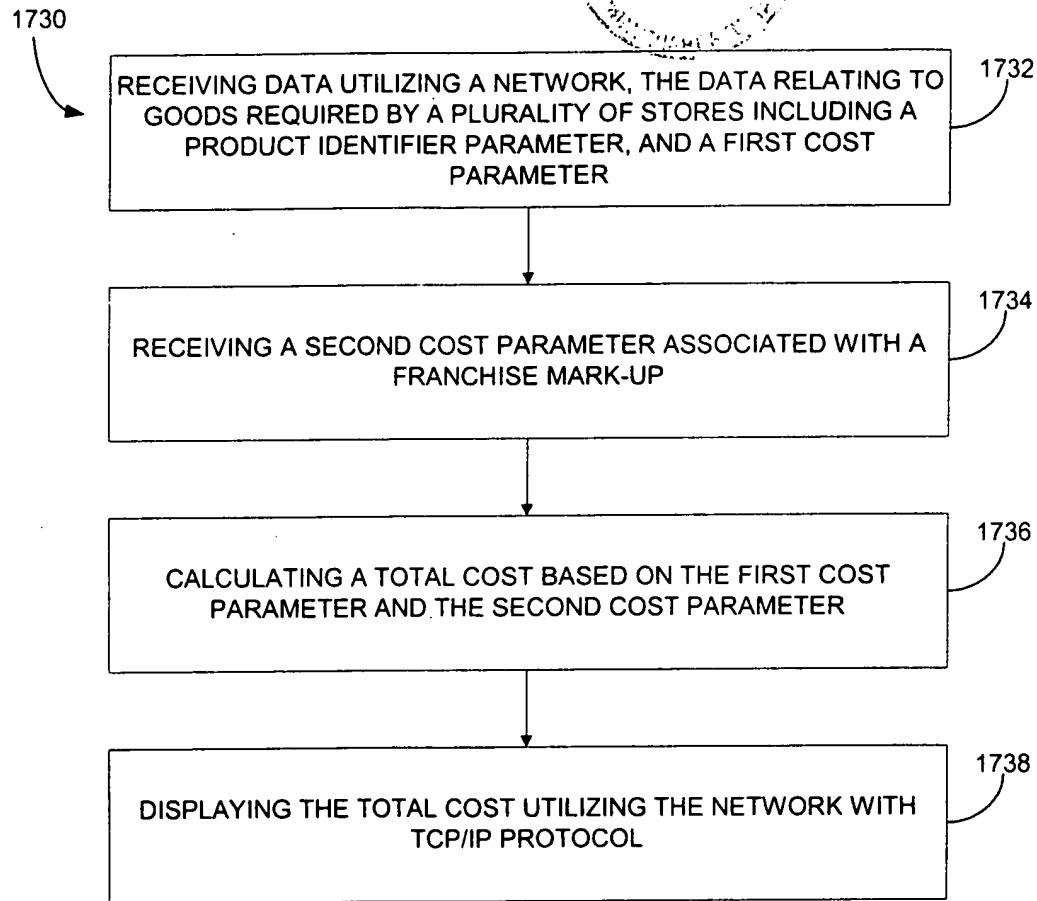


FIG. 17

709020-22694860

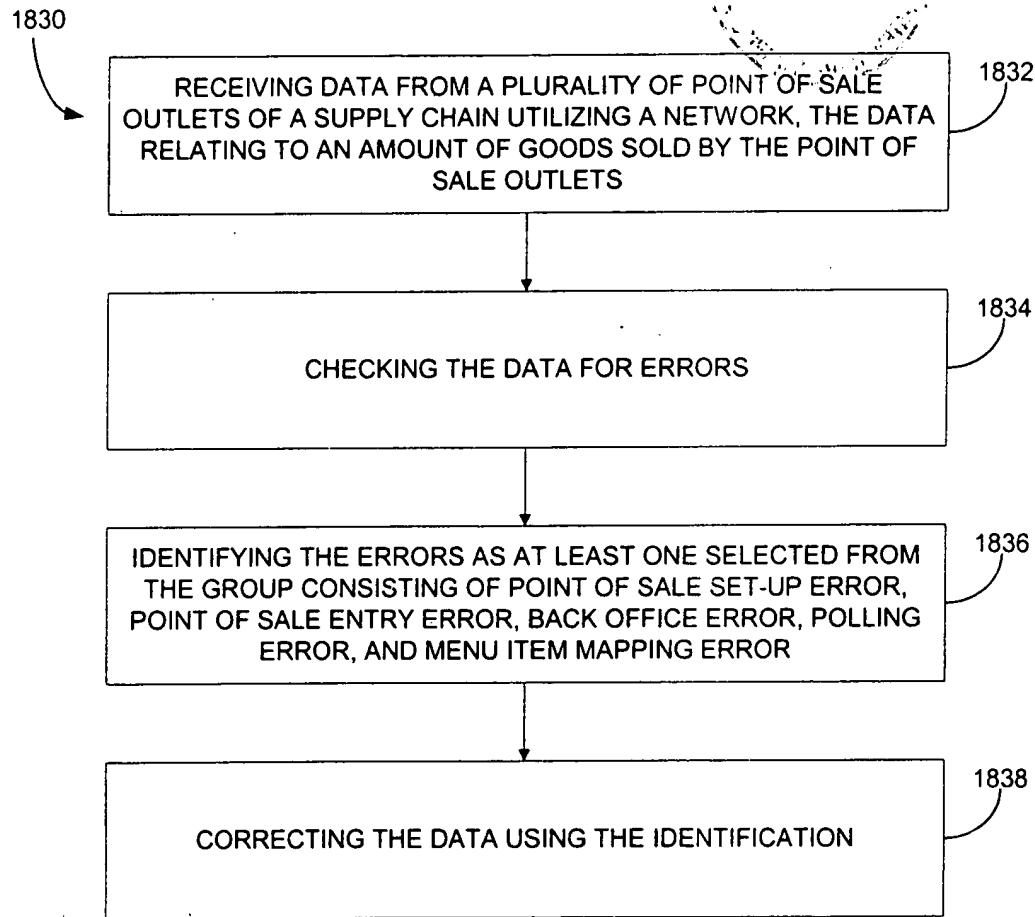


FIG. 18

1930-22697860

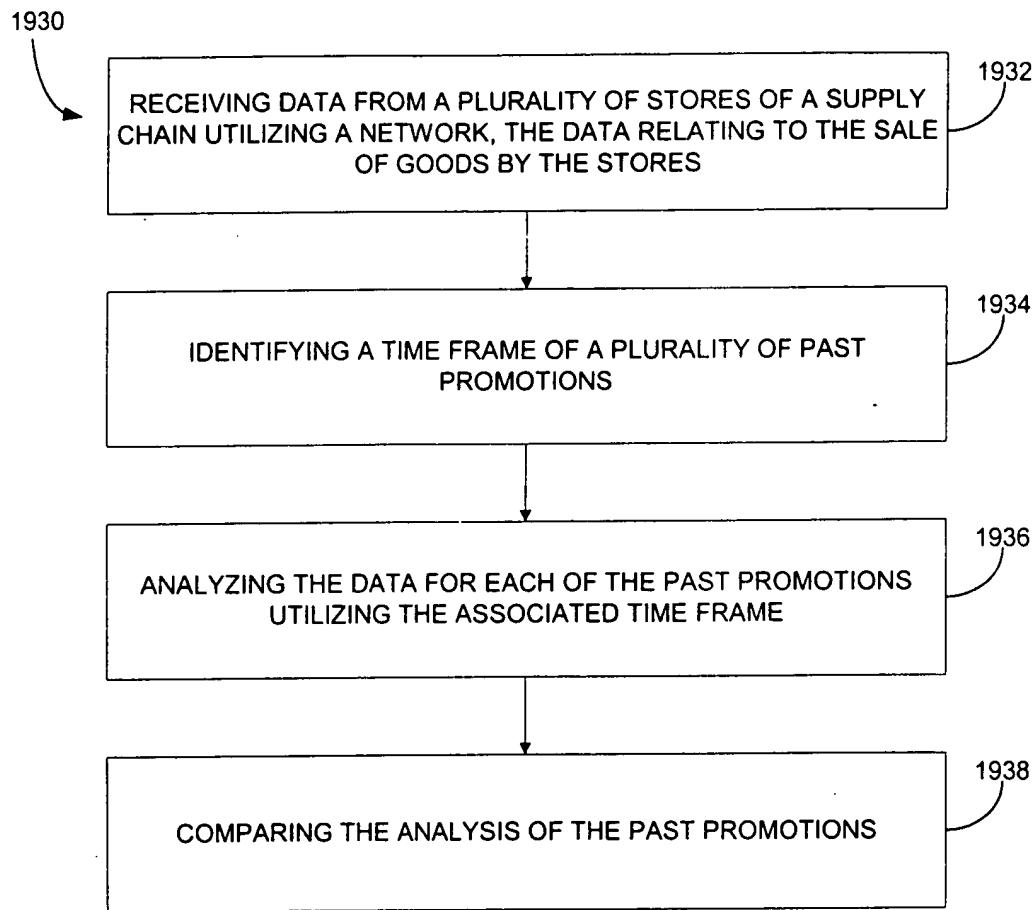


FIG. 19

2002 2000

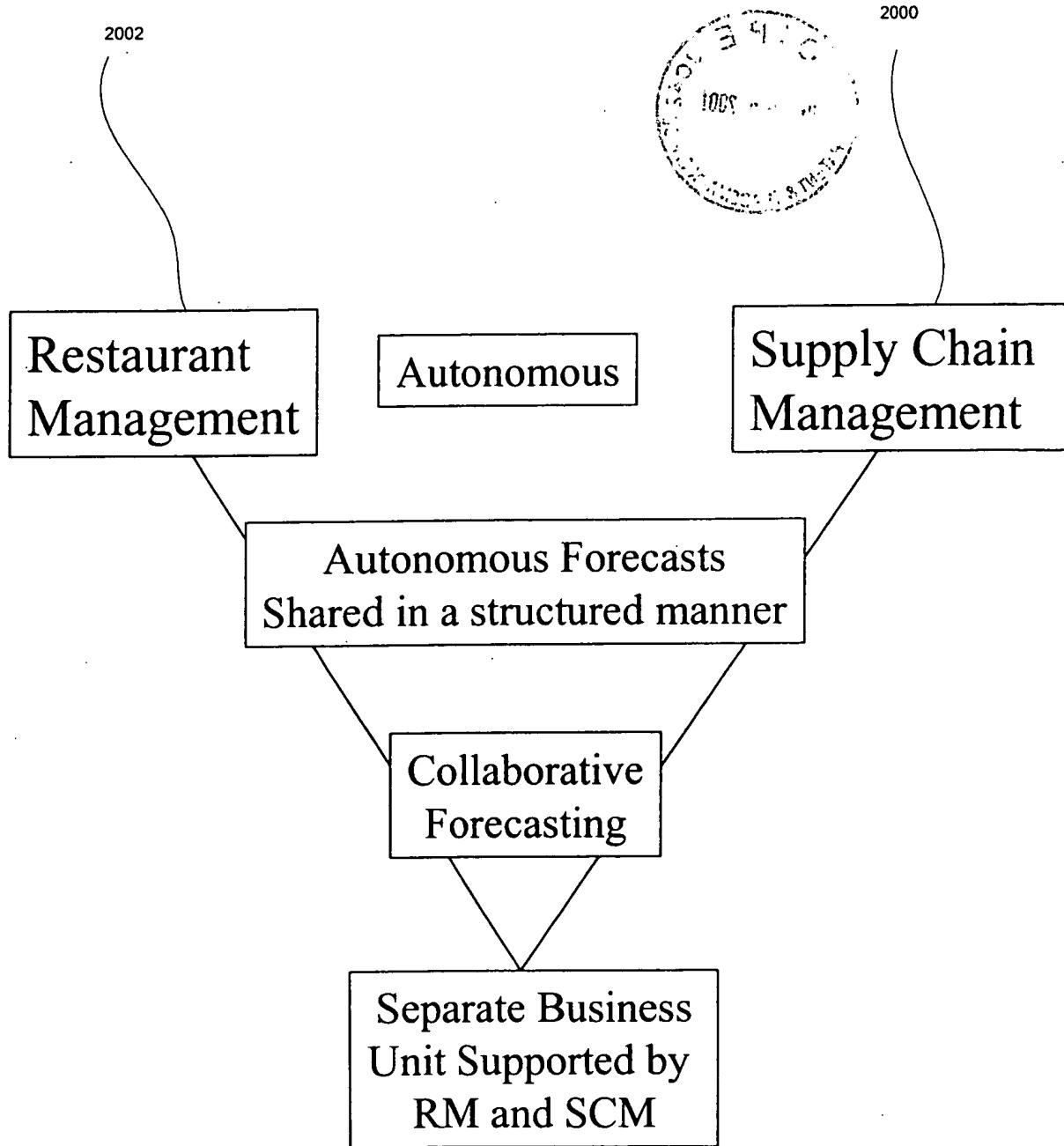


Fig. 20

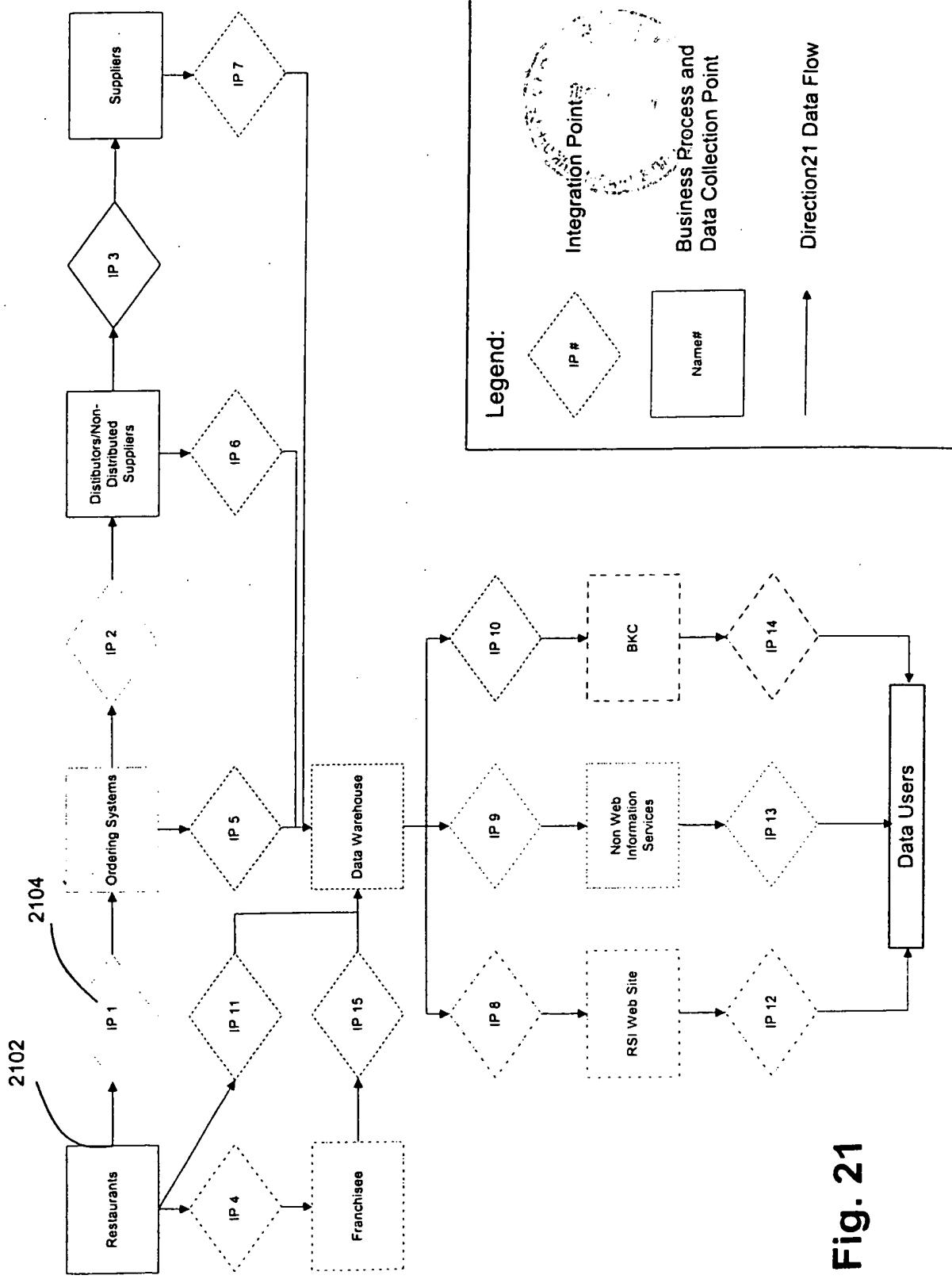


Fig. 21

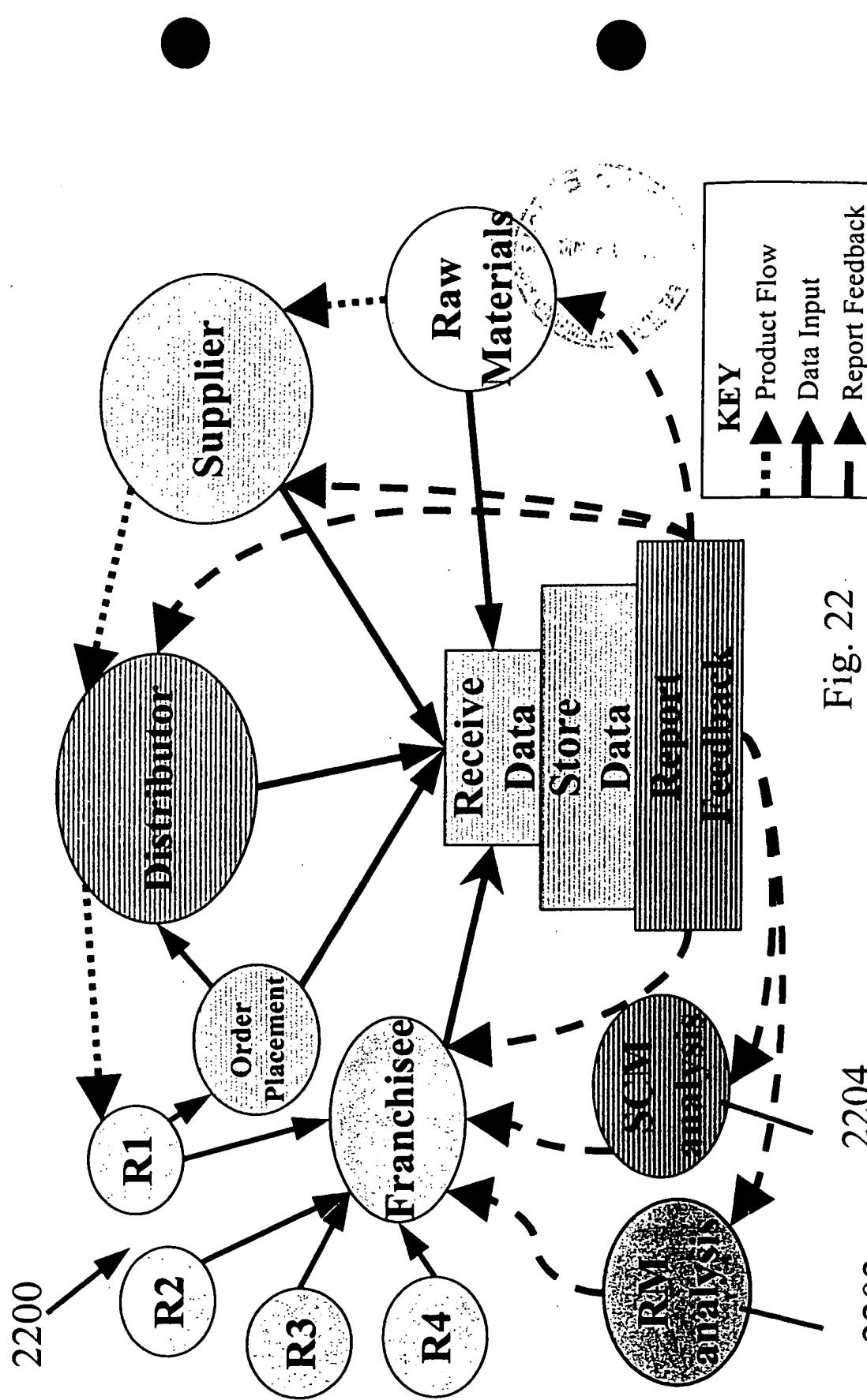


Fig. 22

2202
2204

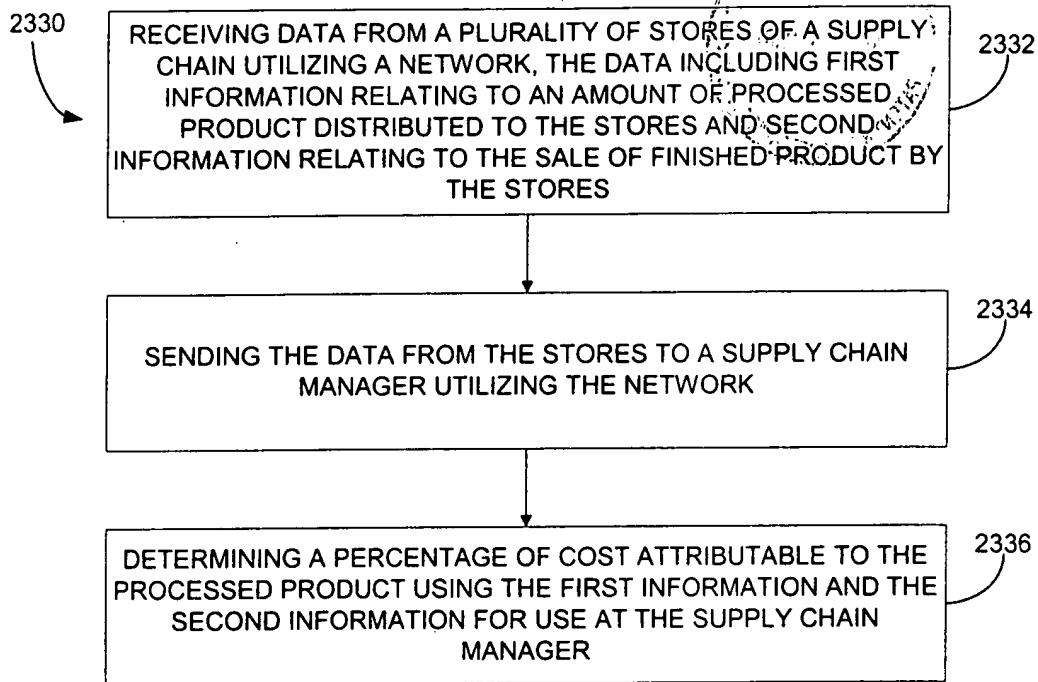


FIG. 23

FIG. 24

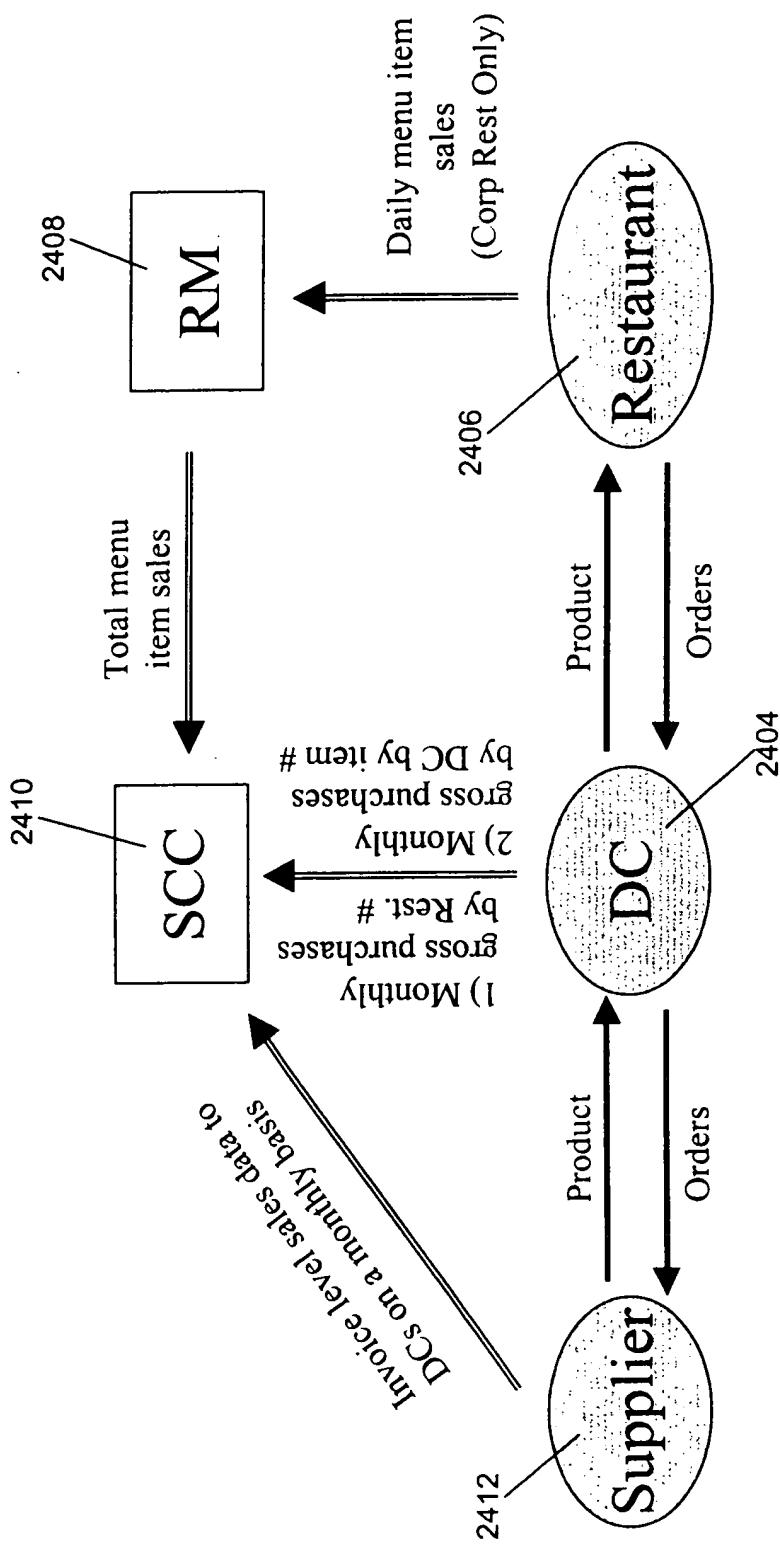


FIG. 25

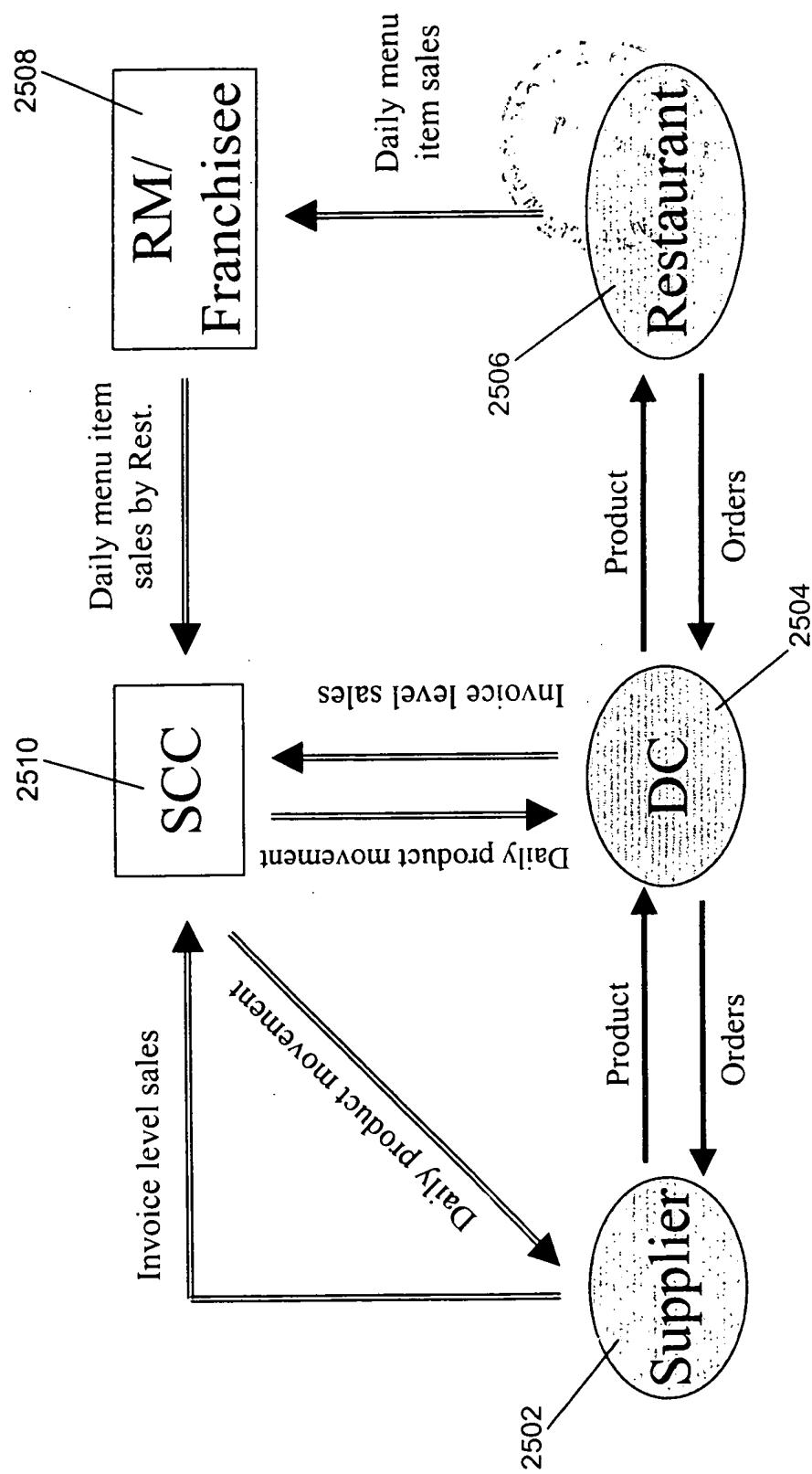


FIG. 26

2600

2602

2604

FIG. 27

Promotional Monitor - System & Regional													
		History				Week #1							
		W-4	W-3	W-2	W-1	D+1	D+2	D+3	D+4	D+5	D+6	D+7	Total
Total Sales(\$/Store)		\$23,000	\$23,500	\$23,250	\$23,450	\$2,888	\$3,150	\$3,413	\$3,413	\$3,675	\$5,513	\$4,200	\$26,250
Menu Item Sales for Key Products(units/restaurant/week)													
Category	Segment												
Whopper	WHOPPERS	215	211	228	269	32	34	37	37	40	60	46	286
	WHOPPERS W/CHEESE	146	142	148	162	18	20	21	21	23	35	26	165
	YMM WHOPPERS	699	679	714	813	94	103	111	111	120	180	137	857
Whopper Total		1,060	1,032	1,090	1,244	144	157	170	170	183	275	209	1,309
Variance from Expected (Highlighted Areas are Outside of Expected Range)													
Whopper	WHOPPERS	11.4%	-9.8%	-23.2%	-4.6%	2.3%	3.0%	1.0%	4.0%	11.0%	16.0%	8.0%	6.5%
	WHOPPERS W/CHEESE	8.1%	-8.4%	-24.5%	-5.8%	1.0%	4.0%	1.0%	4.0%	13.0%	14.0%	9.0%	6.6%
	YMM WHOPPERS	12.2%	-10.7%	-22.5%	-1.9%	3.0%	3.0%	1.0%	5.0%	16.0%	19.0%	7.0%	7.7%
Whopper Total		10.6%	-9.6%	-23.4%	-4.1%	2.1%	3.3%	1.0%	4.3%	13.3%	16.3%	8.0%	6.9%

2700

2702

00000000000000000000000000000000

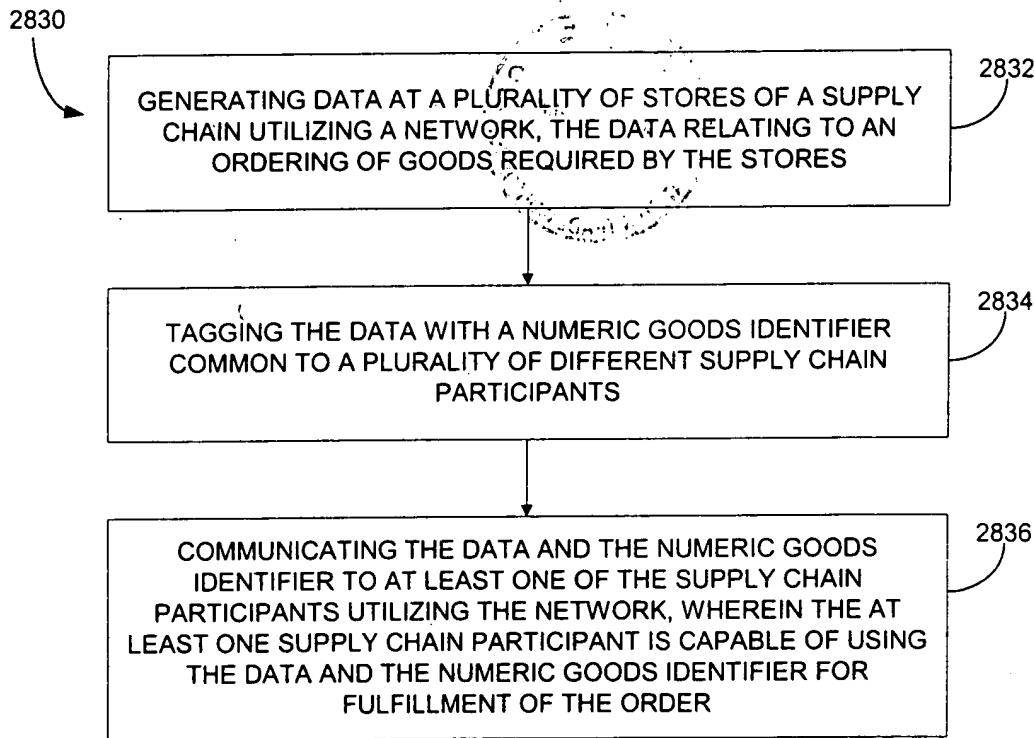


FIG. 28

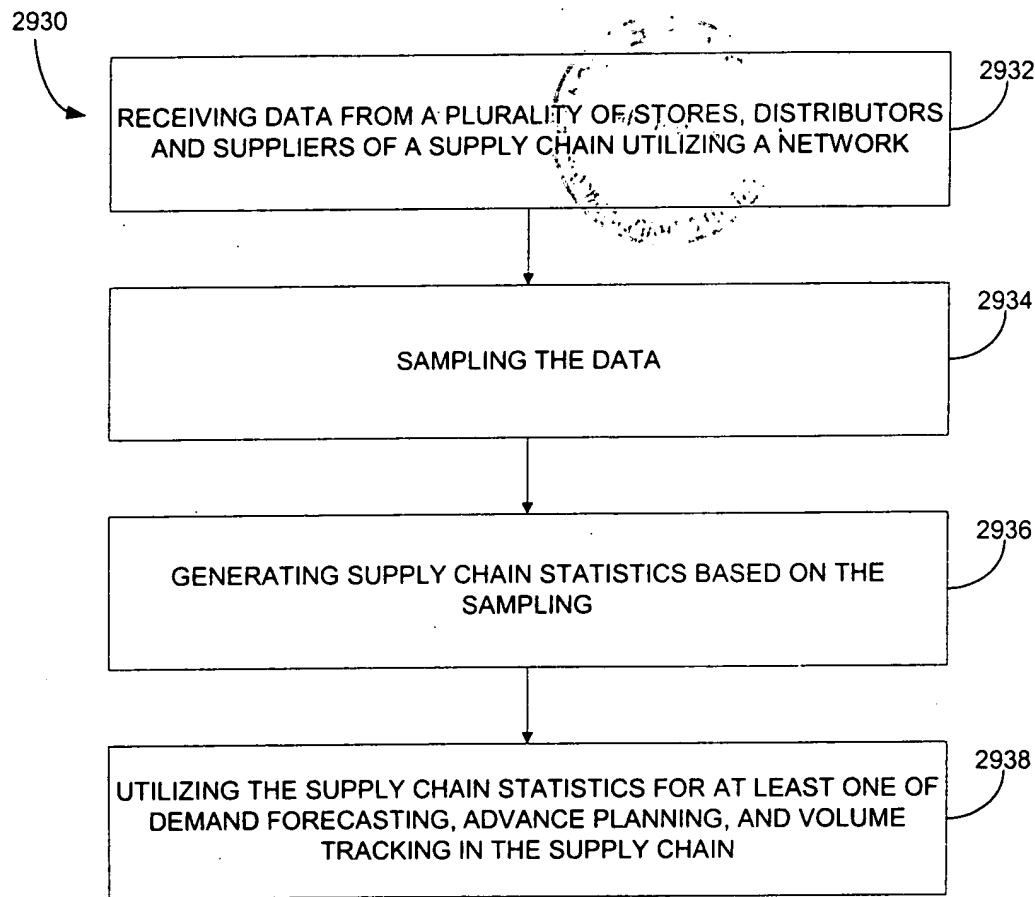


FIG. 29

四庫全書

3000

Distribution Center: Alliant Topeka

Time Period (Month/Yr): Jun-00

Delivery Order Fill Rate

Total Cases Ordered: 65712

3002

Operations:	Warehouse Outs				Overlooked and Not Returned			Total Operations	
	Cases:	Damages		MisPicks	Short on Truck		Not Returned		
		Cases	Percent		68	62	284		
	Cases:	154	0.23%	0.10%	0.09%	0.43%	0.00%	568	
	Percent							0.86%	

Purchasing:	Out of Stocks	Substitutions	Out of Code	Total Purchasing
Cases:	990	70		1060
Percent:	1.51%	0.11%	0.00%	1.61%

Distribution Center Total:	Cases	Percent
Operations:	568	0.86%
Purchasing:	1060	1.61%
Grand Total:	1628	2.48%

Delivery Order Fill Rate: 97.52%

On-Time Delivery Rate

Total # of Deliveries:	1232
# of On-Time Deliveries:	
On-Time Delivery Rate:	0.00%

Perfect Order Rate

Total # of Deliveries:	1232
Total # of Perfect Orders:	725
Perfect Order Rate:	58.85%

FIG. 30

TELECOM - 22631360

3100
→

Alliant - Monthly DC Data Feed Performance
August 2000
Mock Report

Alliant
■ Average for all DC's

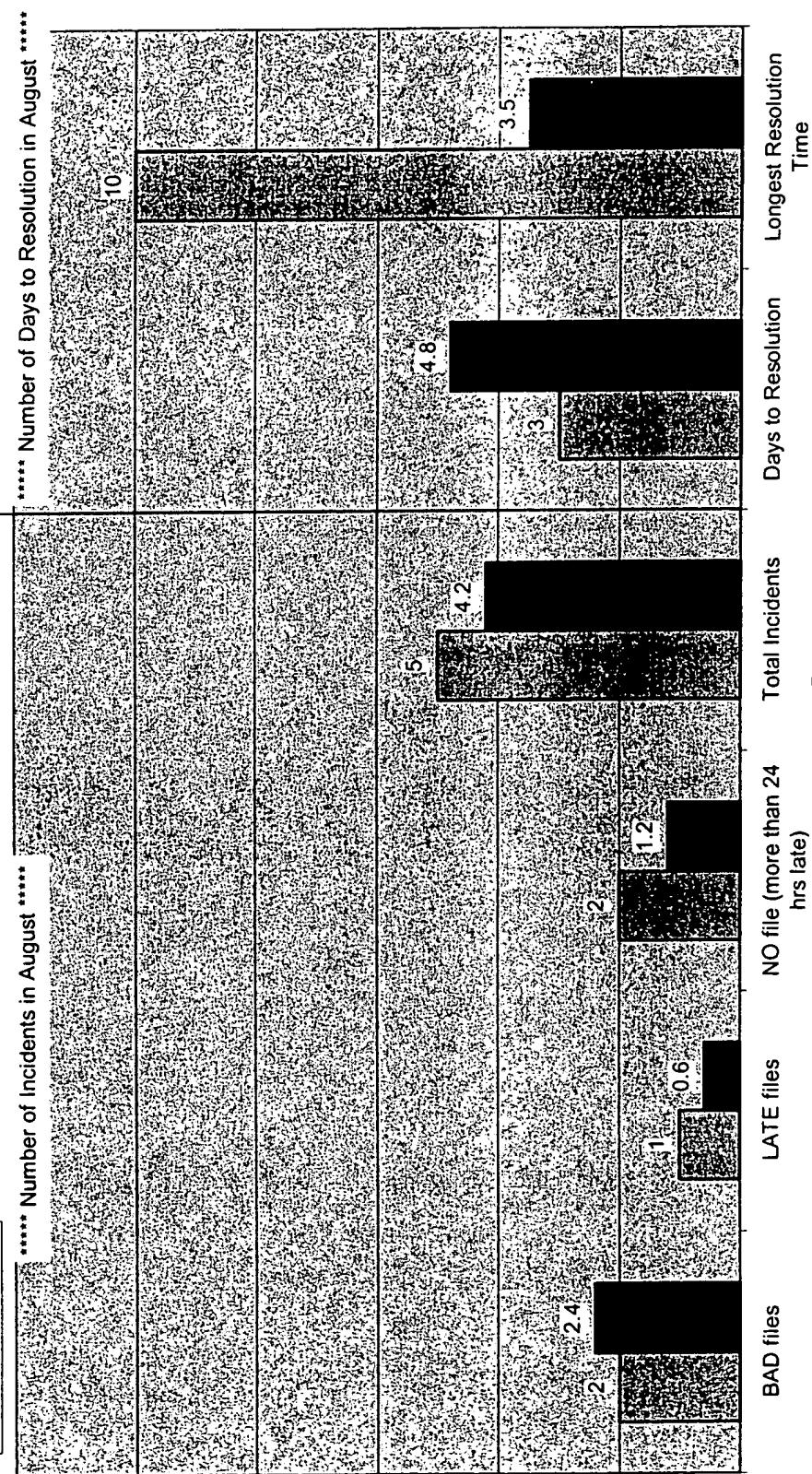


FIG. 31



Service Level Reporting
August

3200

	Fill Rate	On Time	Perfect Order
Alliant-Paducah	99.14%	99.25%	78.70%
Alliant-Topeka	98.05%	98.34%	79.25%
Alliant-Wixom	99.34%	99.41%	79.83%
King-Atlanta	98.70%	98.70%	#DIV/0!
King-Jacksonville	98.70%	98.70%	#DIV/0!
King-Louisville	98.70%	98.70%	#DIV/0!
Maine 28-Corinth	99.41%	99.41%	#DIV/0!
Maine 30-Cleveland	99.41%	99.41%	#DIV/0!
Maine Long Island	99.41%	99.41%	#DIV/0!
Maine New England	99.41%	99.41%	#DIV/0!
MBM-Fullerton	99.13%	99.13%	#DIV/0!
MBM-Louisville	99.13%	99.13%	#DIV/0!
MBM-Orlando	99.13%	99.13%	#DIV/0!
MBM-Rocky Mount	99.13%	99.13%	#DIV/0!
McCabe's	99.13%	99.13%	#DIV/0!
McLane Lubbock	99.13%	99.13%	#DIV/0!
Nicholas & Co.	99.16%	99.16%	#DIV/0!
PFD Supply	99.16%	99.16%	#DIV/0!
PFG Victoria	99.42%	99.42%	#DIV/0!
PYAMonarch	99.20%	99.20%	#DIV/0!
Reinhart-Cedar Rapids	99.05%	99.05%	#DIV/0!
Reinhart-Oak Creek	99.31%	99.31%	#DIV/0!
Reinhart-Rogers	99.31%	99.31%	#DIV/0!
Restaurants-NW	99.03%	99.03%	80.37%
Shamrock Commerce City	98.81%	98.81%	81.88%
Shamrock-Phoenix	98.81%	98.81%	81.88%
Sigma-Harrisburg	99.50%	99.50%	80.00%
Sigma-Stockton	99.50%	99.50%	80.00%
Sysco	99.50%	99.50%	80.00%

	Fill Rate	On - Time	Perfect Order
BKC Min	88.50%	90.00%	78.00%
RSI Min	99.50%	90.00%	80.00%

	OK	Didnt meet RSI Min.	Didnt meet BKC Min.

FIG. 32

FIG. 33

Vendor:	XYZ Company	Time Period:	Aug-00
	3300		3300
<i>Delivery Statistics:</i>			
DC Requested Lead-Time	4	Average Days On Hand	19
DC Adherence to Lead-Time	95%	SKU #1	22
Days Delivery Late	1.7	SKU #2	
On-Time Delivery Percentage	95%	Max Days On Hand	40
Hours Delivery Late	0.93	SKU #1	32
		SKU #2	
<i>Inventory Management:</i>			
Monthly Carrying Cost	\$ 42,543		
SKU #1	\$ 12,589		
SKU #2			
Average as % FOB	1:25%		
<i>Invoice, Payment and Pricing:</i>			
Days for Payment	12		
Monthly FOB Variance	\$ 30,152		
Monthly Freight Variance	\$ 3,594		
Monthly Total Variance	\$ 33,746		
<i>Invoice Accuracy:</i>			
Invoice Fill Rate	97.25%		
PO Accepted Rate	99.00%		
Perfect Order Percentage	92.34%		

FIG. 34

H & H Foods - Monthly Supplier Data Feed Performance
August 2000
Mock Report

3400 →

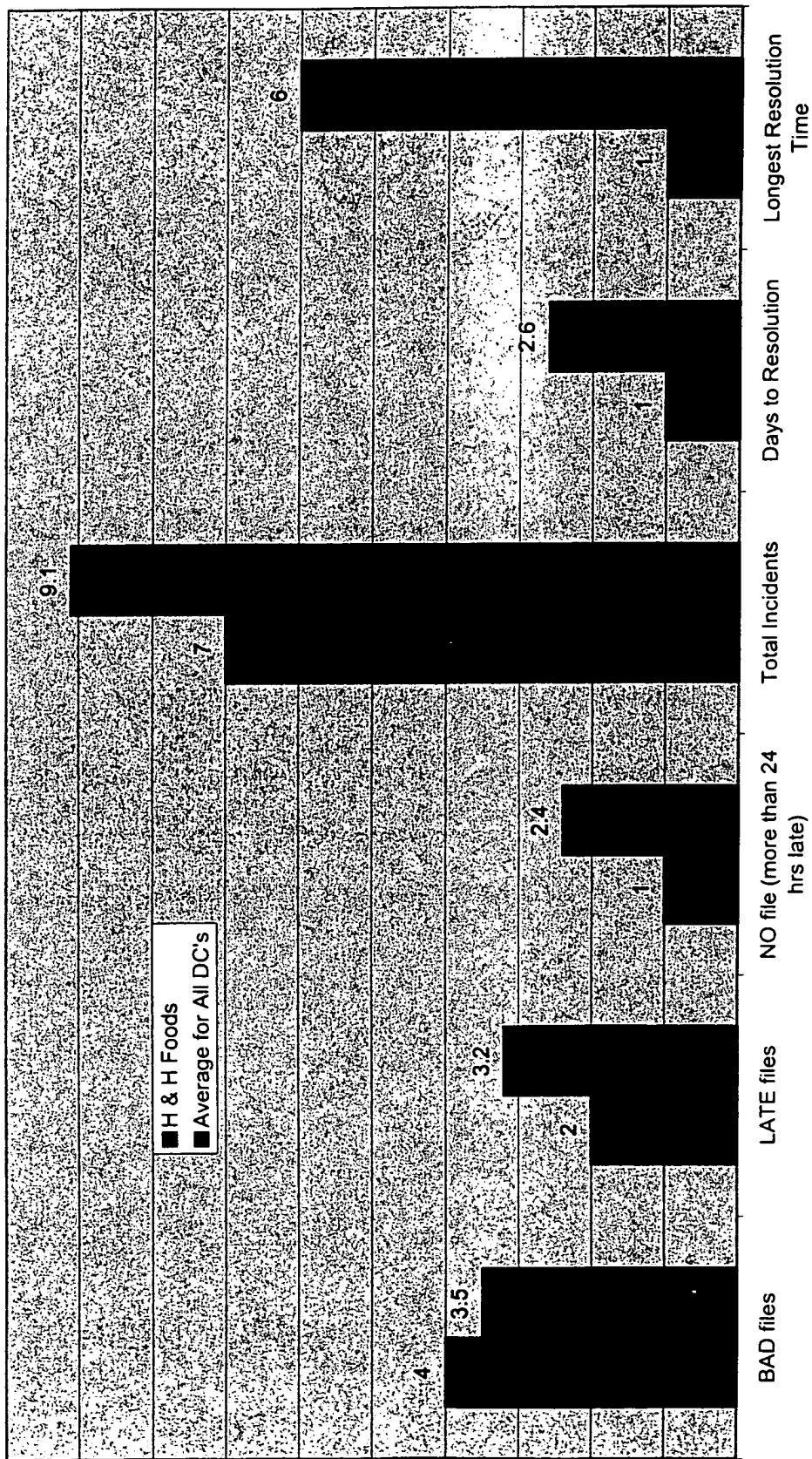


FIG. 35



3500

Service Level Reporting November - Mock Report

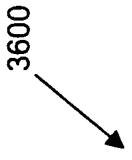
	Monthly Total Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
GOODIES			
COMARK INSTRUMENTS, INC.			
WHITEFORD FOODS, INC.			
LEPAGE BAKERY / COUNTRY KITCHEN			
NCR-SYSTEMEDIA			
SIGNATURE MEATS GROUP			
SCHWEIBEL'S BAKING CO.			
MAUI CUP			
MIRAPLASTICS			
DIXIE PRODUCE & PACKAGING			
NOR-LAKE, INC.			
FORT JAMES OPERATING COMPANY			
FRESH ADVANTAGE, KC			
SILVER KING, MN - CORP			
TYSON FOODS			
READY ACCESS			
GEORGIA PACIFIC TISSUE			
CLOUGHERTY PACKING			
BEVERAGE AIR			
COMPONENT HARDWARE GROUP, INC.			
COCA-COLA USA			
TOASTMASTER			
GRANT COUNTY FOODS			
FRESH EXPRESS			
TAYLOR FARMS			
MODULAR DISPENSING SYSTEM			
CENTURY PRODUCTS, LLC			
ROSE PACKING COMPANY			

	Monthly Total Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
RSI Min	\$5,000.00	92.00%	3.00%

OK
Didn't meet RSI Min.

Mock Report/1

3600



	FY 01	Oct-00	Nov-00	Dec-00	Jan-01	Feb-01	Mar-01	Apr-01	May-01
--	-------	--------	--------	--------	--------	--------	--------	--------	--------

<i>Food Cost Index</i>
Plan
Actual
99.75
99.10
99.69
98.90
99.20
98.63
100.33
100.49
101.12
100.44
99.92
Variance
Good/(Bad)
0.59
0.30

Total Dollar Purchases (in Millions) /2

	Plan	Actual							
	\$2,237.24		\$183.98	\$182.73	\$184.54	\$187.33	\$187.03	\$189.14	\$187.47
			\$182.84	\$182.08					
					\$1.14	\$0.65			
					0.6%	0.4%			
Variance									
Good/(Bad)									

/1 Includes on food cost index items.

/2 Based on FY 99 Sales Volumes

FIG. 36

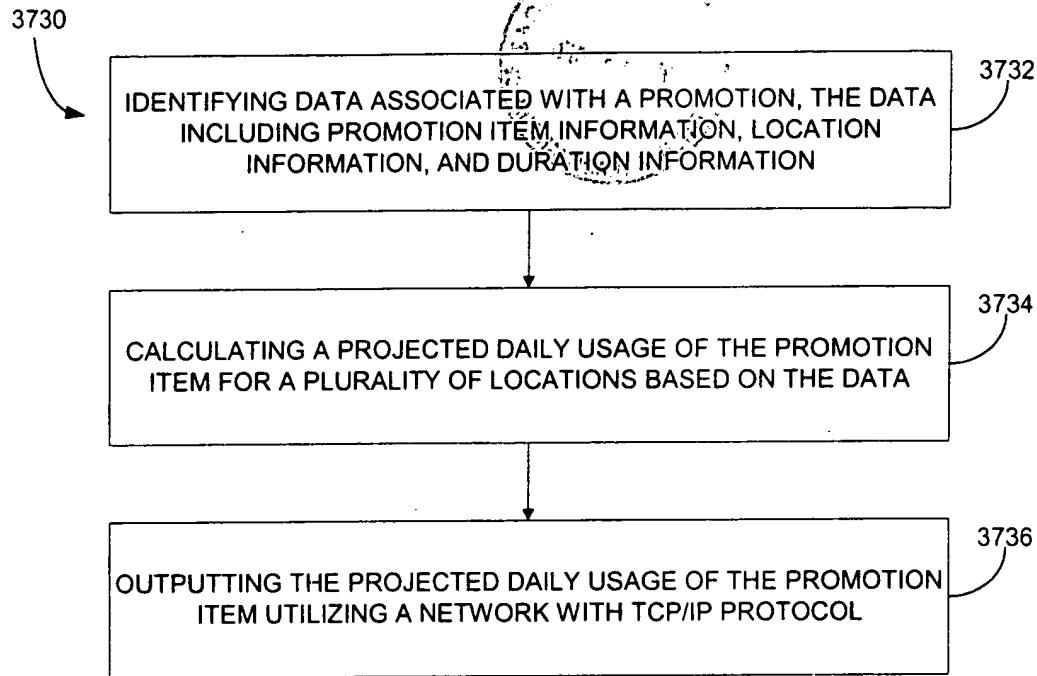


FIG. 37

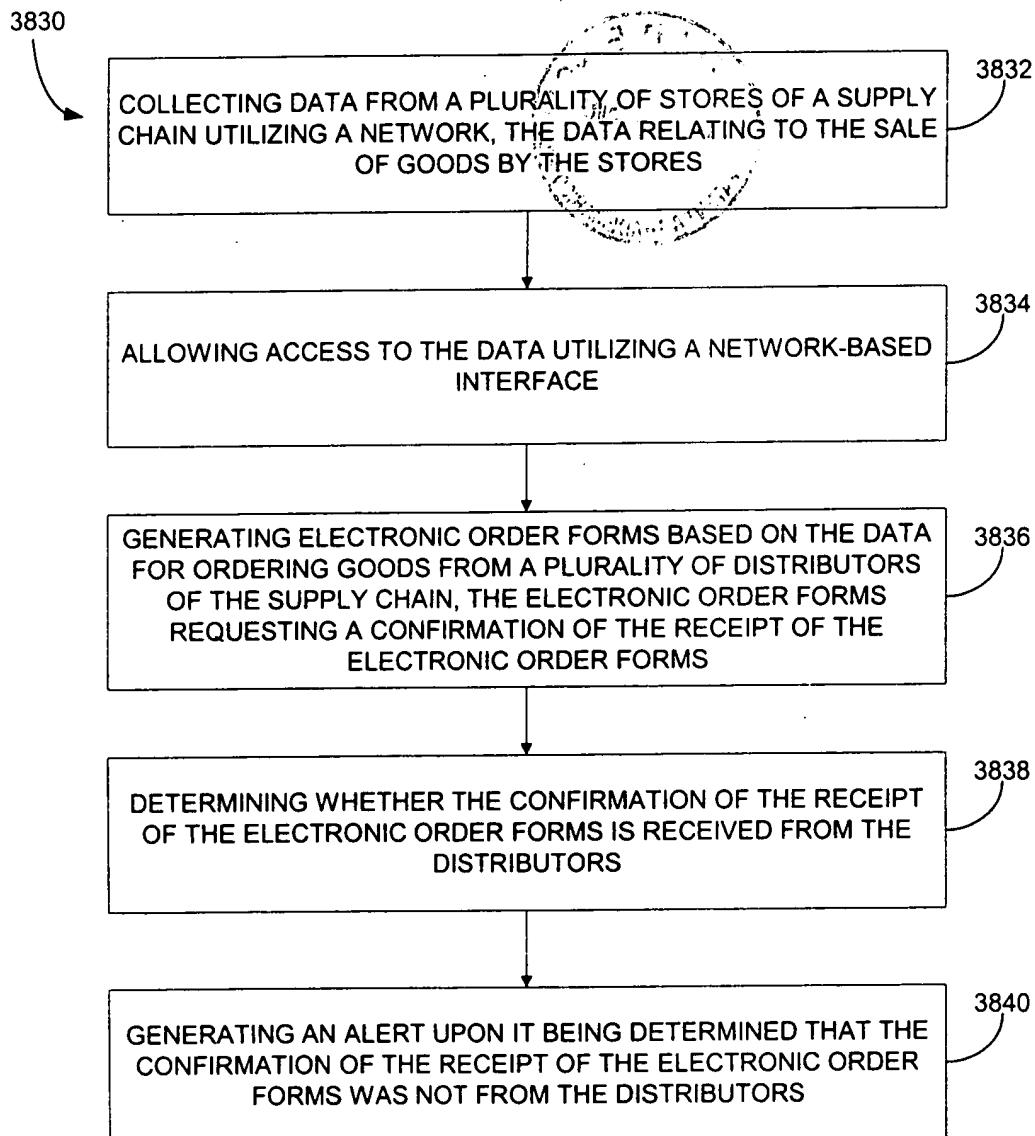


FIG. 38

00000000000000000000000000000000

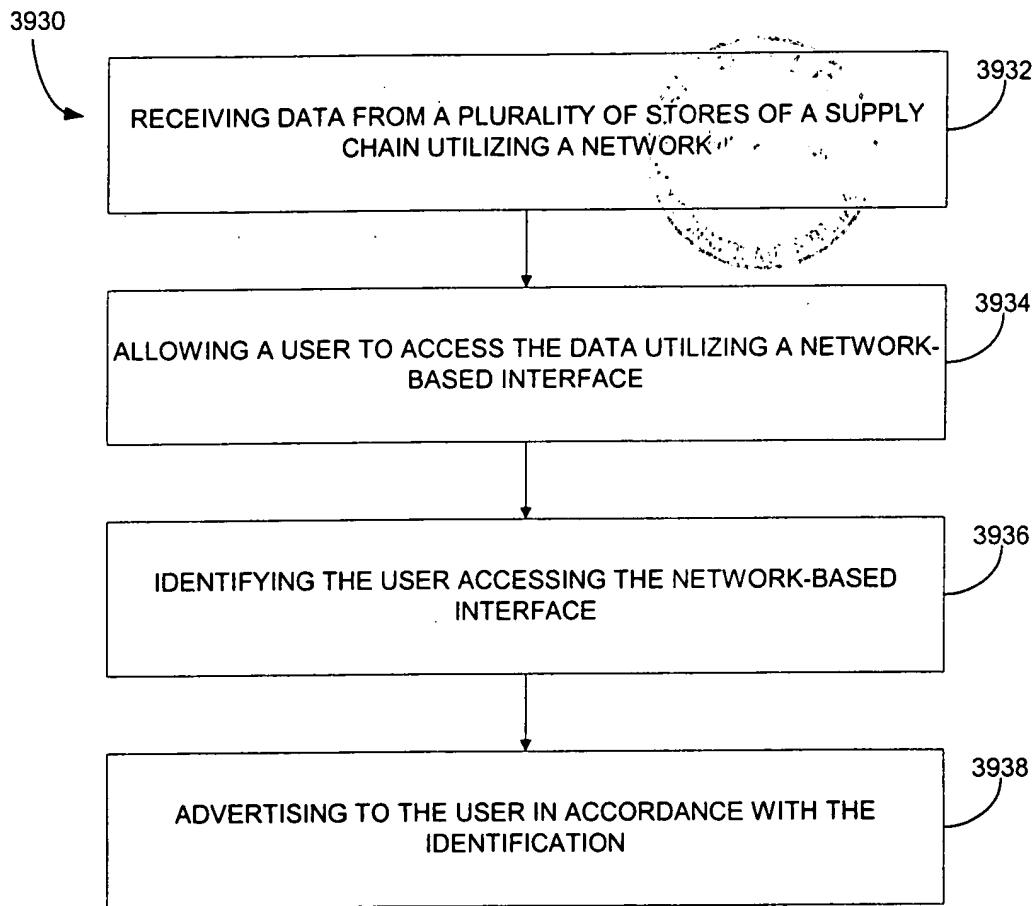


FIG. 39

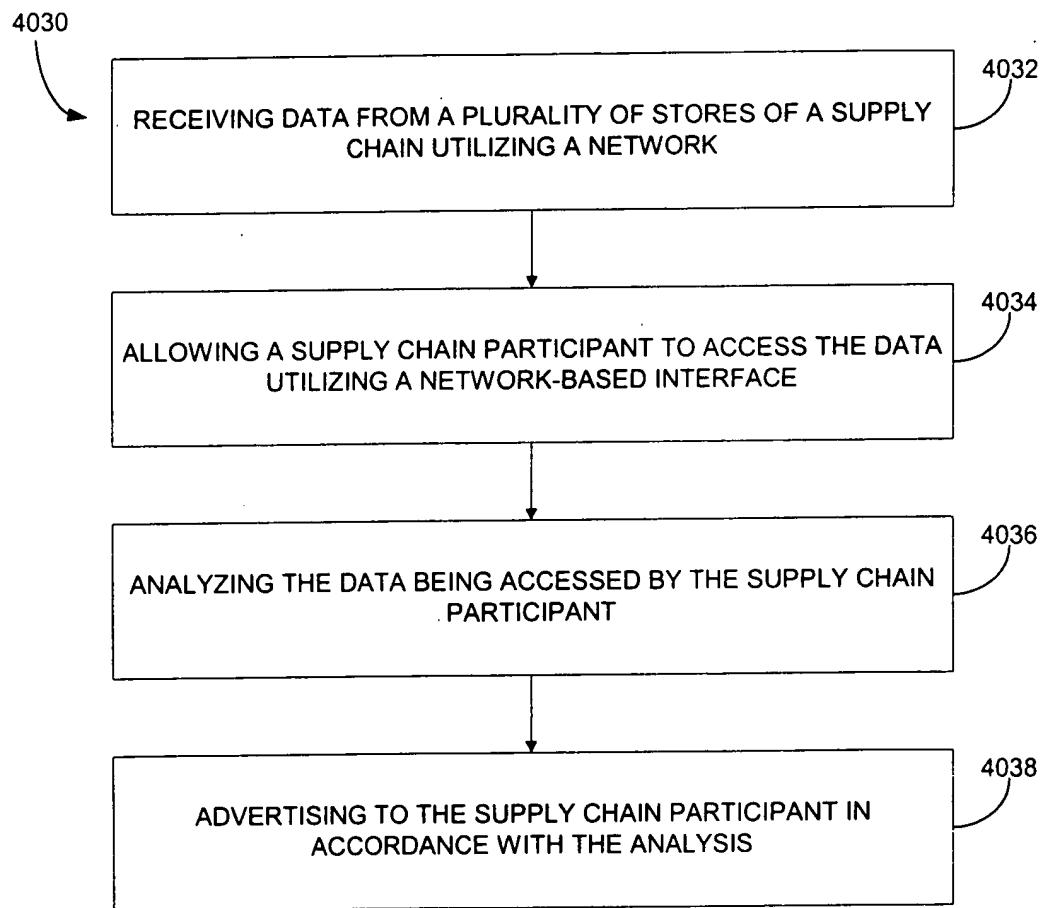


FIG. 40

00000000000000000000000000000000

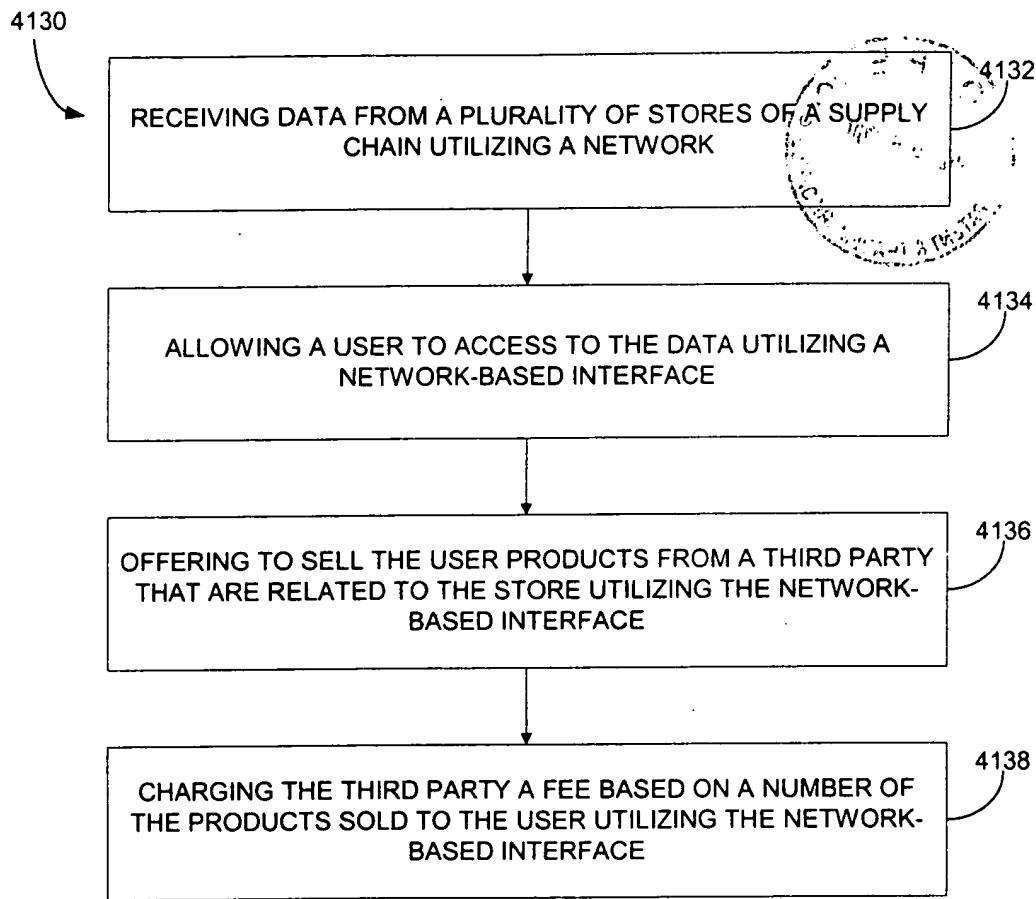


FIG. 41

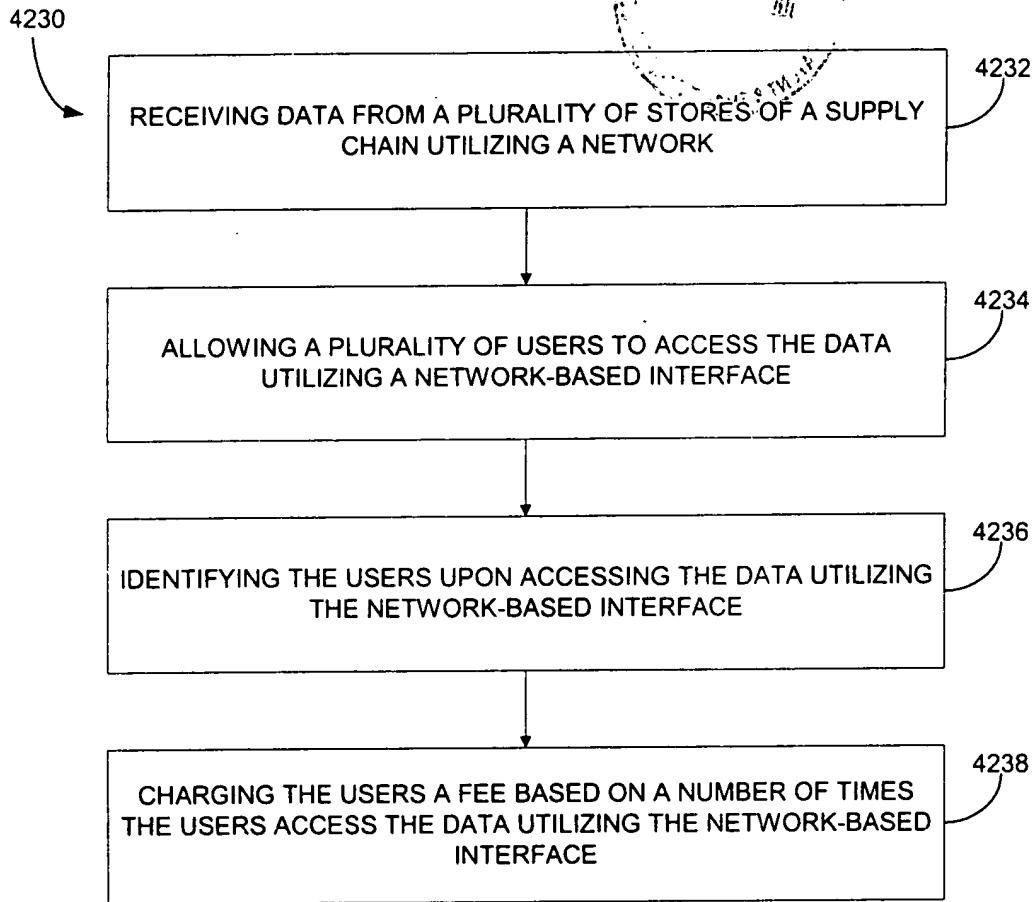


FIG. 42

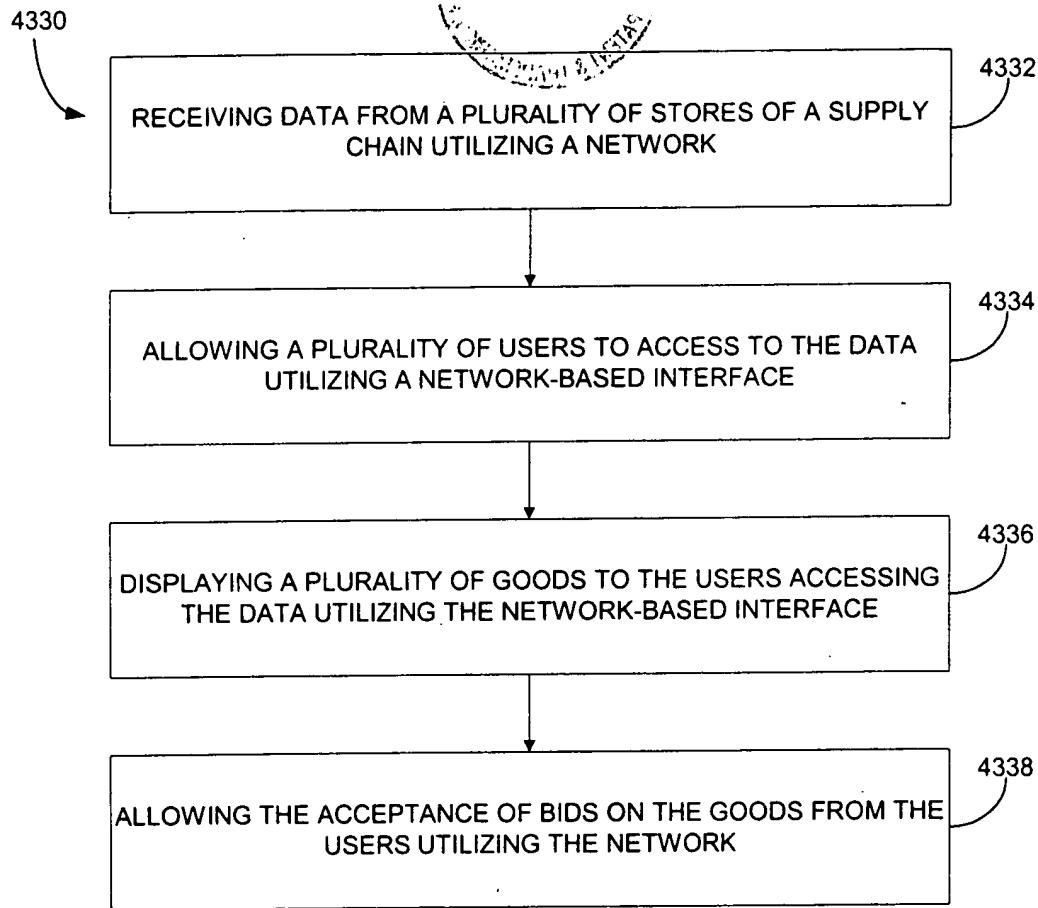


FIG. 43A

00016022-020602

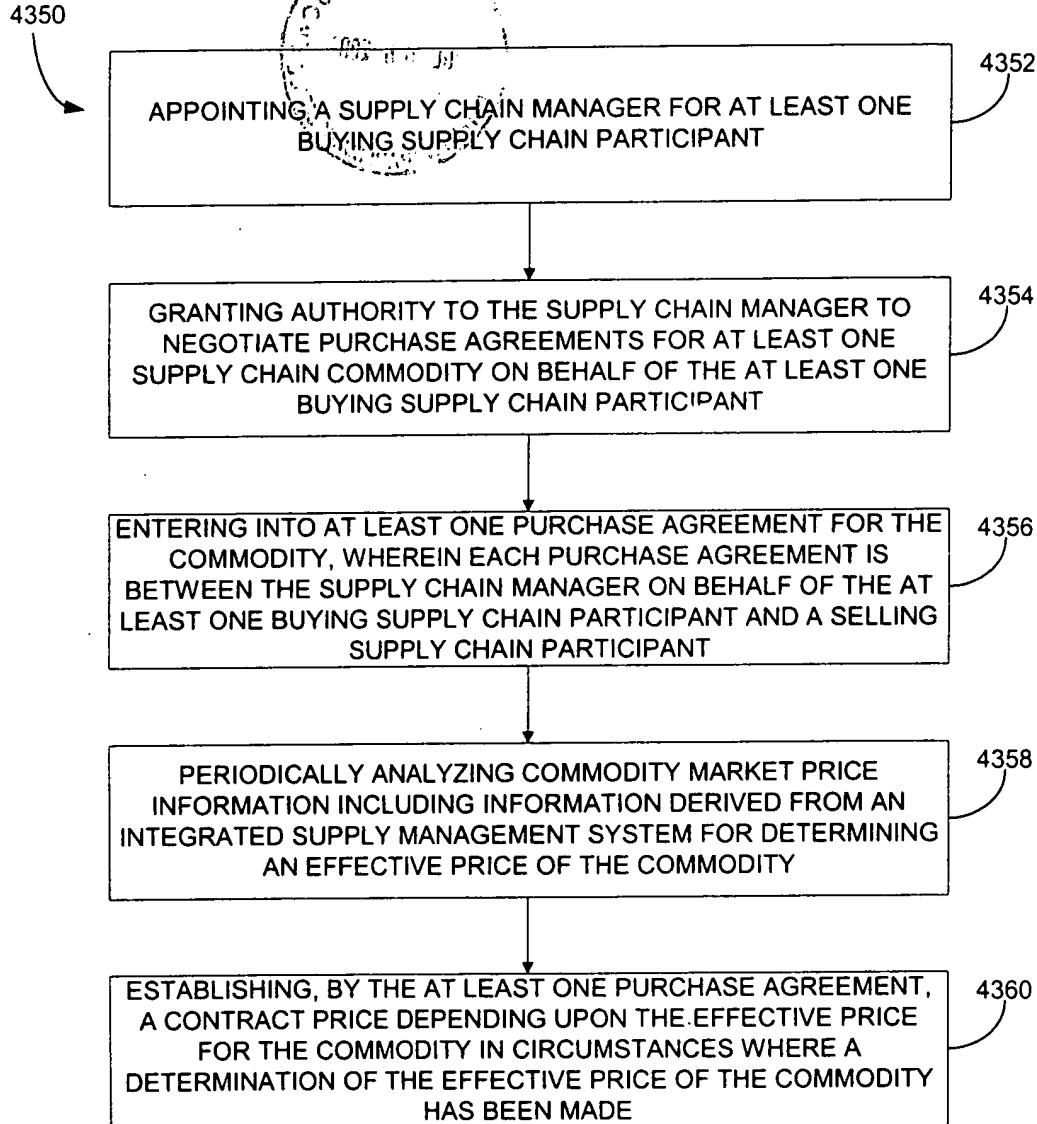


FIG. 43B

100020122697860

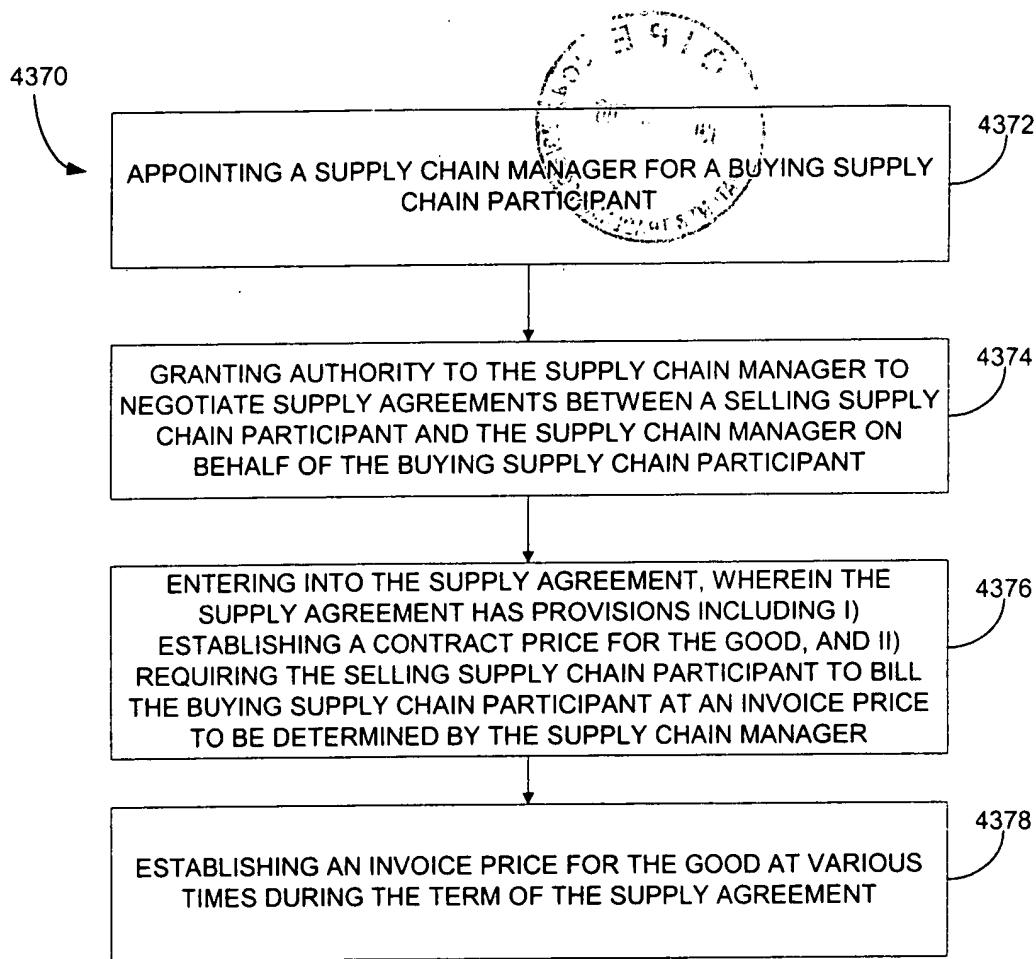


FIG. 43C

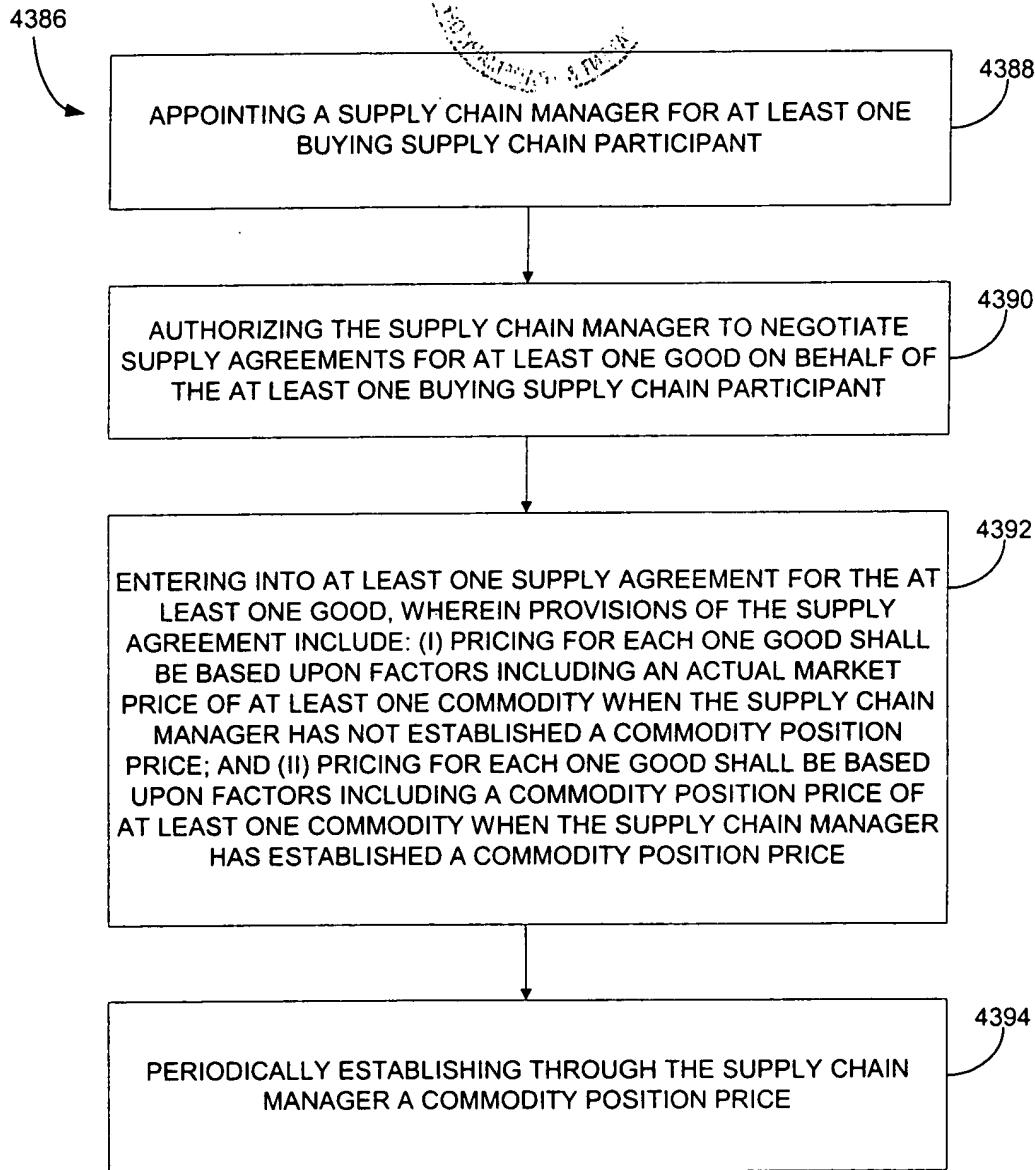


FIG. 43D

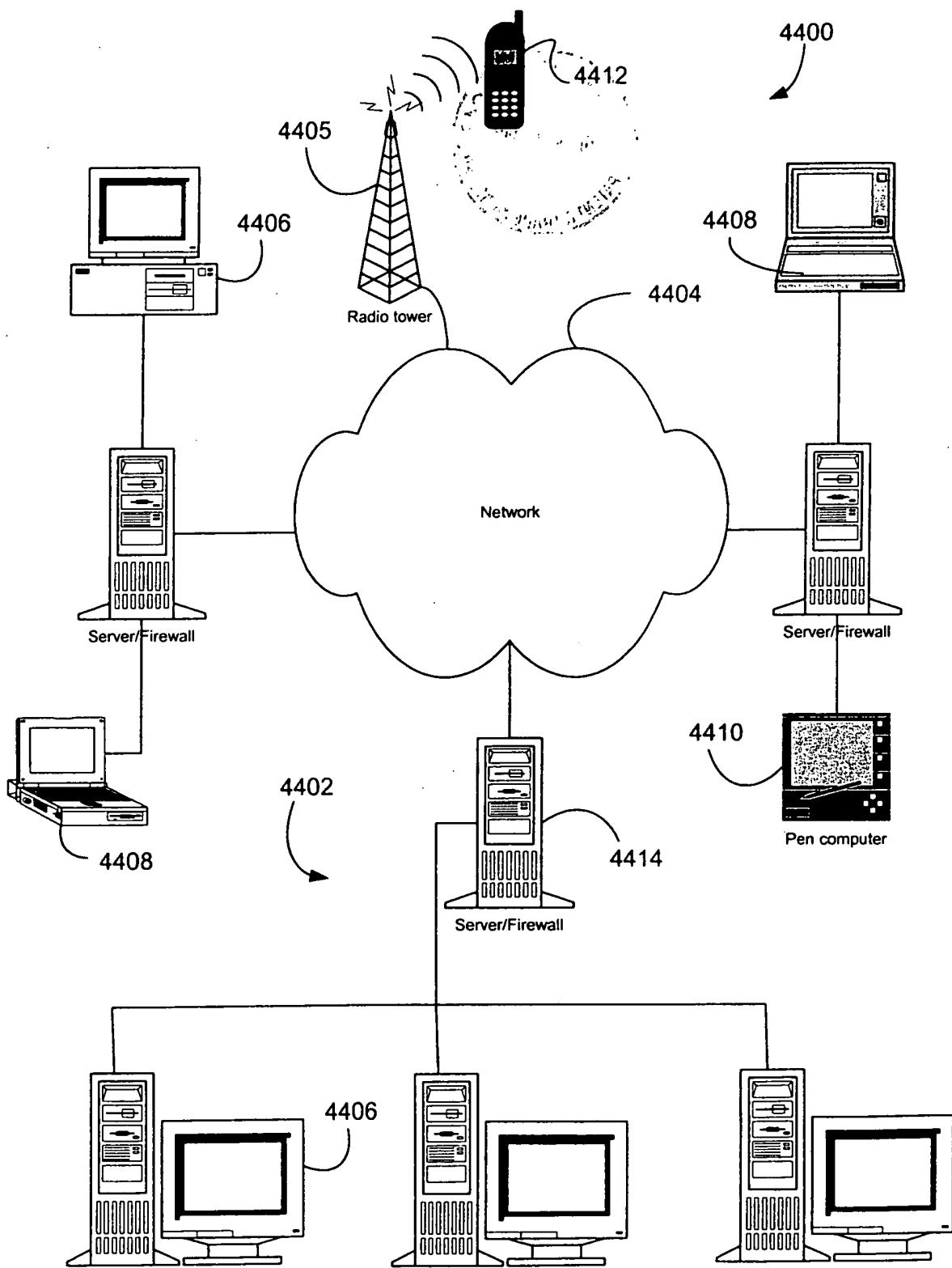


FIG. 44

FIG. 45 - 2637260

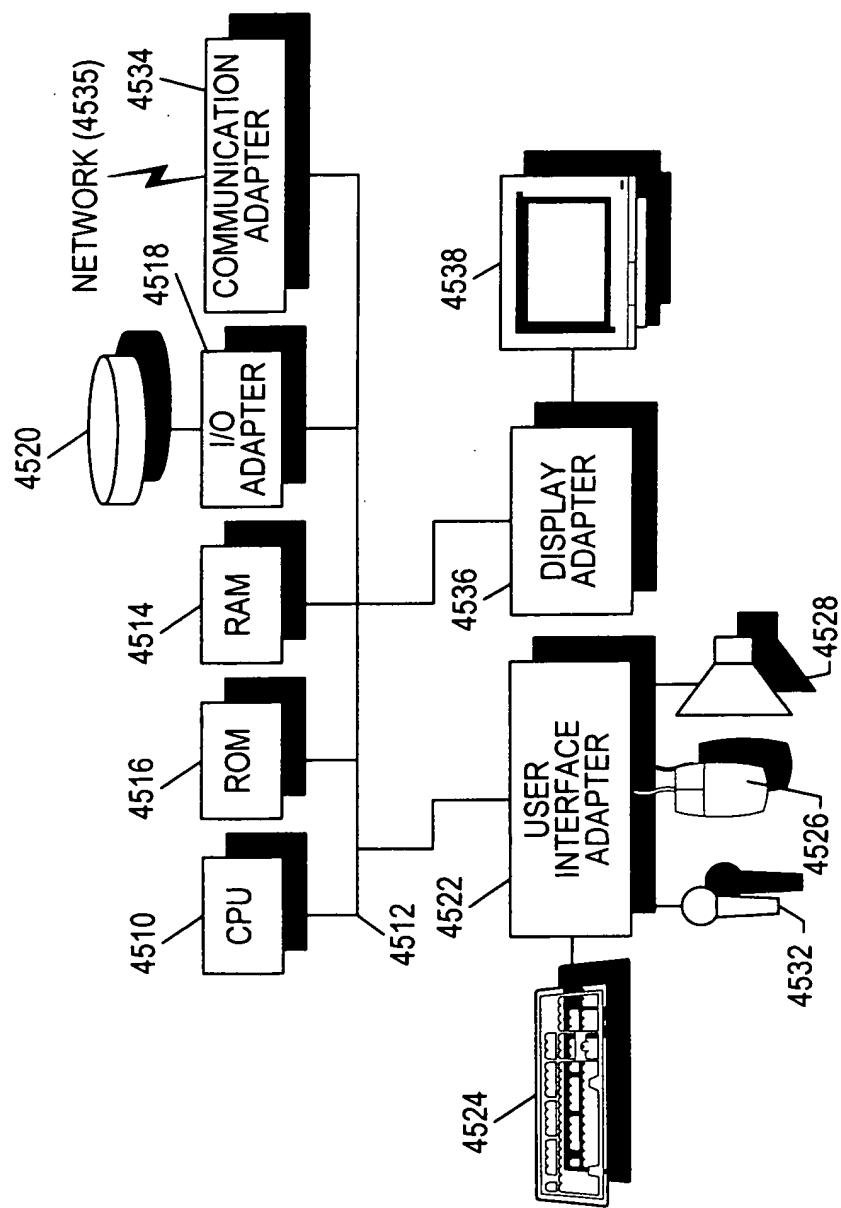


FIG. 45

00000000000000000000000000000000

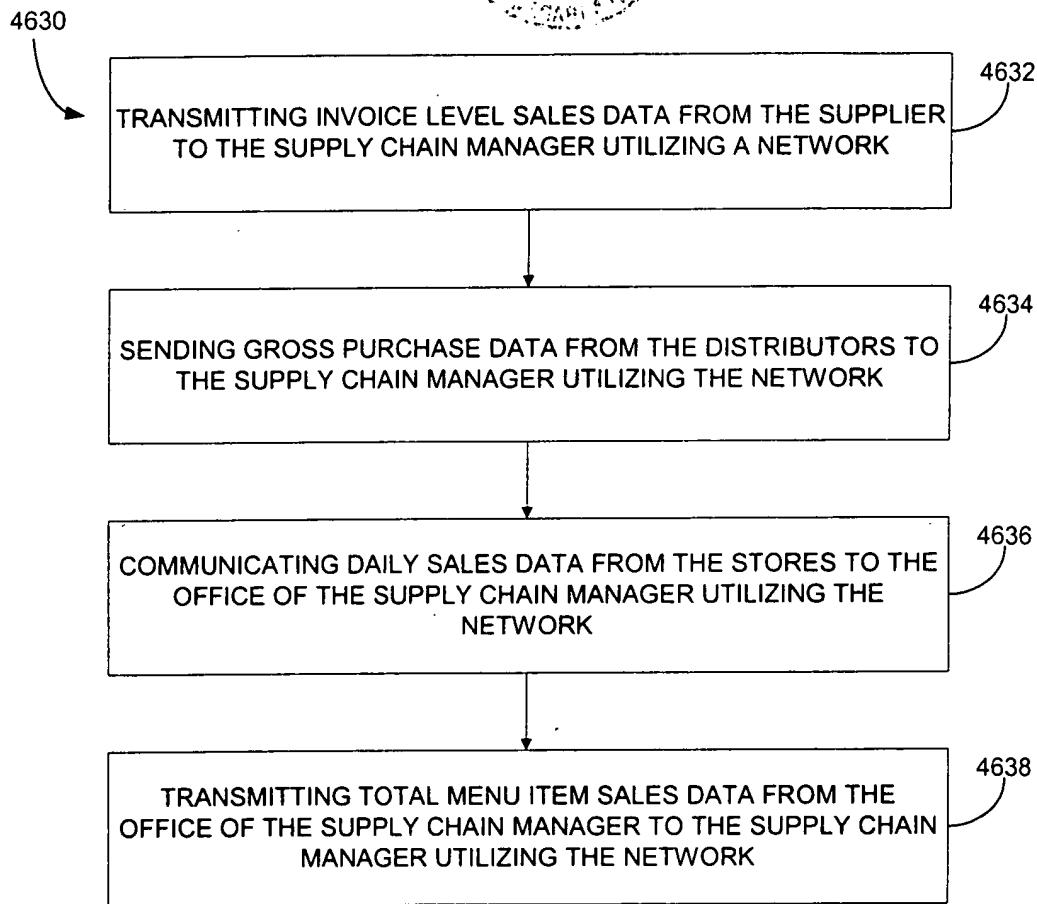


FIG. 46

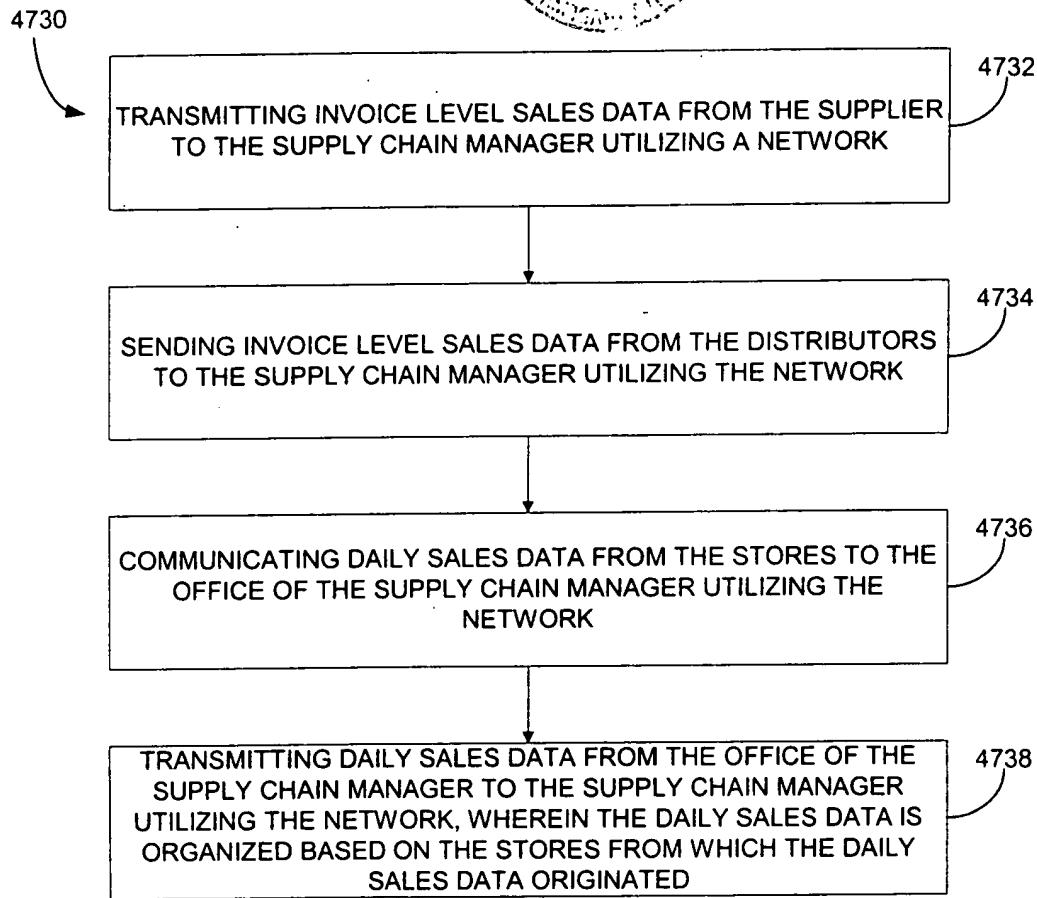


FIG. 47

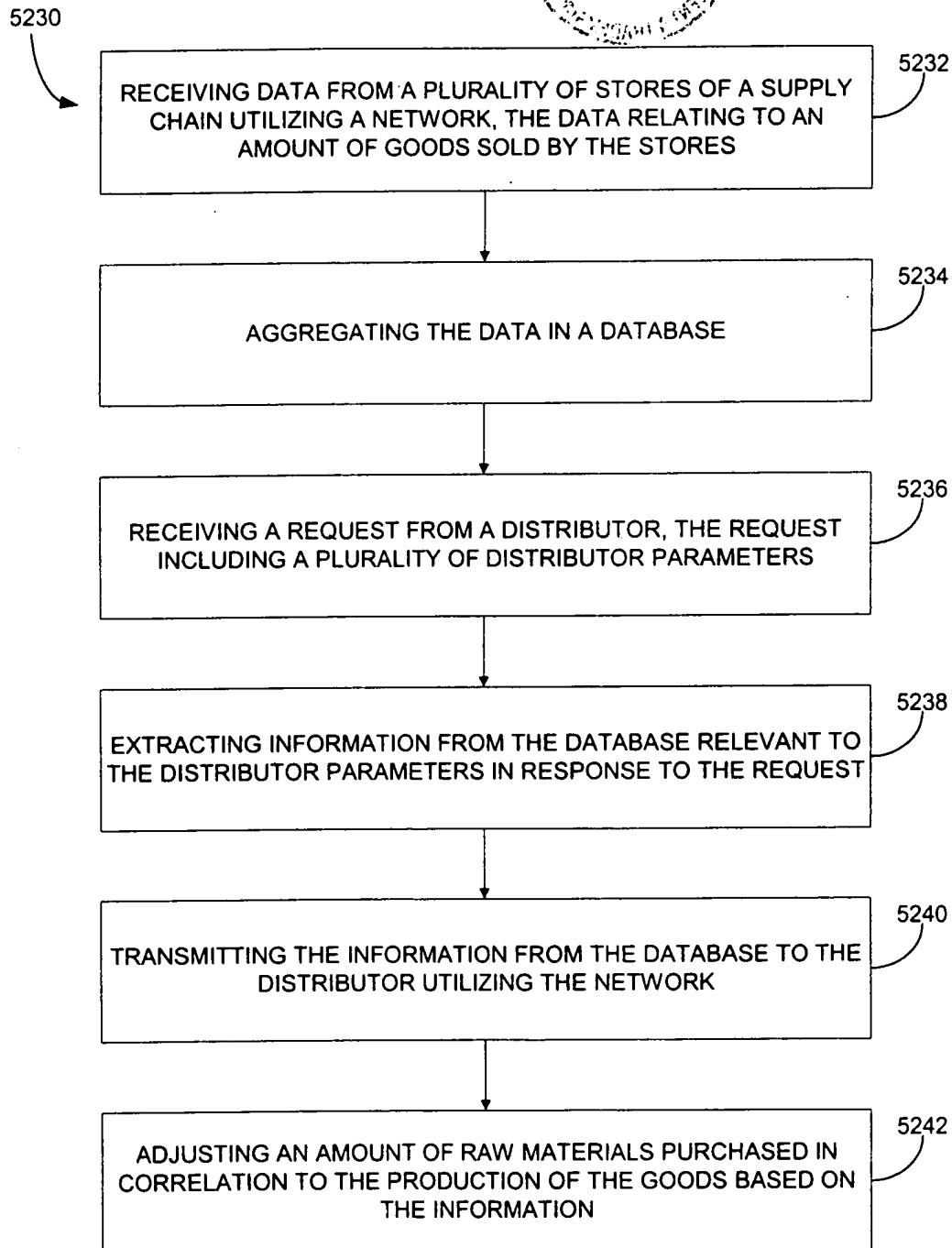


FIG. 52

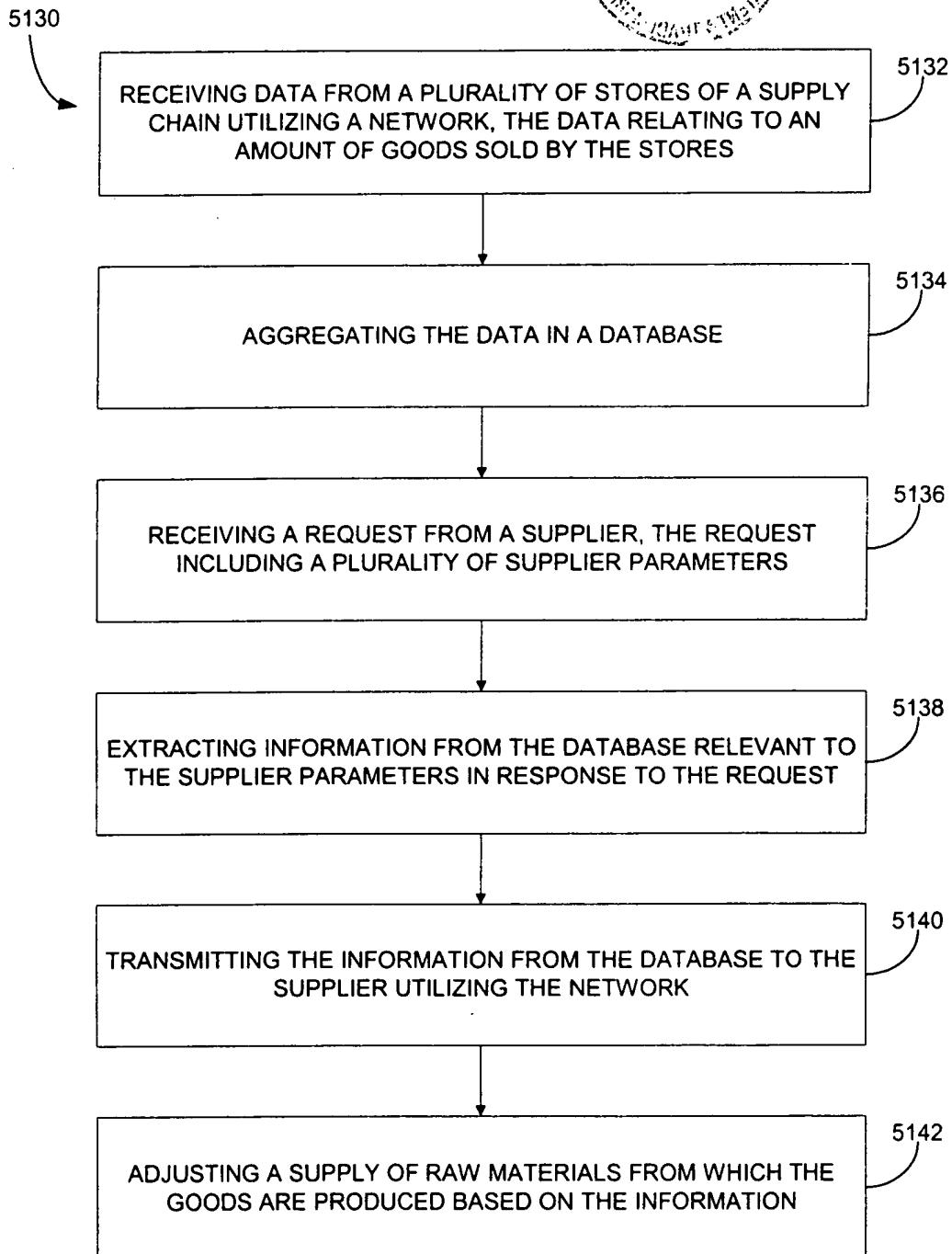


FIG. 51

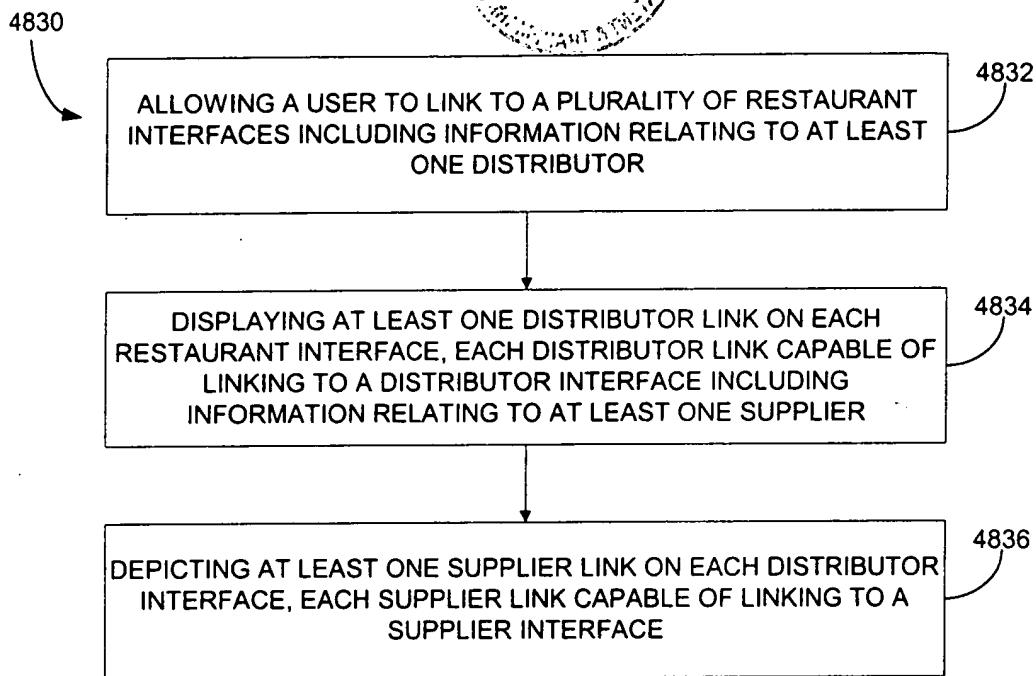


FIG. 48

3 Restaurant Services, Inc. - Microsoft Internet Explorer

File Edit View Favorites Help

Address http://www.rsiweb.com/home/index.asp

RSI

Restaurant Services, Inc.

BURGER KING® System Independent Purchasing & Distribution Service Co-op

User Name _____

PassWord _____

Franchisee _____

Enter Site

4902

4904

4900

4904

RSI was founded in 1991 as the exclusive purchasing agent for the vast majority of products used by the U. S. BURGER KING system. Its primary purpose is to leverage the buying power of BURGER KING restaurants to achieve favorable contracts for food, packaging, premiums, promotion products, supplies, equipment, "franchise" and related services on behalf of more than 8,300 restaurants.

Contact Information

Map/Directions

General Information

Legal Information

More About RSI

Help

BkC Link

NFA link

NFA

FIG. 49

RSI's Board of Directors is comprised of BURGER KING franchisees, elected by region, one Burger King Corporation representative and one member appointed by the Minority Franchisee Association. The cooperative maintains a close working relationship with Burger King Corporation, with respective roles and responsibilities outlined in a formal Operating Agreement.

RSI works closely with restaurant owners, Burger King Corporation, food and packaging suppliers, marketing agencies, equipment vendors, distributors and information systems providers to streamline and improve the supply chain efficiency.

TOKOOKA 2000

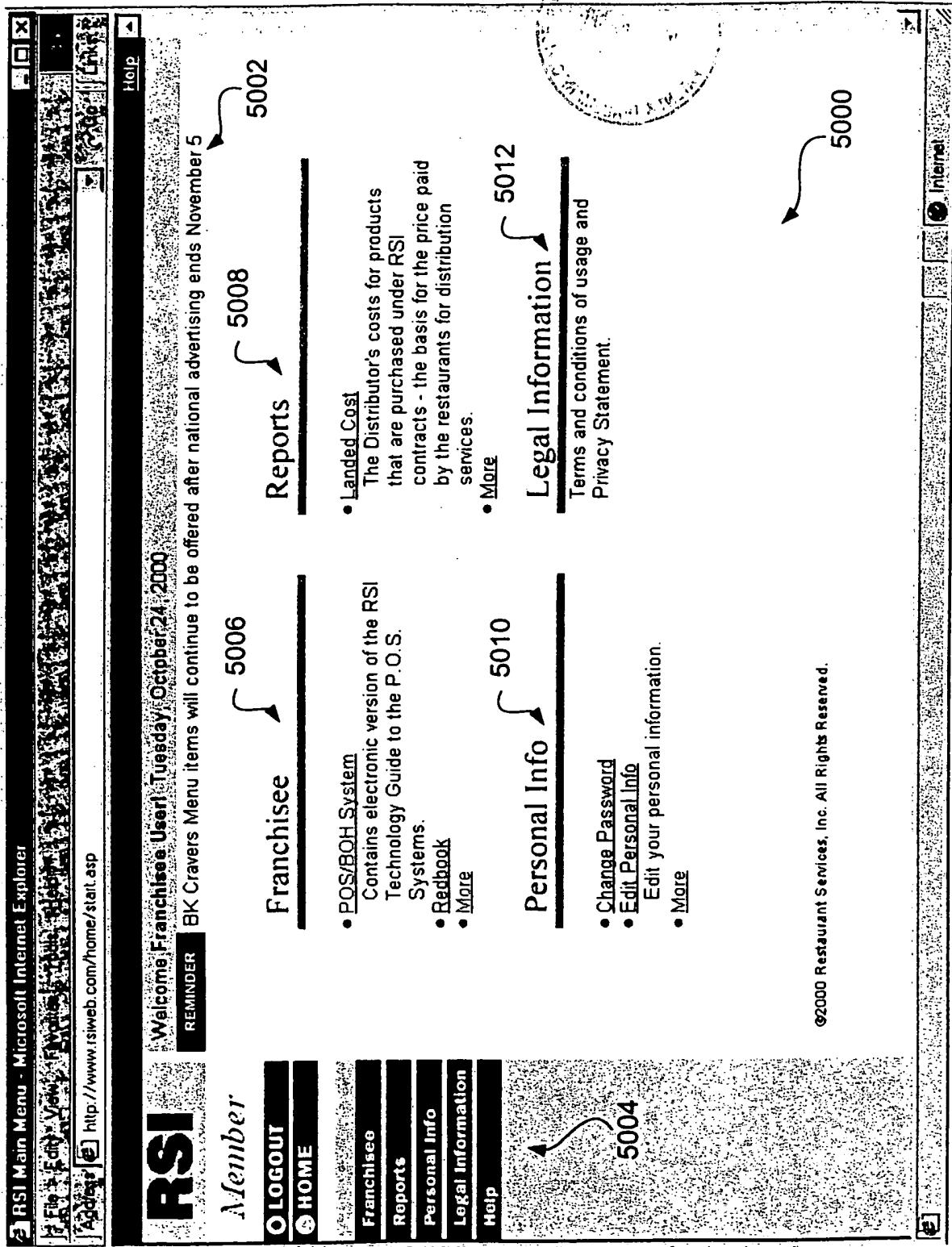
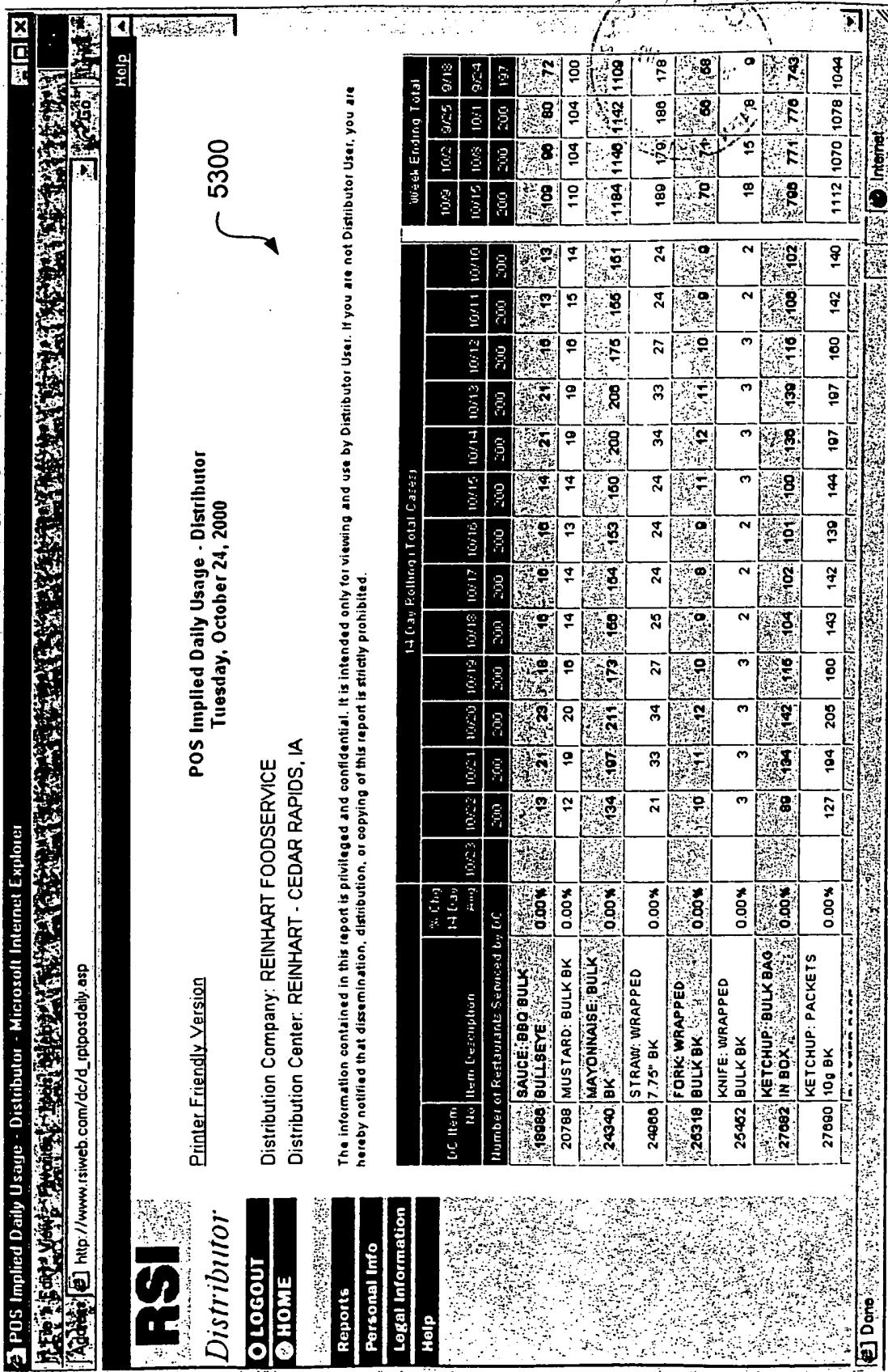


FIG. 50



53
FIG

Local DC Promotion Forecast Report - Microsoft Internet Explorer

Address: http://test.1slink.com/dc/d_ipromodetail.asp?dc=26576

RSI Distributor

[Logout](#) [Home](#)

[Reports](#) [Personal Info](#) [Legal Information](#) [Help](#)

Printer Friendly Version

REINHART - CEDAR RAPIDS, IA

Local Promotion Summary by DC

Tuesday, October 24, 2000

5400

The information contained in this report is privileged and confidential. It is intended only for viewing and use by Distributor. If you are not Distributor, you are hereby notified that dissemination, distribution, or copying of this report is strictly prohibited.

Local Promotion Option	Start Date	Projected Daily Usage	Duration (In Weeks)	Participating Restaurants	Non-Participating Restaurants
32 oz. Motor Cup	5/1/00	85	99	8	
Davenport/R-Moline, IA	6/1/00	86	32	17	
Des Moines-Ames, IA	7/1/00	85	17	28	
Omaha, NE	7/1/00	86	17	80	
Peoria, IL	8/1/00	85	99	17	
Sioux City, IA	8/28/00	86	99	10	
Springfield-Decatur-Champaign, IL	8/1/00	85	99	1	
32 oz. Motor Cup Total				131	
Big King	Cedar Rapids/Matthews-Dubuque, IA	4/15/00	99	10	
Davenport/R-Moline, IA	4/15/00	99	17		
Ottumwa-Kinsville, IA	4/16/00	99	3		
Big King Total				39	
Pancake Minis	5/15/00	20	99	8	
Peoria, IL	6/1/00	20	99	17	
Sioux City, IA	4/15/00	20	99	10	
Pancake Minis Total				35	

[Done](#) [Internet](#)

FIG. 54

RSI POS Implied Daily Usage - Supplier

Supplier: **TYSON FOODS**

POS Implied Daily Usage - Supplier
Tuesday, October 24, 2000

Supplier: **TYSON FOODS**

The information contained in this report is privileged and confidential. It is intended only for viewing and use by Supplier User. If you are not Supplier User, you are hereby notified that dissemination, distribution, or copying of this report is strictly prohibited.

14 Day Rolling Total Case														Week Ending Total													
FOB Point	DC	Item No	Description	Aug 10/23	10/24	10/25	10/26	10/27	10/28	10/29	10/30	10/31	10/12	10/13	10/14	10/15	10/16	10/17	10/18	10/19	10/20	10/21	10/22	10/23	10/24		
TOTAL																											
Total of DC Locations																											
6	CHICKEN- 7 BROILER	0.00%		0.00	137	144	111	100	88	88	88	88	88	88	88	88	88	88	88	88	88	88	88	88	88	88	
8	CHICKEN- TENDERS	0.00%																									
	CHICKEN- CHICKN	0.00%																									

FIG. 55

Restaurant Landed Cost Verification Report - Microsoft Internet Explorer																																																		
<input type="button" value="Member"/> <input type="button" value="Logout"/> <input type="button" value="HOME"/> <input type="button" value="Franchisee"/> <input type="button" value="Reports"/> <input type="button" value="Personal Info"/> <input type="button" value="Legal Information"/> <input type="button" value="Help"/>																																																		
<input type="button" value="Print"/> <input type="button" value="Friendly Version"/> <input type="button" value="Email"/> <input type="button" value="Help"/>																																																		
<input type="button" value="http://www.tsiweb.com/fan/l_iplc.asp?report=true"/>																																																		
RSI Landed Cost Report <input type="text" value="5600"/> <input type="text" value="0003473"/> <input type="text" value="10/22/00"/> <input type="button" value="Retrieve"/>																																																		
<p>Member Restaurant Number: <input type="text" value="0003473"/> Date: <input type="text" value="10/22/00"/> <input type="button" value="Retrieve"/></p> <hr/> <p>Printer Friendly Version Restaurant Landed Cost Verification Report</p>																																																		
<p>Report Date: Sunday, October 22, 2000</p> <p>Restaurant Number: 0003473</p> <p>Distribution Center: REINHART - CEDAR RAPIDS, IA</p>																																																		
<p>Report Contact: Robert Harris</p> <p>Contact Number: 305-529-3409</p>																																																		
<p>The information contained in this report is privileged and confidential. It is intended only for viewing and use by Franchisee User. If you are not Franchisee User, you are hereby notified that dissemination, distribution, or copying of this report is strictly prohibited.</p>																																																		
<table border="1"> <thead> <tr> <th>RSI Item No.</th> <th>RSI Item Description</th> <th>DC Cost</th> <th>Markup</th> <th>Rest Cost</th> </tr> </thead> <tbody> <tr> <td>10340</td> <td>4439 REGISTER TAPE-THERMAL 2.25" X 165'</td> <td>\$21.27</td> <td>\$ 1.67</td> <td>\$22.94</td> </tr> <tr> <td>12860</td> <td>3586 SUGAR SUBSTITUTE-E.PINK PKT 2000 CT</td> <td>\$6.87</td> <td>\$ 1.57</td> <td>\$7.44</td> </tr> <tr> <td>18086</td> <td>360 SAUCE-BULK-KRAFT BULLSEYE</td> <td>\$24.48</td> <td>\$ 1.67</td> <td>\$26.05</td> </tr> <tr> <td>19432</td> <td>4473 COFFEE-FOLGERS REGULAR</td> <td>\$44.50</td> <td>\$ 1.57</td> <td>\$46.07</td> </tr> <tr> <td>20788</td> <td>67 MUSTARD-BULK 30 AL</td> <td>\$6.46</td> <td>\$ 1.57</td> <td>\$8.02</td> </tr> <tr> <td>20840</td> <td>4281 WRAP-LOCAL OPTION</td> <td>\$29.78</td> <td>\$ 1.57</td> <td>\$31.35</td> </tr> <tr> <td>23340</td> <td>68 SAUCE-BULK MAYONNAISE</td> <td>\$7.81</td> <td>\$ 1.57</td> <td>\$9.38</td> </tr> <tr> <td>24500</td> <td>4270 WATER-ICE MOUNTAIN .5L</td> <td>\$6.41</td> <td>\$ 1.57</td> <td>\$7.98</td> </tr> </tbody> </table>						RSI Item No.	RSI Item Description	DC Cost	Markup	Rest Cost	10340	4439 REGISTER TAPE-THERMAL 2.25" X 165'	\$21.27	\$ 1.67	\$22.94	12860	3586 SUGAR SUBSTITUTE-E.PINK PKT 2000 CT	\$6.87	\$ 1.57	\$7.44	18086	360 SAUCE-BULK-KRAFT BULLSEYE	\$24.48	\$ 1.67	\$26.05	19432	4473 COFFEE-FOLGERS REGULAR	\$44.50	\$ 1.57	\$46.07	20788	67 MUSTARD-BULK 30 AL	\$6.46	\$ 1.57	\$8.02	20840	4281 WRAP-LOCAL OPTION	\$29.78	\$ 1.57	\$31.35	23340	68 SAUCE-BULK MAYONNAISE	\$7.81	\$ 1.57	\$9.38	24500	4270 WATER-ICE MOUNTAIN .5L	\$6.41	\$ 1.57	\$7.98
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<input type="button" value="Done"/> <input type="button" value="Internet"/>																																																		

FIG. 56

1090400-62697860

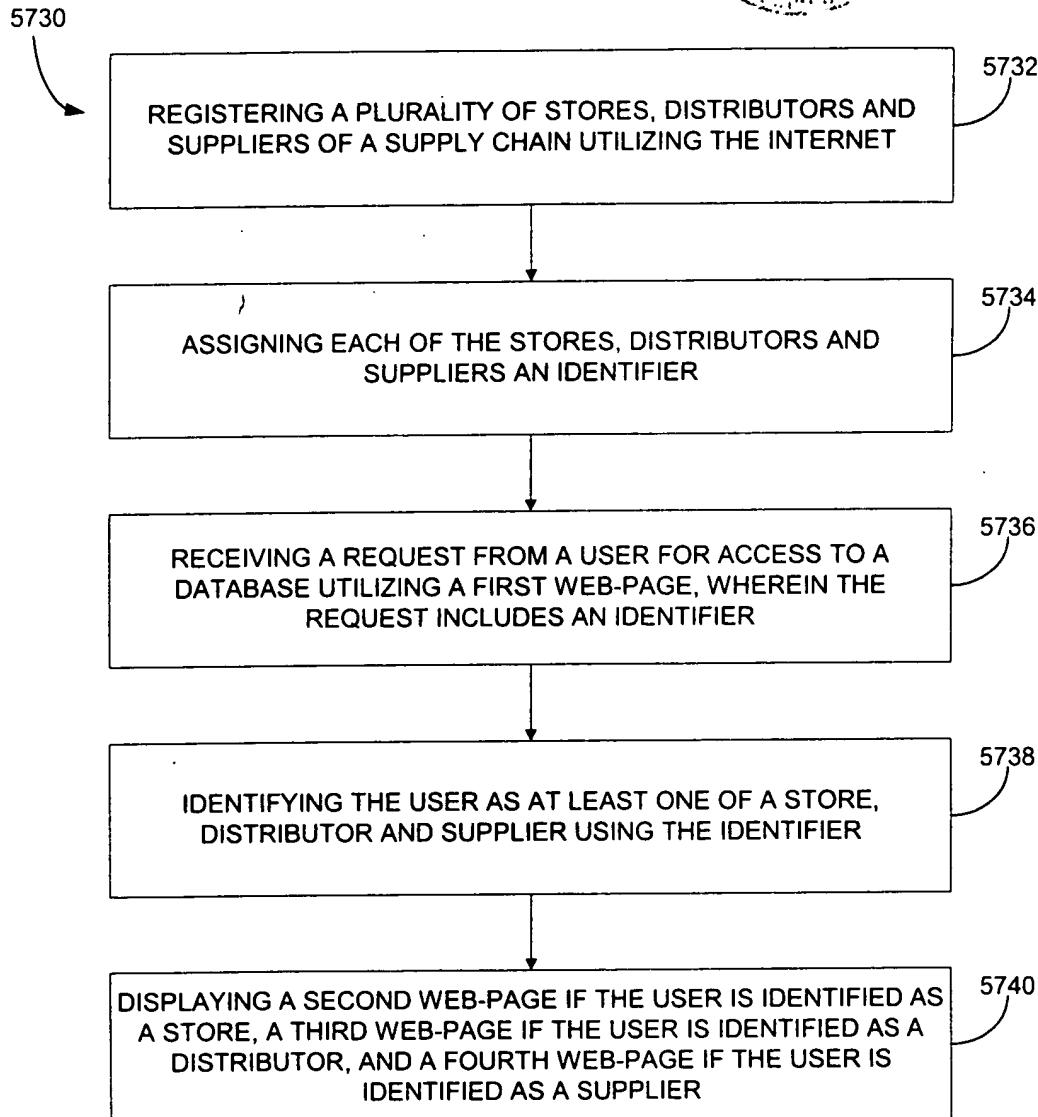


FIG. 57

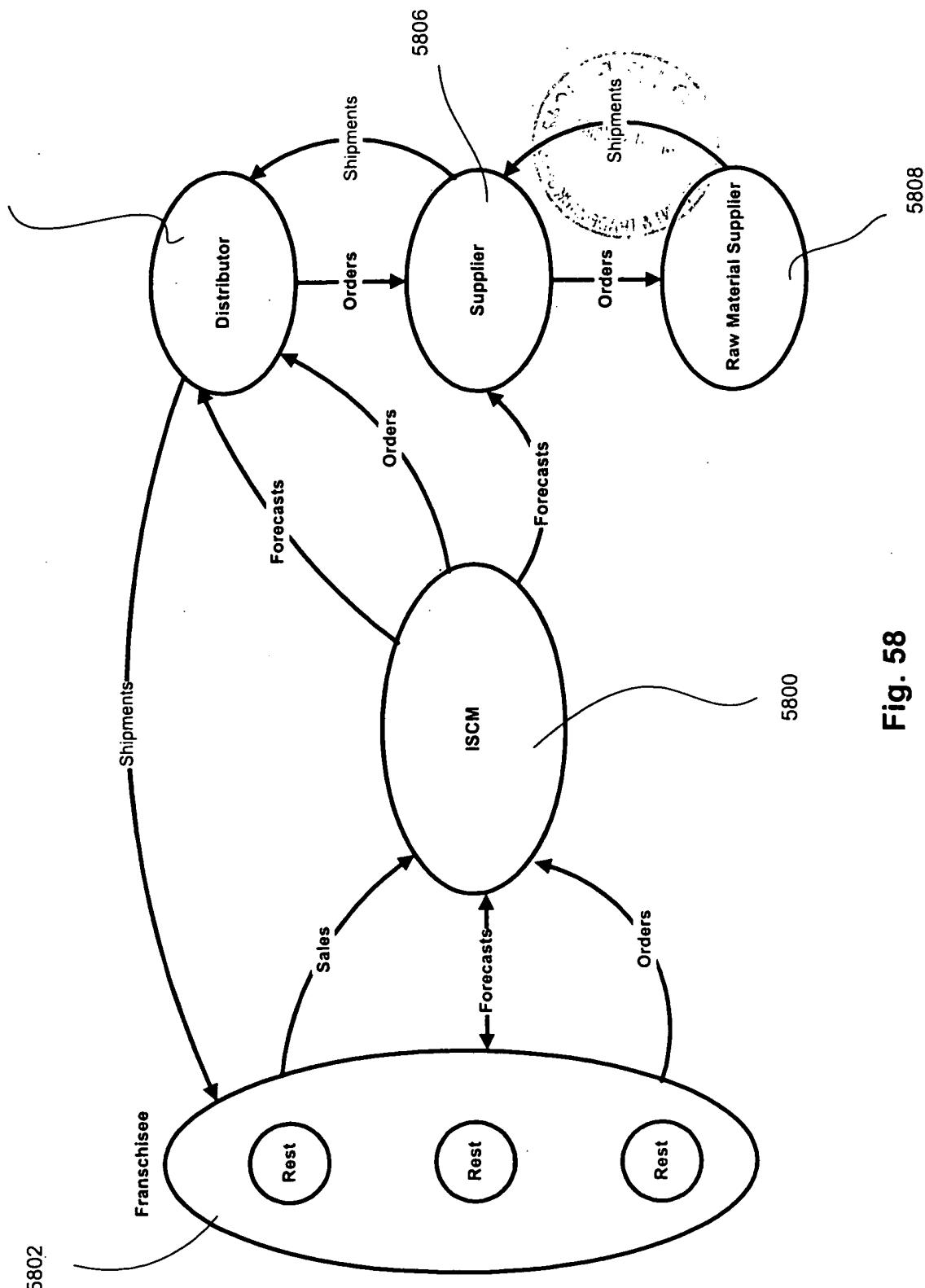


Fig. 58

00000000000000000000000000000000

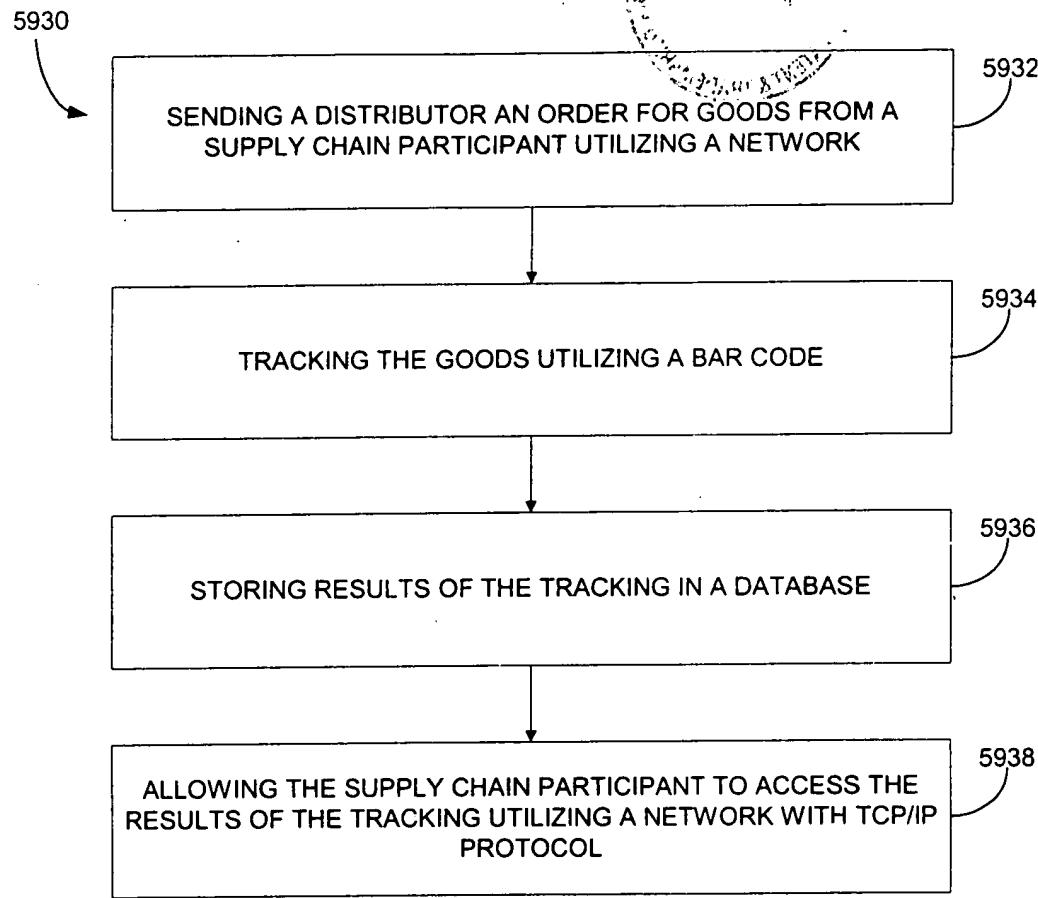


FIG. 59

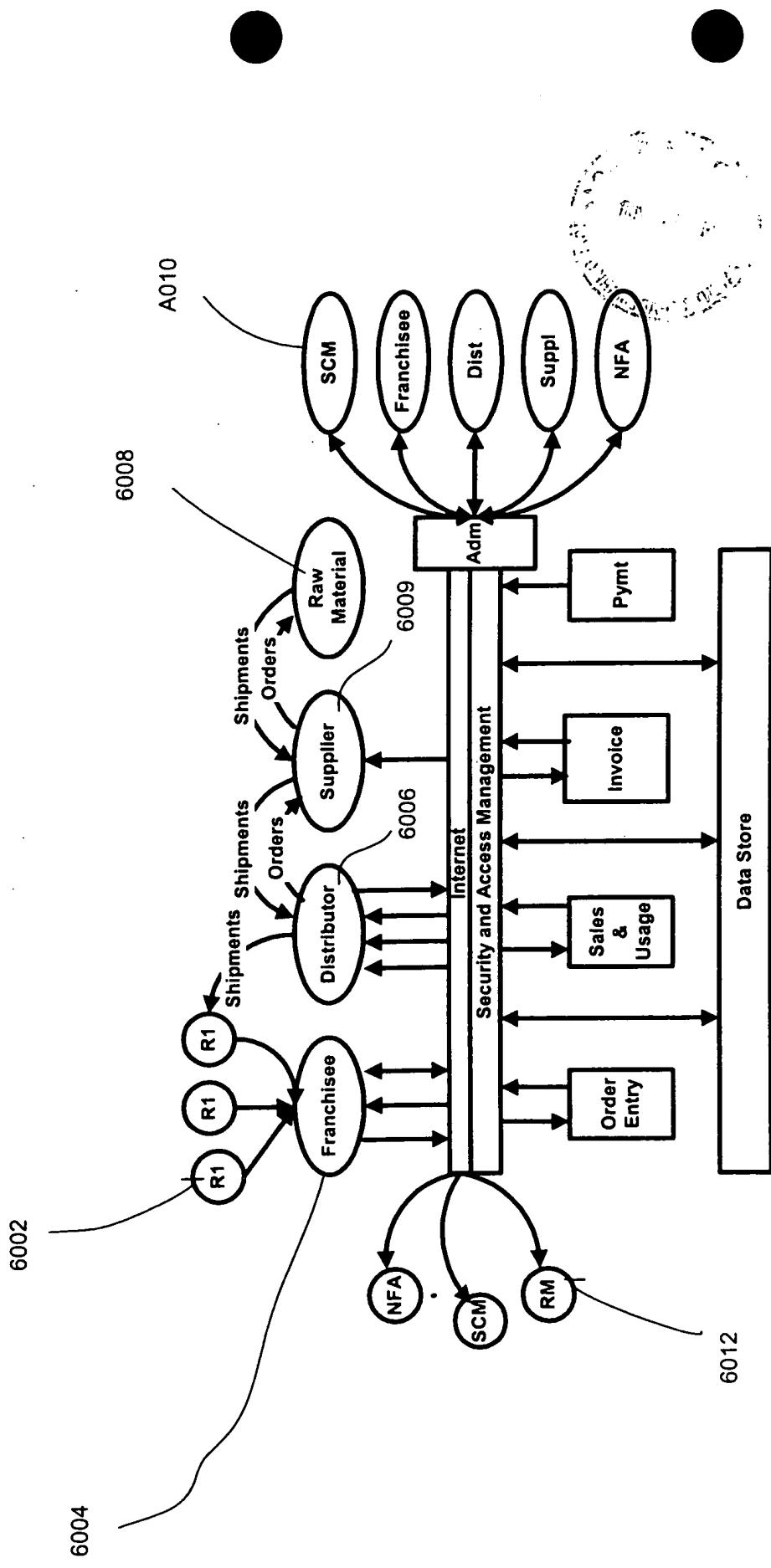


Fig. 60

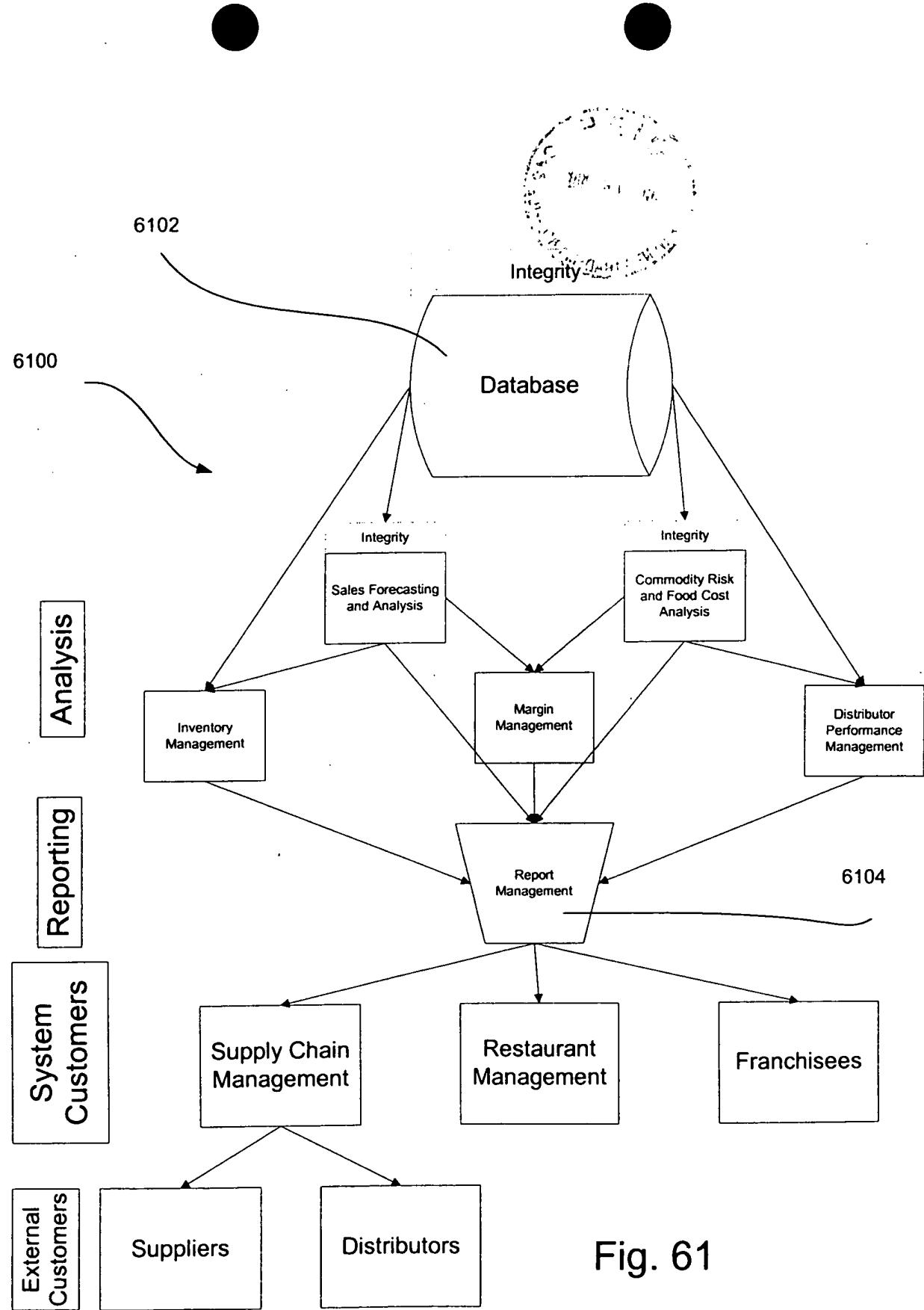


Fig. 61

1090400-22657360

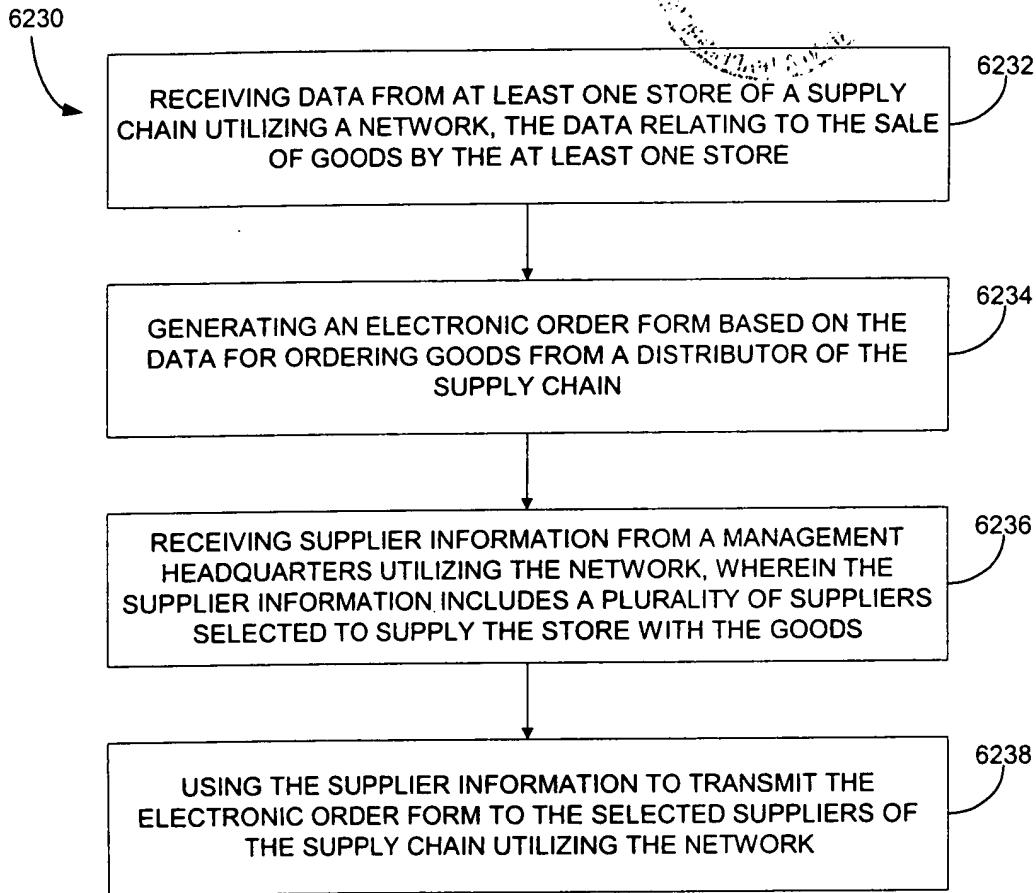


FIG. 62

6300

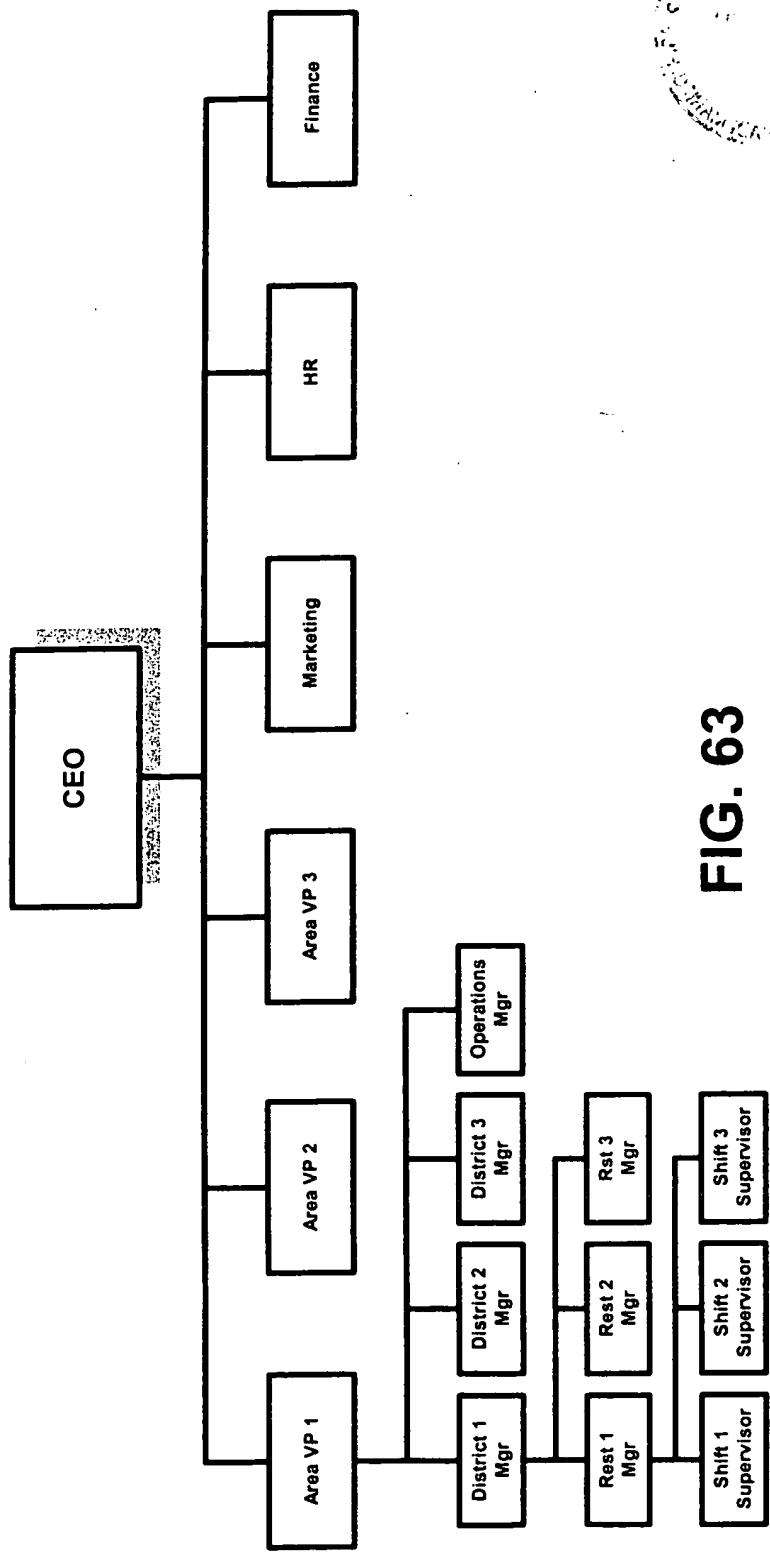


FIG. 63

1000-2269700

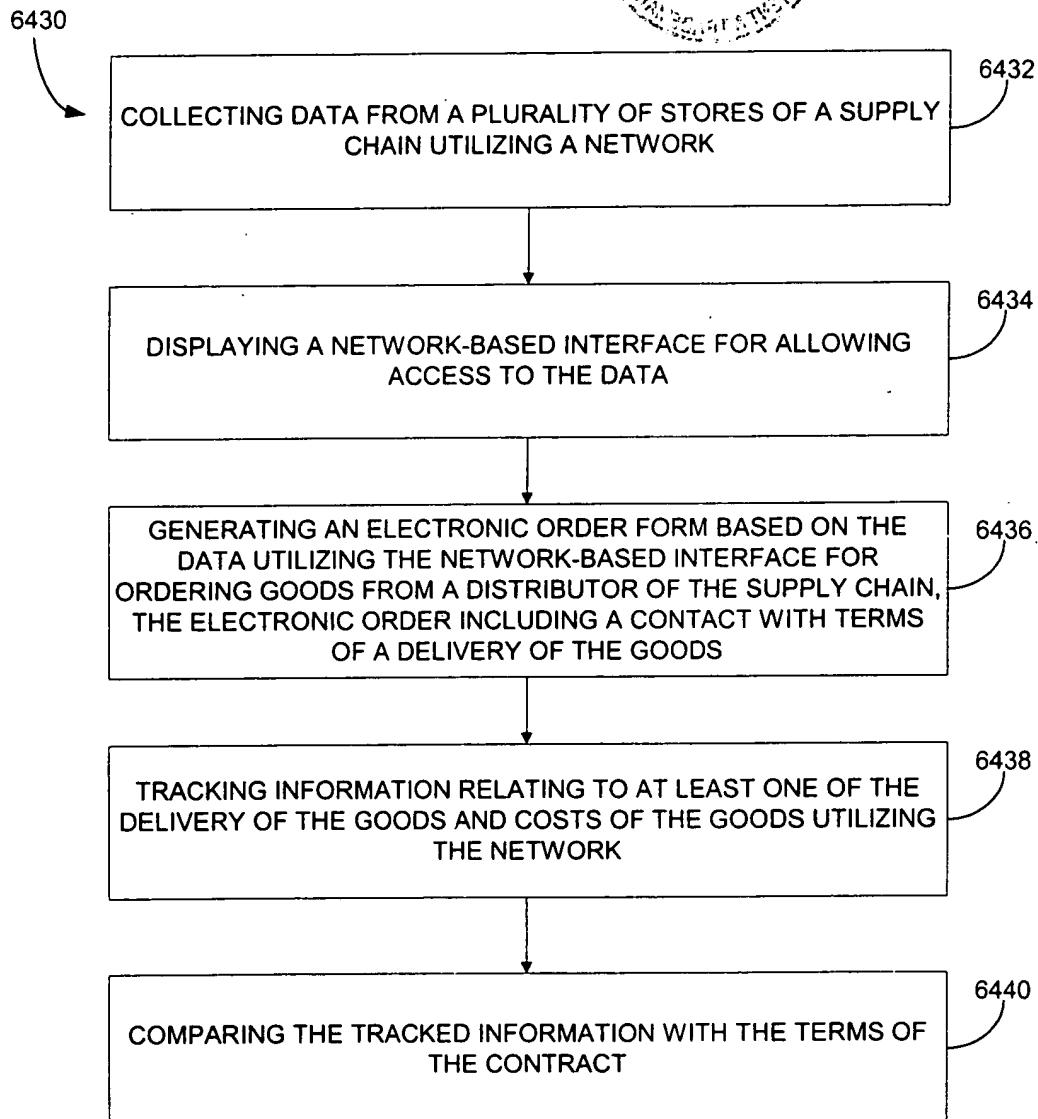


FIG. 64

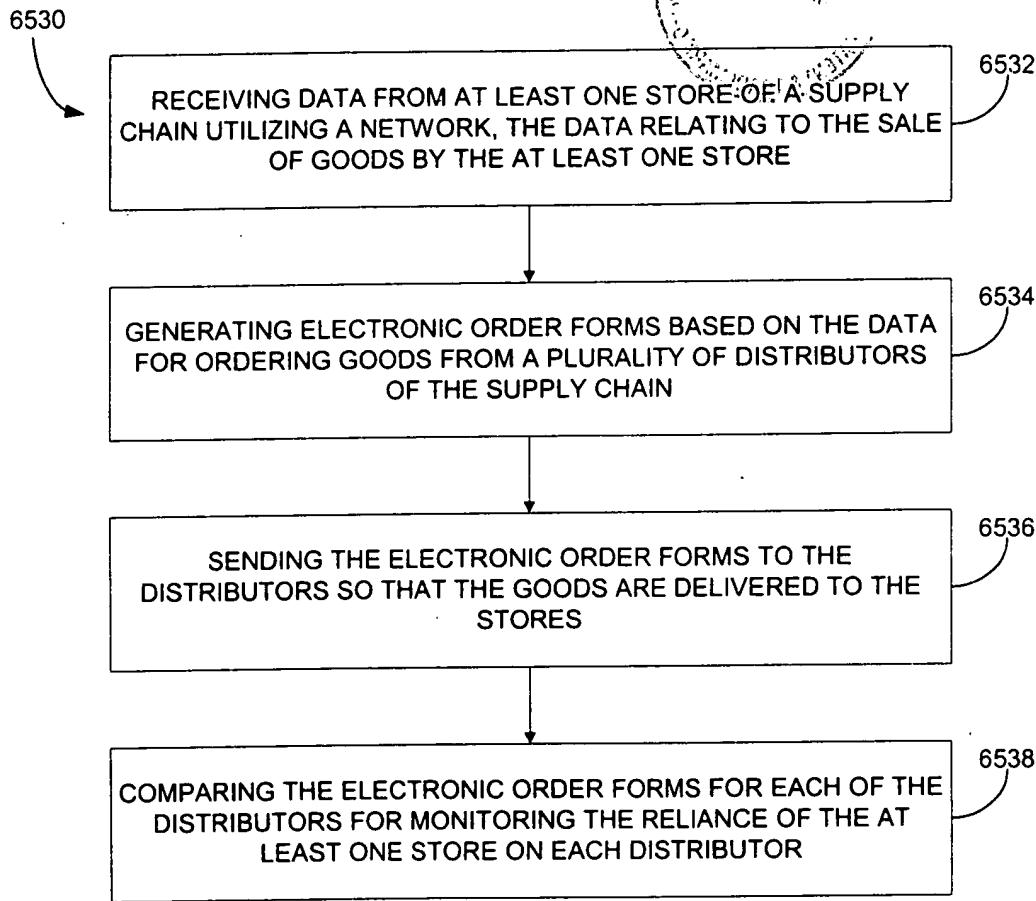


FIG. 65

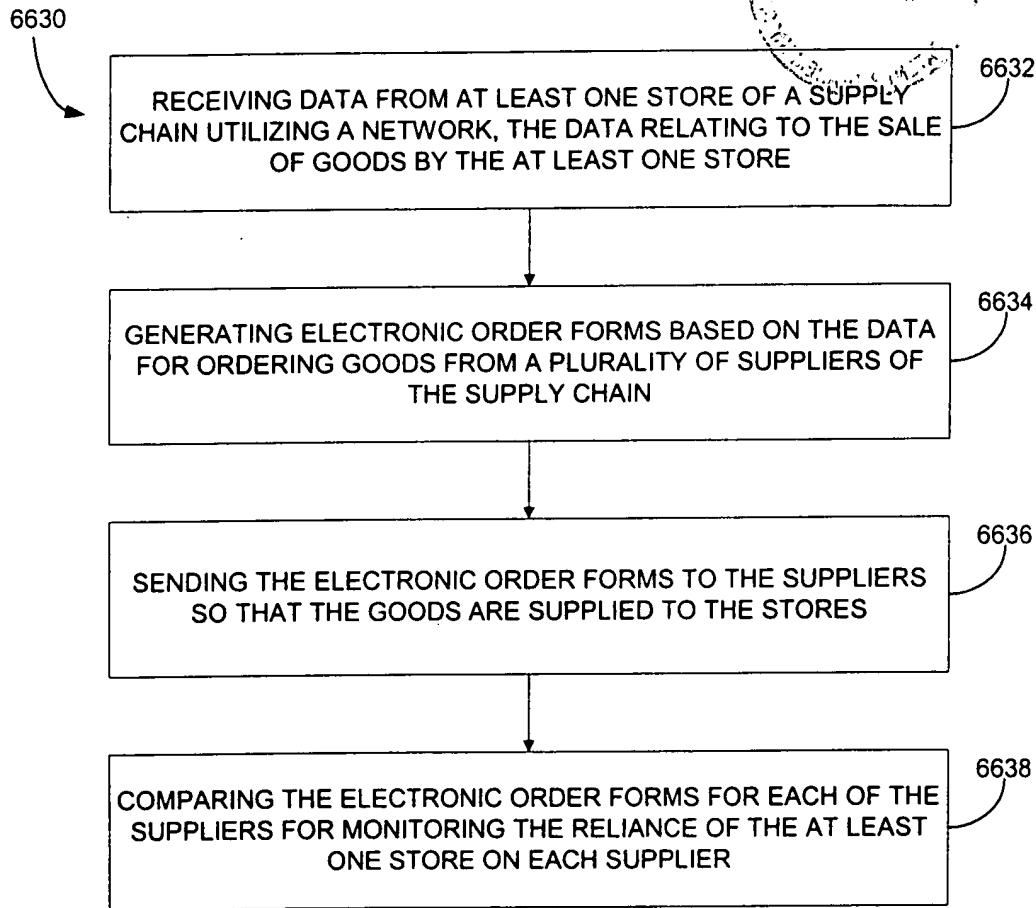


FIG. 66

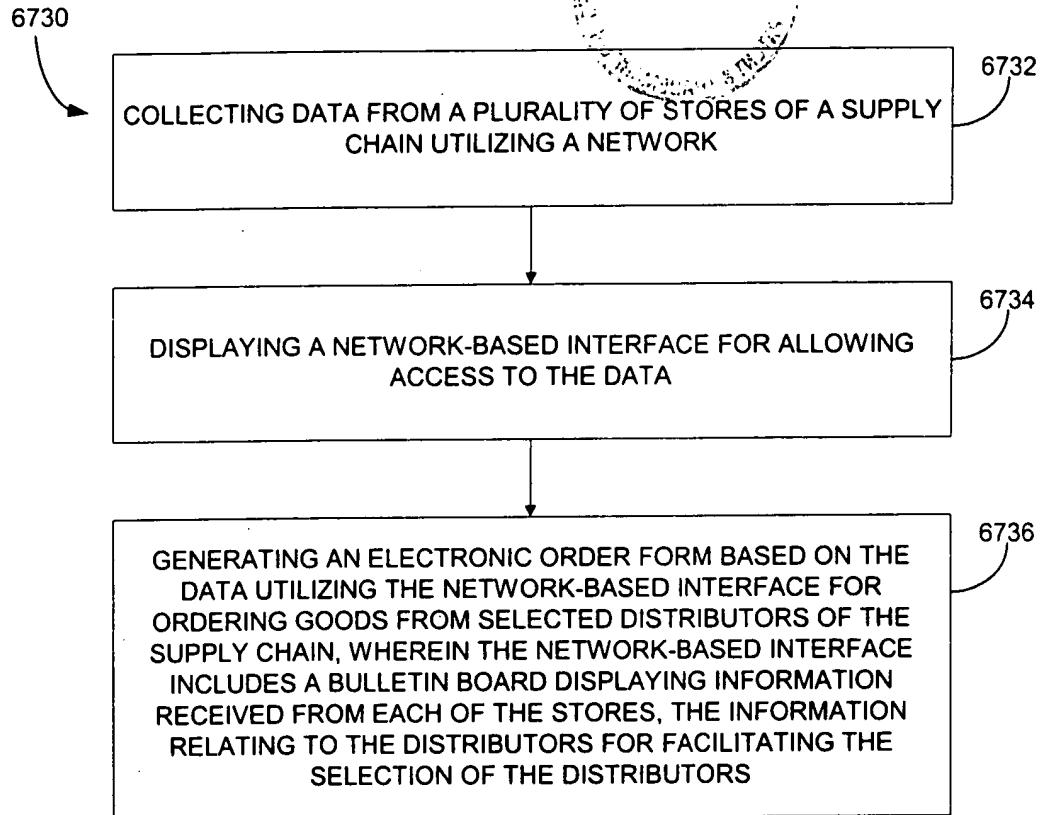


FIG. 67

000466220024

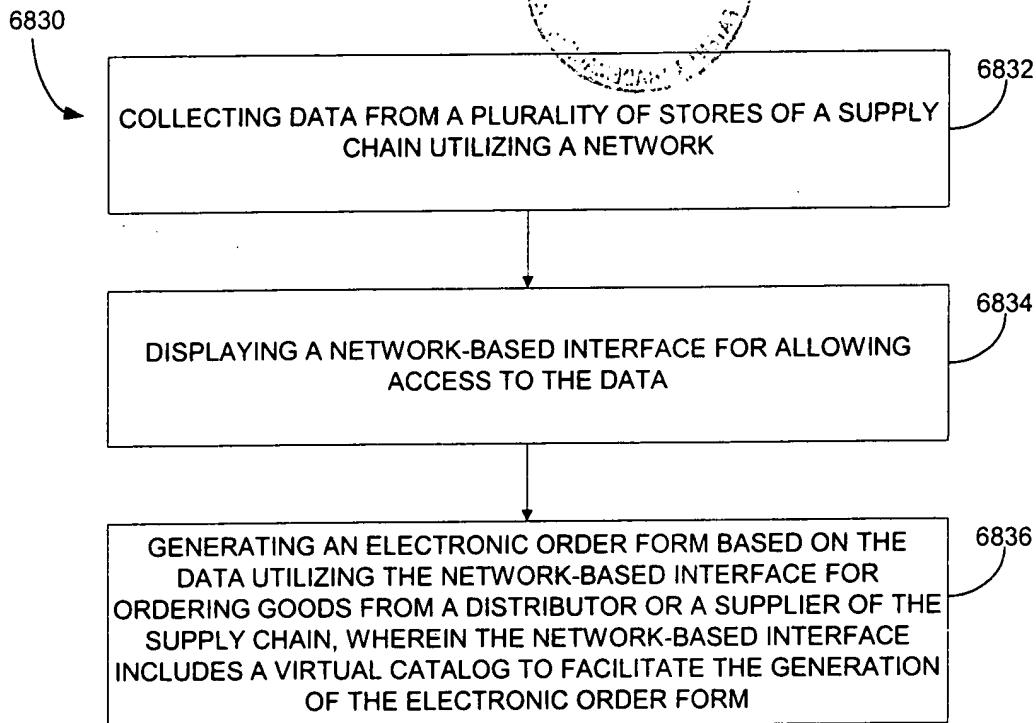


FIG. 68

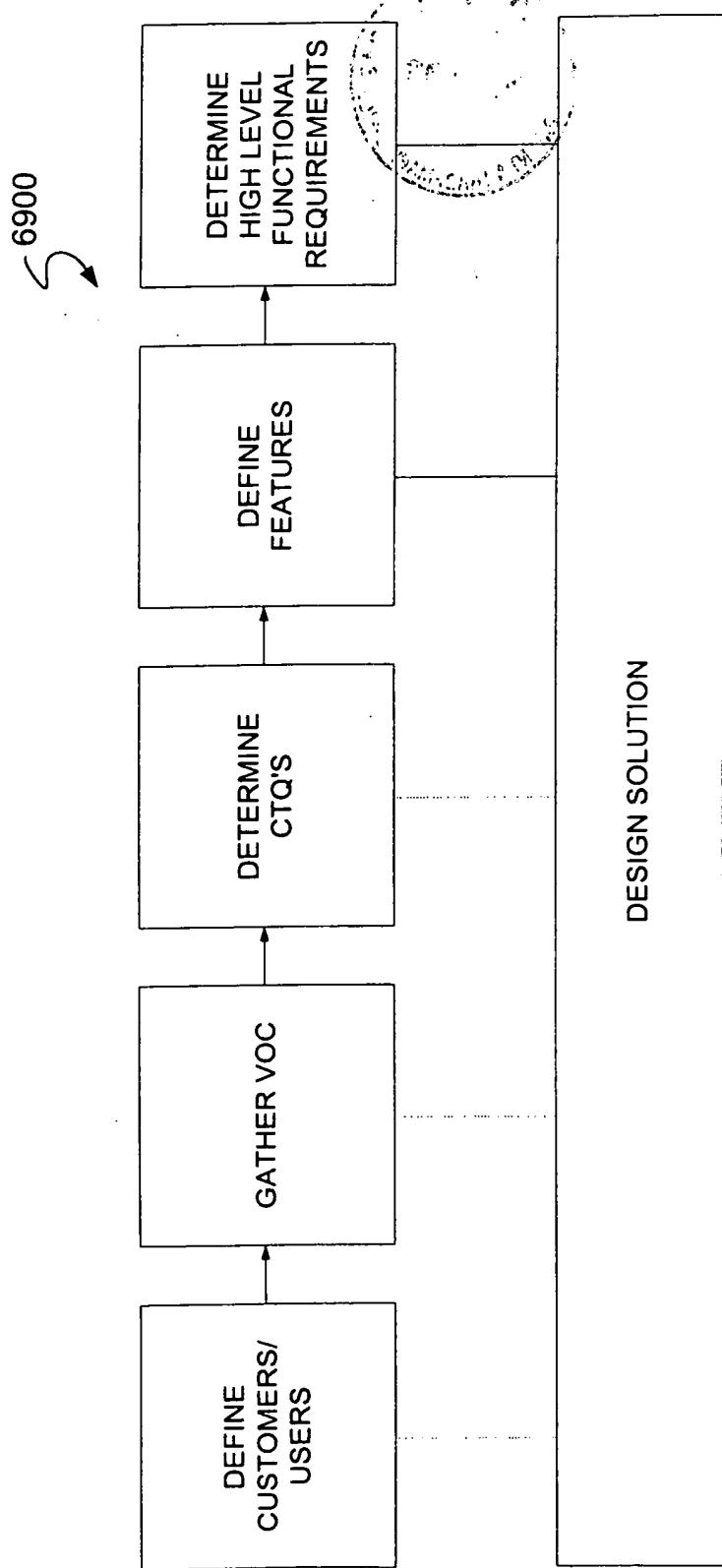
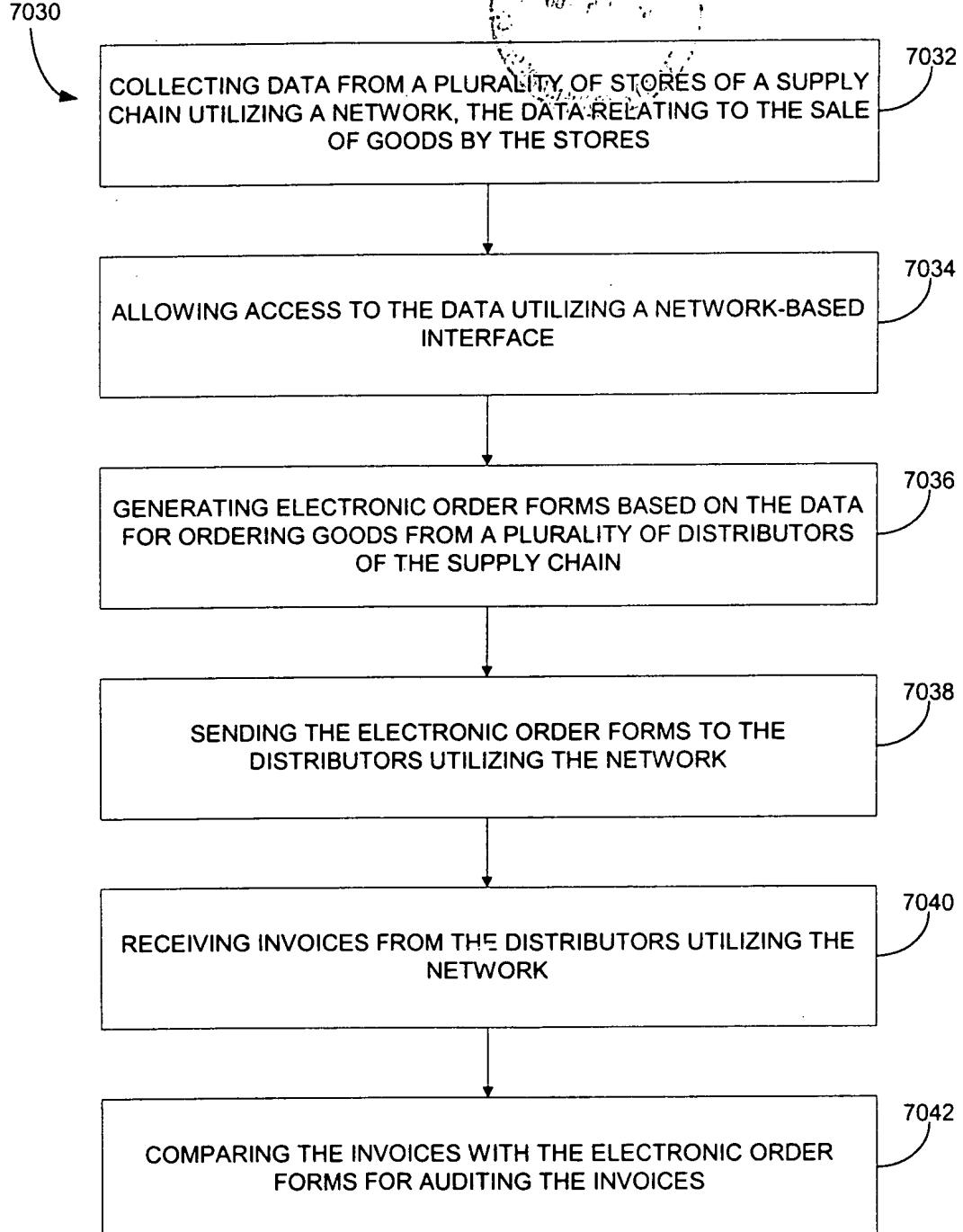


FIG. 69

**FIG. 70**

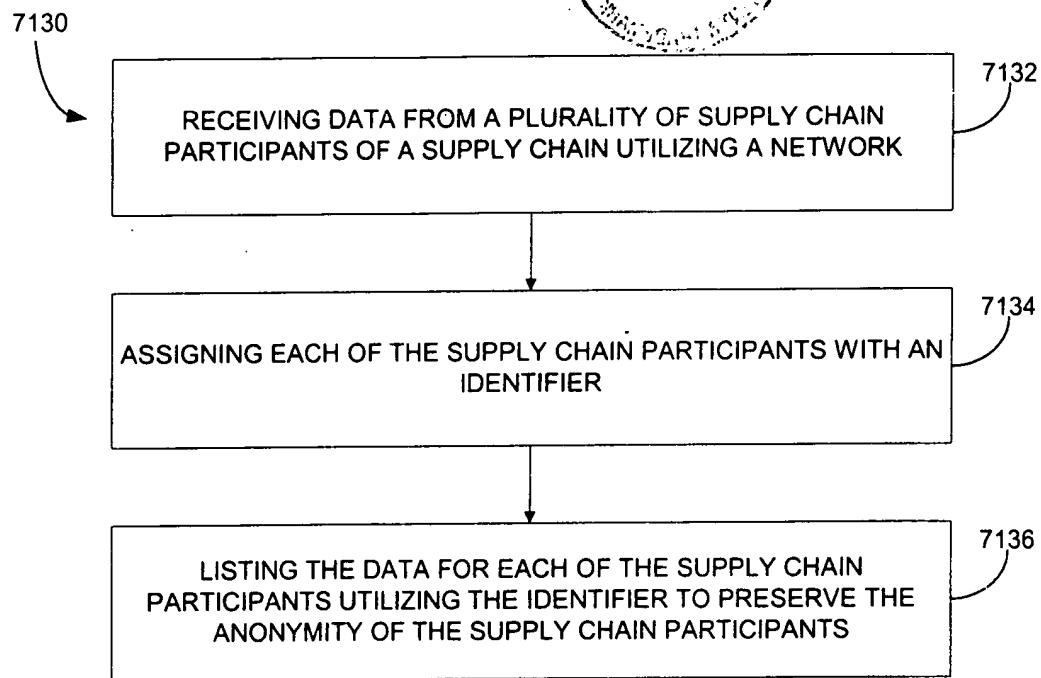


FIG. 71

00000000000000000000000000000000

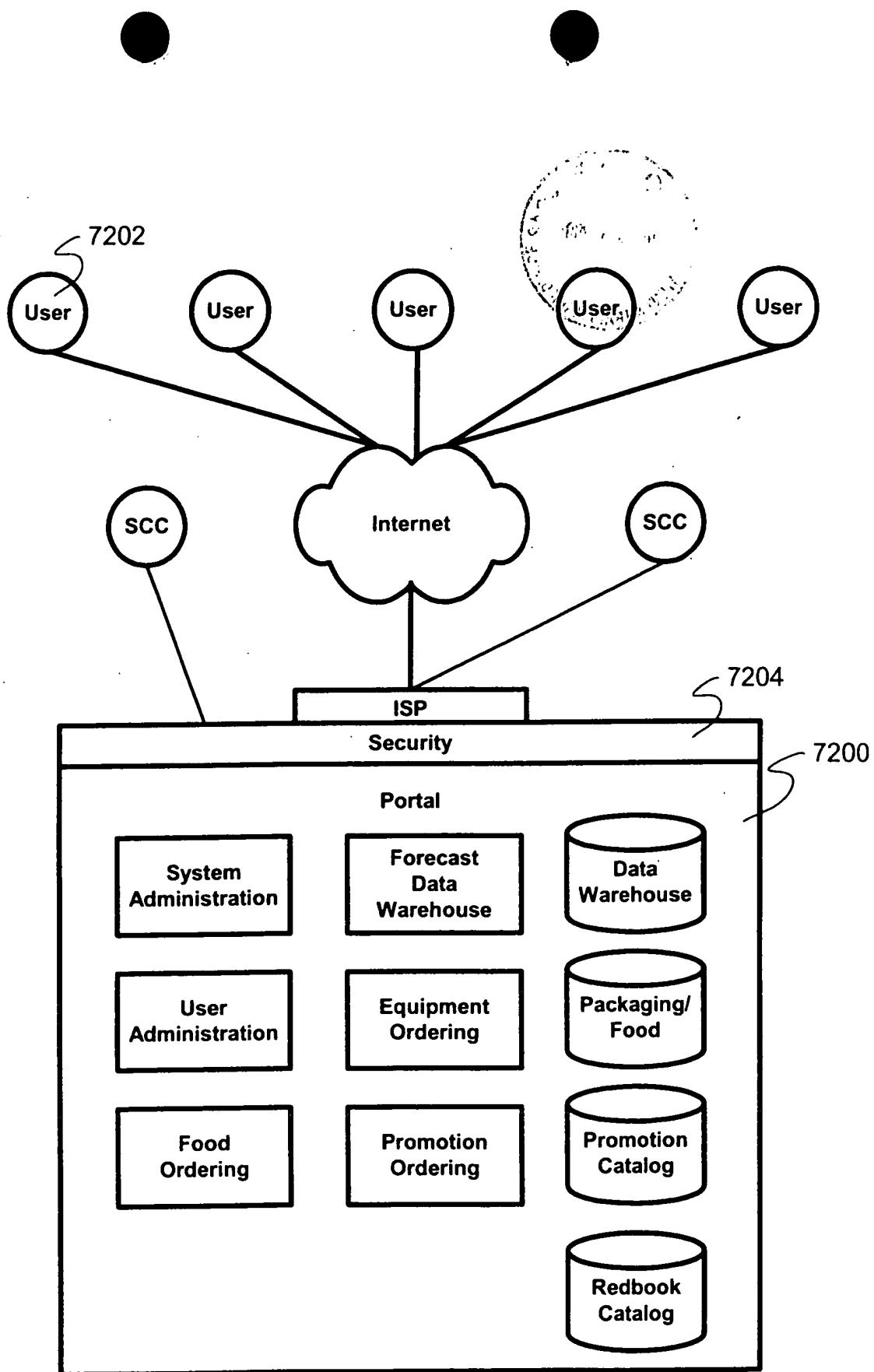


FIG. 72

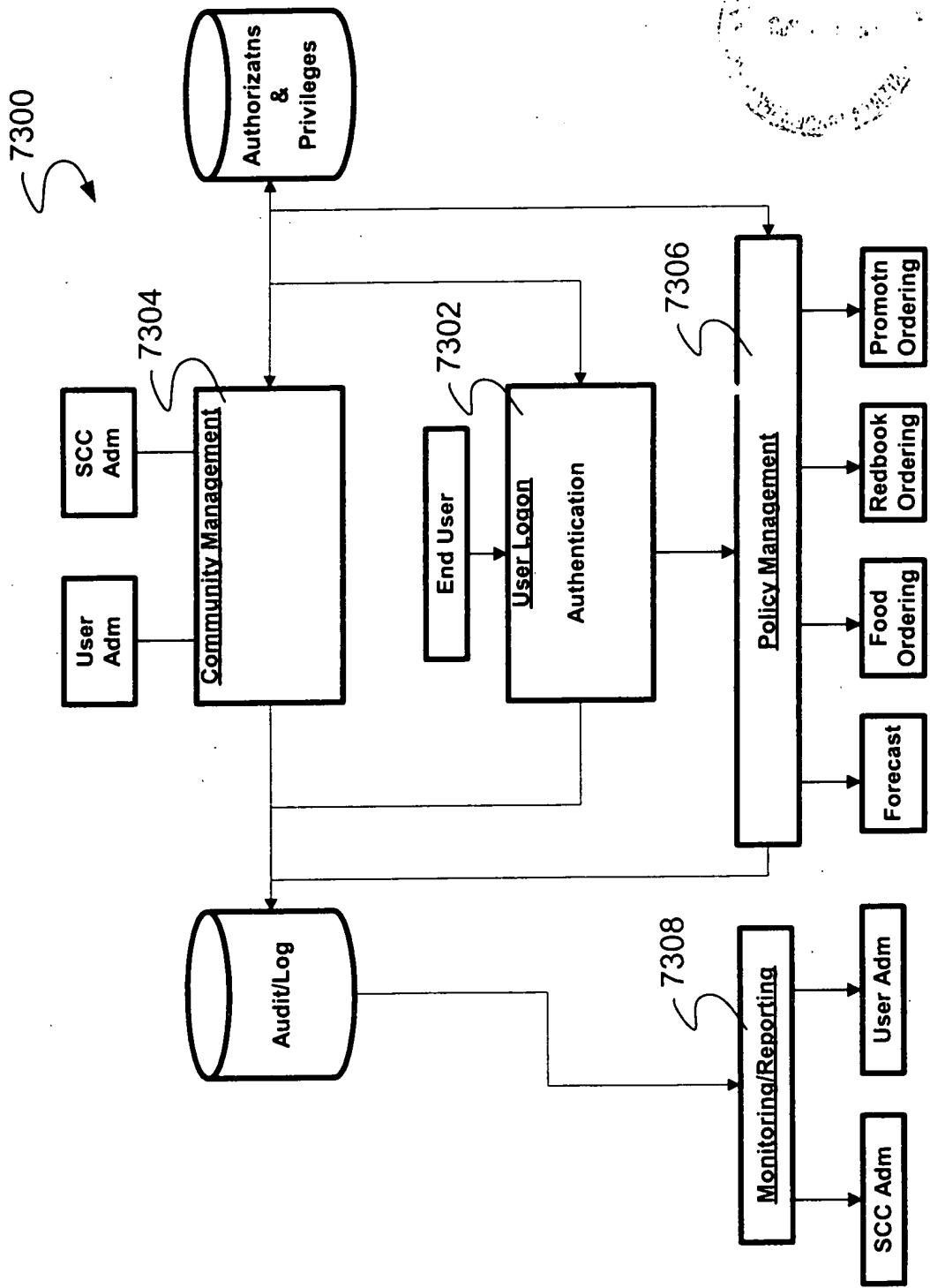


FIG. 73

7402

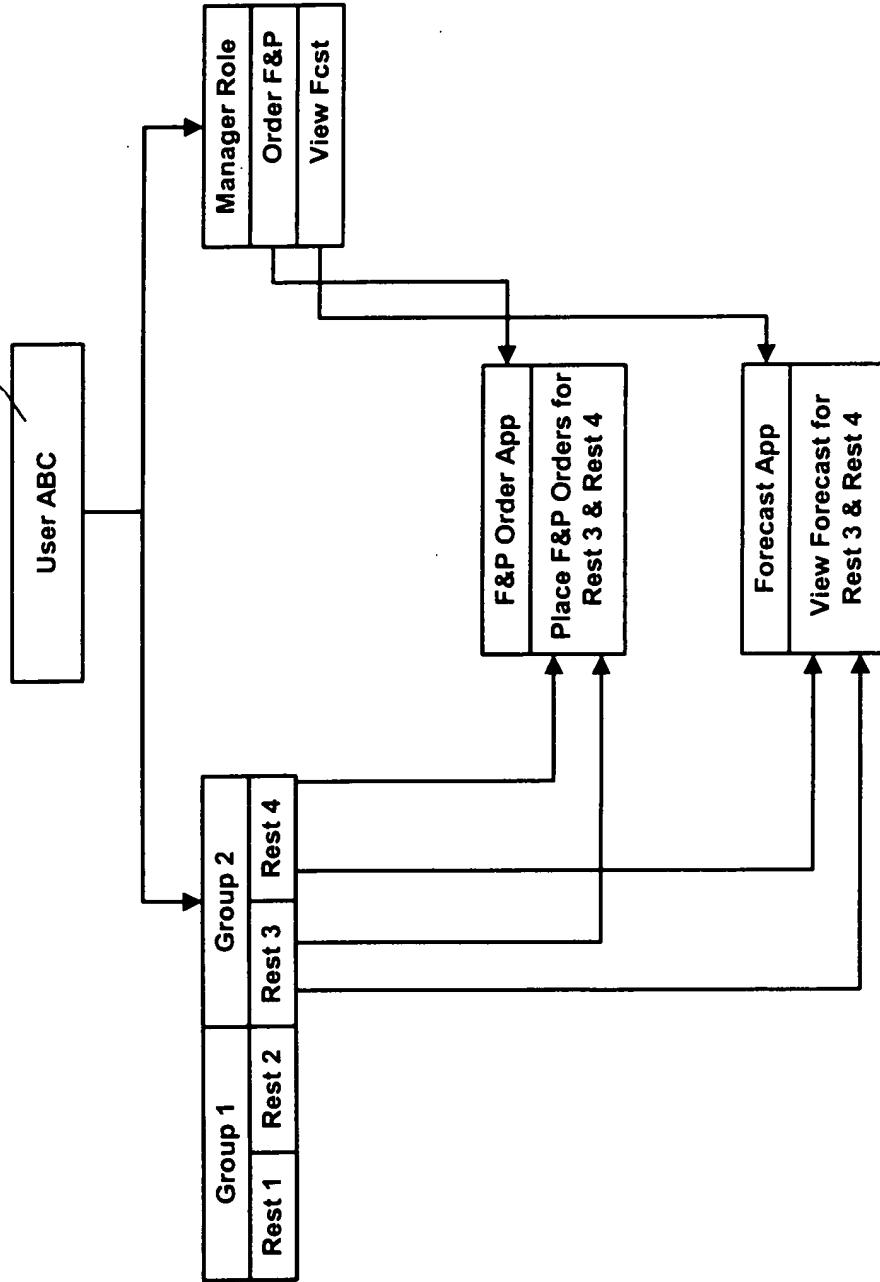


FIG. 74

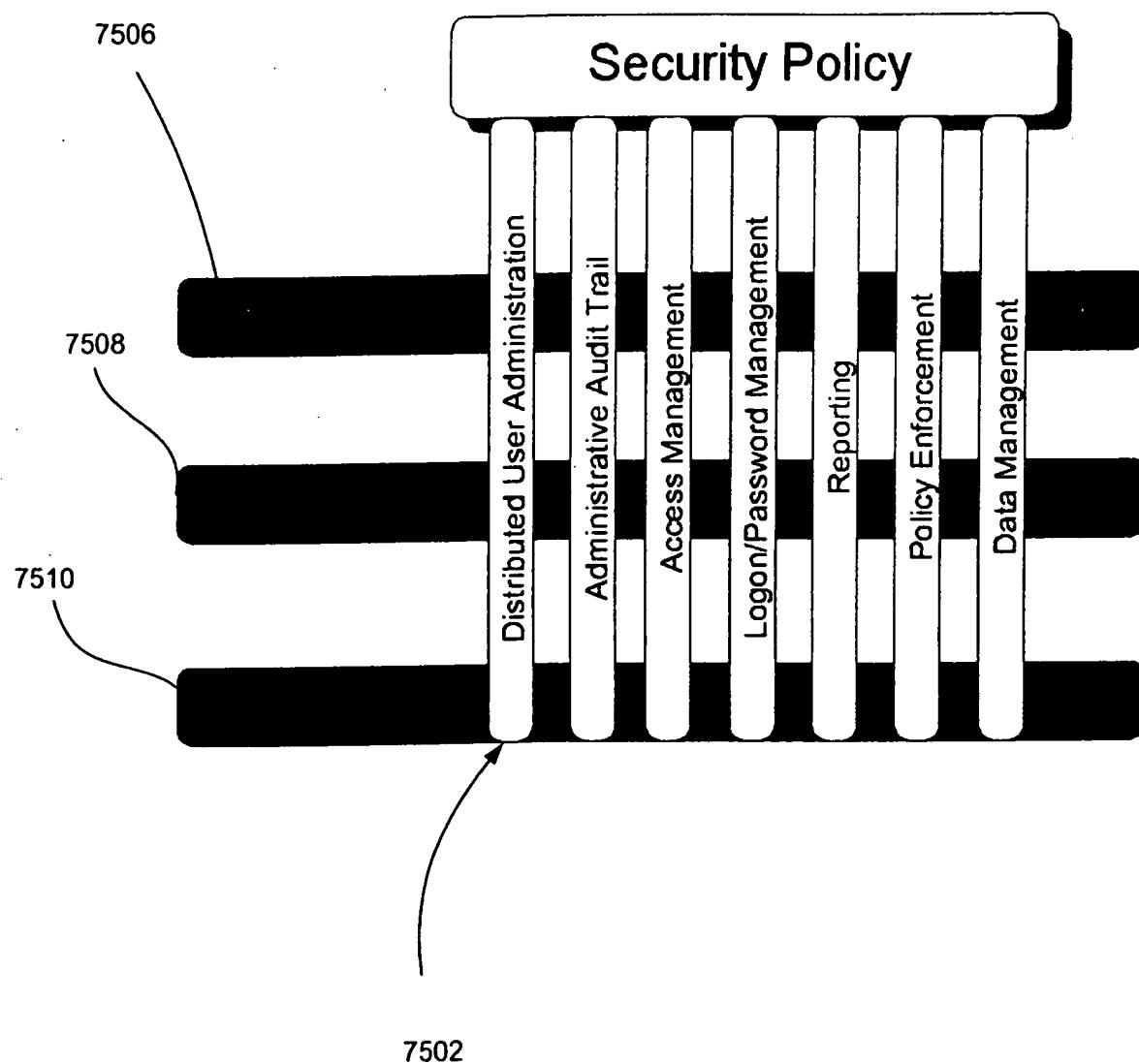


Fig. 75

7600-22657860

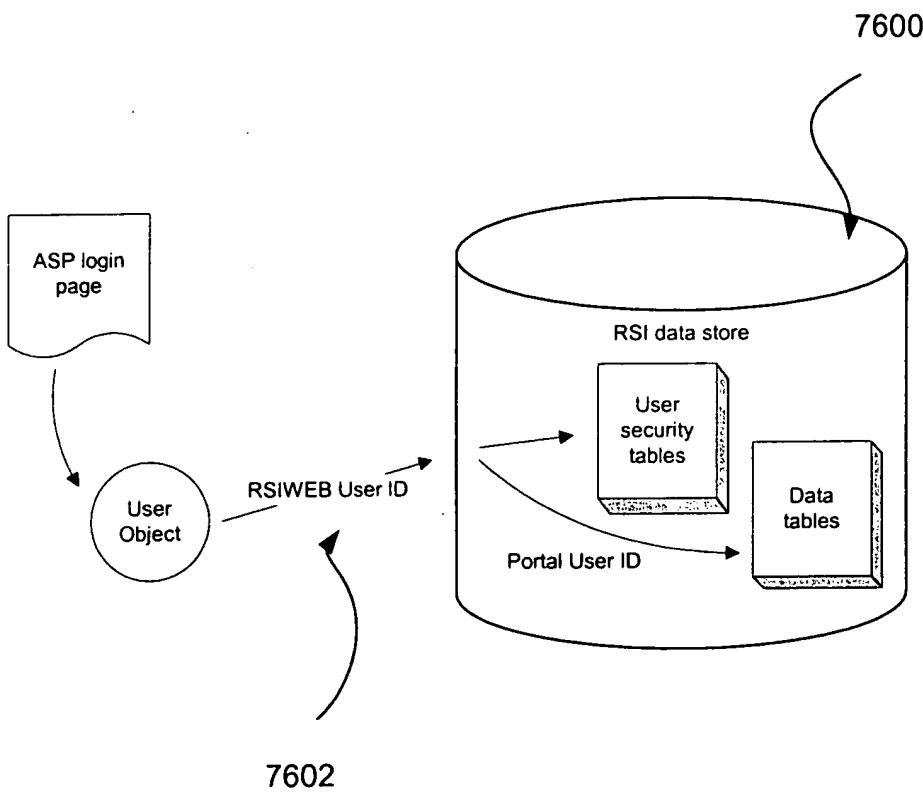


Fig. 76

7700-7704-7702

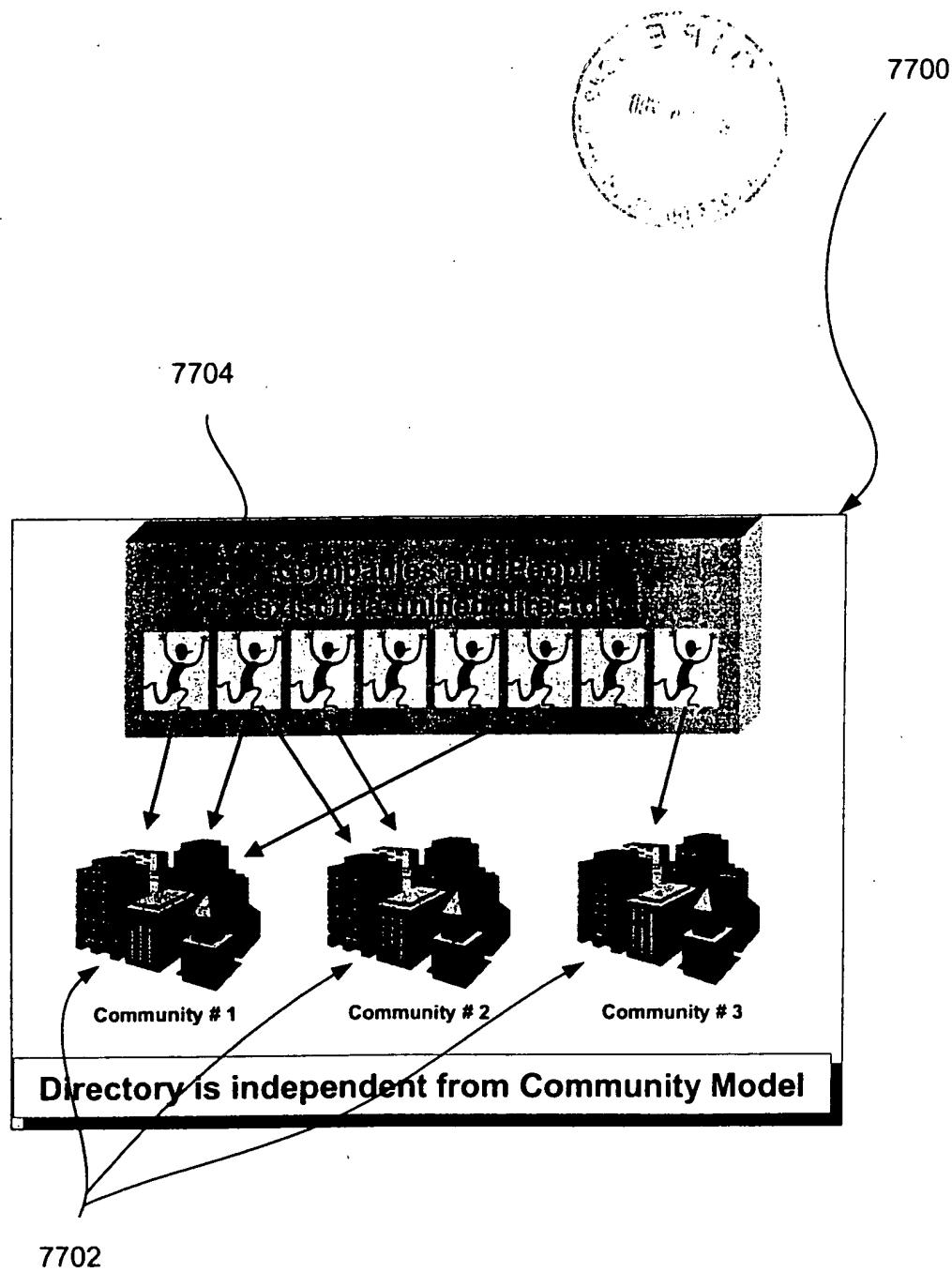


Fig. 77

103020 = 22637360

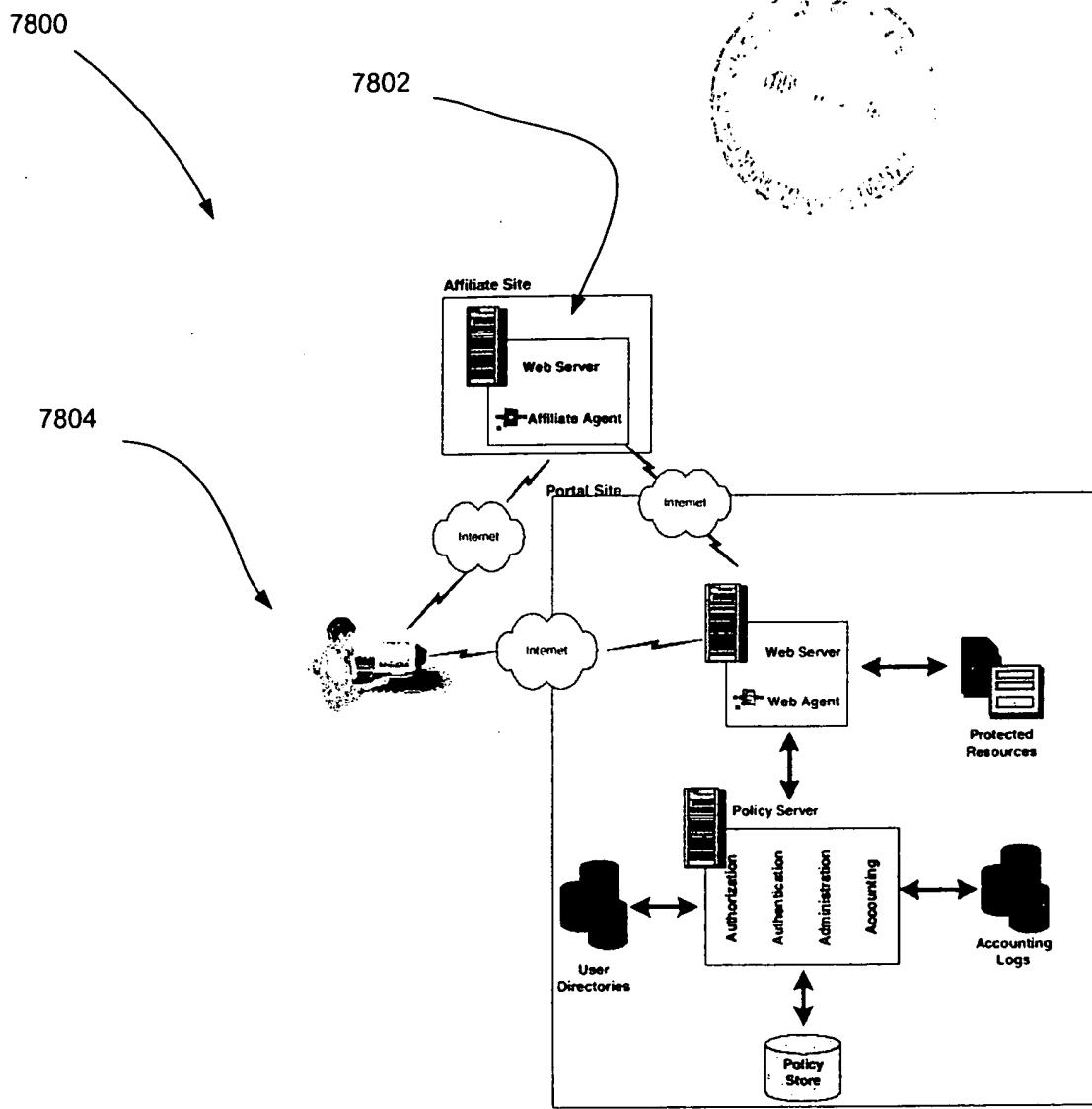


Fig. 78

7900

7902

Policy-Based Web Security Model

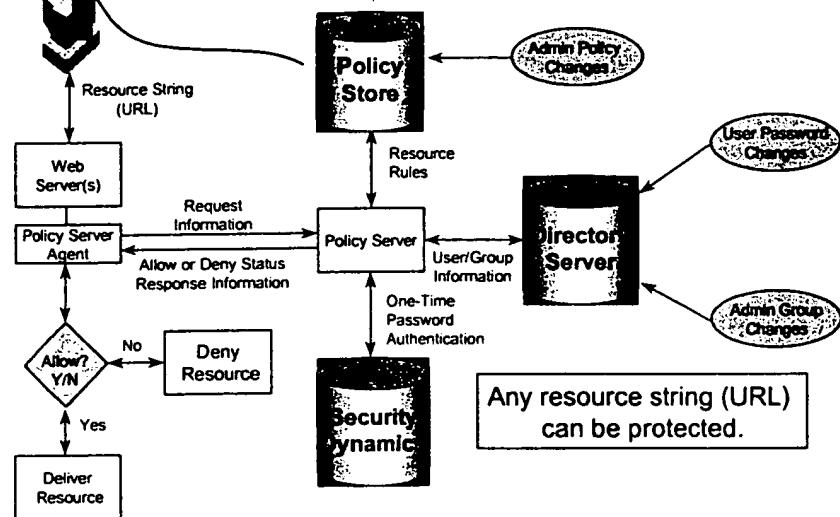


Fig. 79

00000000000000000000000000000000

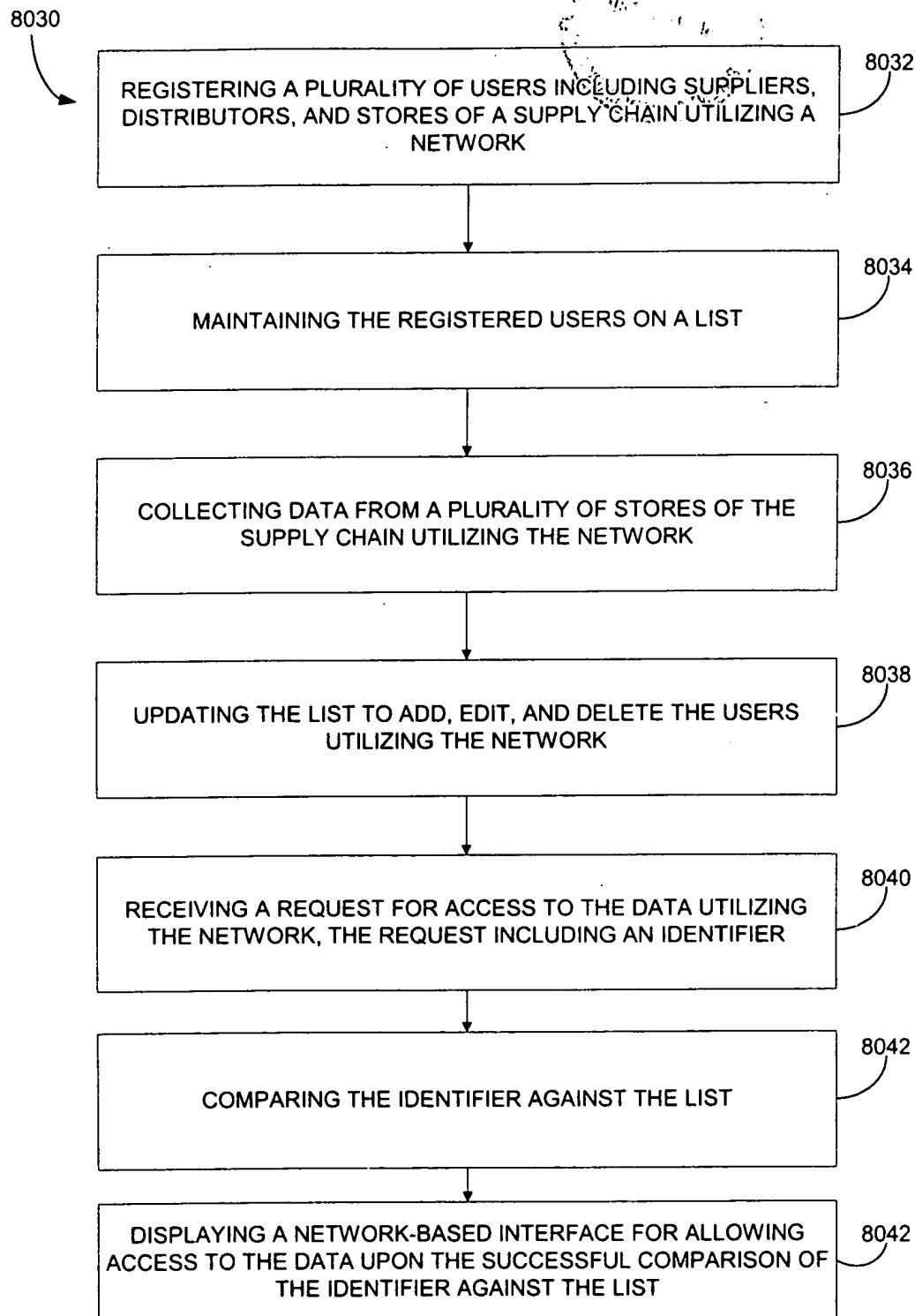


FIG. 80

8100 8102 8104

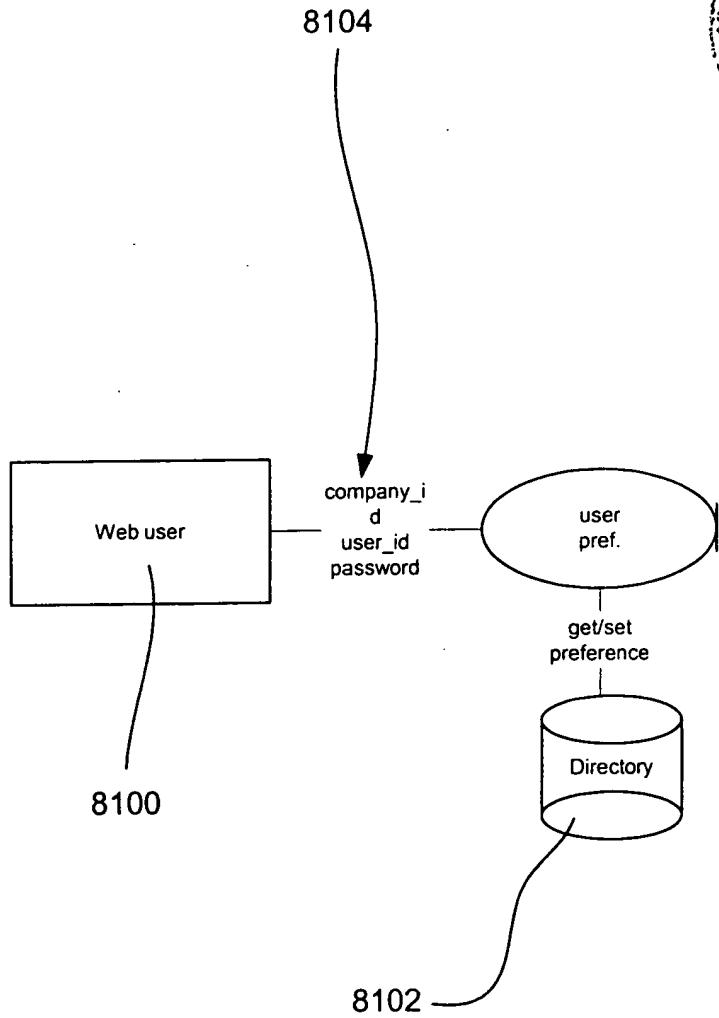


Fig. 81

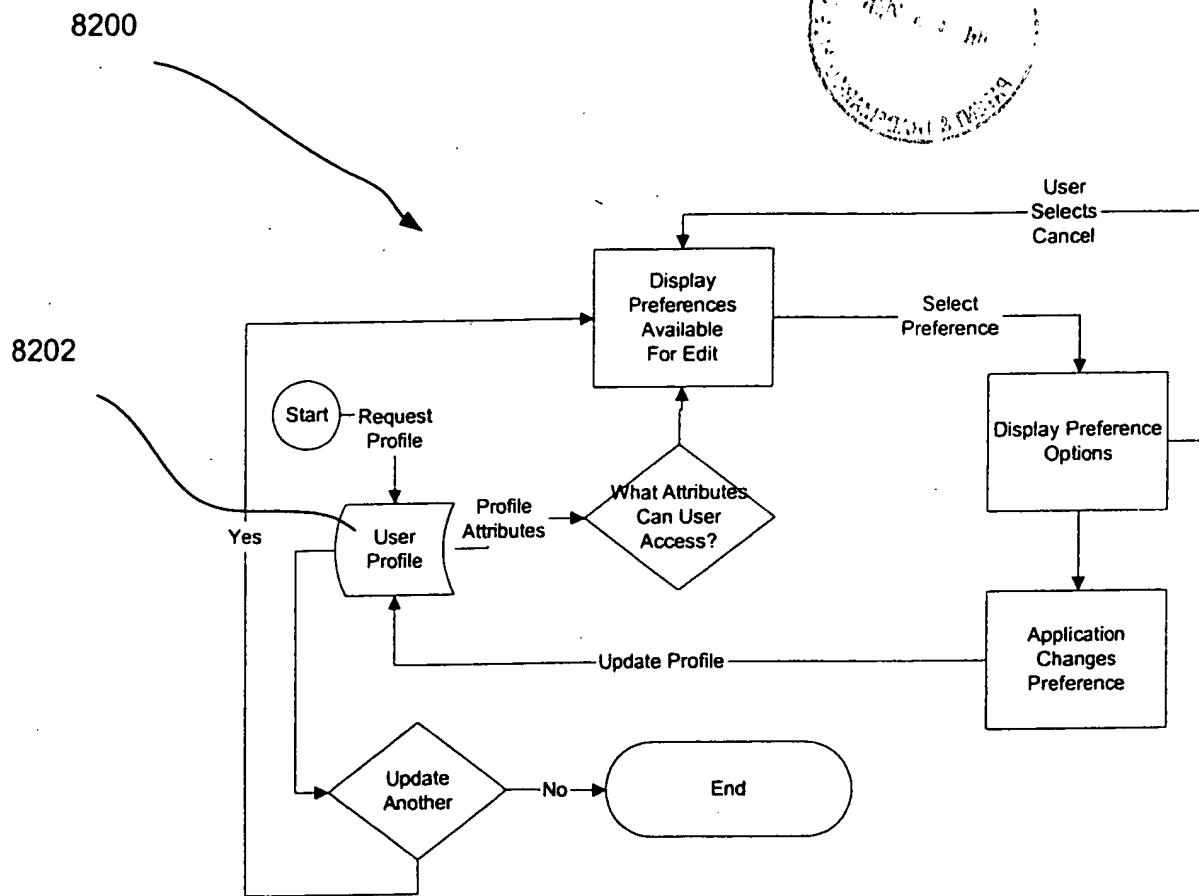


Fig. 82

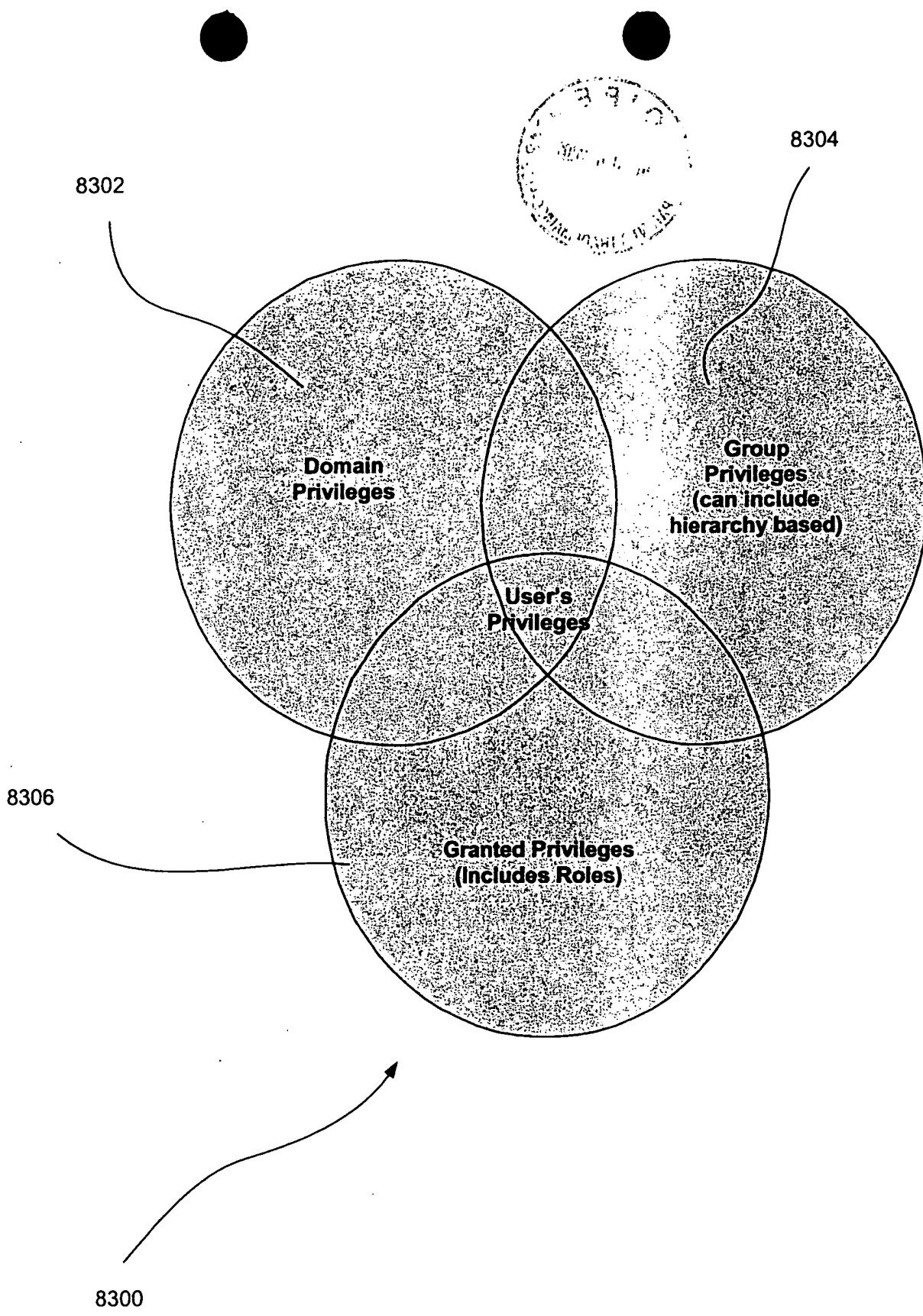


Fig. 83

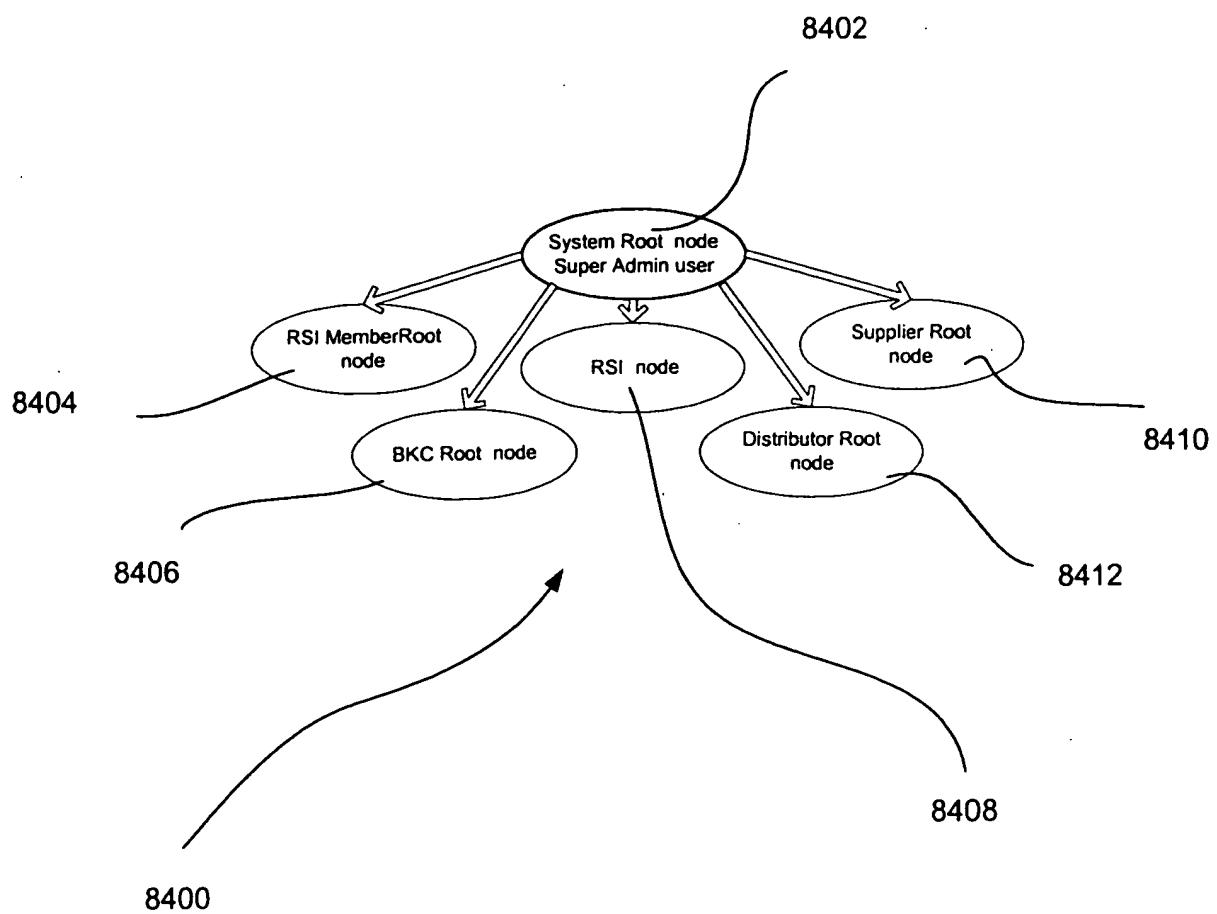


Fig. 84

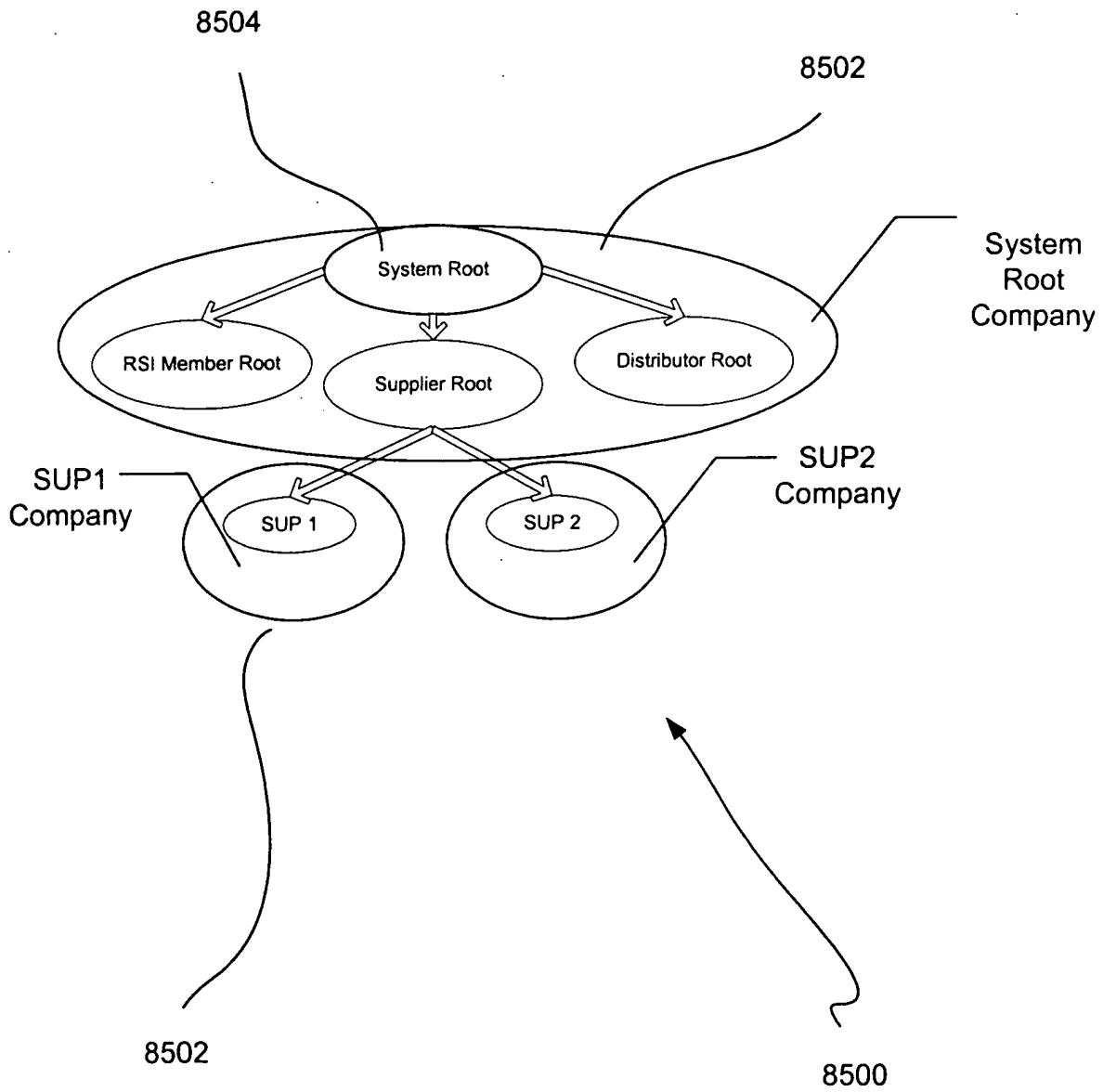


Fig. 85

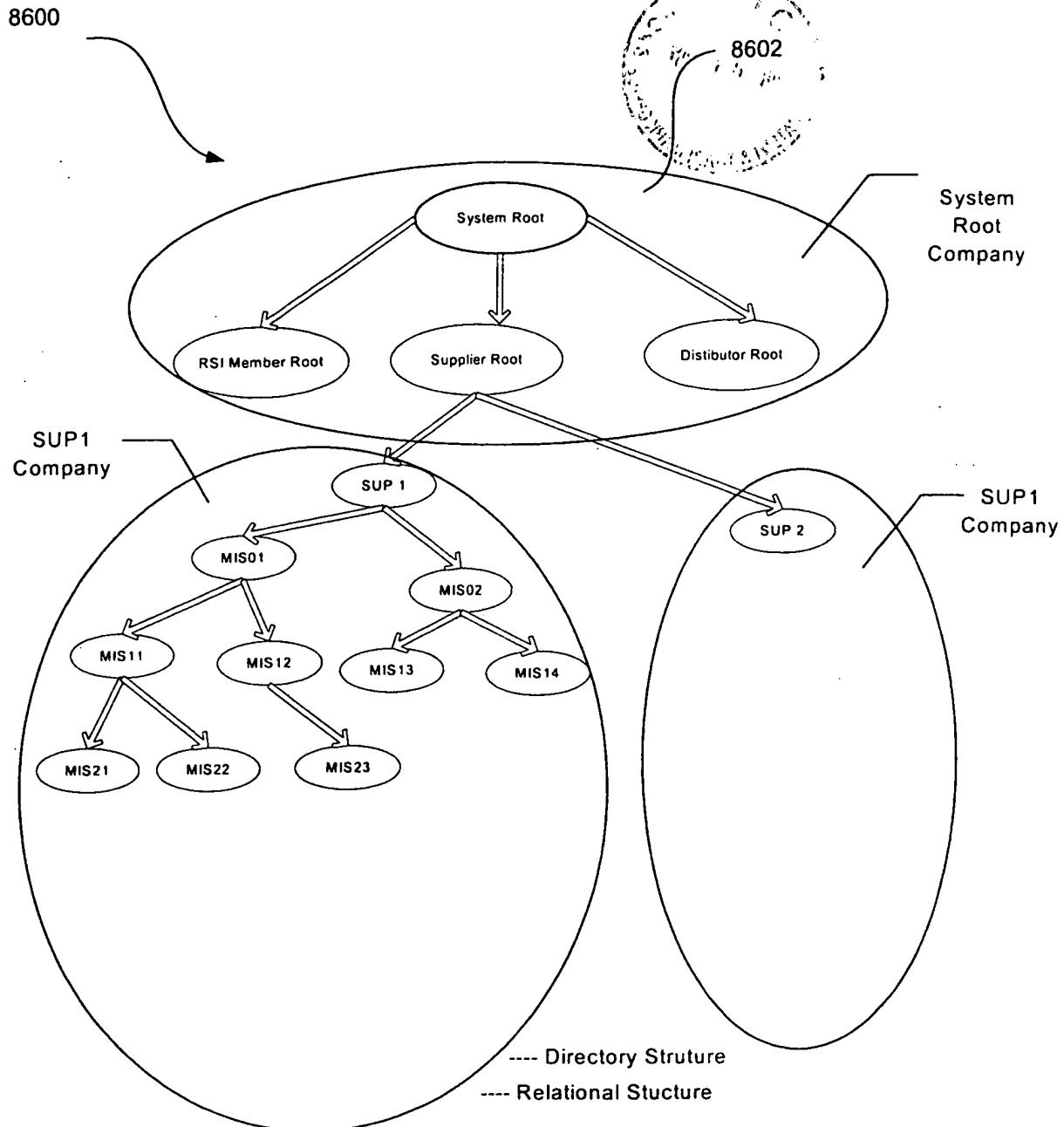


Fig. 86

8700

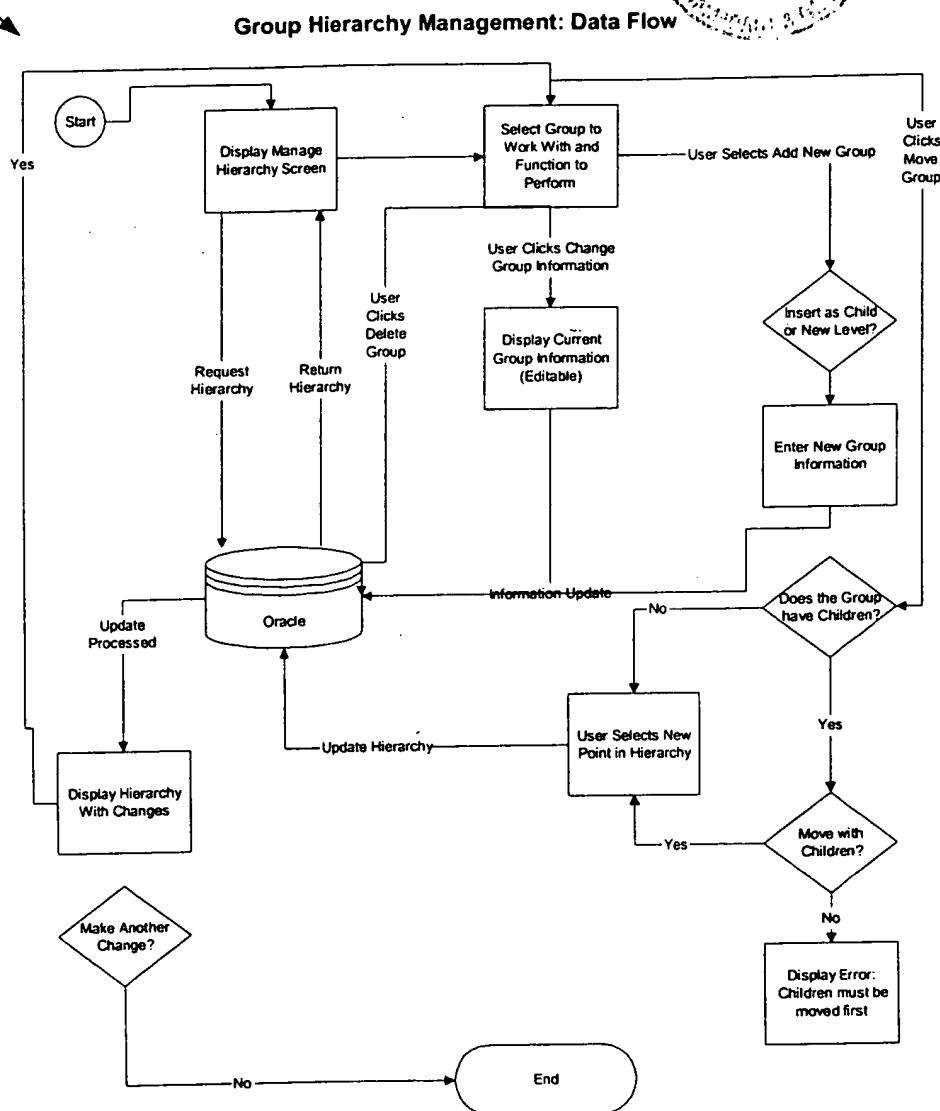


Fig. 87

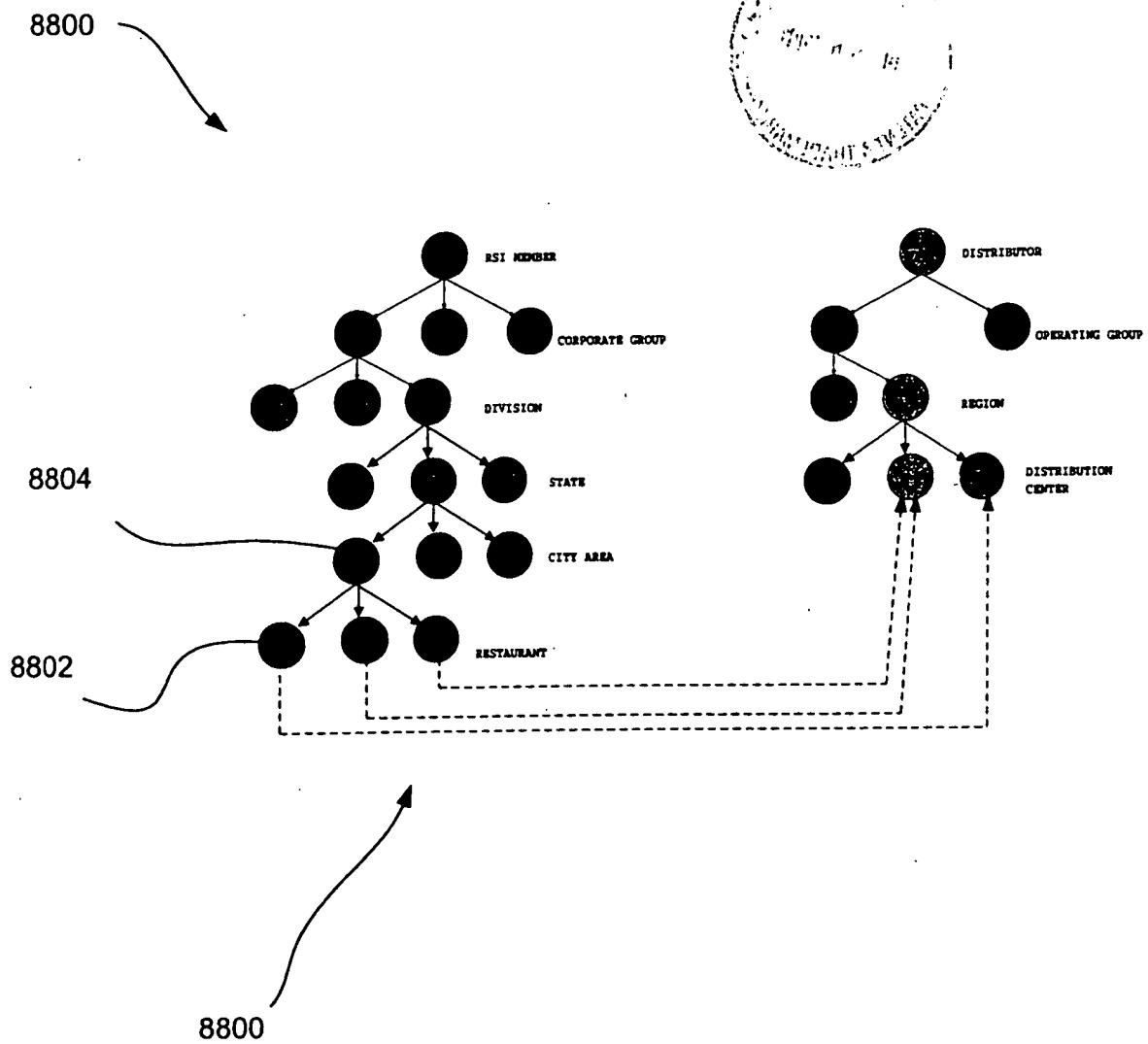


Fig. 88

8902

1400

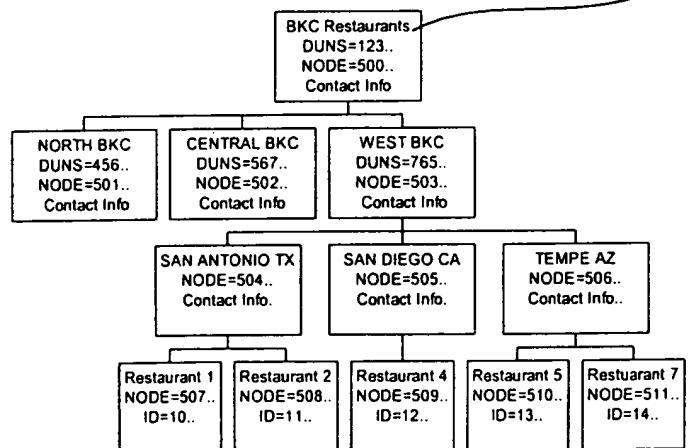


Fig. 89

ੴ ਪ੍ਰਾਤਿਸ਼ਥਿਤ ਪੰਜਾਬ

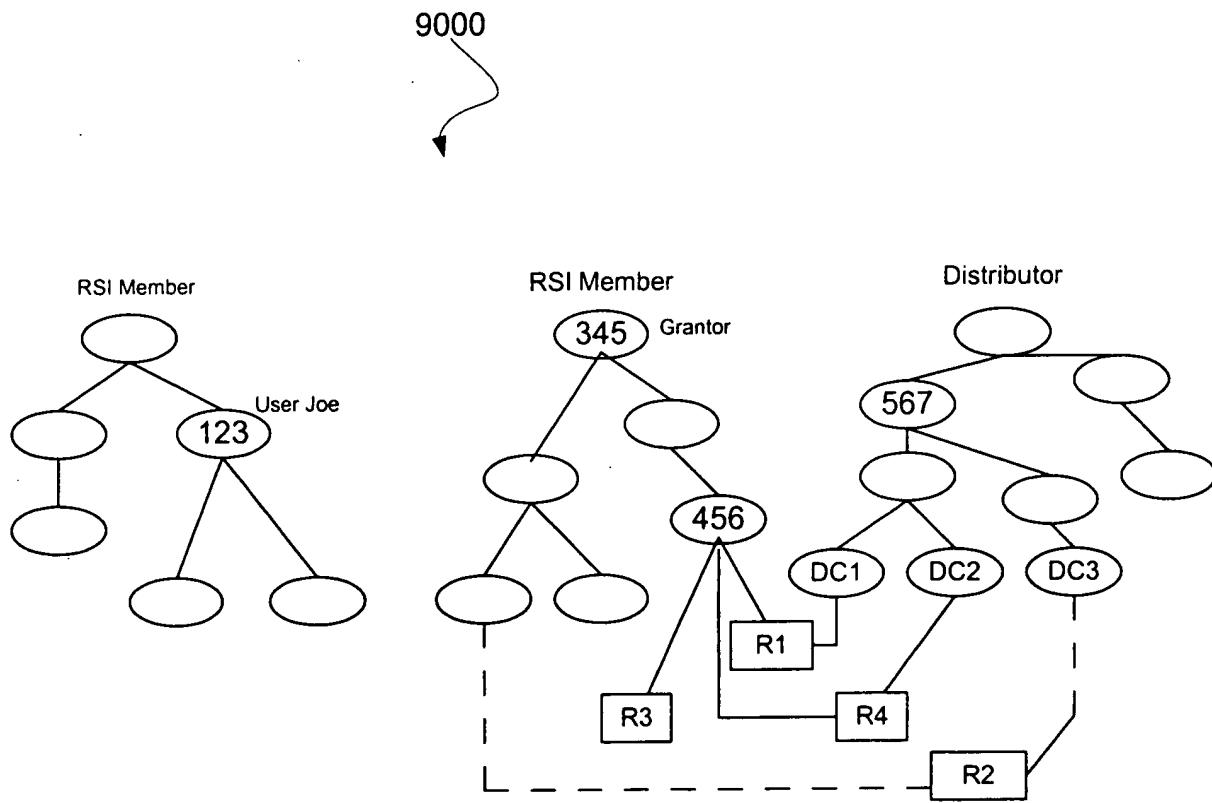


FIG. 90

9100

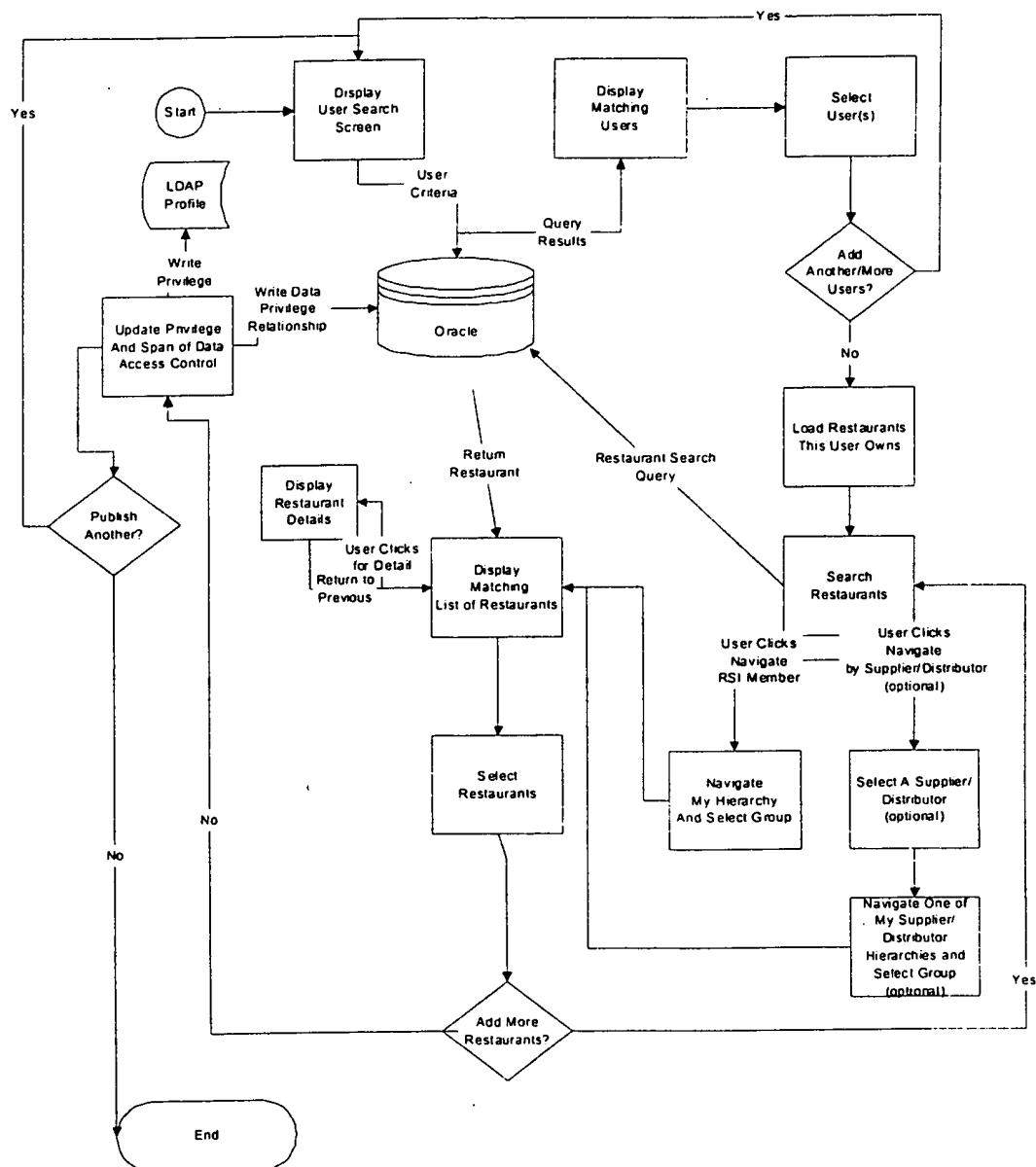


Fig. 91

4050420-22697060

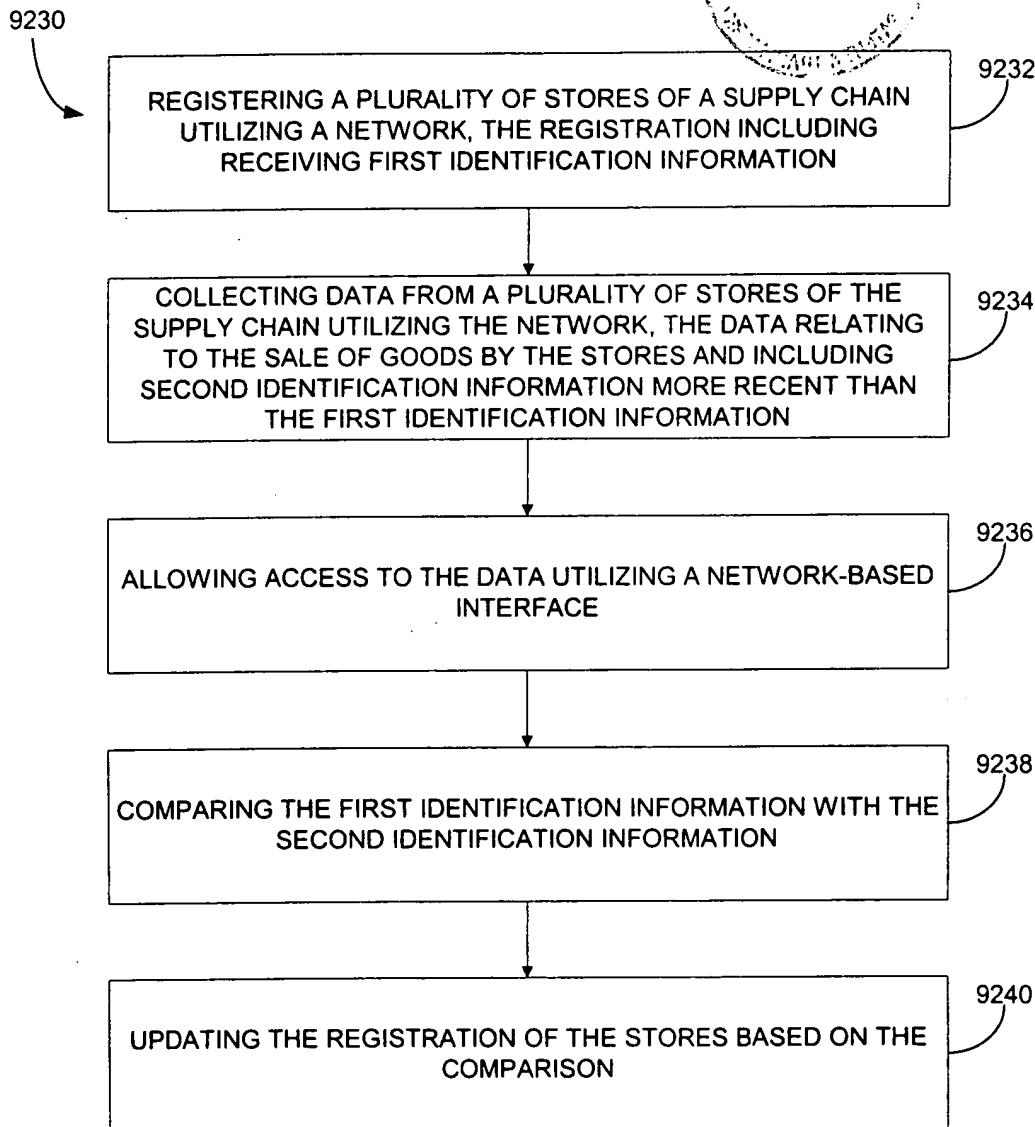


FIG. 92

00000000000000000000000000000000

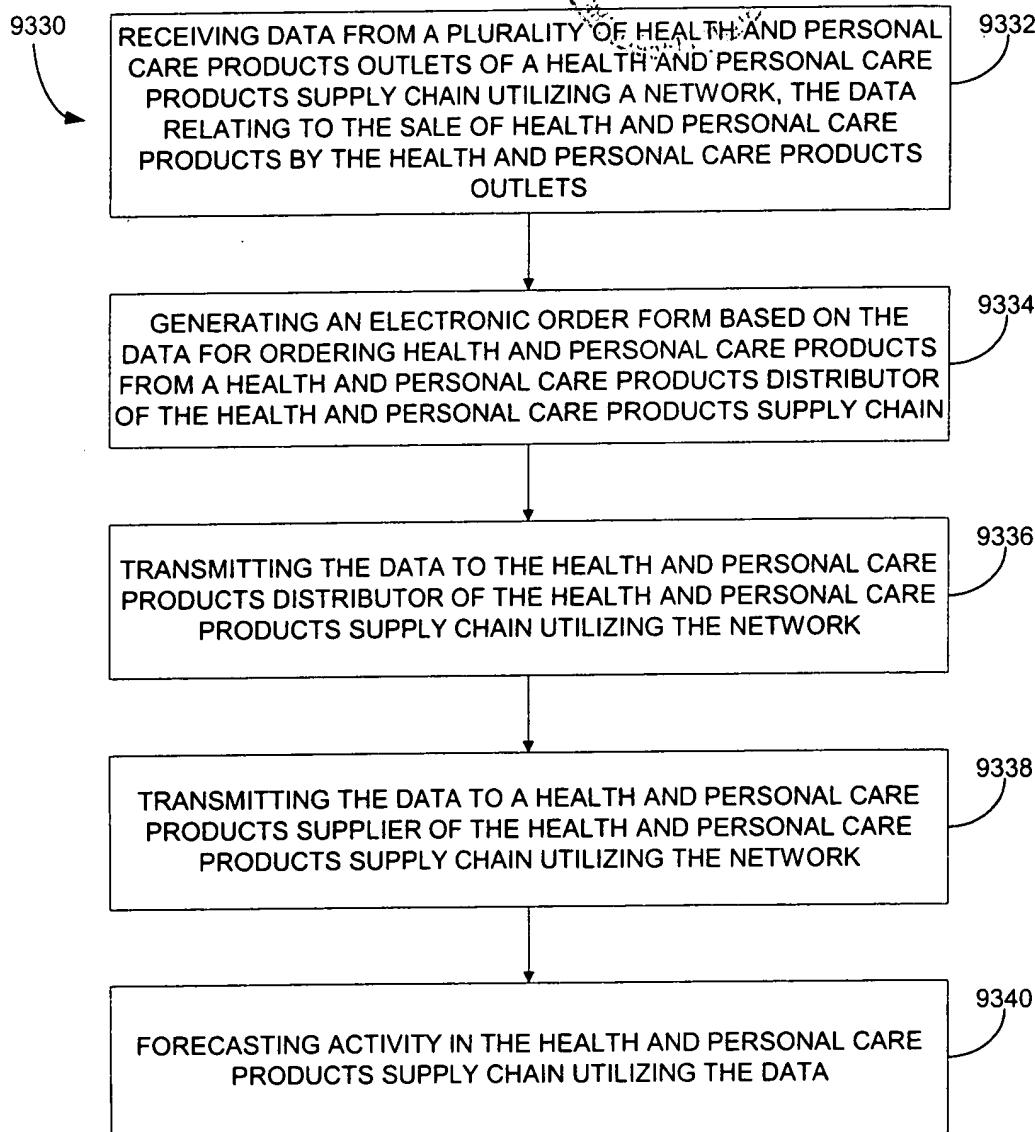


FIG. 93

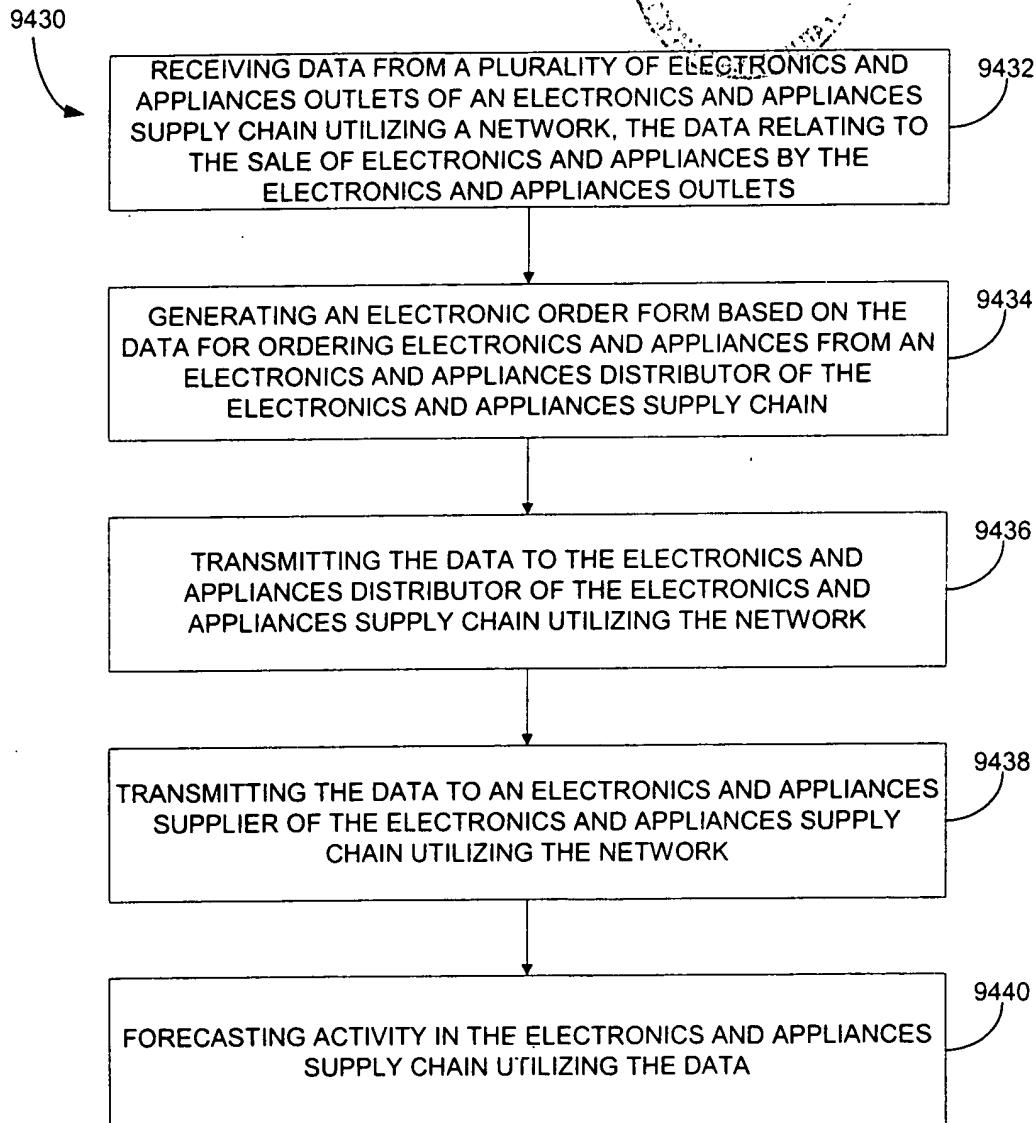


FIG. 94

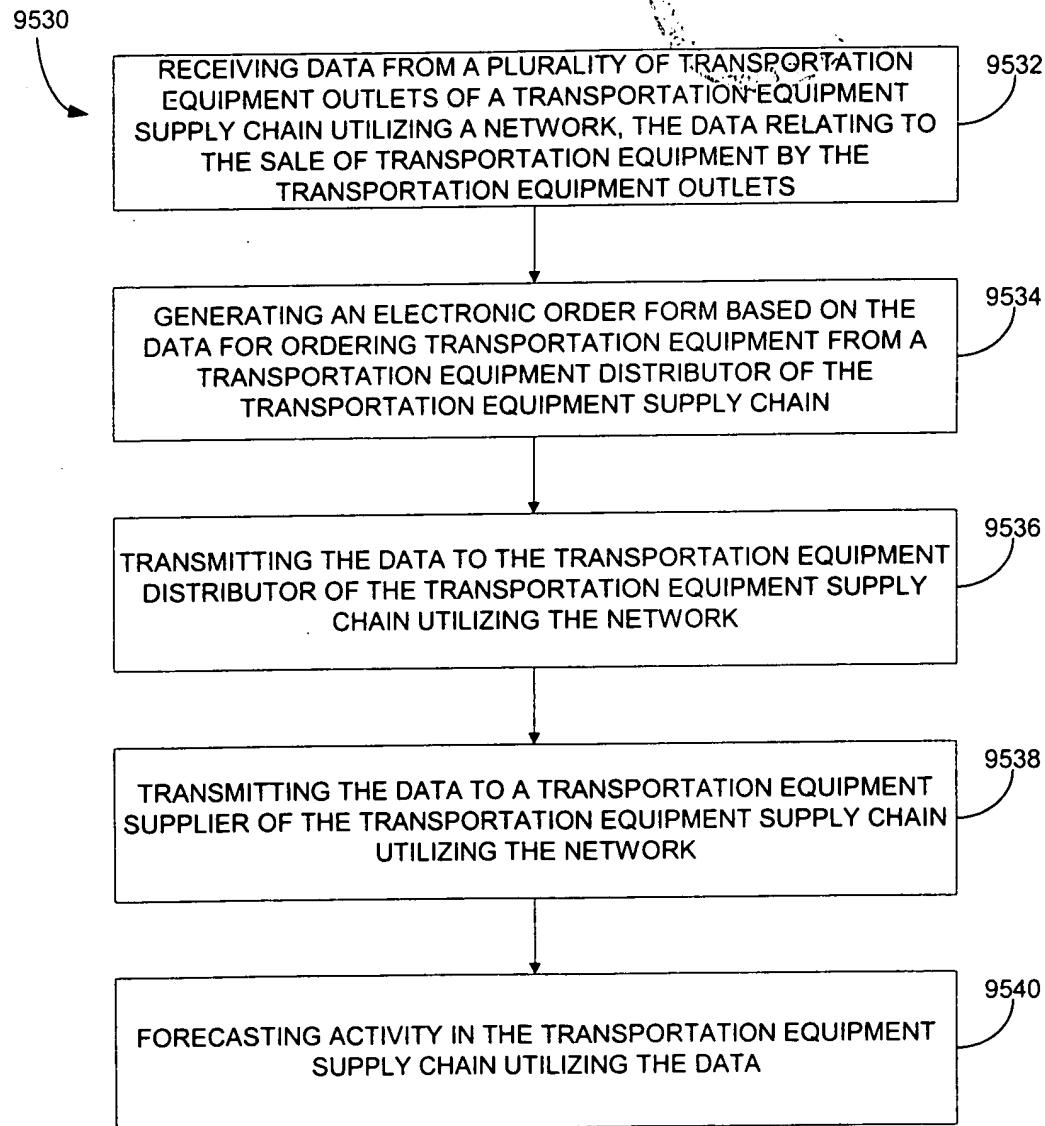


FIG. 95

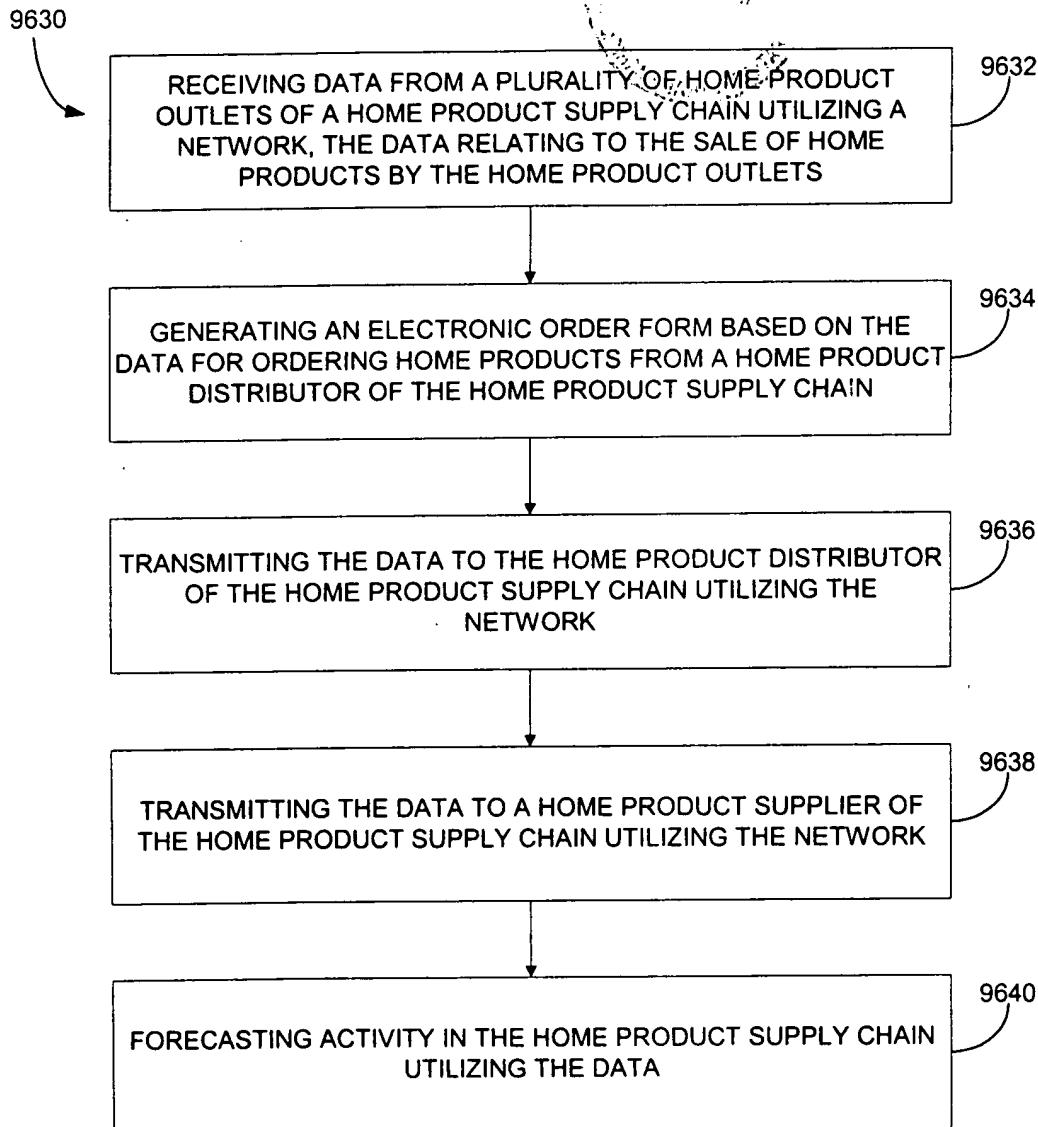


FIG. 96

FIG. 97
FIG. 97
FIG. 97
FIG. 97

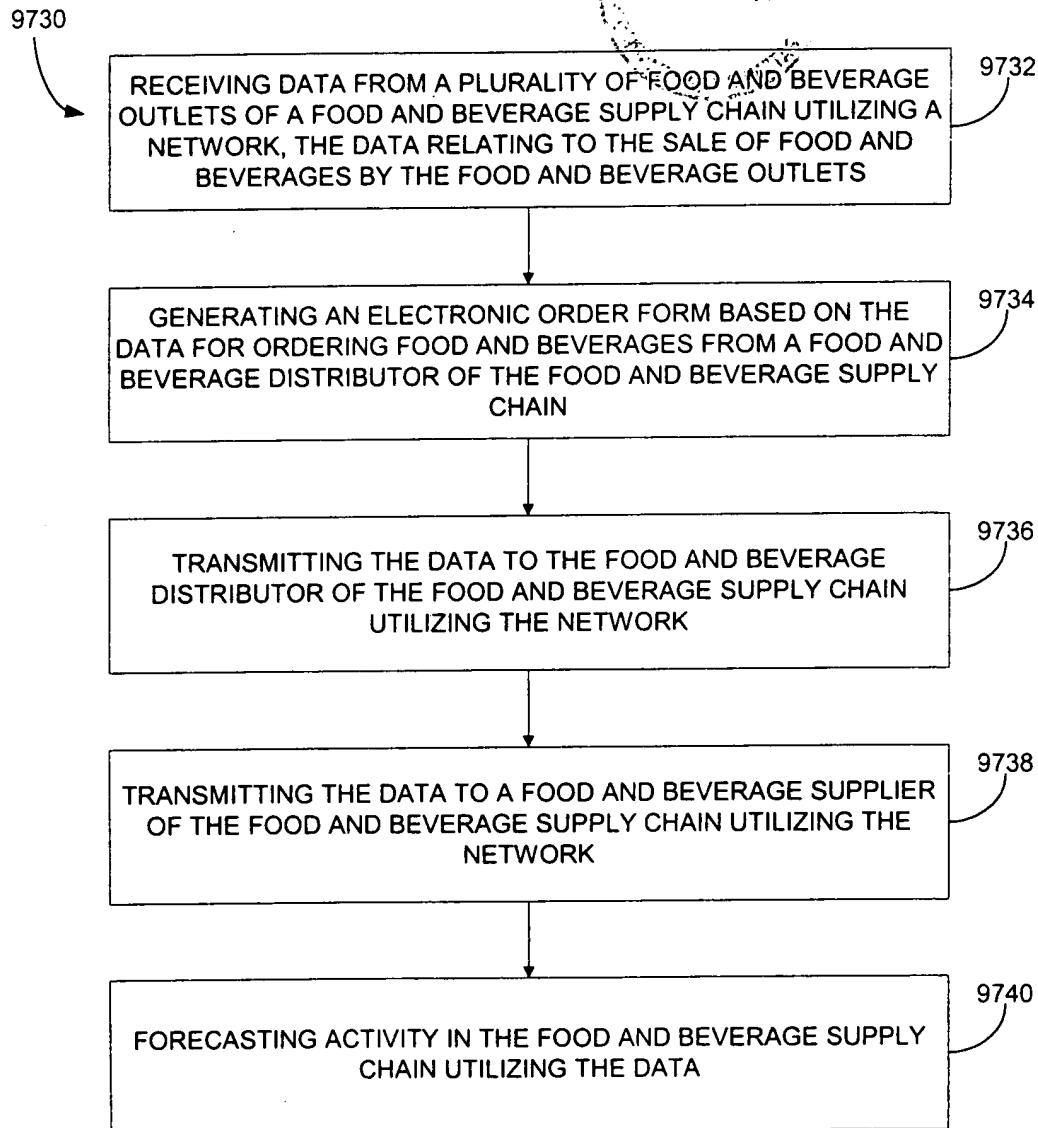


FIG. 97

1000-226040

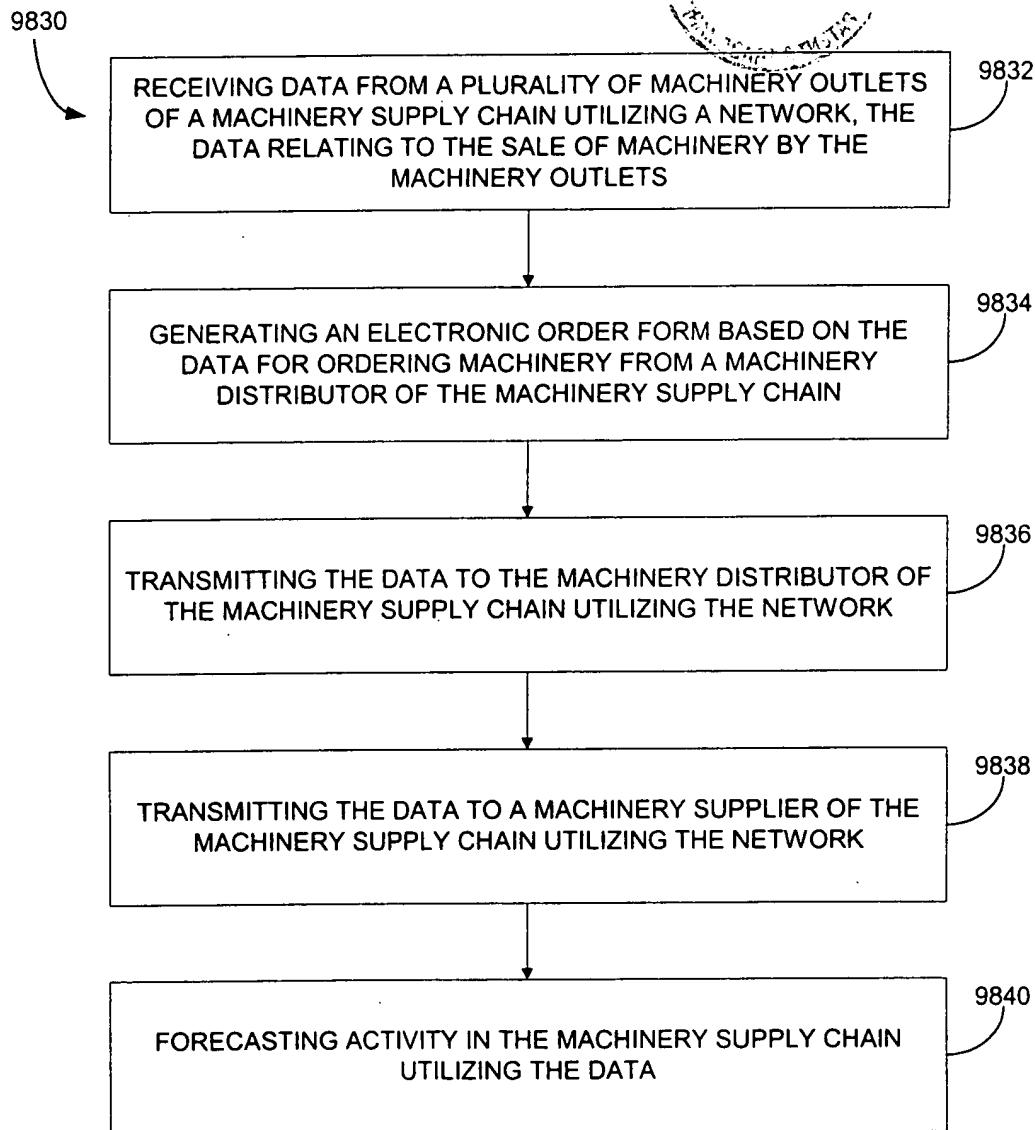


FIG. 98

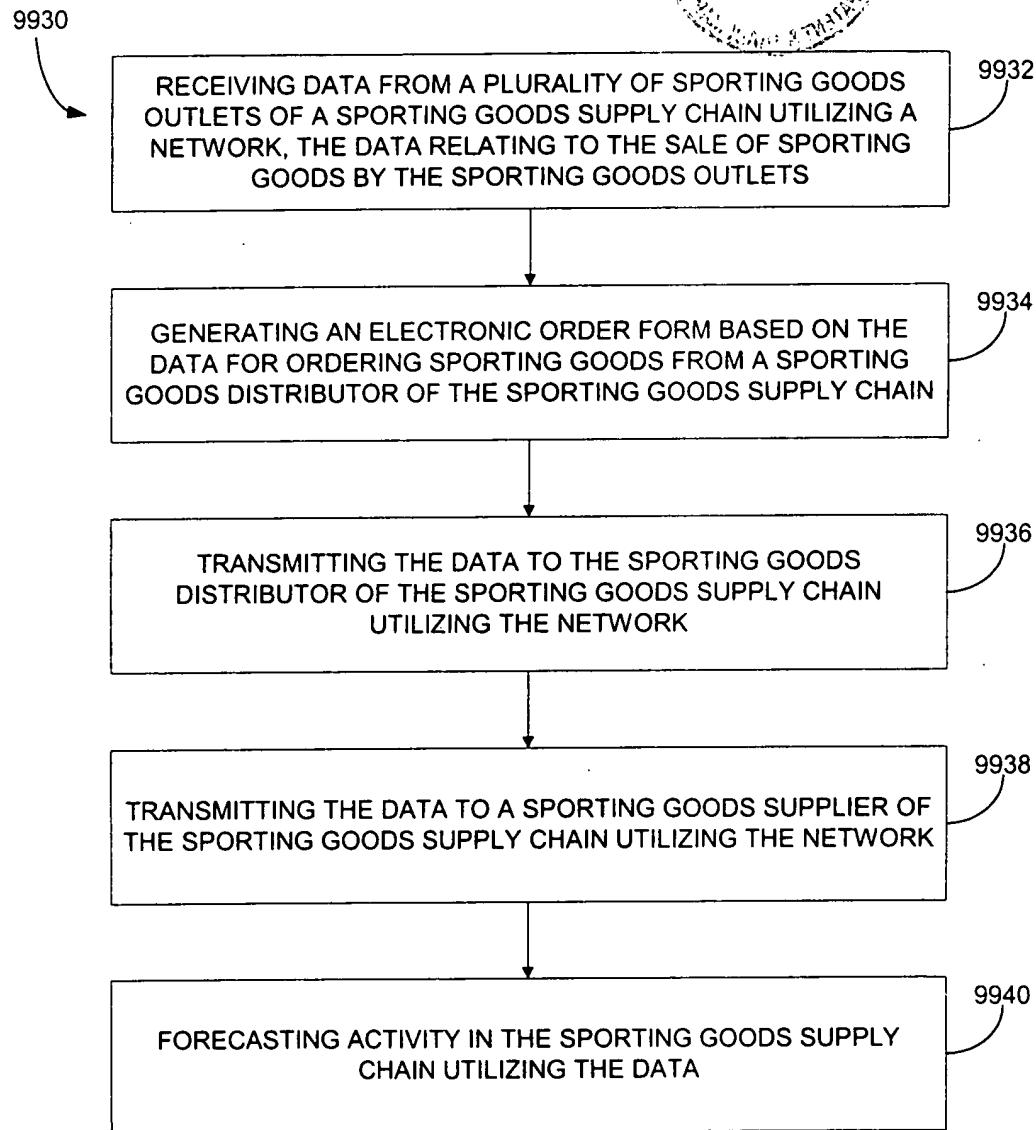


FIG. 99

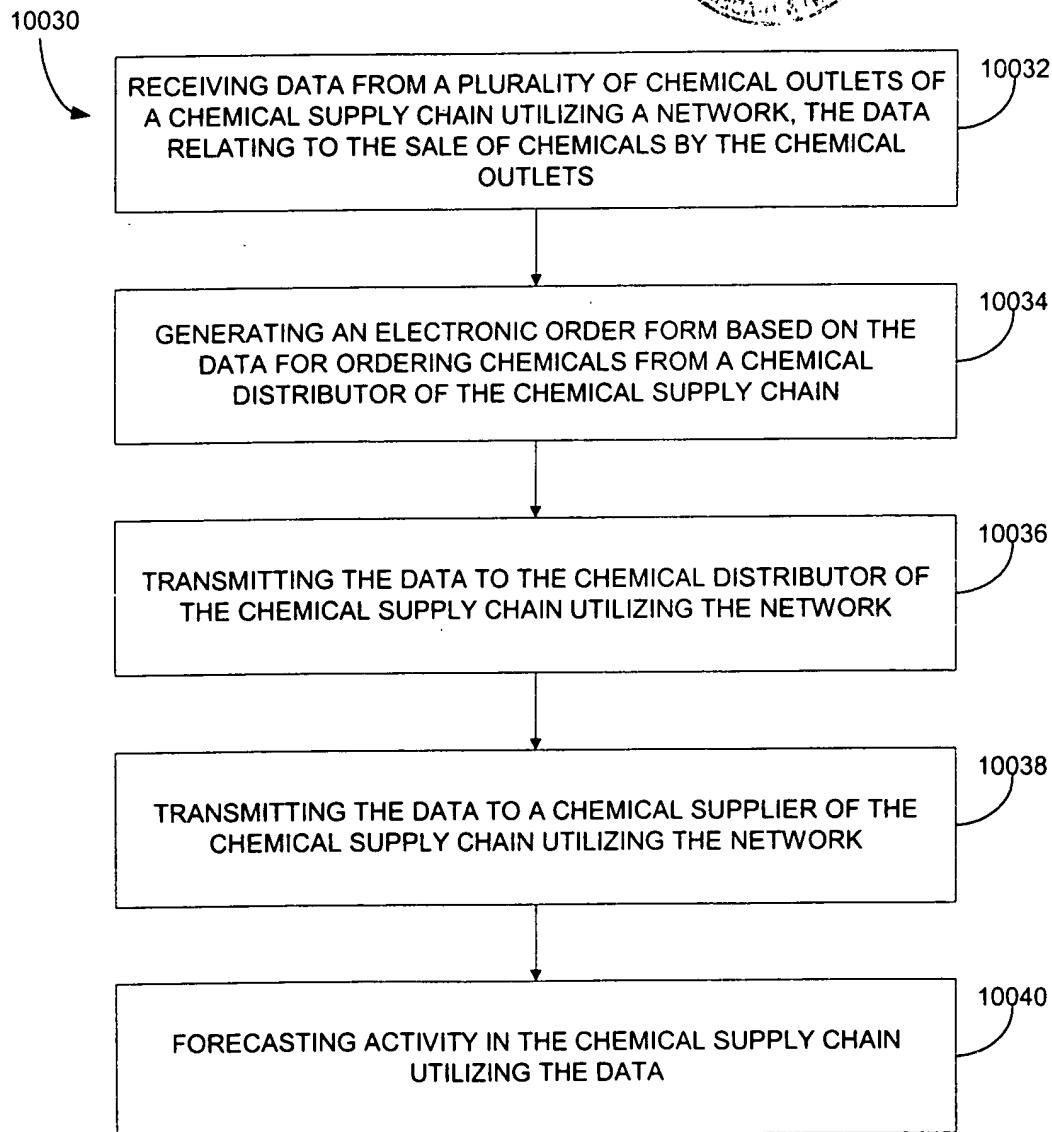


FIG. 100

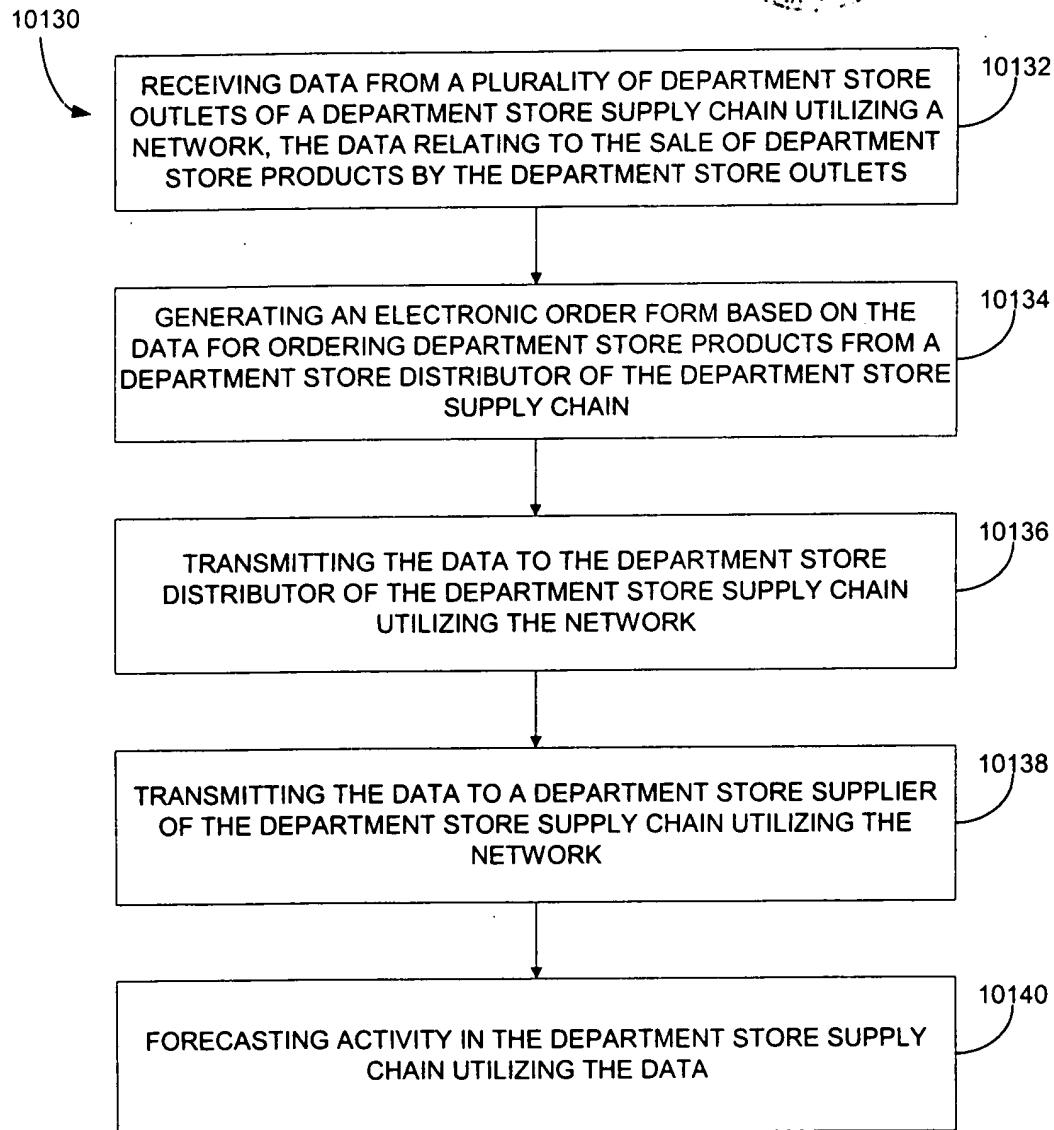


FIG. 101

10230-10234-10236-10238-10240

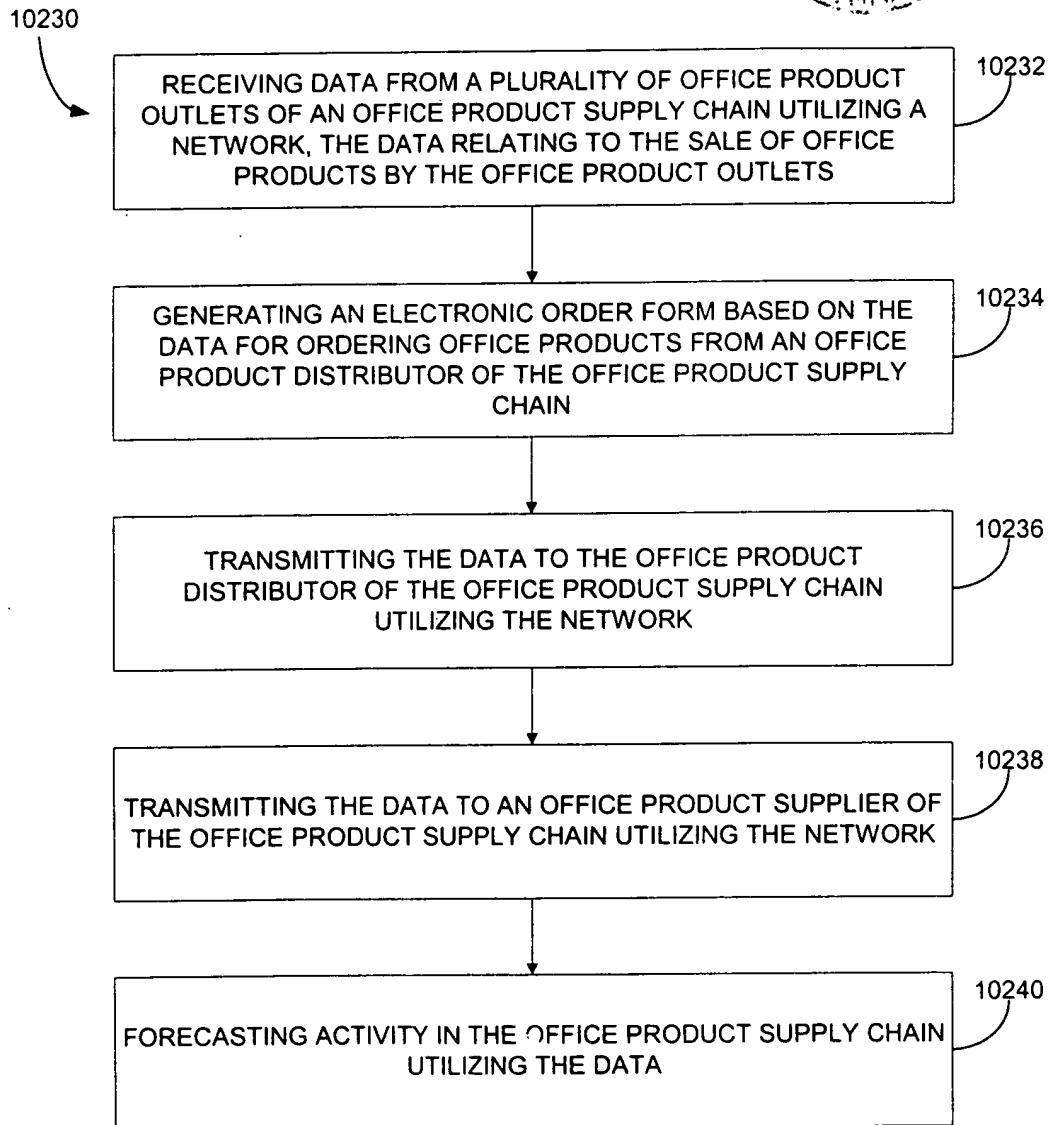


FIG. 102A

10260 10262 10264 10266 10268 10270

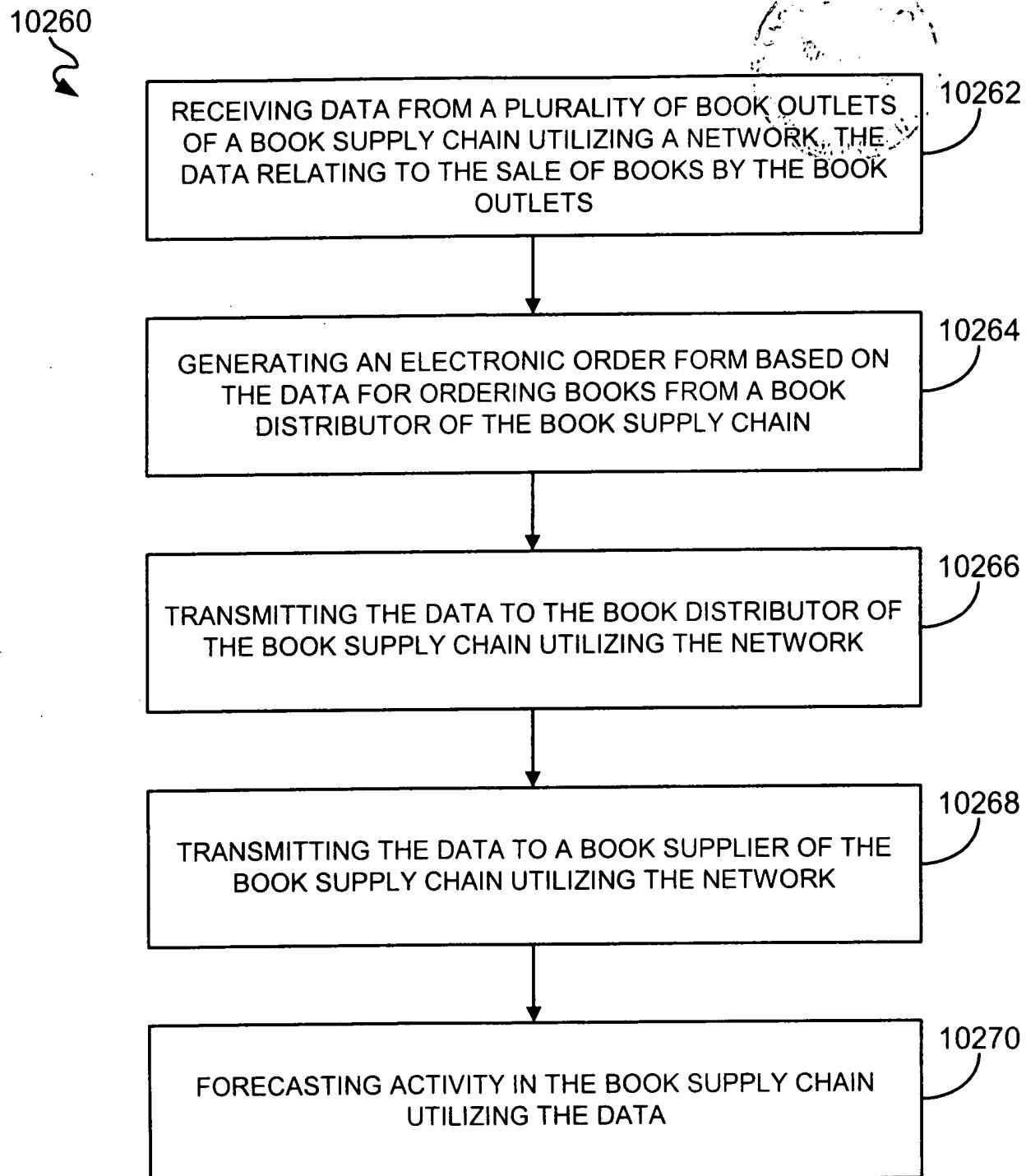


FIG. 102B

TOP SECRET//EYES ONLY

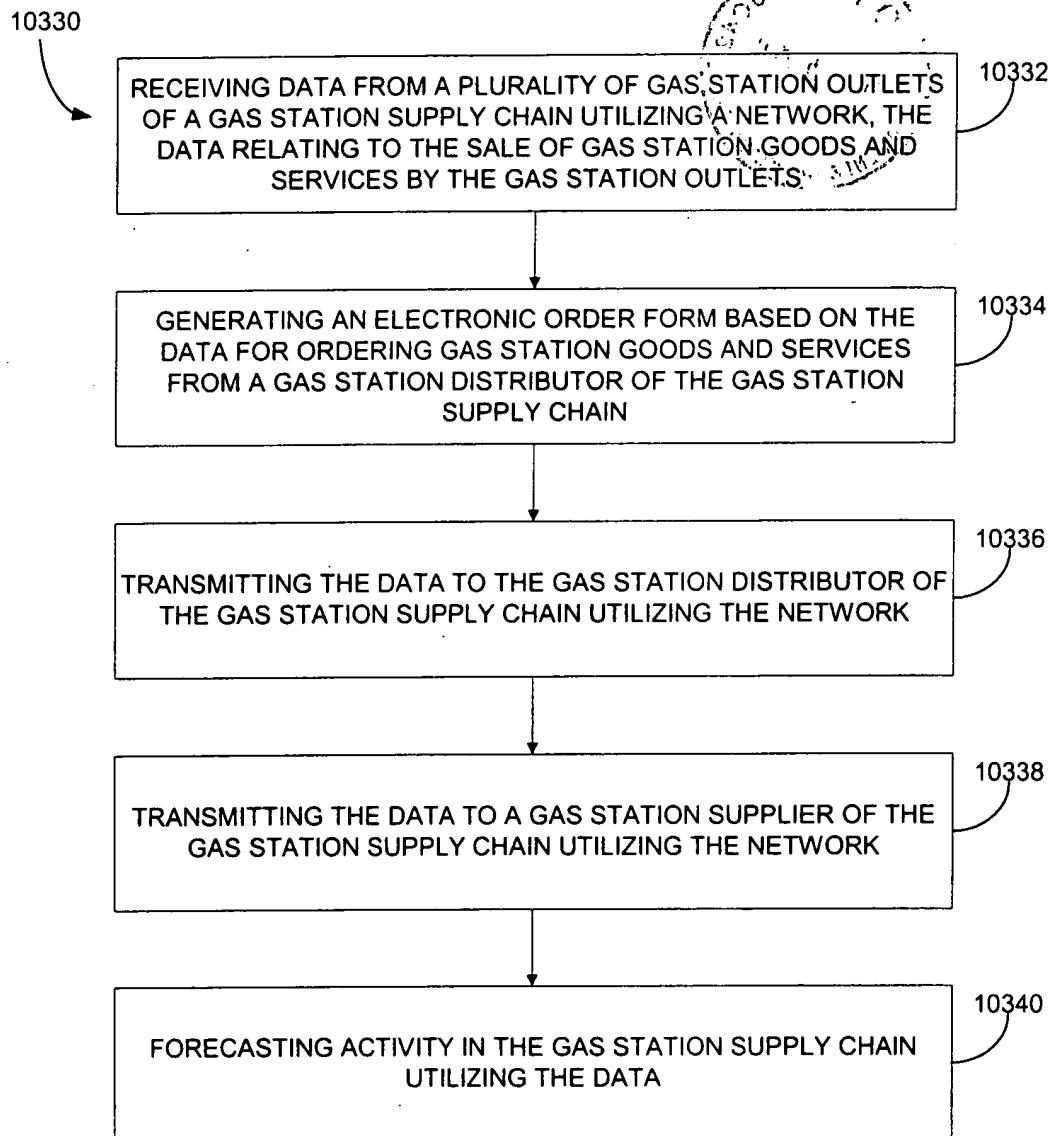


FIG. 103

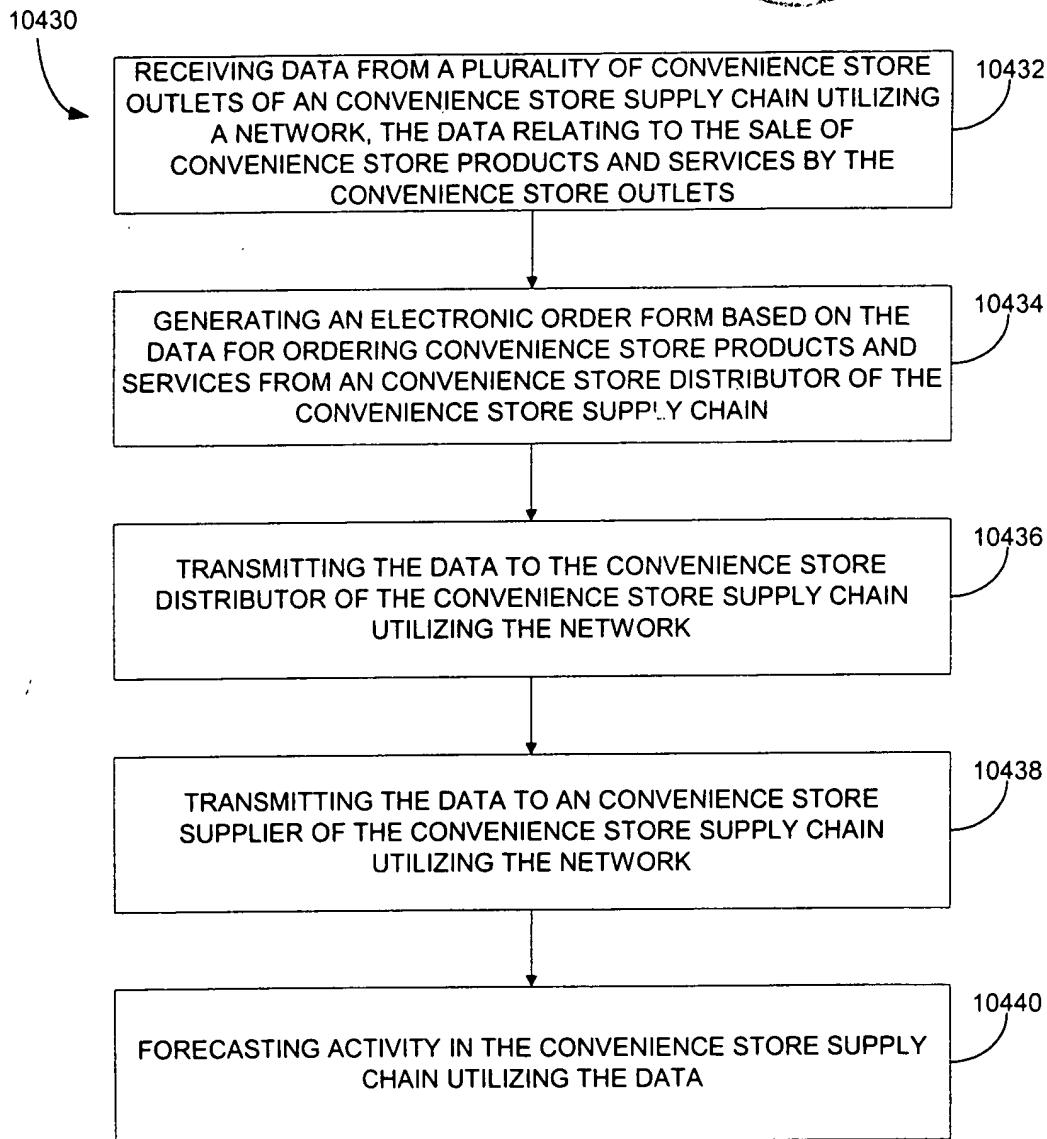


FIG. 104A

10460 10462 10464 10466 10468 10470

10460

10462

10464

10466

10468

10470

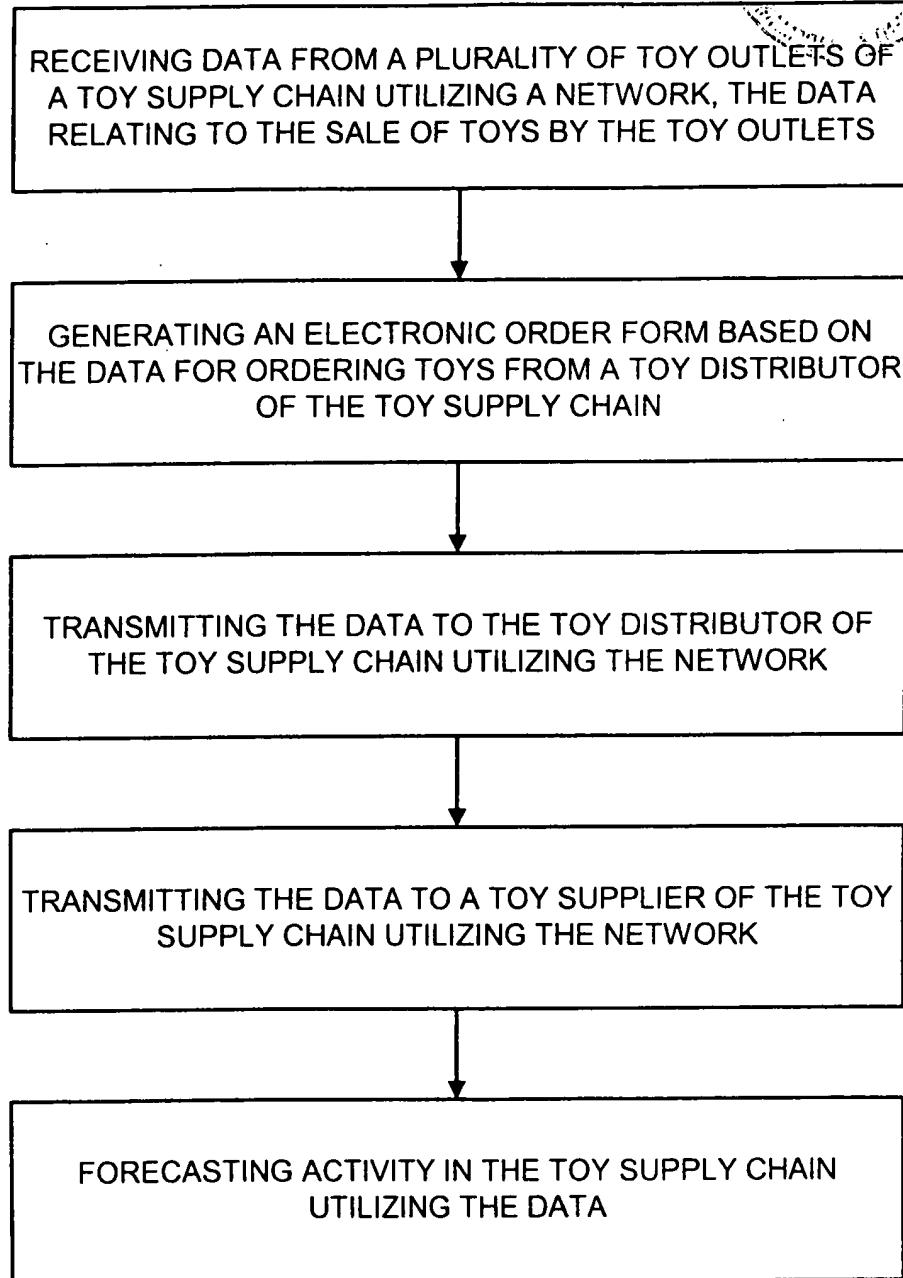


FIG. 104B

10530 10532 10534 10536 10538 10540

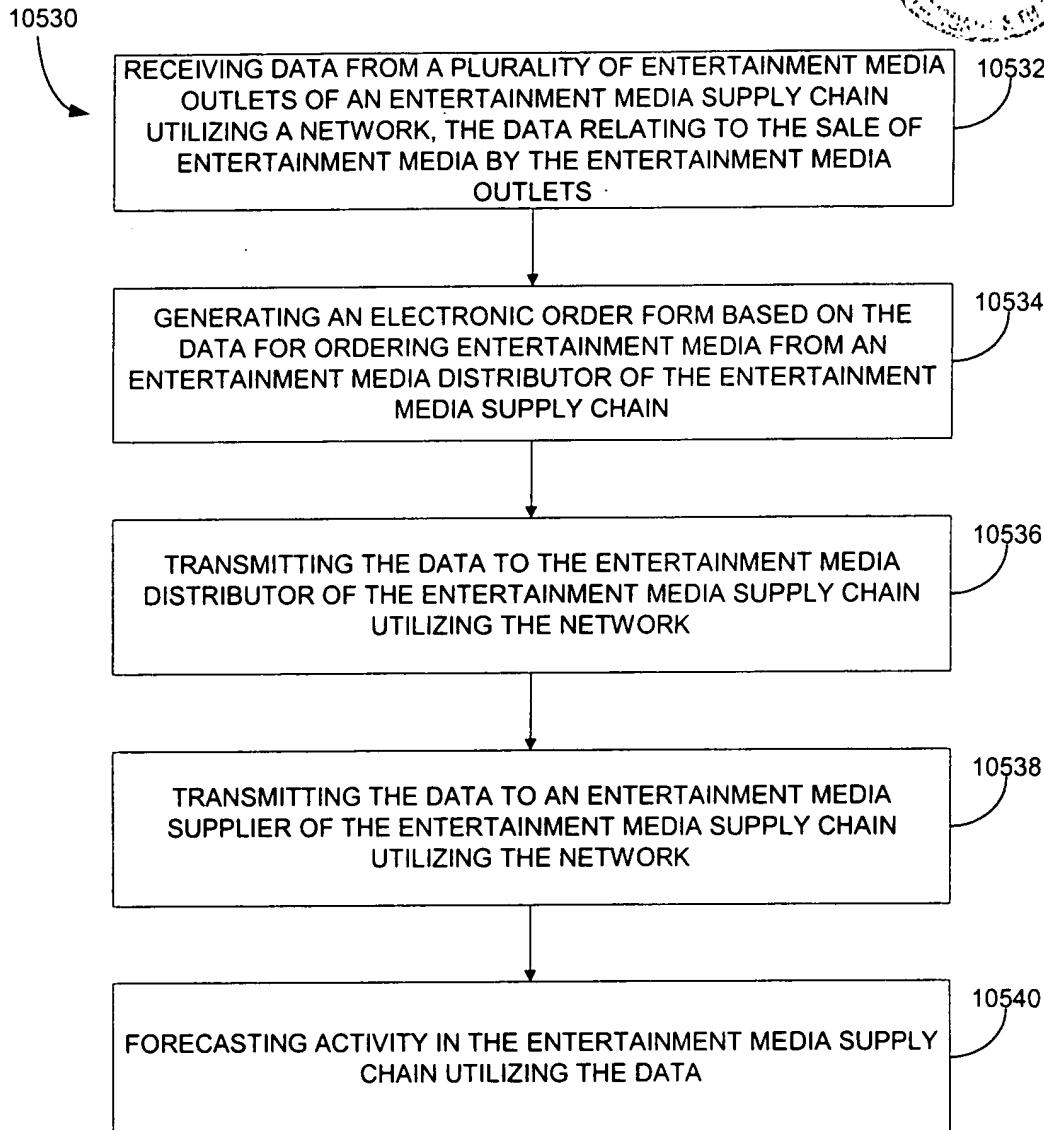


FIG. 105

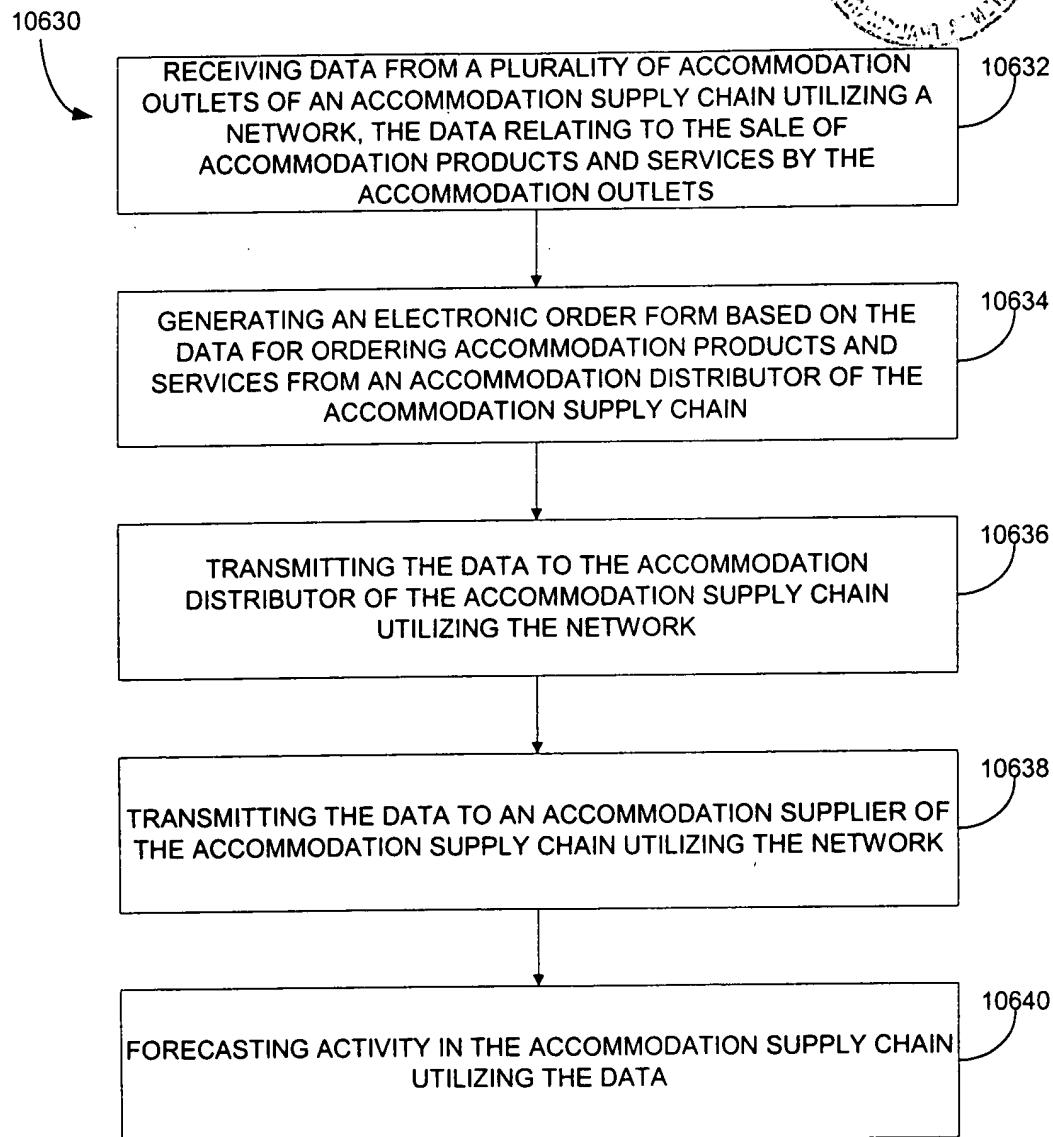


FIG. 106

10730-22697860

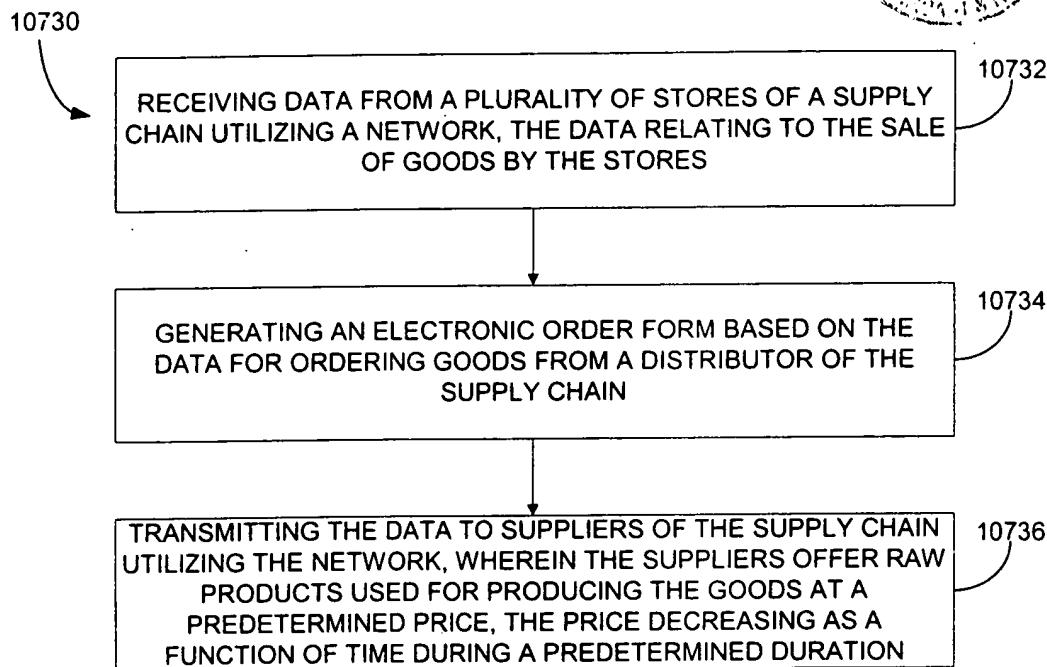


FIG. 107

108040-22697860

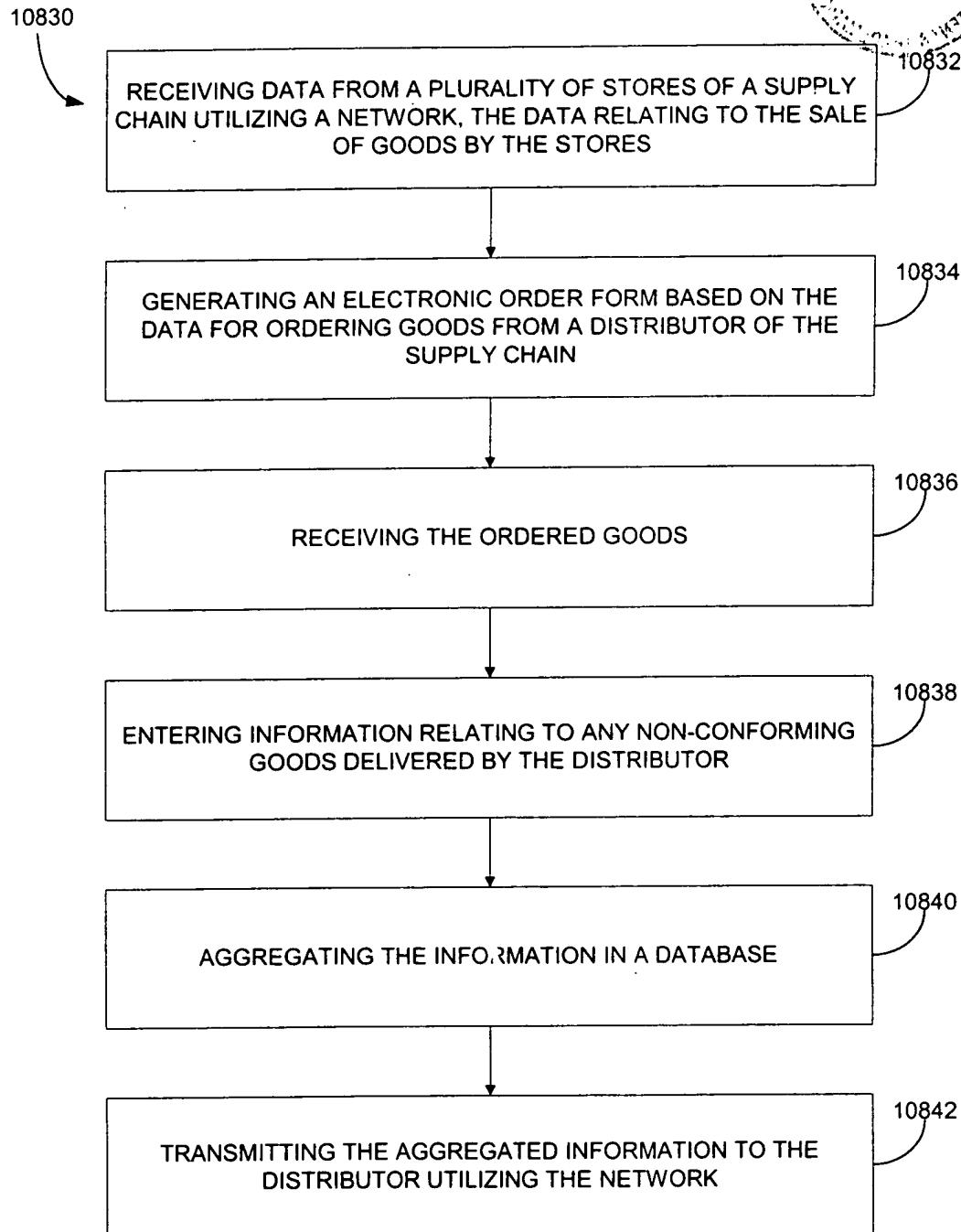


FIG. 108

10900-2269460

10900

10902

RECEIVING AN AGREEMENT BETWEEN A PLURALITY OF PARTIES IN A SUPPLY CHAIN

10904

IDENTIFYING A PLURALITY OF TERMS OF THE AGREEMENT

10906

PARSING THE TERMS INTO AT LEAST A PAIR OF GROUPS INCLUDING A FIRST GROUP OF TERMS INCLUDING COMMERCIAL TERMS AND A SECOND GROUP OF TERMS INCLUDING BRAND IDENTITY TERMS, EACH OF THE TERMS OUTLINING A RESPONSIBILITY

10908

ALLOCATING THE RESPONSIBILITIES AMONG THE PARTIES BASED ON THE PARSING

FIG. 109

00000000000000000000000000000000

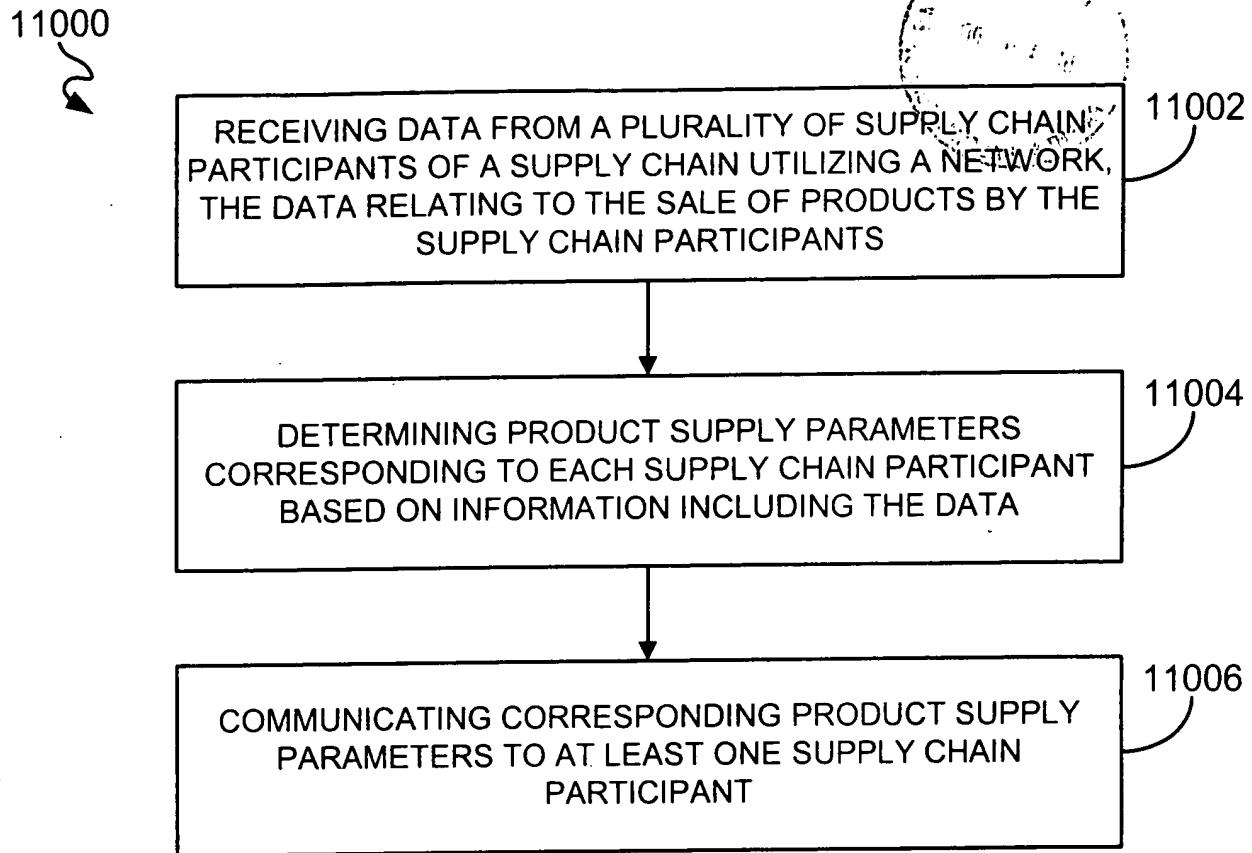


FIG. 110

11100

RECEIVING DATA FROM A PLURALITY OF SUPPLY CHAIN PARTICIPANTS UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF PRODUCTS BY THE SUPPLY CHAIN PARTICIPANTS

11102

DETERMINING RULES TO ENSURE THE INCURRENCE OF MINIMAL COSTS TO THE SUPPLY CHAIN PARTICIPANTS

11104

APPLYING THE RULES TO ENSURE SUPPLY TO THE SUPPLY CHAIN PARTICIPANTS AT MINIMAL COST WITHOUT REQUIRING THE SUPPLY CHAIN MANAGER TO TAKE TITLE TO ANY GOODS

11106

FIG. 111

10200-0000000000

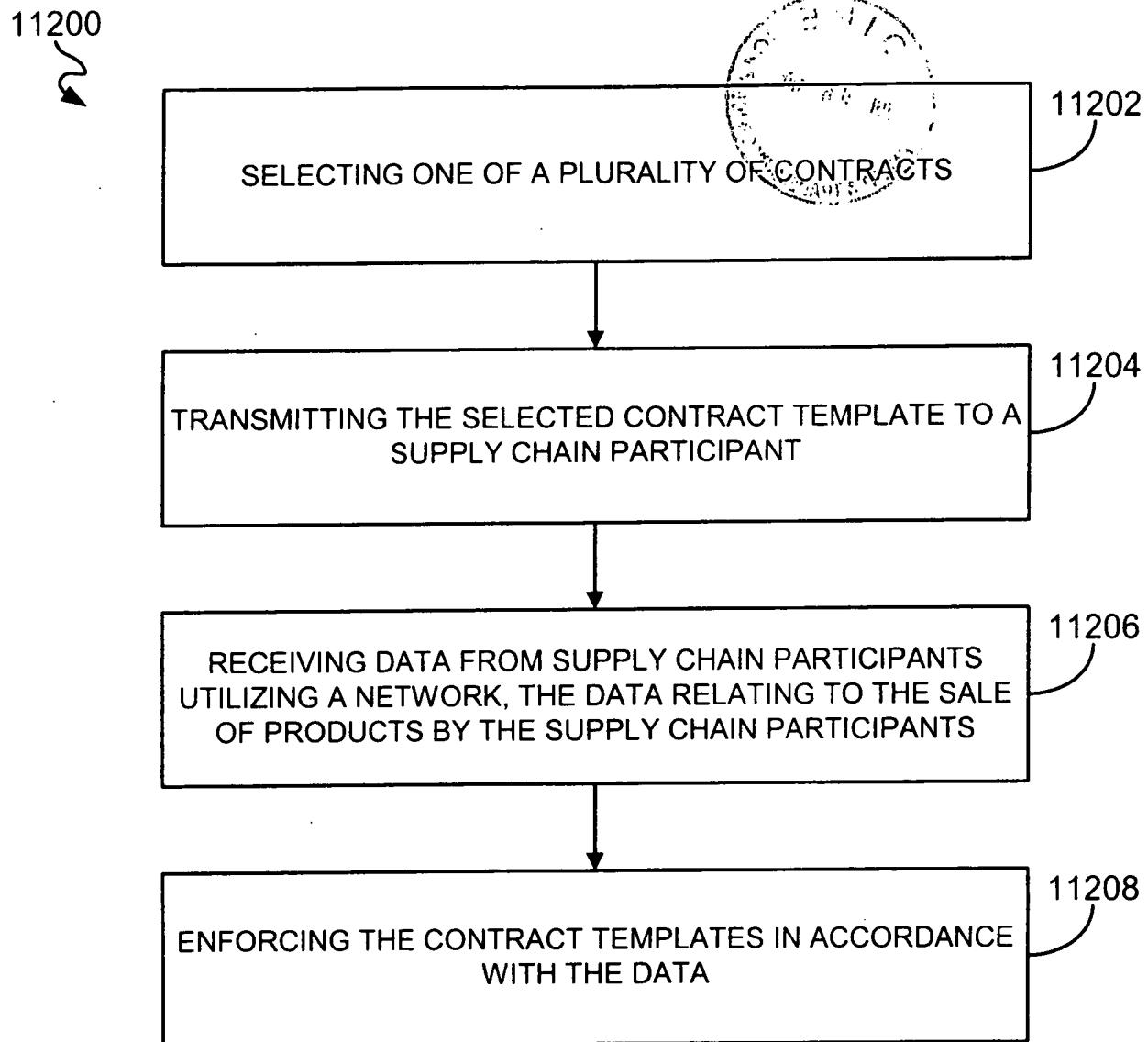


FIG. 112

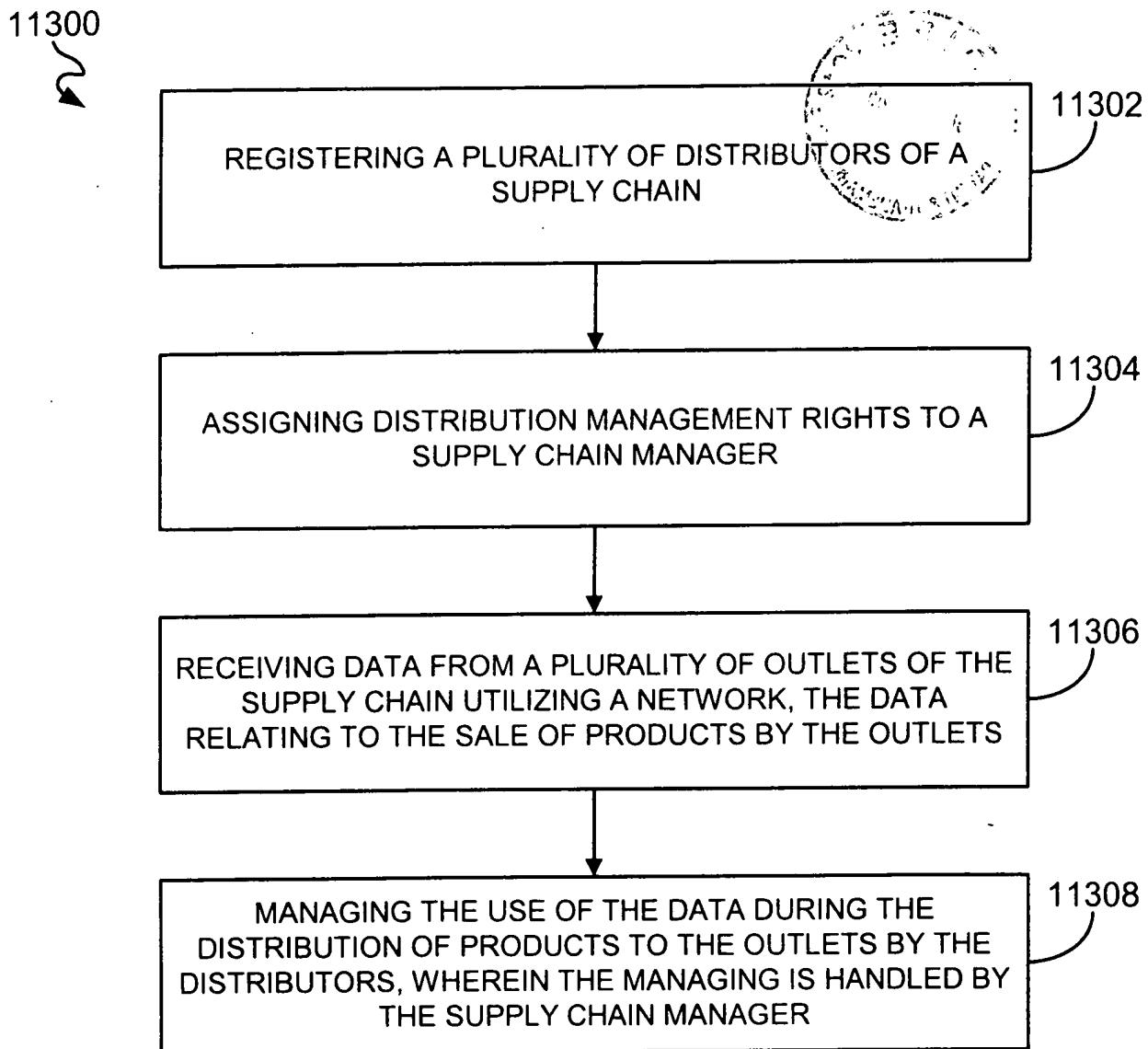


FIG. 113

1030420-2267860

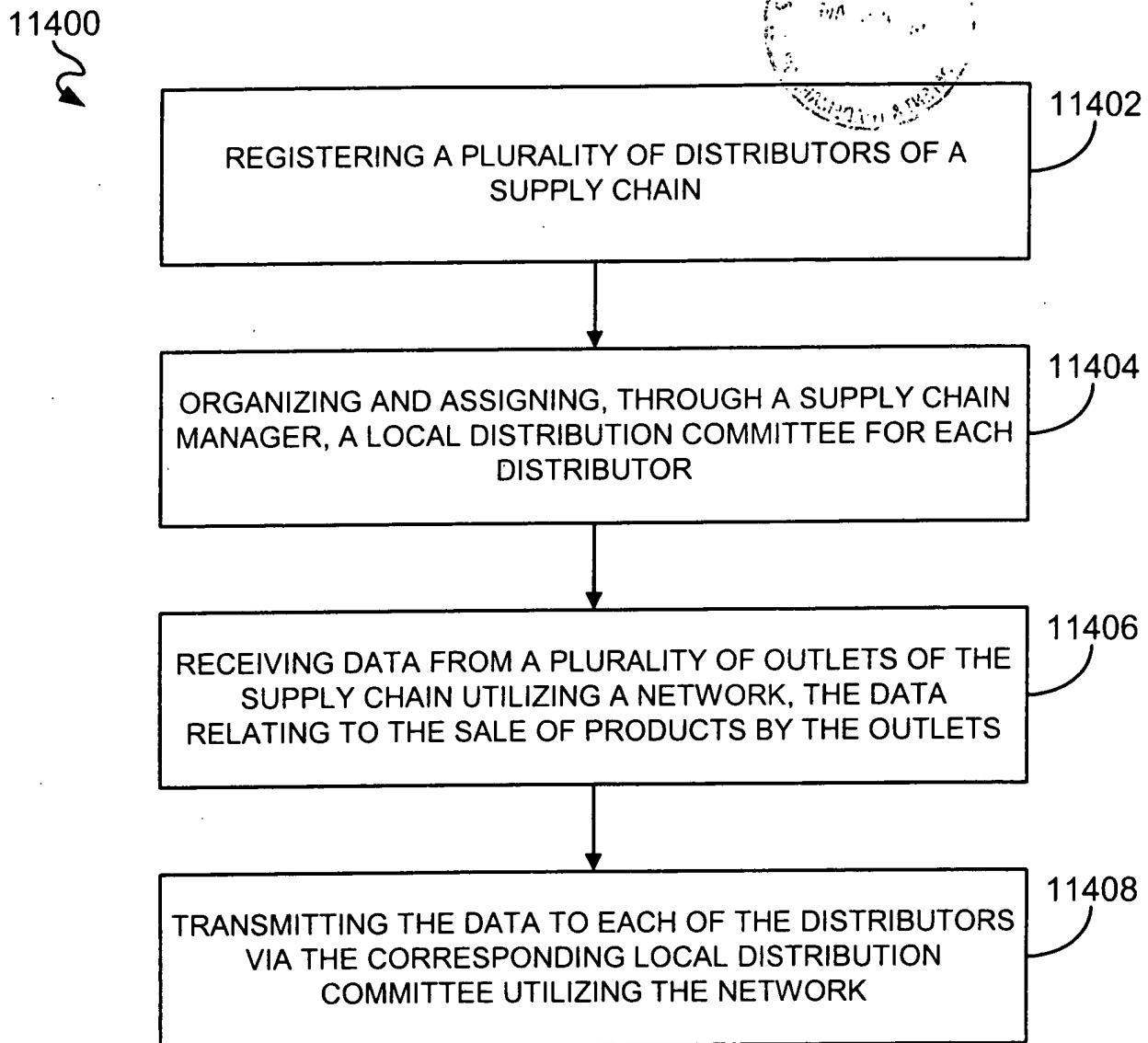


FIG. 114

11500-11512

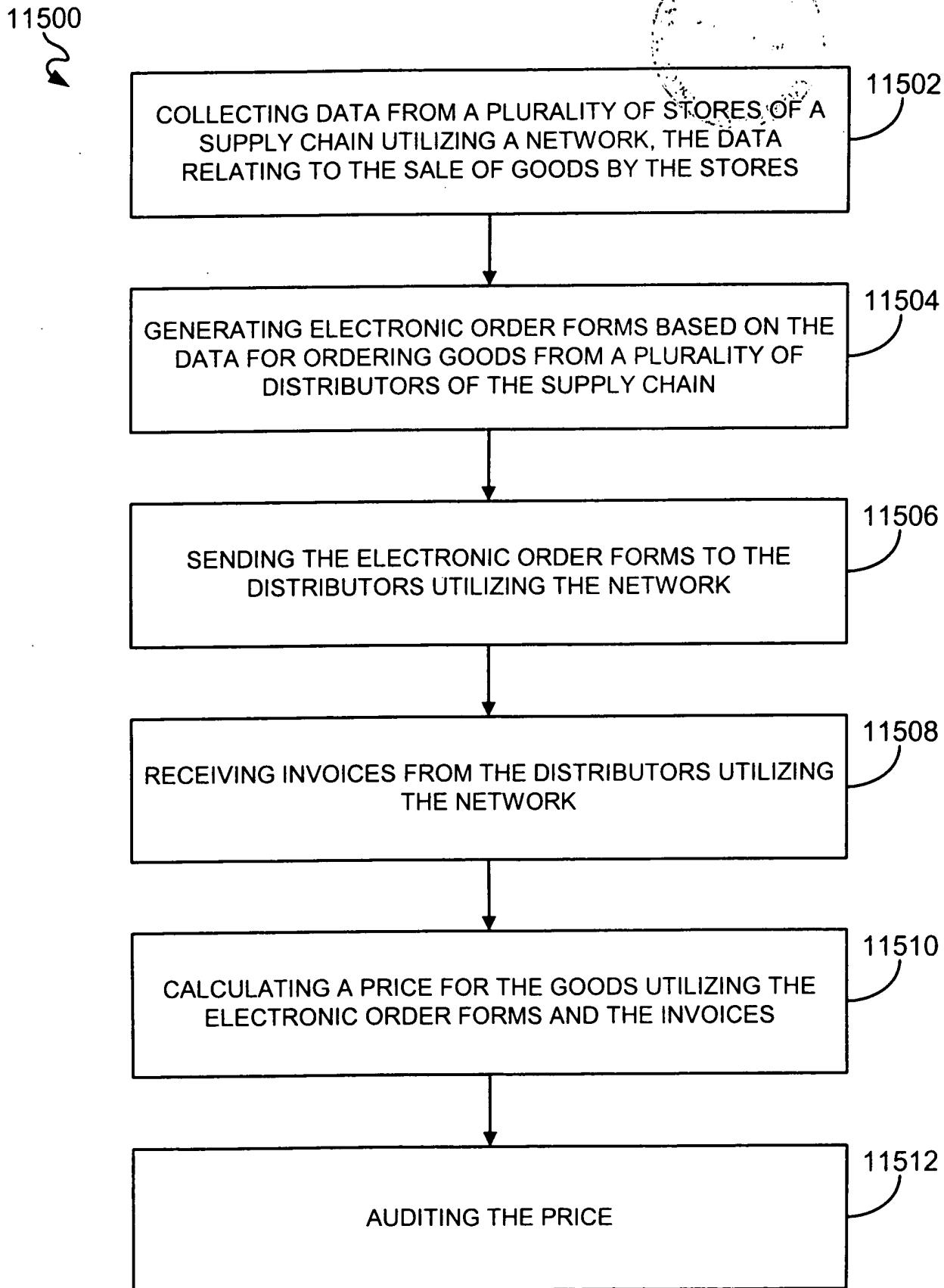


FIG. 115

409040-2269760

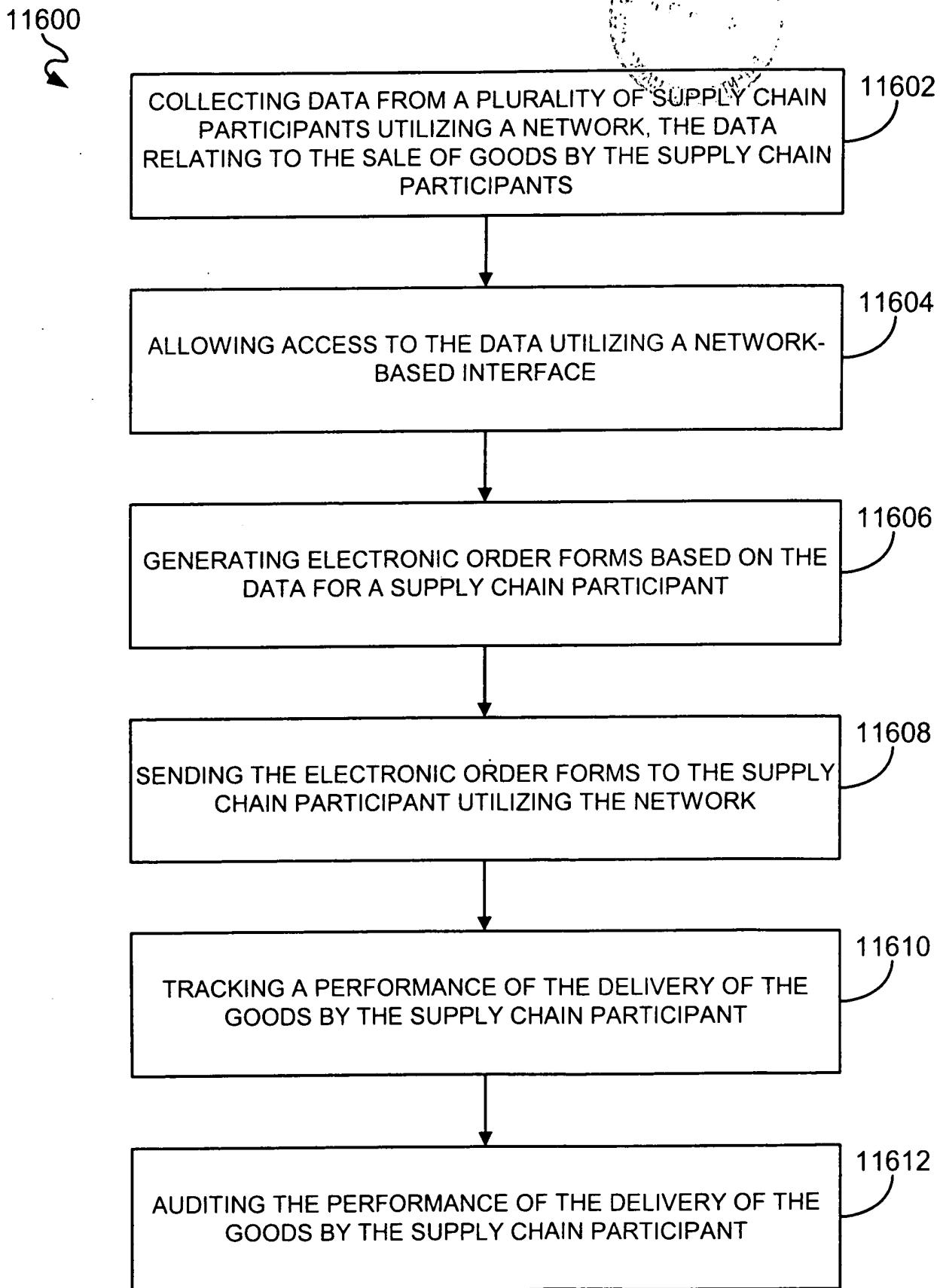


FIG. 116

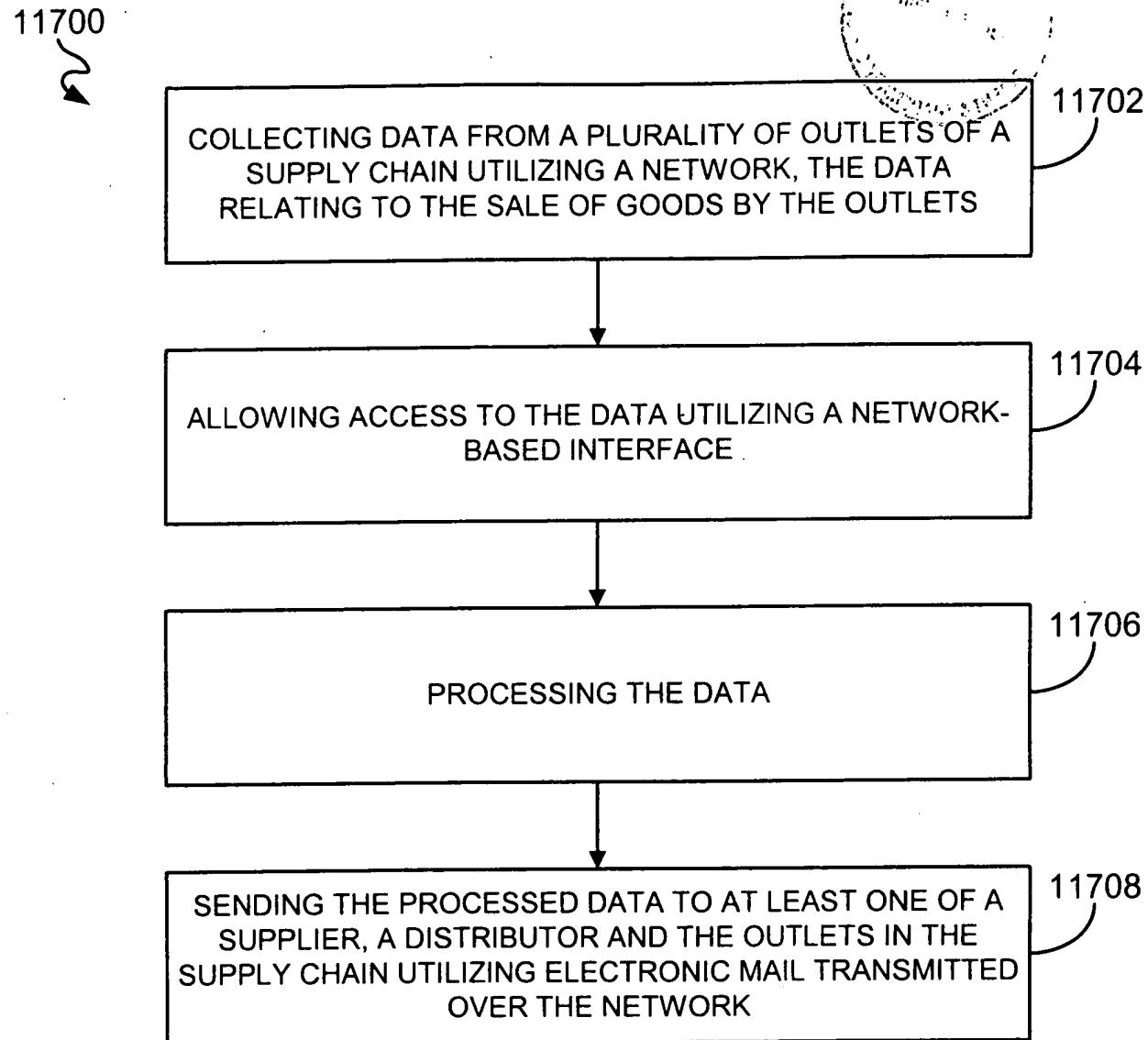


FIG. 117

FO9020-202697600

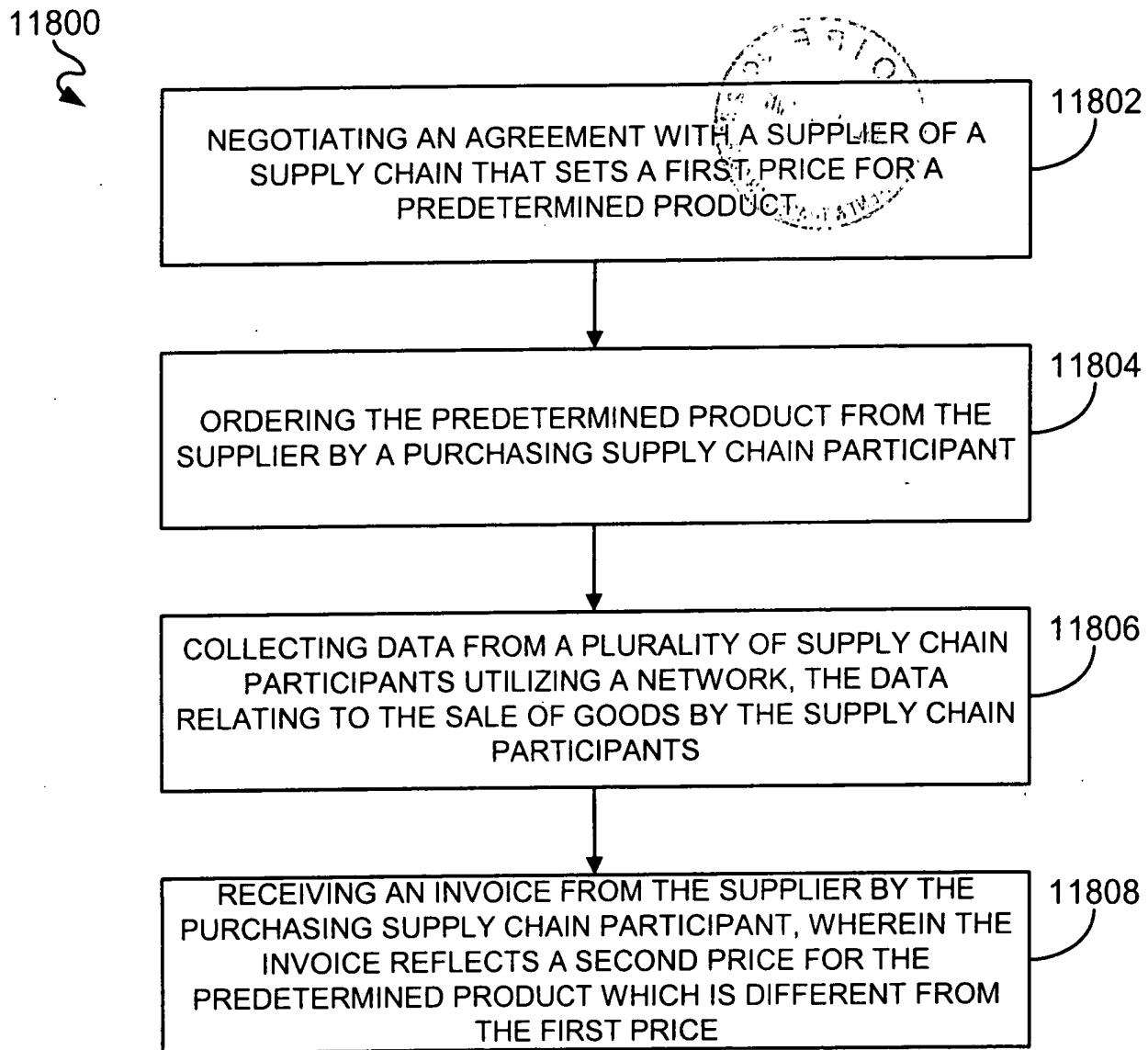


FIG. 118

11900
11902
11904
11906
11908

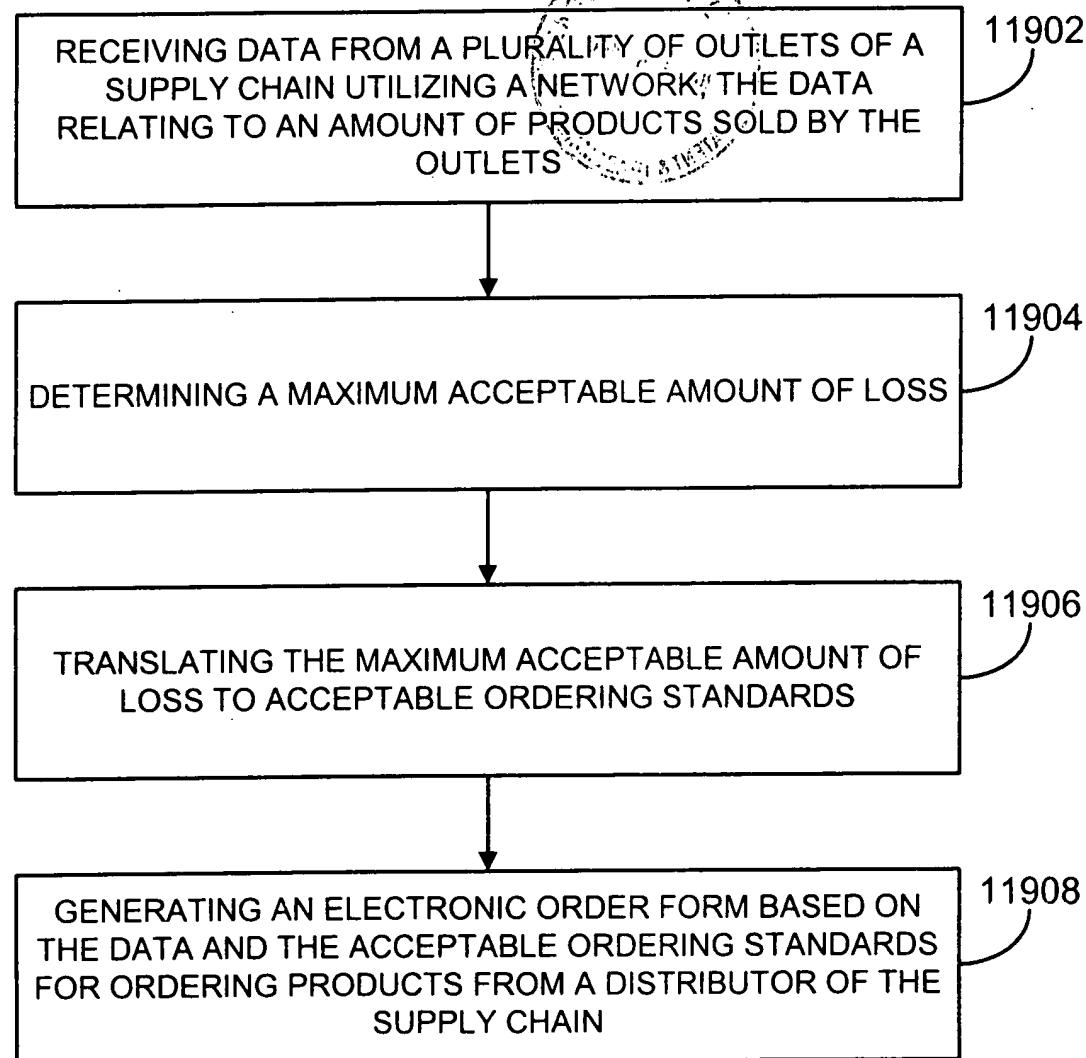


FIG. 119

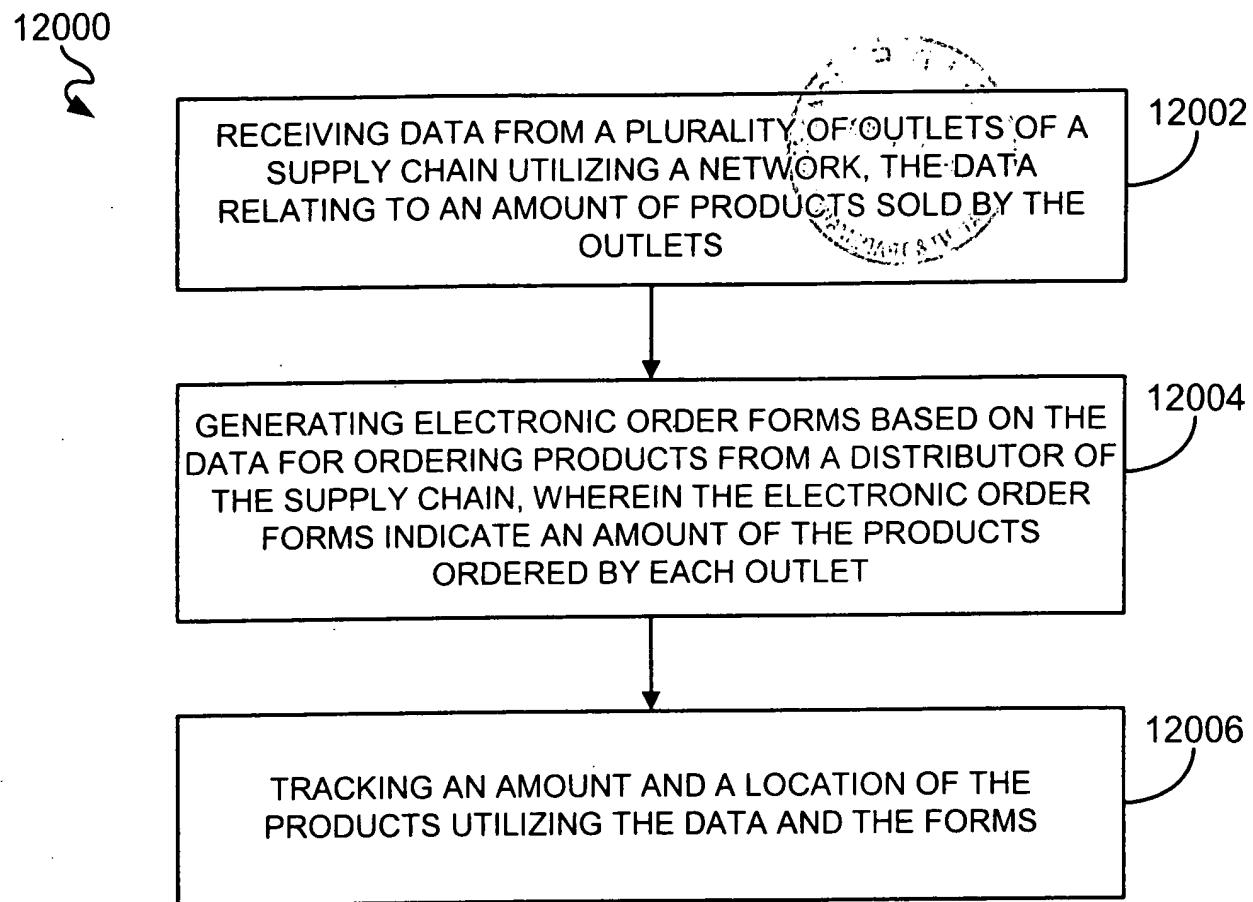


FIG. 120

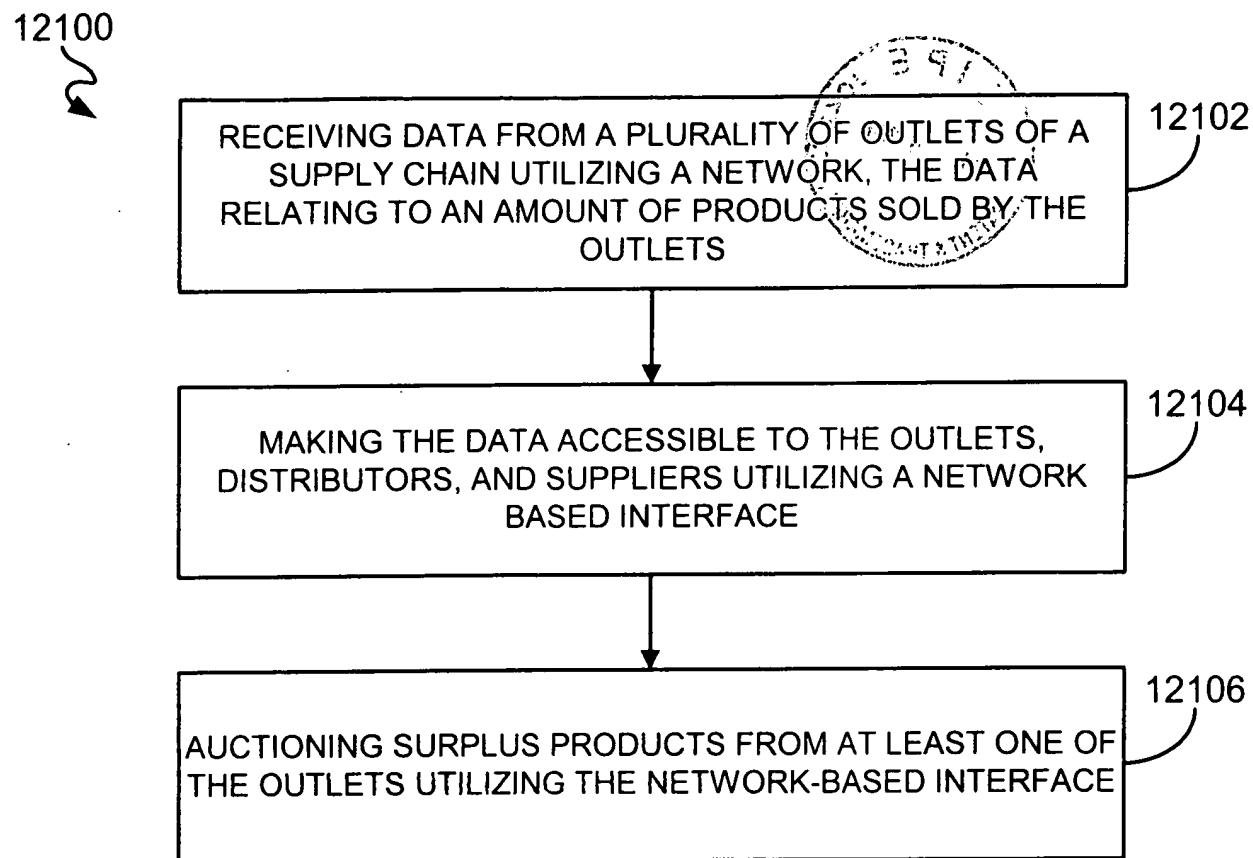


FIG. 121

1000200-2269760

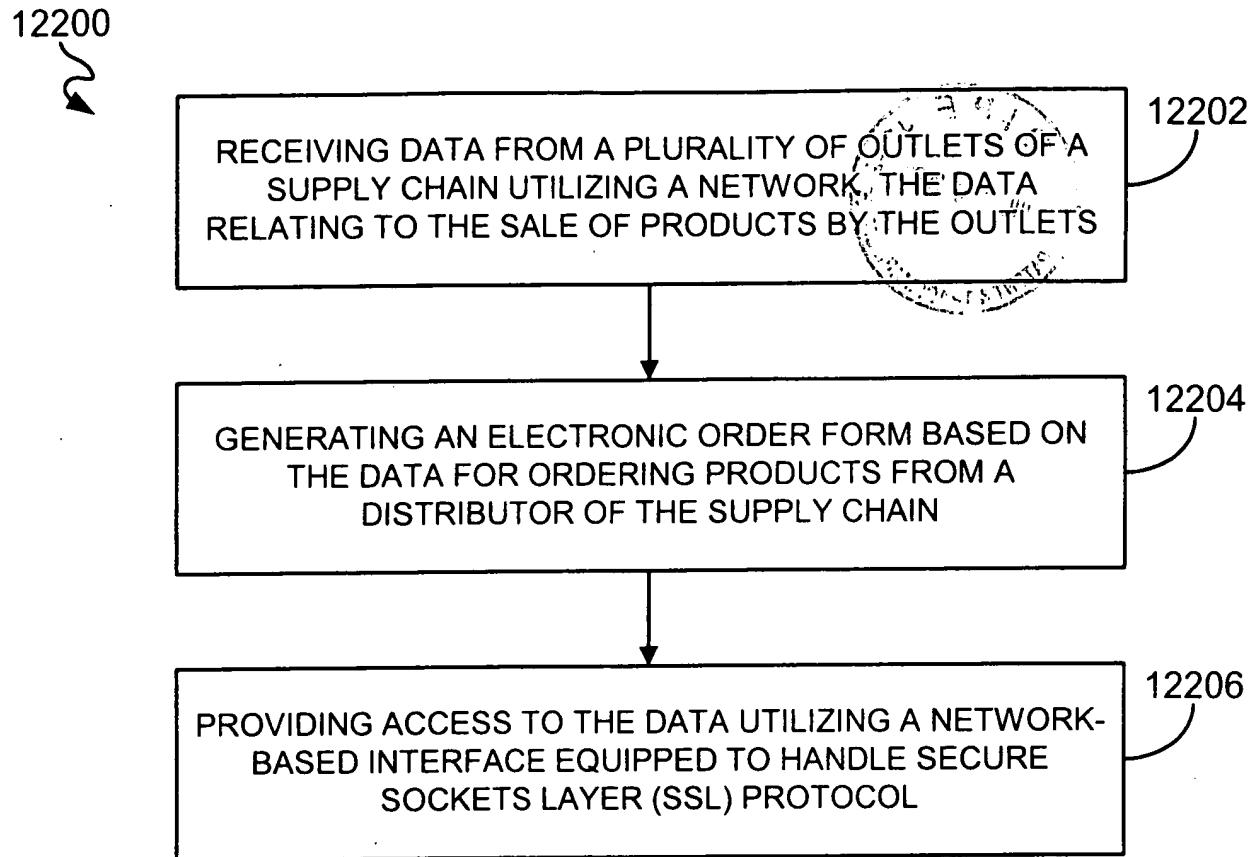


FIG. 122

12300 12302 12304 12306

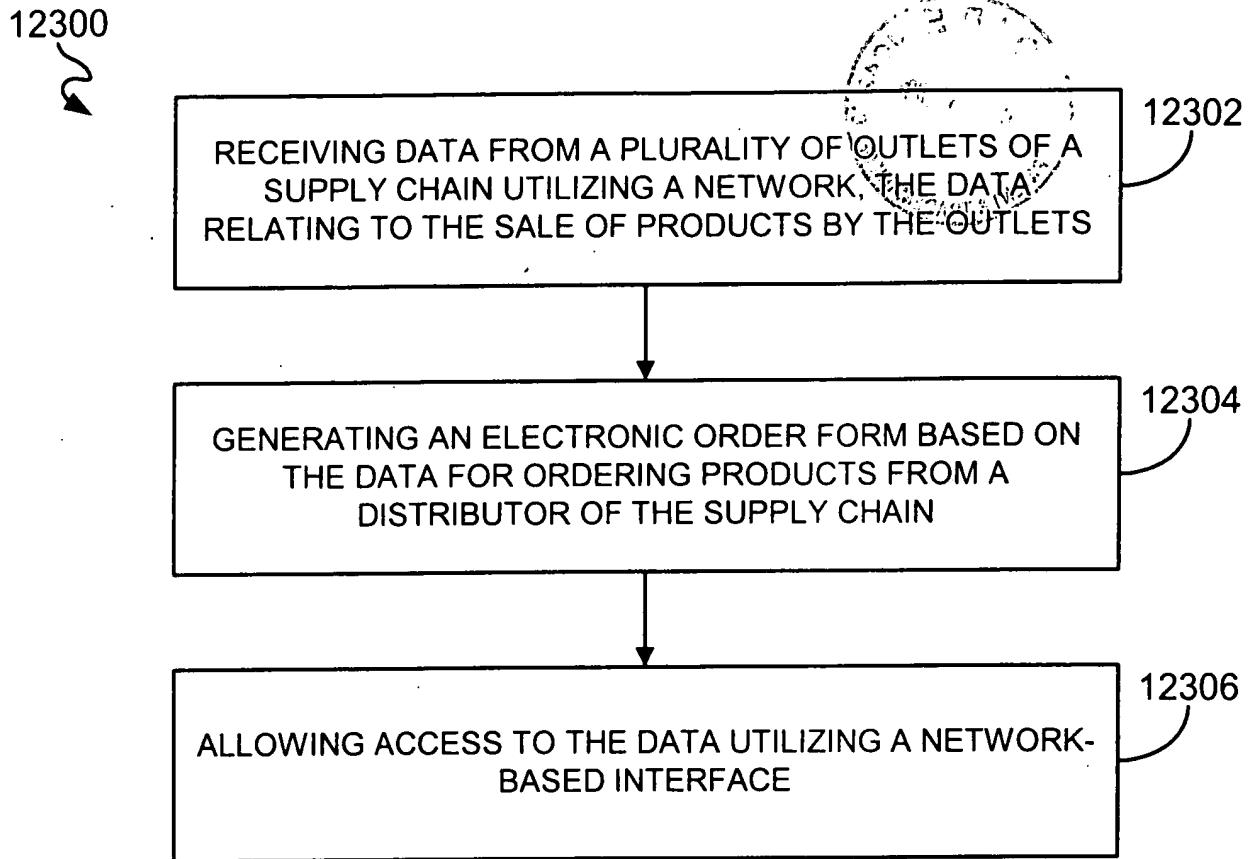


FIG. 123

12400-22667440

12400

12402

RECEIVING DATA FROM A PLURALITY OF OUTLETS OF A
SUPPLY CHAIN UTILIZING A NETWORK, THE DATA
RELATING TO THE SALE OF PRODUCTS BY THE OUTLETS

12404

GENERATING A CALENDAR OF EVENTS

12406

ALLOWING ACCESS TO THE CALENDAR OF EVENTS
UTILIZING A NETWORK-BASED INTERFACE

FIG. 124

TO9020-22647860

12500

12502

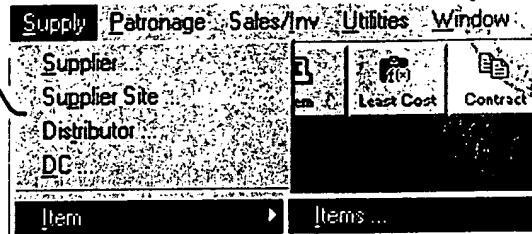


FIG. 125

12600

12602

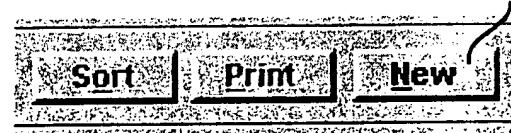


FIG. 126

12700

12702

Item Desc:

Item Number:

Product Cat Code:

Status Code:

Item Rank:

FIG. 127

FIG. 128 = FIG. 128

12800

Landed Cost by Distribution Center

Item	Inv FOB	Freight	Landed	Routing
Bag - Medium	4.85	0.23	5.08	TL
Bag - Large	6.7	0.23	6.93	TL
Biscuits - Frozen	12.33	1.15	13.48	TL
Brush - Pot, Long Handle	40.2	2.02	42.22	TL
Brush - Pot, Short Handle	24	1.39	25.39	TL
Carton - Breakfast	16.59	1.1	17.69	RDC
Carton - Large Fry	29.91	0.81	30.72	RDC
Carton - Medium Fry	18.92	0.73	19.65	TLMIN

FIG. 128

105040-202692

12900



FIG. 129

13000

Supplier Item Desc:	Item No.:
Current:	<input checked="" type="radio"/> Yes <input type="radio"/> No
Items per Case:	5000
Innerpack Contents:	51000
Item Size:	
Case Length:	
Case Width:	
Case Depth:	
Case Dimension U/M: INCHES	
Item Cube:	0.95 CUBIC FEET
Item Shelf Life:	
Tie Qty:	
High Qty:	
Cases Per Pallet:	
Stacking Allowed:	
Universal Product Code:	
Cases Per Truckload: 1350	
Net Weight: 39.00	
Gross Weight: 39.00	
Weight U/M: POUND(S)	
BarCode:	

White Boxes Are Copied Across Suppliers / Grey Boxes Are Only Copied Within Same Supplier

FIG. 130

13100

Site Information Site Id: 17355 Site Role: *FOB Shipping Point*

Site Name: TYSON FOODS - NEW HOLLAND, PA

13102

FIG. 131

109040-20031860

13200

Site Information Site Id: 16 FOB Shipping Point

Name: AMERISERVE-FARMINGDALE, NY

Status: Active

Railroad Names:

Rail Sidings:

FIG. 132

13300

13302

DEFINING A PLURALITY OF ITEMS UTILIZING A GRAPHICAL
USER INTERFACE

13304

SELECTING A SUPPLIER SITE FROM A SET UTILIZING THE
GRAPHICAL USER INTERFACE, THE SET OF SUPPLIER
SITES BEING DETERMINED BASED ON THE DEFINITION OF
THE ITEMS

13306

DETERMINING A DISTRIBUTION CENTER UTILIZING THE
GRAPHICAL USER INTERFACE, THE DISTRIBUTION CENTER
BEING DESIGNATED TO INTERFACE WITH THE SUPPLIER
SITE FOR DISTRIBUTION OF THE ITEMS

FIG. 133

13400

Item: WRAP-BACON DOUBLE CHEESEBURGER DELUXE Begin: 7/1/96 End: 9/1/96 Final:

Override Rules: Yes No Apply By: Cell

FIG. 134

13500

DC	Supplier FOB Point
AMERISERVE-DENVER, CO	TYSON FOODS - GREEN FOREST, AR
AMERISERVE-DOUGLASVILLE,	TYSON FOODS - ALBERTVILLE, AL
AMERISERVE-FARMINGDALE, NY	TYSON FOODS - NEW HOLLAND, PA

FIG. 135

13600

Con FOB	Inv FOB	Freight	Landed
34.3200	34.3900	0.8400	35.2300
34.3200	34.3900	0.2900	34.6800

FIG. 136

13700

Contr	LB	Trk	Routing
96	83,600	2.0	TL
96	215,040	5.1	TL

FIG. 137



FIG. 138

Min Ordr	UM	Slip	Deliv.
1	TRUCKLOAD(S)	Pallet	
1	TRUCKLOAD(S)	Pallet	

FIG. 139

Carrier	Stated Vol.
Truck	83,600
Truck	215,040

FIG. 140

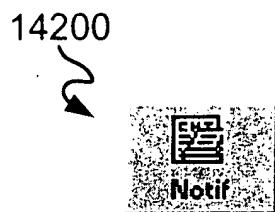


FIG. 142

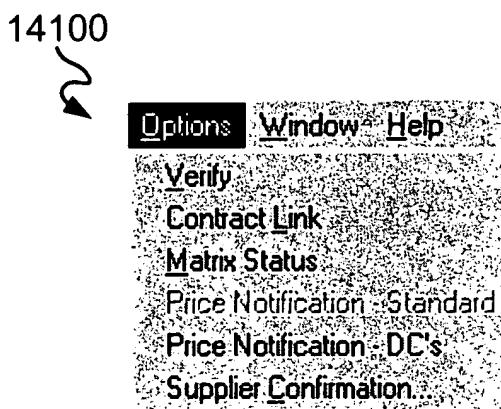


FIG. 141

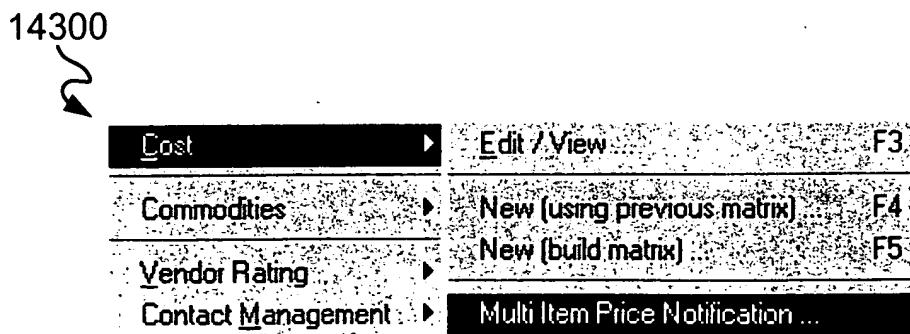


FIG. 143

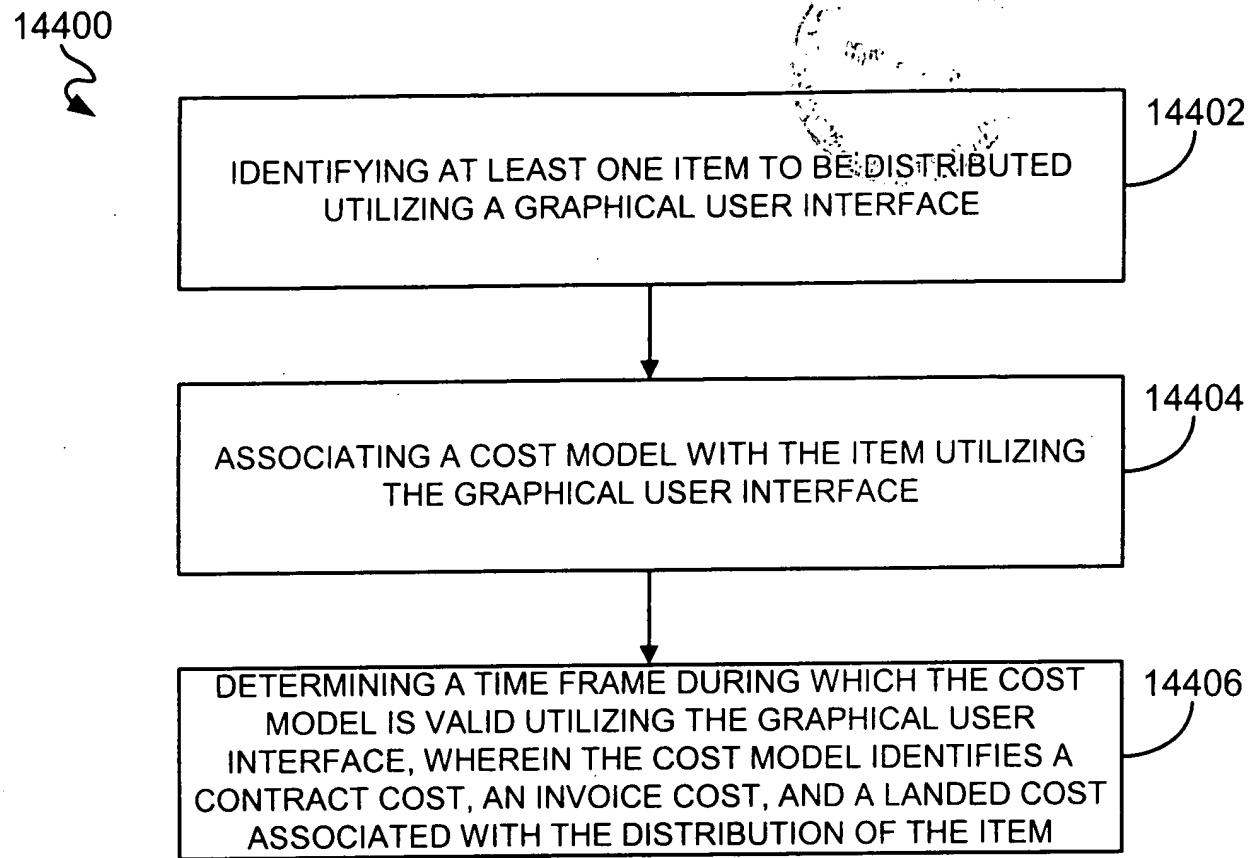


FIG. 144

14500



FIG. 145

14600

Contract ID: 673 - TYSON FOODS
Initial Buyer Name: Jamie Hersh Current Buyer Name: CMSSteinon

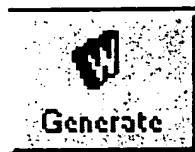
FIG. 146

14700

Contract Start Date:	05/15/98
Contract End Date:	12/31/02
Execution Date:	5/15/98
Effective:	Shipment Date <input type="button" value="▼"/>
Payment Terms:	Net 10 <input type="button" value="▼"/>

FIG. 147

14800



14900



15000



FIG. 148

FIG. 149

FIG. 150

15100

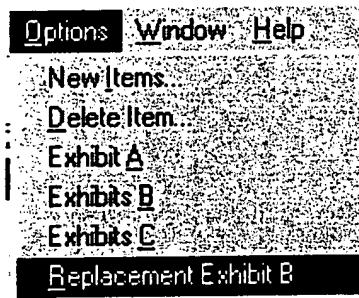
Select the End Dates to Use on the Exhibit

Item	Cost Matrix	Contract	No End
BEEF - 77%	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date
BEEF-WHOPPER 4.0 OZ	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date
BEEF-WHOPPER JR. 2.8 OZ	<input type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date

FIG. 151

109040-2263760

15200



15300



FIG. 153

FIG. 152

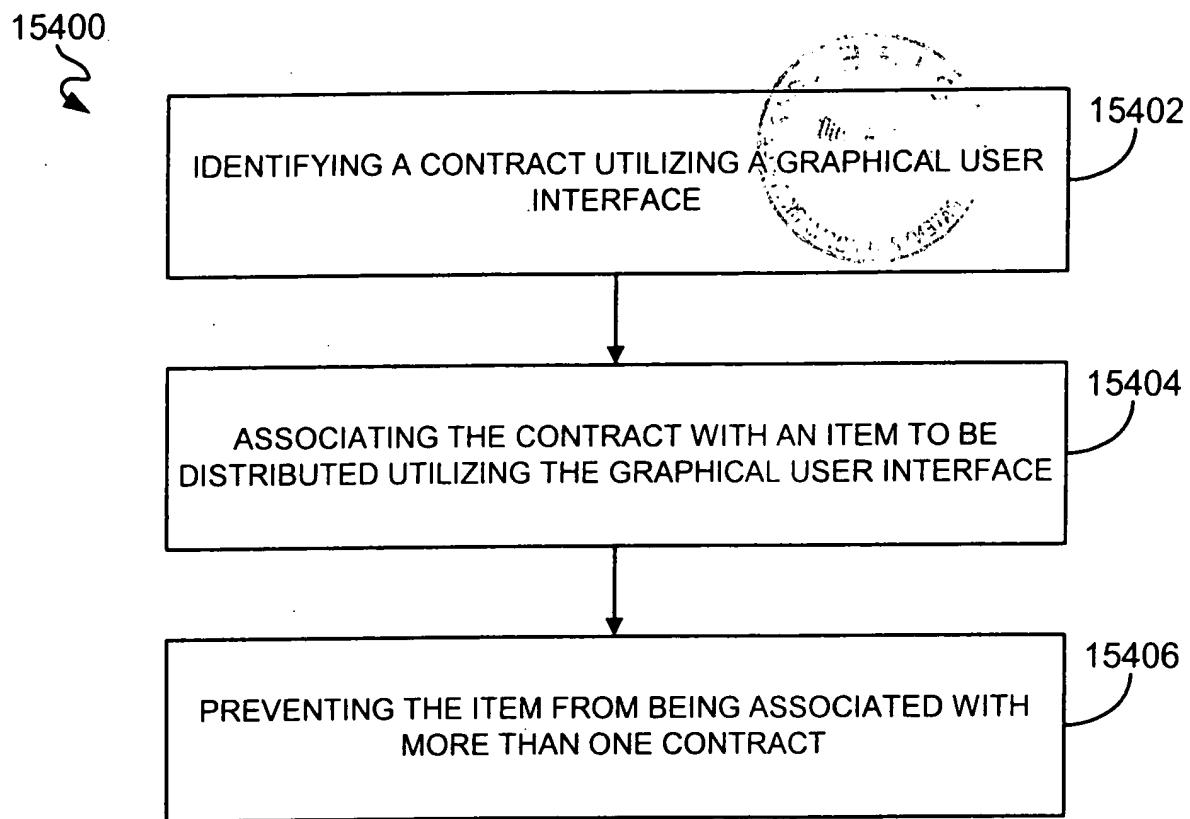


FIG. 154

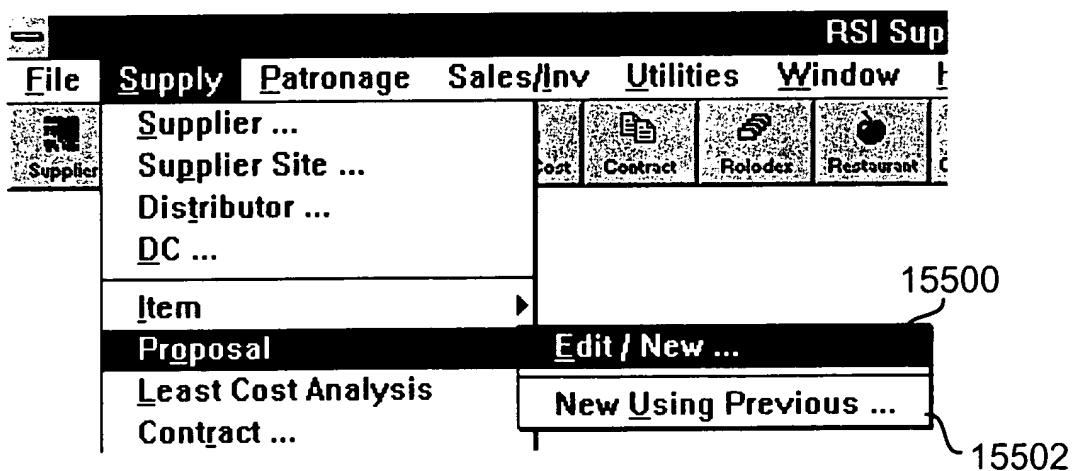


FIG. 155

15600

Proposal - Foam Hot Cups & Polystyrene Lids

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | View Bid

Proposal Information

Proposal ID: 1021	Proposal Due Date: 06/12/97
Proposal Name: Foam Hot Cups & Polystyrene Lids	Contract Begin Date: 07/01/97
Buyer Name: Dennis Clabby	Contract End Date: 06/30/98

Actions

#	Date:	Action Description:
1	05/28/97	Sent this bid to Dart and also sent a request for information to WinCup.

FIG. 156

109040-22697660

15700



FIG. 157

15800

Proposal - Foam Hot Cups & Polystyrene Lids

Man Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | View Bid

Search | Query | Reset

Query Values

Item Description
CUP-HOT

2 Rows Selected

Item Description
LID-HOT 12/16 OZ (DRY)
LID-HOT 8 OZ (DRY)

> >< <<

FIG. 158

15800

6 Rows Found

Item Description	DRY	15902	Item Description
CUP-HOT 12 OZ (PAPER)	DRY	>	CUP-HOT 12 OZ (DRY)
CUP-HOT 16 OZ (PAPER)	DRY	>>	CUP-HOT 16 OZ (500 CT) (DRY)
CUP-HOT 8 OZ (PAPER)	DRY	<<	CUP-HOT 8 OZ (DRY)
		<	LD-HOT 12/16 OZ (DRY)
			LD-HOT 8 OZ (DRY)
			15906
			15908

5 Rows Selected

FIG. 159

16000

Select The Appropriate FOB Price Component Worksheet For Each Item

Item Description	FOB Price Component
MAYO-BULK	Mayonaise Components
	(None Selected)
	Generic FOB Pricing
	Mayonaise Components

FIG. 160

16100

Item	Growth %	Gross Wgt.	Item Cube	Contract Period		
CHICKEN-BK BROILER	5.00%	32	1.26	09/01/97 to 12/31/97		
CHICKEN-PATTY	7.00%	37.00	1.09			
CHICKEN-TENDERS	0.00%	25.00	1.06			
Distribution Center	Previous Case Usage	Projected Rest. Count	Covg. Factor	Avg. # RM	DC/Item Growth	Projected Unit Usage
POST-ALBUQUERQ	576	30	99.34%	6.03	5.00%	755
POST-DENVER	833	39	99.05%	6.68	5.00%	1,083
POST-SALT LAKE	116	12	80.00%	5.46	5.00%	37

FIG. 161

008160922-020607

16200

16202

DISPLAYING A GRAPHICAL USER INTERFACE IN RESPONSE
TO A REQUEST TO CREATE A BID PROPOSAL

16204

RECEIVING INFORMATION UTILIZING THE GRAPHICAL USER
INTERFACE

16206

GENERATING A BID PROPOSAL USING THE INFORMATION,
WHEREIN THE INFORMATION IS SELECTED FROM THE
GROUP CONSISTING OF A BUYER NAME, A DUE DATE, A
CONTRACT BEGIN DATE, AND A CONTRACT END DATE

FIG. 162

00000000000000000000000000000000

16300



FIG. 163

16400

	<i>Supply</i>	<i>MS</i>	<i>Editable</i>
	<i>Word</i>	<i>Y/N</i>	
Bid Proposal Cover Letter	?	Y	
General Terms and Conditions	?	N	
Usage Estimates	?	N	
Supplier Facility Worksheets	?	N	
Item Information Worksheets	?	N	
Sample Supply Agreement	?	N	
BK Specification Request	?	N	
FOB Price Component	?	Y	
Truckload Freight Worksheet	?	N	
LTL Freight Worksheet	?	N	

FIG. 164

09816922 - 070601

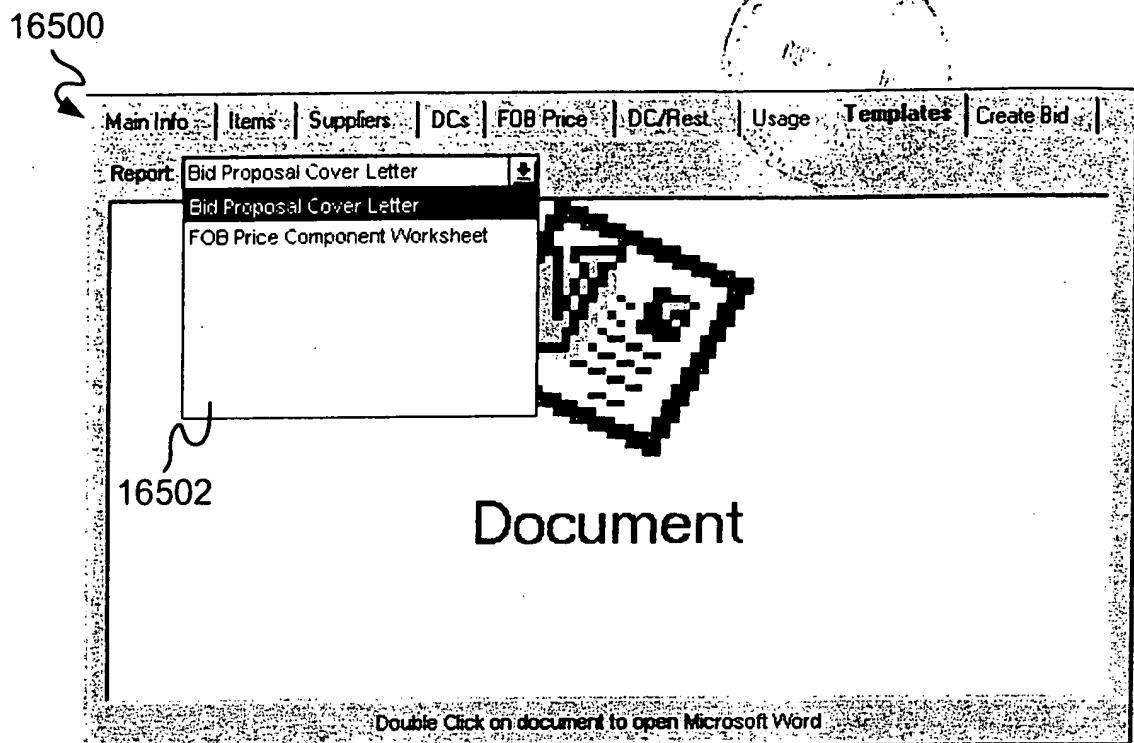


FIG. 165

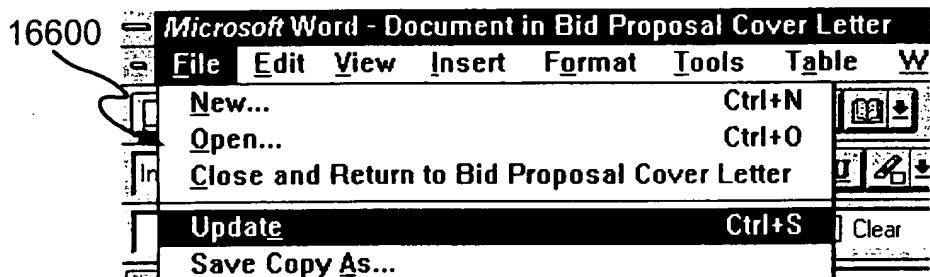


FIG. 166

16700

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest. | Usage | Templates | Create Bid

Bid Proposal Sent

Bid Proposal Will Include Checked Documents

General	Cost
<input checked="" type="checkbox"/> Bid Proposal Cover Letter	<input checked="" type="checkbox"/> FOB Price Component Worksheet
<input checked="" type="checkbox"/> General Terms & Conditions	<input checked="" type="checkbox"/> Truckload Freight Worksheet
<input checked="" type="checkbox"/> Usage Estimates	<input checked="" type="checkbox"/> LTL Freight Worksheet
<input checked="" type="checkbox"/> Supplier Facility Worksheet	Blank Sheets
<input checked="" type="checkbox"/> Item Information Worksheet	<input checked="" type="checkbox"/> Supplier Facility Worksheet
<input checked="" type="checkbox"/> Sample Supply Agreement	<input checked="" type="checkbox"/> Item Information Worksheet
<input checked="" type="checkbox"/> BK Specification Request	<input checked="" type="checkbox"/> FOB Price Component Worksheet
<small>* LTL Freight Worksheet will be printed by system if necessary.</small>	
Truckload Freight Worksheet	
LTL Freight Worksheet	

FIG. 167

16800

Create Bid

FIG. 168

16900

Report

7/2/97	Supplier: (all)
	Restaurant Services, Inc.
	Item Information Worksheet
	ATTY
	DS

Item Information Worksheet

Bid Proposal Cover Letter

FOB Price Component Worksheet

General Terms & Conditions

Item Information Worksheet

LTL Freight Worksheet

Sample Supply Agreement

Supplier Facility Worksheet

FIG. 169

17000

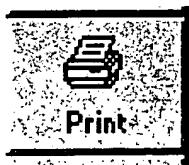


FIG. 170

17100



FIG. 171

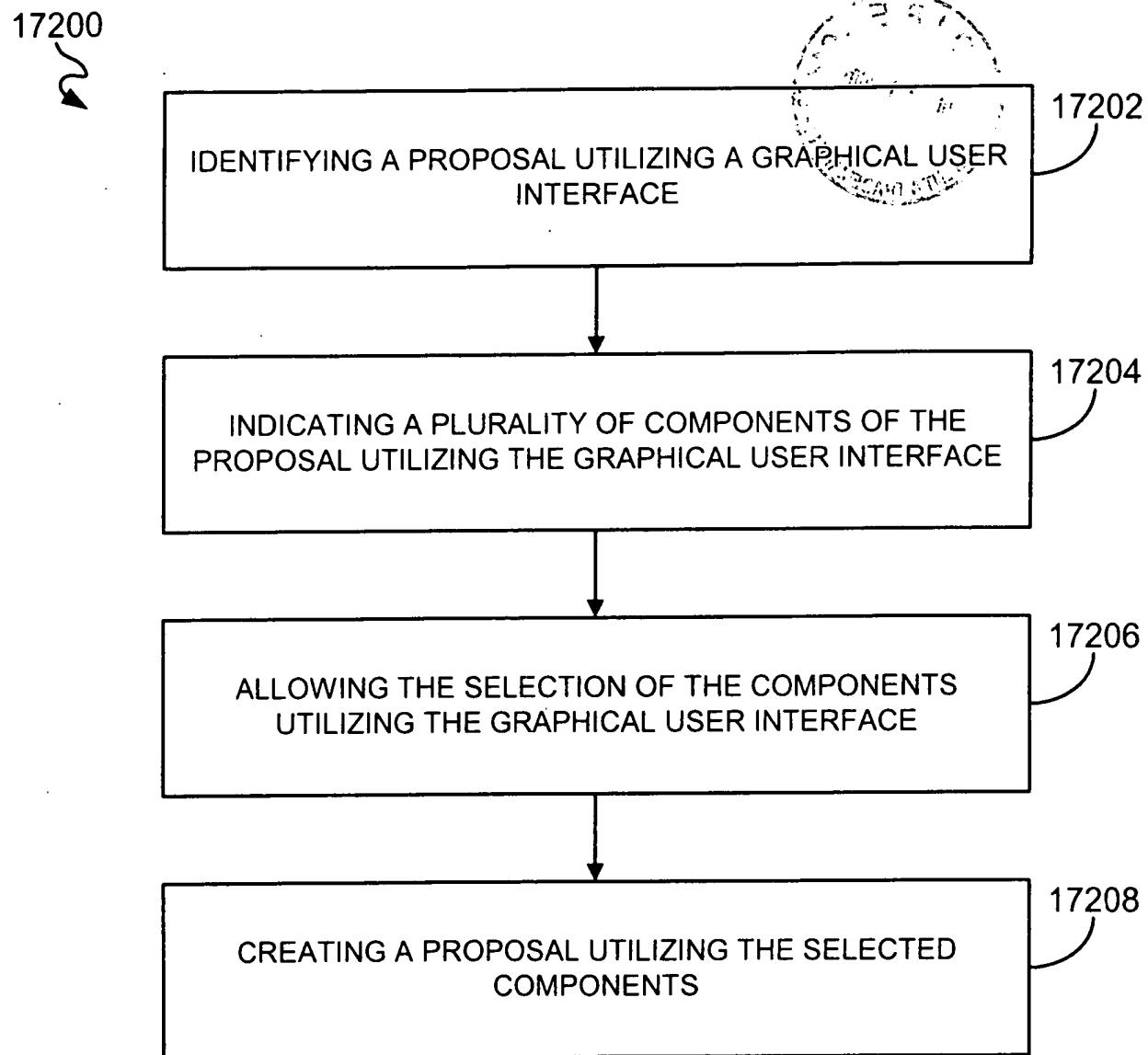


FIG. 172

17300



FIG. 173

17400



FIG. 174

17500

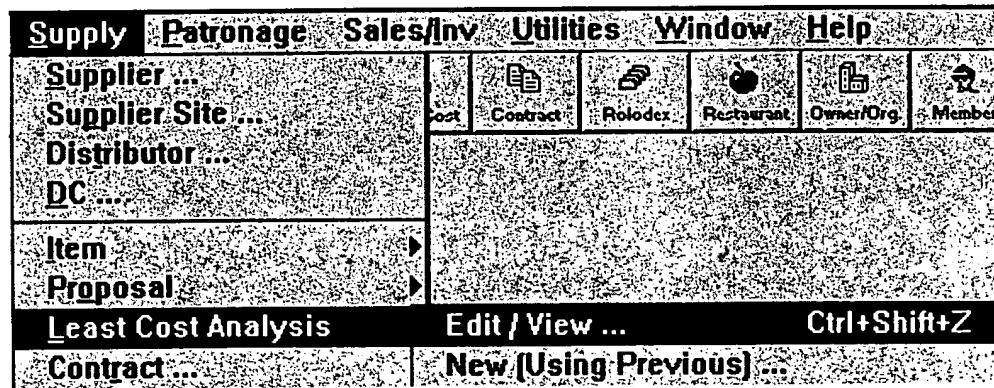


FIG. 175

17600

Bid Proposal Name: (None)

Foam Hot Cups & Polystyrene Lids (07/01/97 to 06/30/98)

Ham, Sausage, Bacon Freight Bid (10/01/97 to 12/31/97)

FIG. 176

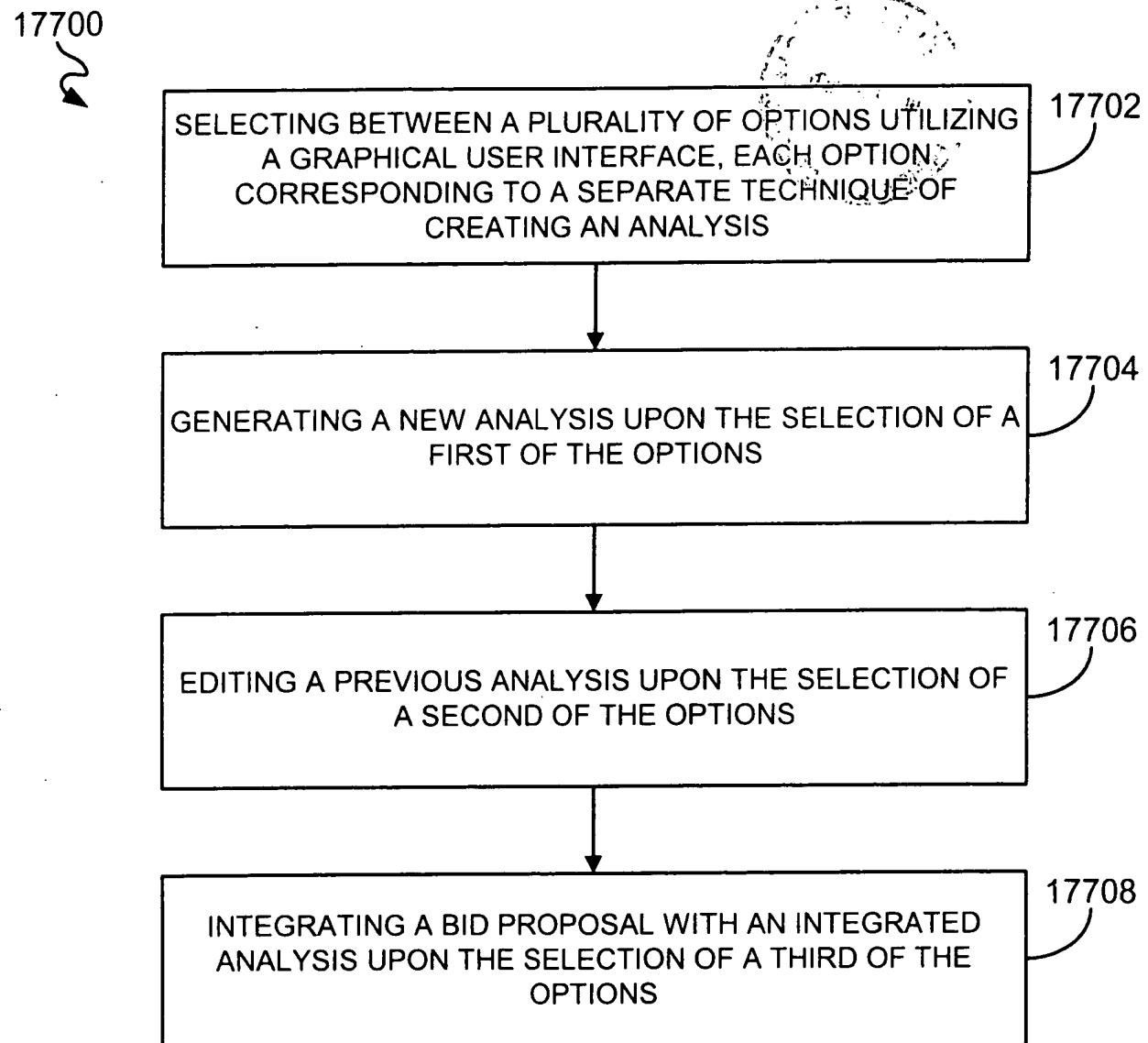


FIG. 177

17800

17800

Analysis Name:	Hash Brown Actual
Analysis ID:	1036
Buyer:	Dennis Clabby
Period of Agreement:	10/1/97 - THRU 9/30/98
Unit Of Measure:	CASE(S)

FIG. 178

17900

17900

Version (1) of (9)	Base version
What is the max # of FOB points to allocate to each DC ?	One FOB
What is pricing method for this version ?	FOB + Freight
What is the RSI Invoice FOB Upcharge (Downcharge) ?	0.0000
Override RDC Truckload Validation?	No
Solution Strategy:	Standard
Last Revision:	9/15/97 1:04 PM

FIG. 179

18000



FIG. 180

18100

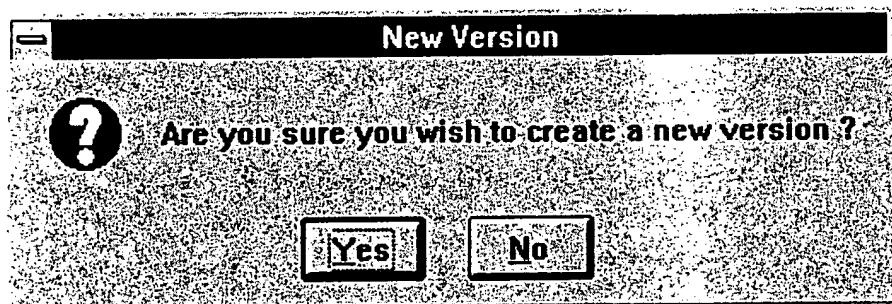


FIG. 181

00000000000000000000000000000000

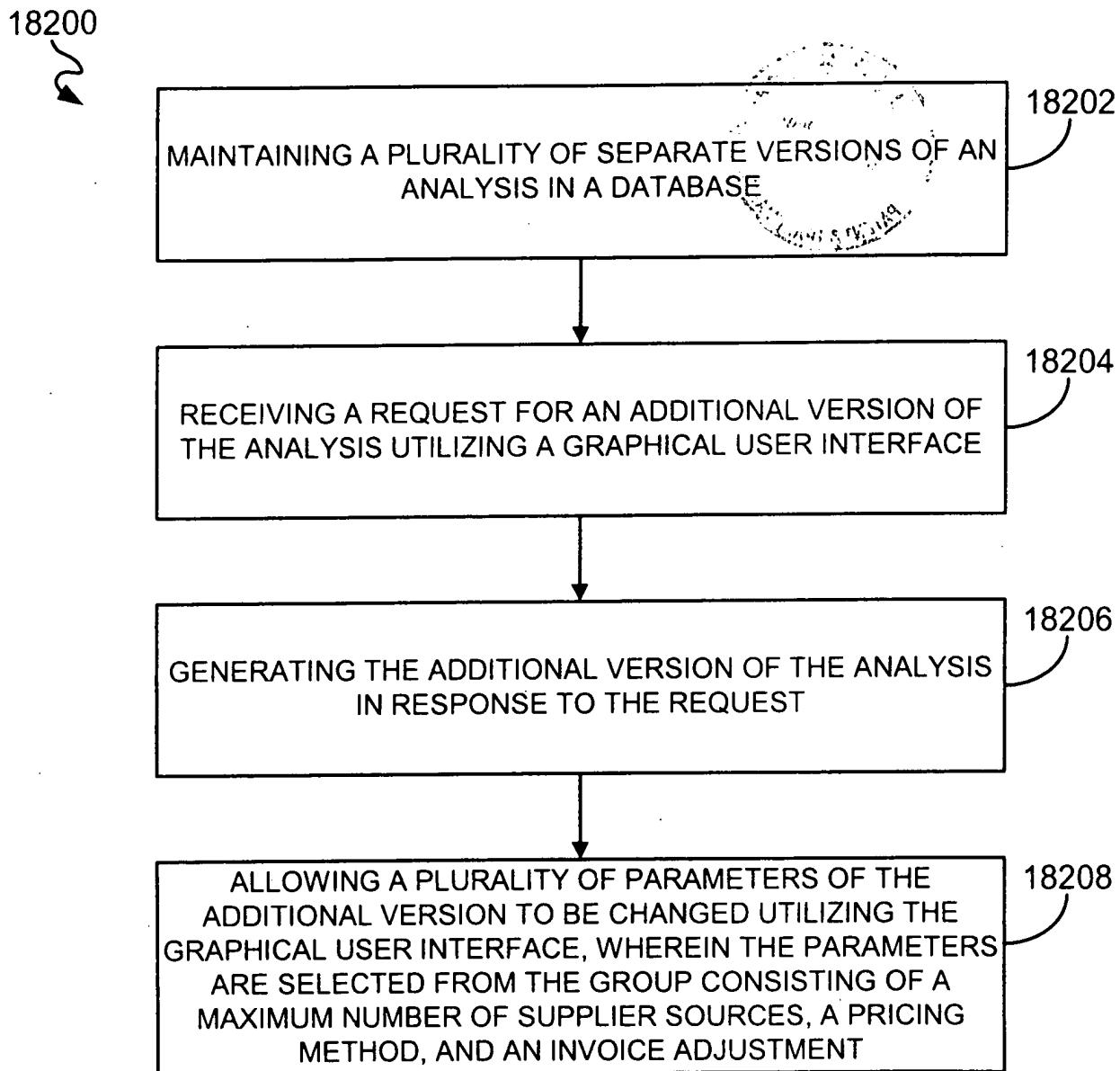


FIG. 182

18300-22631860

18300

Search Query Reset

Query Values

Supplier FOB
DOP

Rows Selected

Supplier FOB
DOPACO-DOWNTOWN, PA
DOPACO-KINSTON, NC
DOPACO-ST. CHARLES, IL
DOPACO-STOCKTON, CA
IMPERIAL BONDWARE-SHELBYVILLE, TN

18302

FIG. 183

18400

Item Description	Conv. Factor
FRIES-COATED (FRZN)	36

18402

FIG. 184

18500 18502 18504 18506 18508

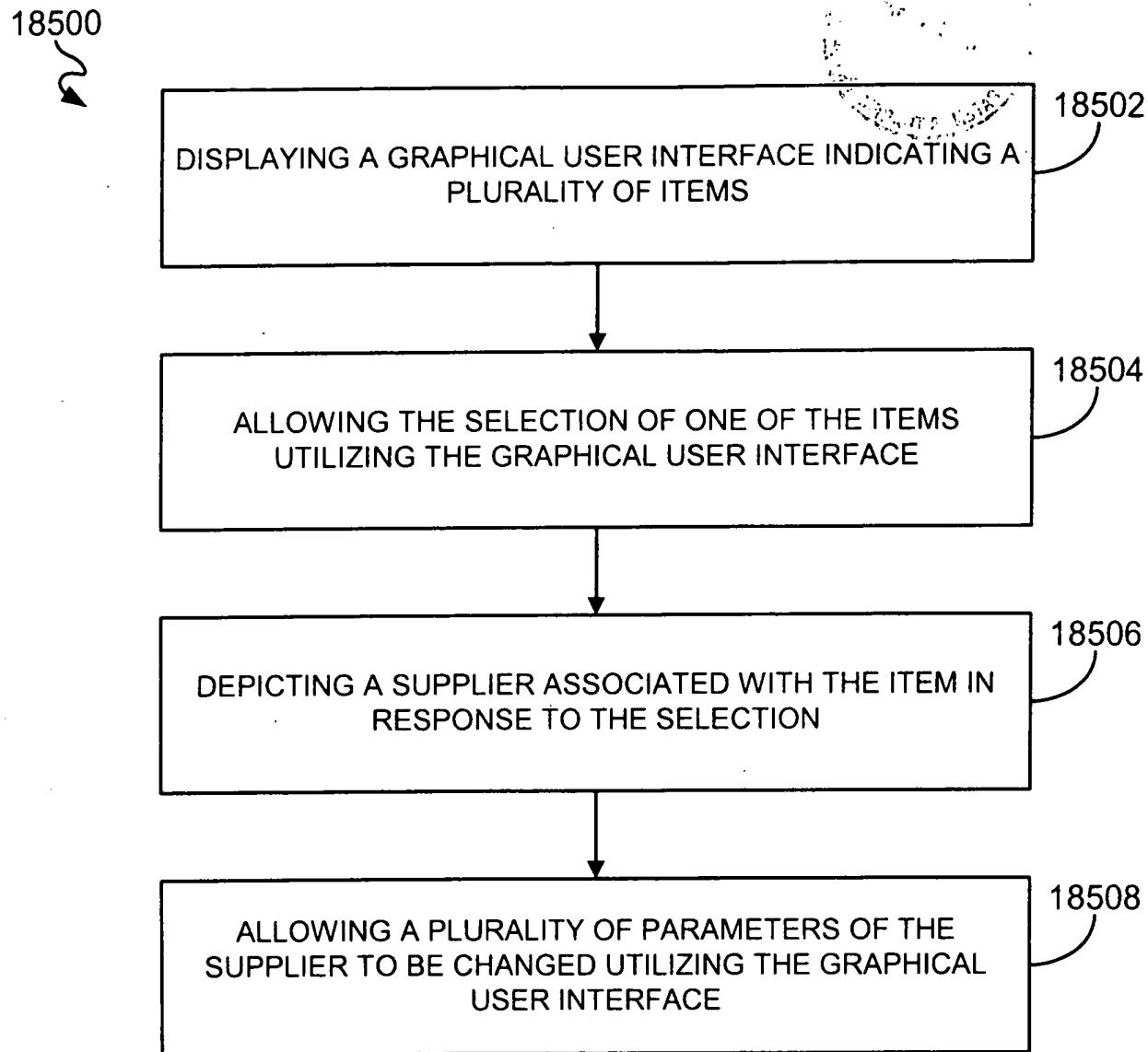


FIG. 185

18600

Item Description	Supplier FOB
CUP-COLD 16 OZ	DOPACO-DOWNTOWN, PA
CUP-COLD 22 OZ	DOPACO-DOWNTOWN, PA
CUP-COLD 32 OZ	DOPACO-DOWNTOWN, PA

Supplier Item Desc:	16 OZ COLD CUP	Item No:	CP2942
Items per Case:		Tie Qty:	5
Innerpack Content:	1200	High Qty:	5
Item Size:		Cases Per Pallet:	25
Item Shelf Life:		Stacking Allowed:	<input checked="" type="radio"/> Yes <input type="radio"/> No
Case Length:	22.125	Mandatory	
Case Width:	15.125	Case Cube:	3.43 CUBIC FEET
Case Depth:	17.75	Cases Per Truckload:	769
Case U/M INCHES		Gross Weight:	29.28 POUND(S)
		Net Weight:	27.28 POUND(S)

FIG. 186

18700



FIG. 187

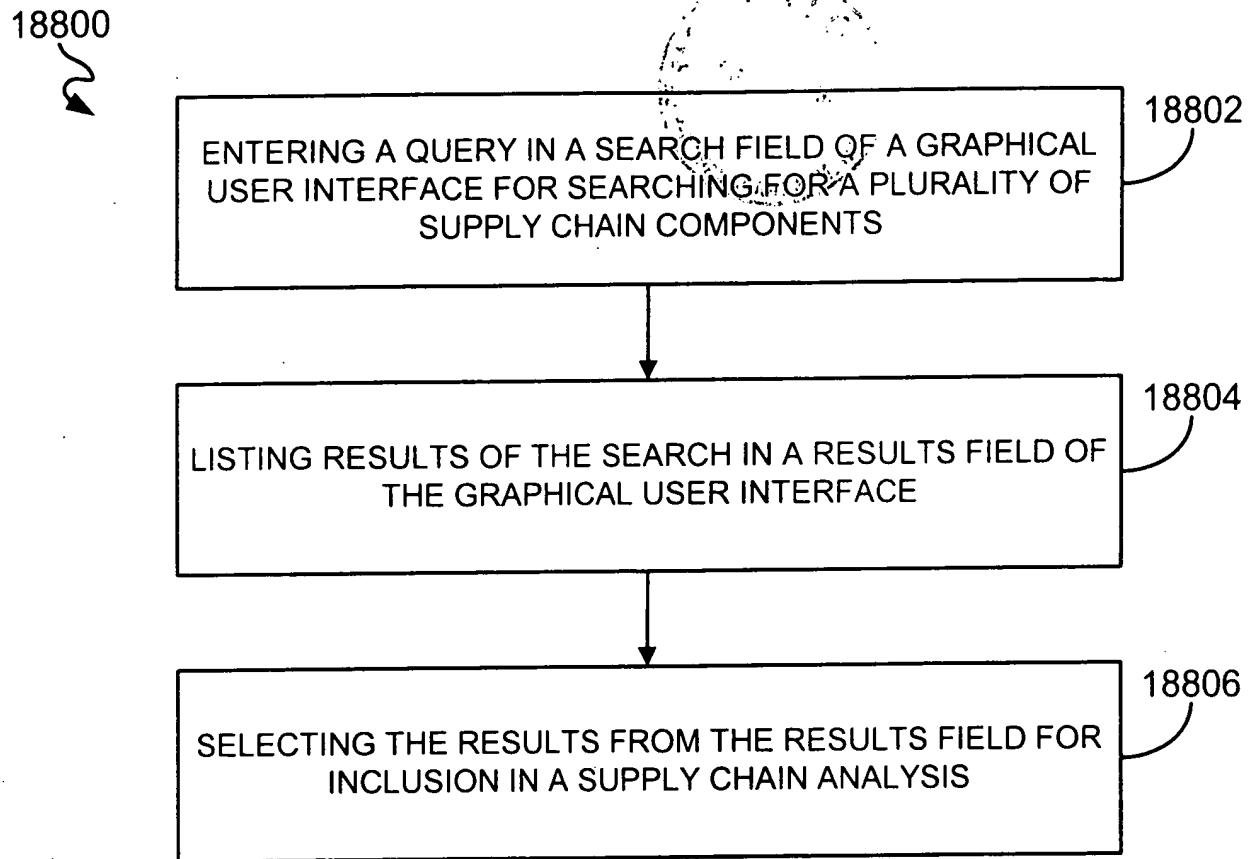


FIG. 188

18900

Supplier	Terms	SLP/PLT	Minimum	Maximum	Include
CAVENDISH FARMS		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No
J.R. SIMPLOT COMPANY		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC.		Pallet	200,000,000		<input checked="" type="radio"/> Yes <input type="radio"/> No

Supplier FOB	Minimum	Maximum	Include
LAMB-WESTON, INC.-PASCO, WA	90,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC.-RICHLAND, WA	0	55,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC.-AMERICAN FALLS, ID	90,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No

FIG. 189

19000

Supplier	Terms	SLP/PLT	Minimum	Maximum	Include
MCCAIN FOODS		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No
NESTLE FOOD COMPANY		Pallet			<input checked="" type="radio"/> Yes <input type="radio"/> No
ORE-IDA FOODS		Pallet	225,000,000		<input checked="" type="radio"/> Yes <input type="radio"/> No

Supplier FOB	Minimum	Maximum	Include
MCCAIN FOODS, LTD-PRINCE EDWARD ISLAND	18,000,000	30,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
MCCAIN FOODS, LTD-PORTAGE LE PRAIRIE	45,000,000	50,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
MCCAIN FOODS, INC-OTHELLO, WA	27,000,000	132,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No

FIG. 190

FIG. 191 - 20060420

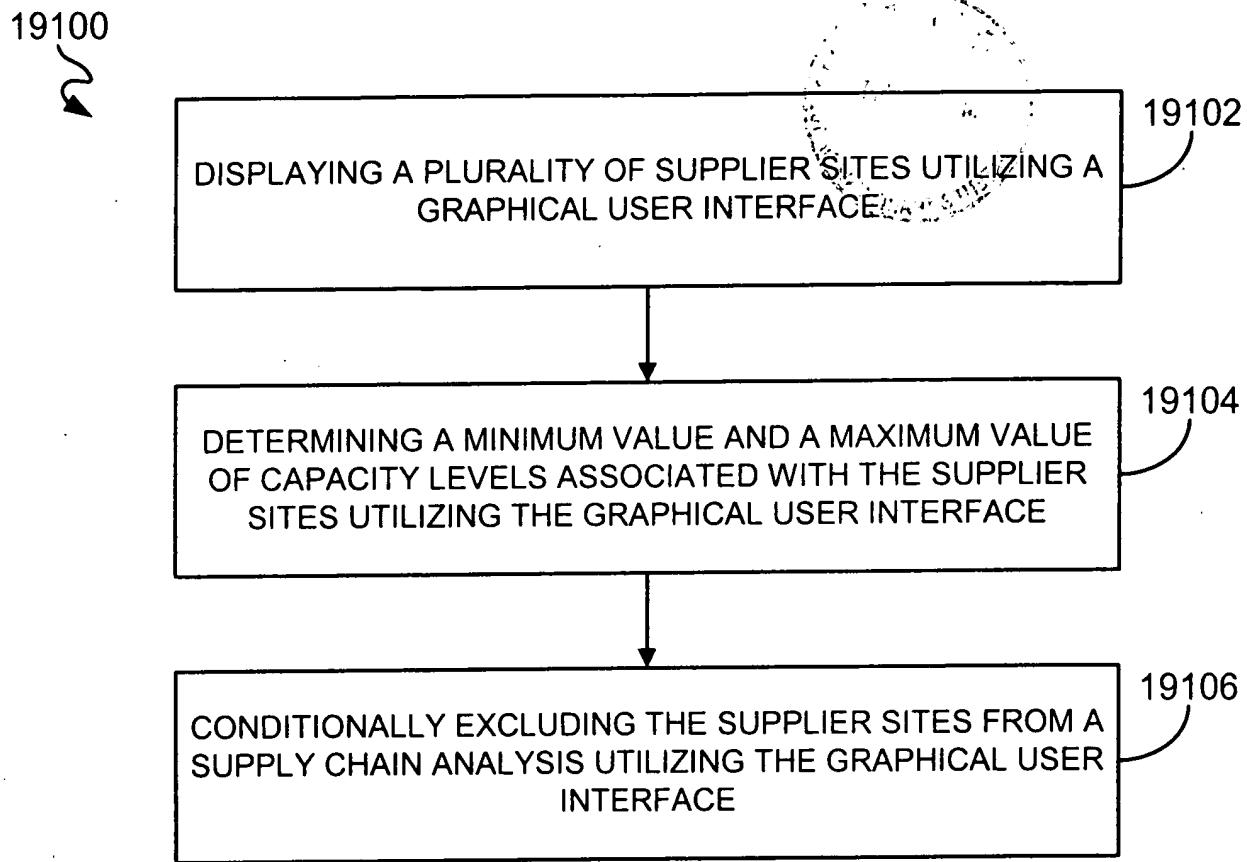
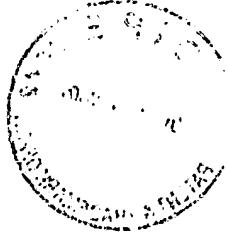


FIG. 191

00000000000000000000000000000000

19200



Supplier	#	Volume
HUDSON INDUSTRIES	0	
INTERNATIONAL DIVERSE FOODS	0	
SUPERIOR COFFEE & FOODS	0	

Supplier FOB	Item	Cont FOB	#	Volume
HUDSON INDUSTRIES-TROY, AL	MAYO-BULK	8.4200	0	
HUDSON INDUSTRIES-TROY, AL	SAUCE-BULK-TARTAR	9.2300	0	

FIG. 192

19300



Supplier	#	Volume
SSI FOOD SERVICES	0	
TEXAS AMERICAN FOOD SERVICE	0	
WHITEFORD FOODS	0	

Supplier FOB	Item	Cont FOB	#	Volume
TEXAS AMERICAN FOOD SERVICE-TX	BEEF -77%	1.0026	0	
TEXAS AMERICAN FOOD SERVICE-TX	BEEF -77%	1.0016	1	2,090,000
TEXAS AMERICAN FOOD SERVICE-TX	BEEF -77%	1.0010	2	2,508,000

FIG. 193

FIG. 19300 = 222697860

19400

Supplier	#	Volume
VENTURA FOODS	0	
VENTURA FOODS	1	100,000

Supplier FOB	Item	Cont FOB	#	Volume
VENTURA FOODS-CHAMBERSBURG-PA	MAYO-BULK	8.9400	0	
VENTURA FOODS-CHAMBERSBURG-PA	MAYO-BULK	8.8400	1	
VENTURA FOODS-CHAMBERSBURG-PA	SAUCE-BULK-TARTAR	9.5100	0	
VENTURA FOODS-CHAMBERSBURG-PA	SAUCE-BULK-TARTAR	9.4100	1	
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9.1200	0	
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9.0200	1	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9.5800	0	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9.4800	1	

FIG. 194

19500

Item Description	Supplier FOB
FRIES-COATED	CAVENDISH-PRINCE EDWARD
FRIES-COATED	J.R. SIMPLOT COMPANY-HERMISTON
FRIES-COATED	LAMB-WESTON INC-PASCO, WA
Distribution Center	Delivered
AMERISERVE-OMAHA, NE	0.3750
AMERISERVE-PLYMOUTH, MN	0.3850
AMERISERVE-WAUKEEHA	0.3670
FLEMING FOODS-KAPOLE	0.4725
KING PROVISION-ATLANTA	0.3950

FIG. 195

19600 19602 19604 19606

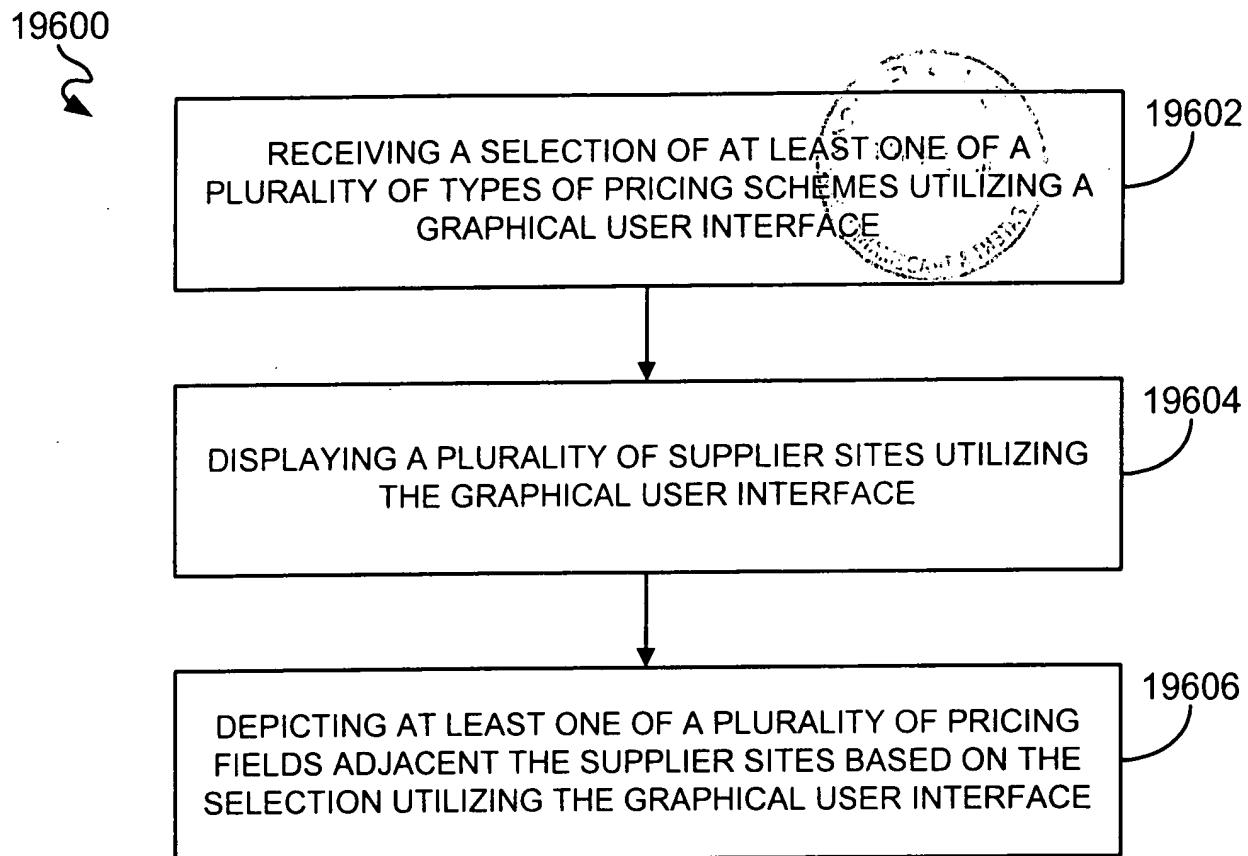


FIG. 196

19700



Total Rest. Growth Amount		Usage Period	
5.00% ~ 19702		09/01/97 to 08/31/98	
Distribution Center	Current Rest. Count	Restaurant Growth %	Projected Avg. Rest. Count
AMERISERVE/POST-ALBUQUERQUE	27	5.00%	28
AMERISERVE/POST-DENVER	35	5.00%	37
AMERISERVE/POST-SALT LAKE, UT	2	5.00%	2
AMERISERVE-OMAHA, NE	166	5.00%	174

FIG. 197

19800



Item	Item Growth %	Usage Period				
CHICKEN-PATTY	0.00					
Distribution Center	Previous Usage	Projected Rest. Count	Covg. Factor	Avg. # RM	DC/Item Growth	Projected Usage
AMER-OMAMA	44,035	166	98.49%	24.12	4.00%	49,205
AMER-PLYMOUTH	37,141	177	100.00%	18.30	5.00%	40,823
AMER-MILWAUK	38,520	188	100.00%	19.02	0.00%	42,909

FIG. 198

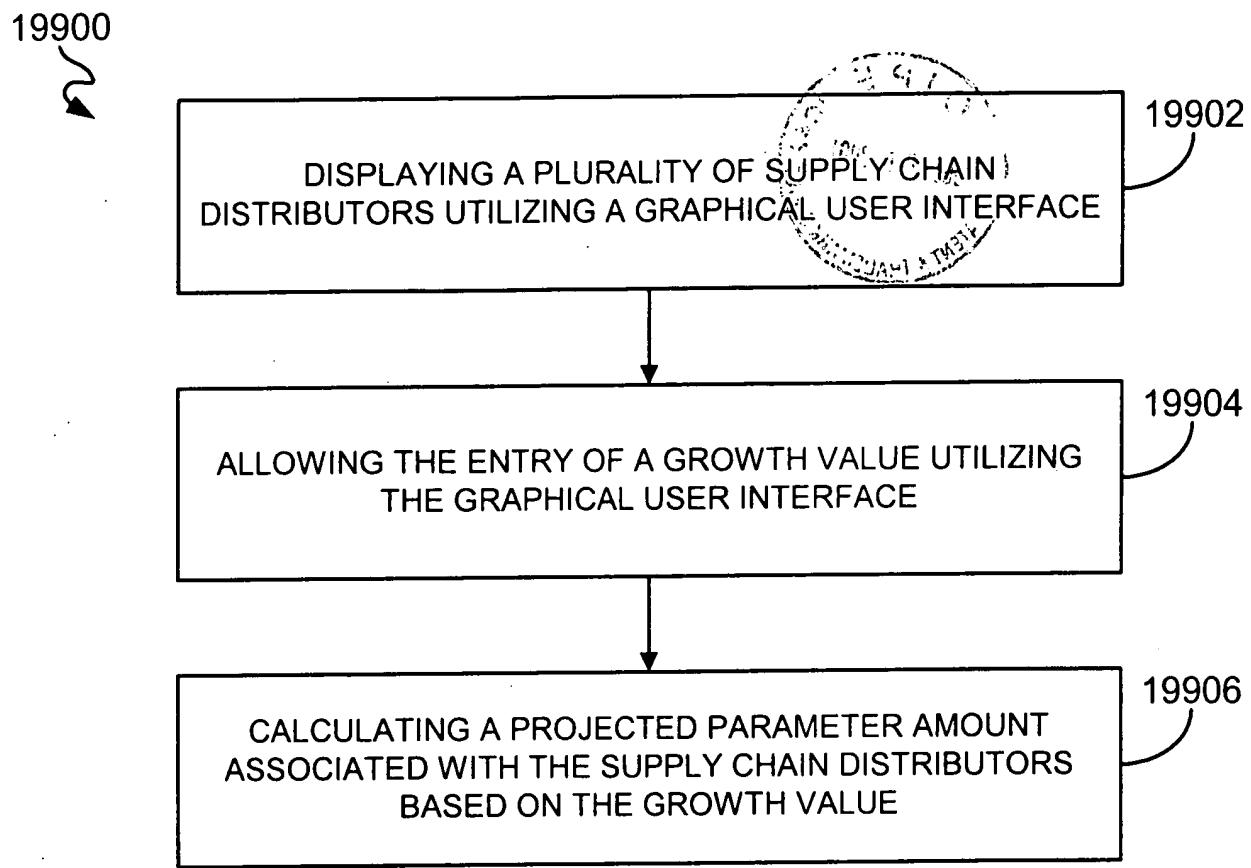


FIG. 199

20000

Supplier FOB	Address	
CAVENDISH FARMS	Dieppe	NB E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR 99999
LAMB-WESTON, INC-AMERICAN FALLS ID	American Falls	ID 83211
Distribution Center		Lane Restriction
AMERISERVE/POST-ALBUQUERQUE	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded
AMERISERVE/POST-DENVER	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded
AMERISERVE/POST-SALT LAKE UT	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded
AMERISERVE-OMAHA NE	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded
AMERISERVE-PLYMOUTH, MN	<input type="radio"/> Solver	<input type="radio"/> Required <input checked="" type="radio"/> Excluded

20002

FIG. 200

20100

Supplier FOB	Address	
CAVENDISH FARMS	Dieppe	NB E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	OR 99999
LAMB-WESTON, INC-AMERICAN FALLS ID	American Falls	ID 83211
Distribution Center		Lane Restriction
AMERISERVE/POST-ALBUQUERQUE	<input type="radio"/> Solver	<input checked="" type="radio"/> Required <input type="radio"/> Excluded
AMERISERVE/POST-DENVER	<input checked="" type="radio"/> Solver	<input type="radio"/> Required <input type="radio"/> Excluded

FIG. 201

20200

Invalid Selection

i AMERISERVE/POST-ALBUQUERQUE is already required by J.R. SIMPLOT COMPANY-HERMISTON, OR.

OK

FIG. 202

20300
20302
20304
20306

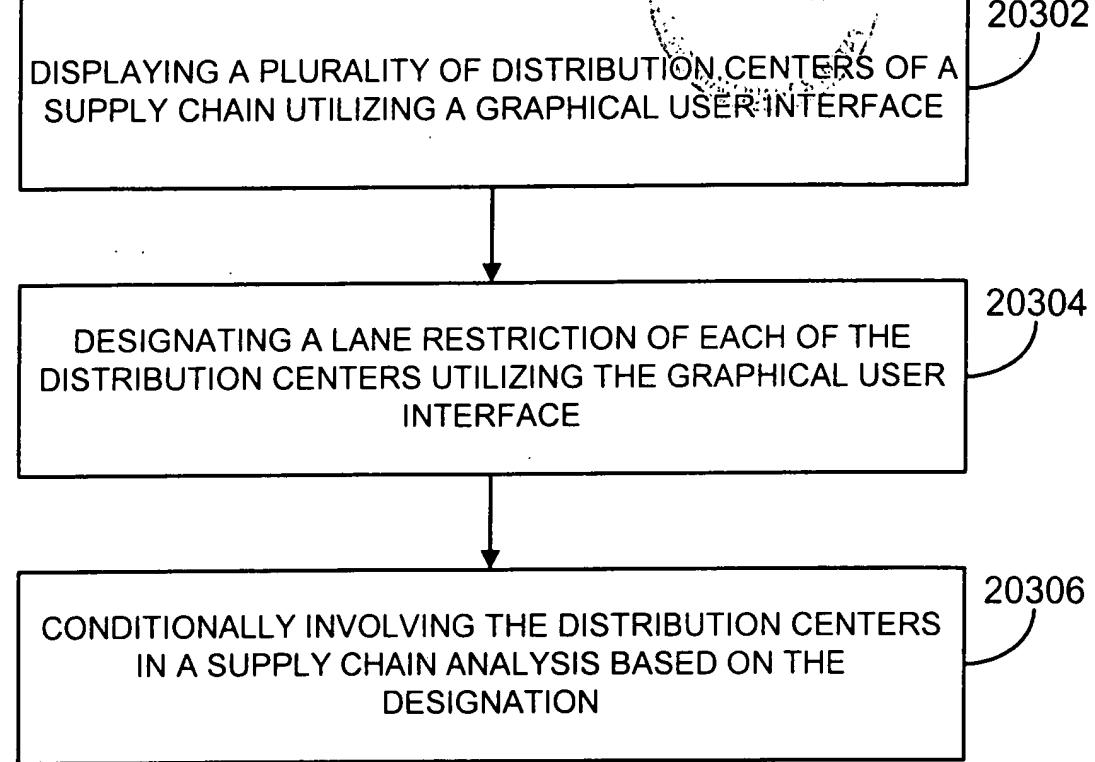
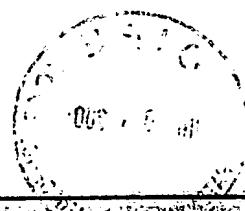


FIG. 203

20400



Supplier FOB	Address	
CAVENDISH FARMS	Dieppe	
J.R. SIMPLOT COMPANY-HERMISTON, OR	Hermiston	
LAMB-WESTON, INC-AMERICAN FALLS ID	American Falls	
	NB E1A6X4	
	OR 99999	
	ID 83211	
Distribution Center	Truckload Freight	Lane Distance
AMERISERVEPOST-ALBUQUERQUE	1,617	
AMERISERVEPOST-DENVER	1,277	
AMERISERVEPOST-SALT LAKE UT	691	

FIG. 204

20500

Supplier FOB	Address						
O.K. FOODS-FORT SMITH AR	Fort Smith						
TYSON FOODS-GREEN FORREST AR	Green Forest						
TYSON FOODS-RUSSEVILLE AR	Russeville						
	AR 72904						
	AR 72638						
	AR 72801						
Distribution Center	Weight Minimum	LTL LBS	0 to 1,000 LBS	1,001 to 5,000 LBS	5,001 to 10,000 LBS	10,001 to 20,000 LBS	20,000 LBS
PS-ATLANTA	15,000					1.10	
PS-BURLINGTON	15,000	400.00				1.20	

FIG. 205

00000000000000000000000000000000

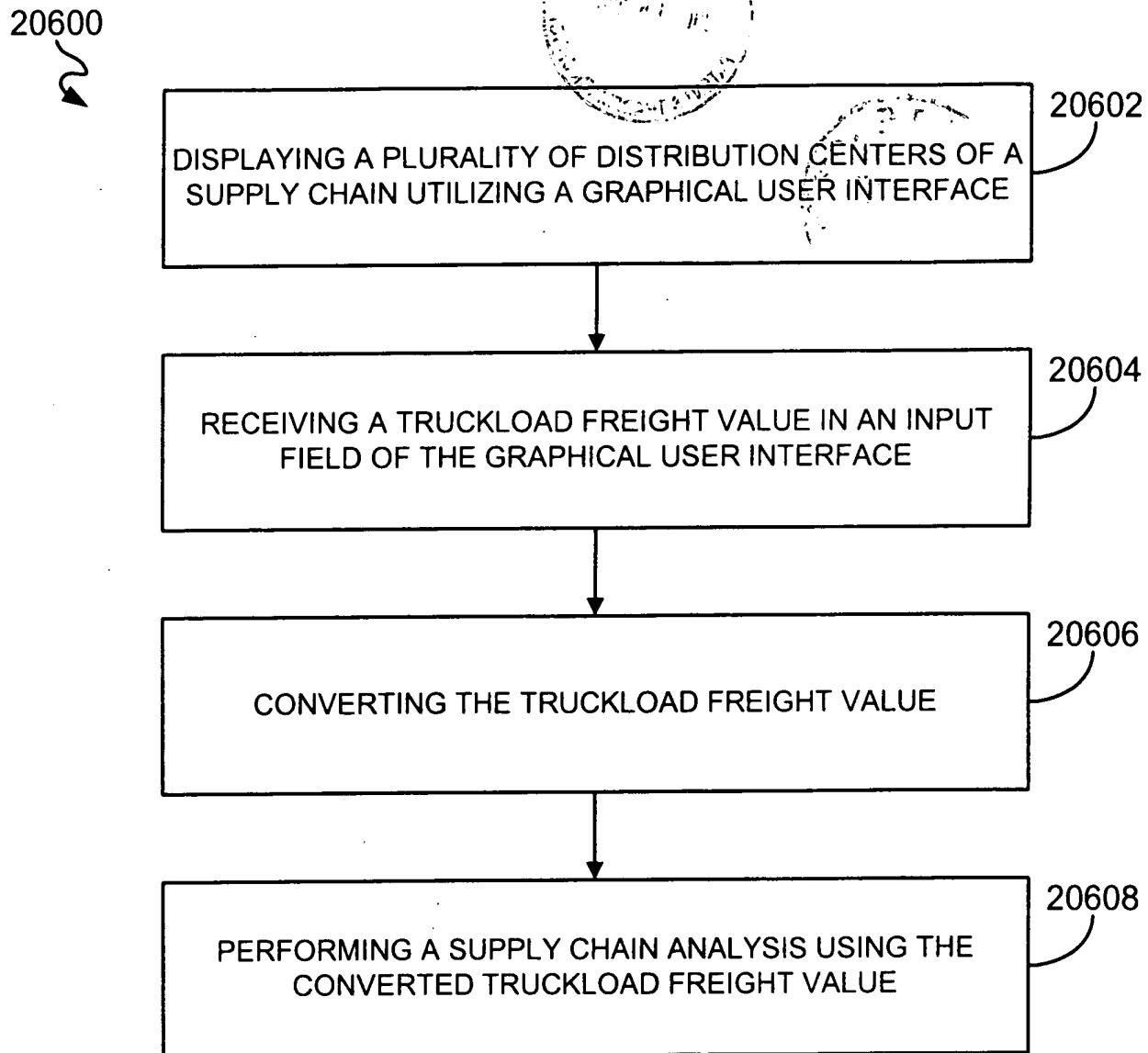


FIG. 206

20700-2222-0000-0000

20700

Analysis Region	Force FOB
MCCABE-PORTLAND/RNW-ANCHORAGE	<input type="radio"/> Yes <input checked="" type="radio"/> No
Distribution Center Name	Site Role
MCCABE QUALITY FOODS-PORTLAND RESTAURANTS NW-ANCHORAGE	Corporate & FOB Point Corporate & FOB Point

FIG. 207

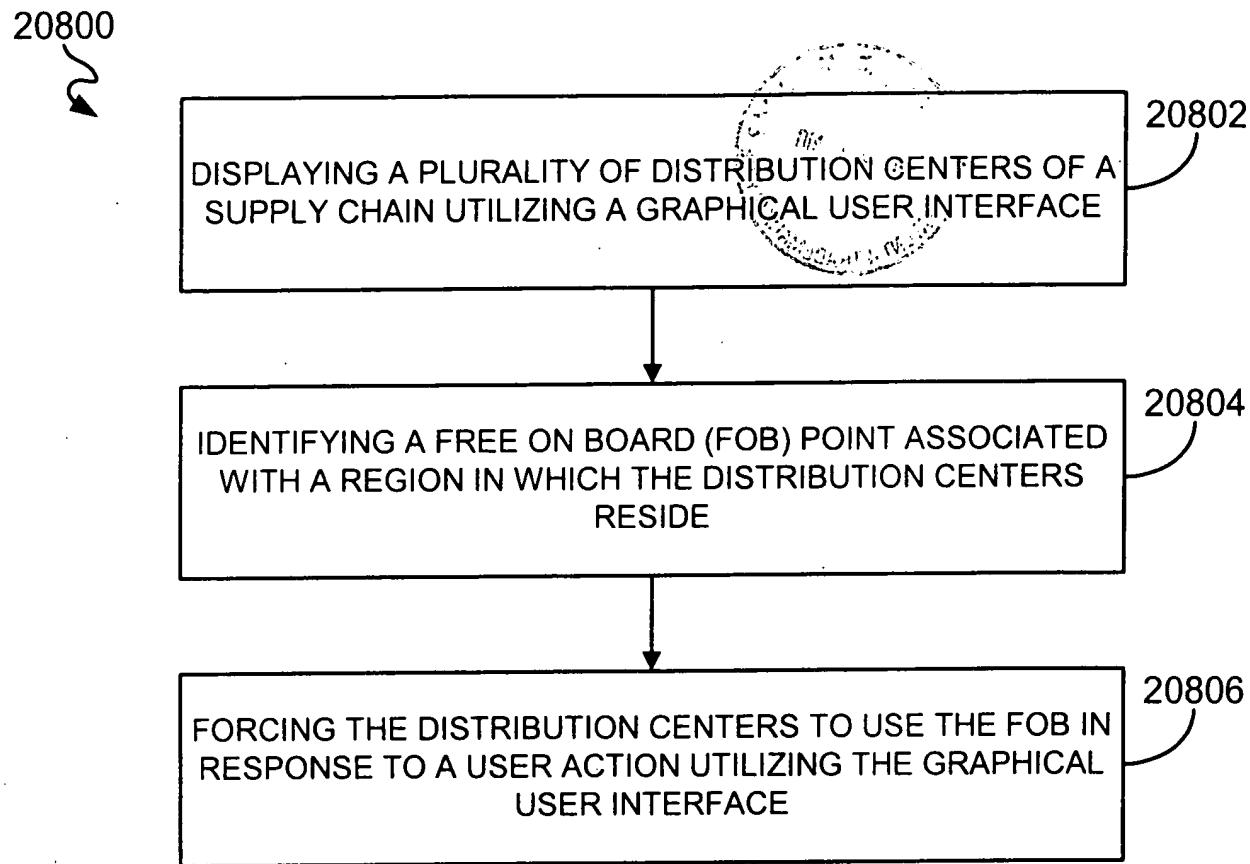


FIG. 208

20900

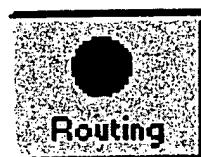


FIG. 209

21000

Report Selection

Report Type: Optimal Product Routing

Report Parameters:

- Supplier: (All)
- Supplier FOB: (All)
- Distribution Center: (All)

Report Name:

- Freight Information Provided
- Freight Information Provided
- LTL Routing Grid By Lane
- Routing Results By Lane
- Routing Results By Lane, Item
- Routing Results w/ RDC Breakout By Lane
- Routing Results w/ RDC Breakout By Lane, Item
- TL Freight Variance Analysis

FIG. 210

21100

IDENTIFYING A PLURALITY OF LANES OF A SUPPLY CHAIN

21102

DETERMINING A LOWEST COST ROUTING SCHEME FOR
EACH OF THE LANES

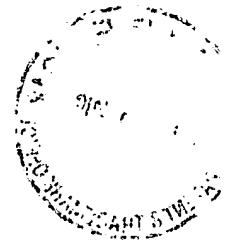
21104

PERFORMING A SUPPLY CHAIN ANALYSIS USING THE
LOWEST COST ROUTING SCHEME

21106

FIG. 211

2020060720200610



21200

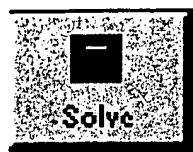


FIG. 212

09846922 - 02601

21300

21302

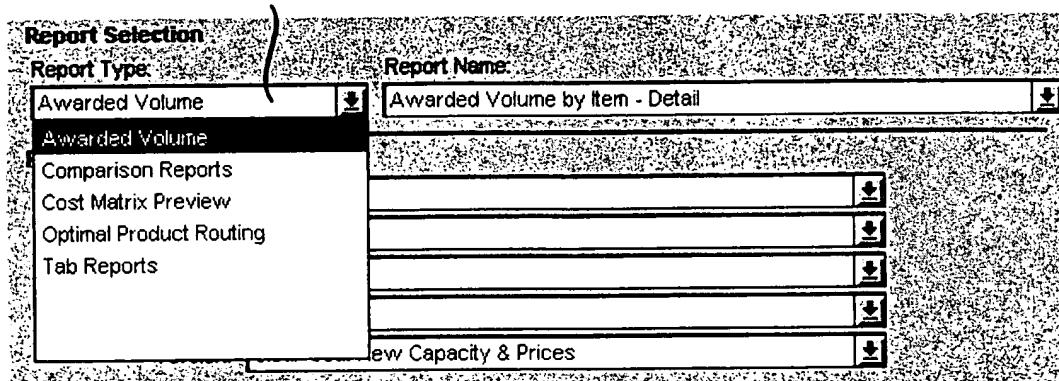


FIG. 213

21400

Awarded Volume by Item - Detail
Awarded Volume by Item - Detail
Awarded Volume by Item - Freight
Awarded Volume by Item - Summary
Competing DC Freight Analysis by Item
Lane Assignment Matrix
Lane Weighted Average Delivered Cost

FIG. 214

21500

Assigned Volume Percentages (no conversion)
Assigned Volume Percentages (with conversion)
Invoice FOB Detail Comparison (no conversion)
Invoice FOB Detail Comparison (with conversion)
Invoice FOB Savings Comparison (no conversion)
Invoice FOB Savings Comparison (with conversion)

FIG. 215

21600

Report Type: Comparison Reports Report Name: Assigned Volume Percentages (no conversion)

FIG. 216

21700

Report Name: Assigned Volume Percentages (no conversion)
Assigned Volume Percentages (no conversion)
Assigned Volume Percentages (with conversion)
Invoice FOB Detail Comparison (no conversion)

FIG. 217

21800

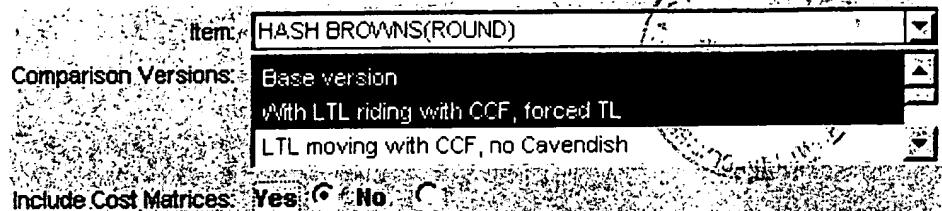


FIG. 218

00000000000000000000000000000000

21900



FIG. 219

1000-0000-0000-0000

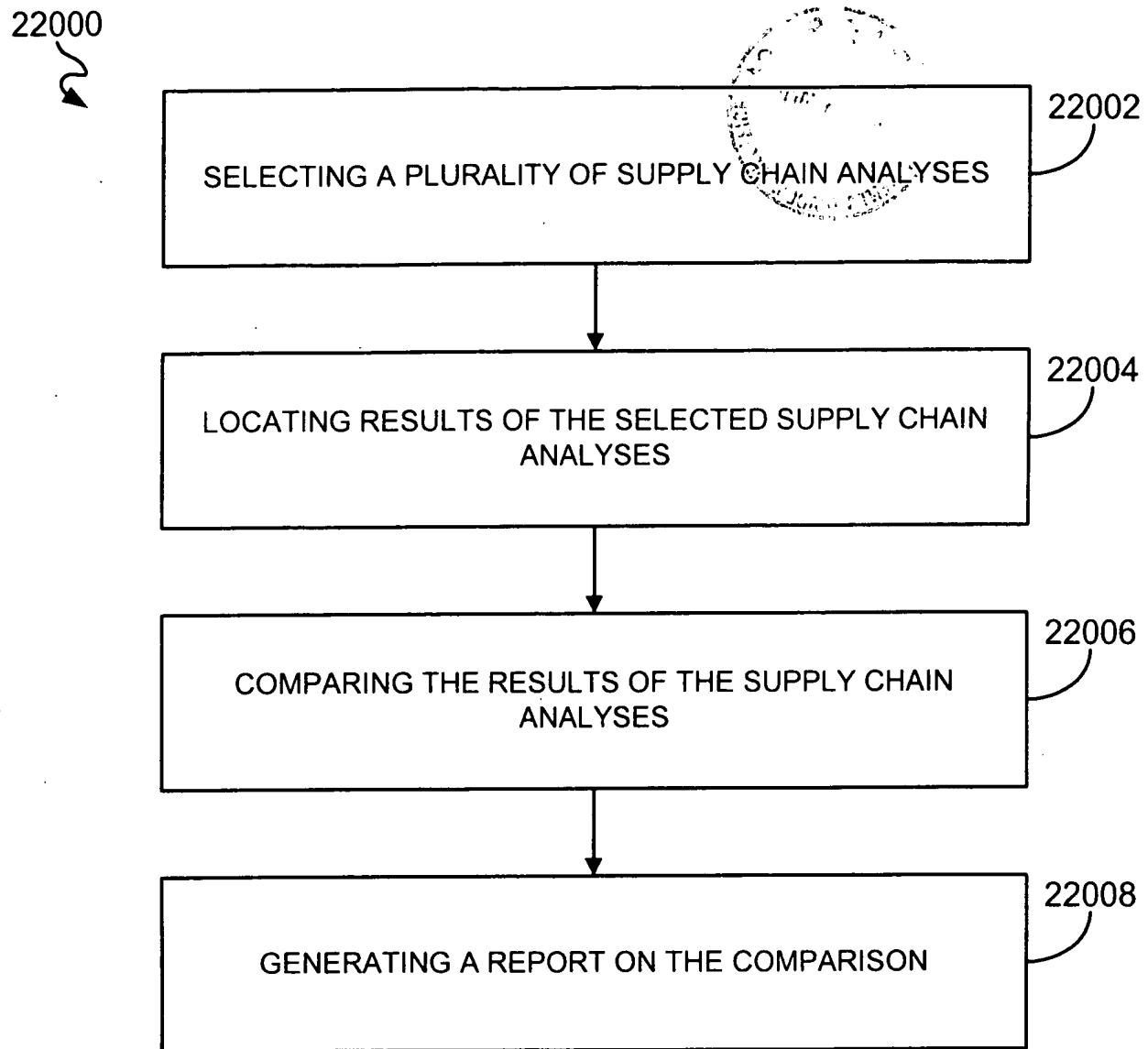


FIG. 220

00000000000000000000000000000000

22100

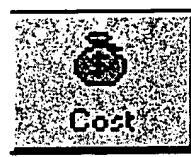


FIG. 221

22200

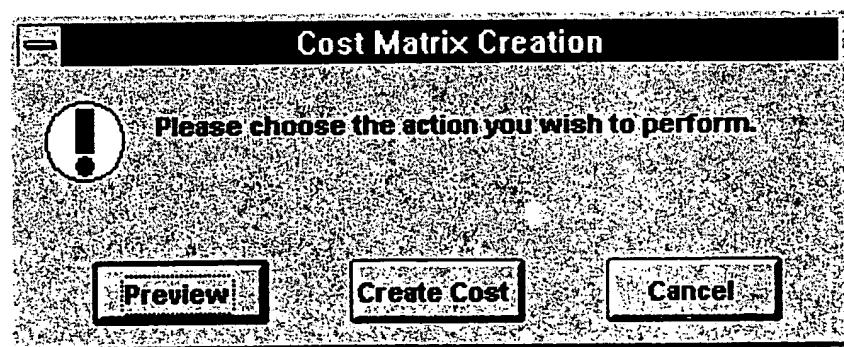


FIG. 222

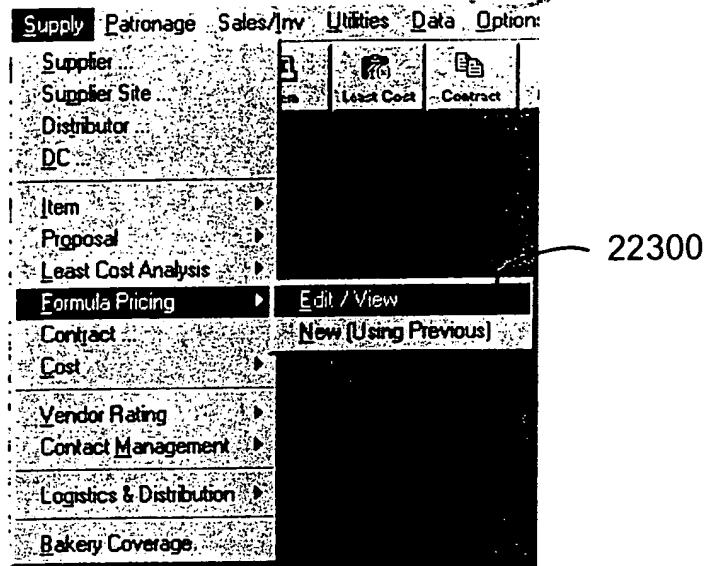


FIG. 223

22400

Formula Pricing - BEEF - 77% - 04/06/98

General Info Pricing Freight Formulas Block Cost Adjustments

Pricing ID: 12

Description: Beef Pricing 04/06/01

Item: BEEF - 77%

Raw Material Pricing Date: 04/06/01 From: 03/23/01 To: 04/03/01

Cost Matrix Begin Date: 03/15/01 End Date: 03/28/01

FOB Adjustment Amount: 0.0000

FIG. 224

22500

Date	FRSH DOM 50% TRIM	FRSH DOM 55% TRIM	FRSH DOM 60% TRIM	FRSH DOM 75% TRIM	FRSH DOM 85% LEAN	FRSH DOM 90% LEAN BL	FRSH DOM 90% LEAN	FRSH DOM 95% LEAN YW	FRSH DOM 95% LEAN BL	IMP AUS DOM 85% LEAN	Lean Beef
03/23/98	0.8800	0.9100	0.9052	0.9300	0.9318	0.9900	0.9900	0.9950	1.0000	0.9500	0.9500
03/24/98	0.8800	0.9100	0.9149	0.9400	0.9224	0.9800	1.0000	1.0500	1.1000	0.9400	0.9600
03/25/98	0.8800	0.9150	0.8857	0.9100	0.9224	0.9800	1.1000	1.1500	1.2000	0.9500	0.9300
03/26/98	0.8850	0.9155	0.8945	0.9190	0.9275	0.9855	1.2000	1.2500	1.3000	0.9600	0.9500
03/27/98	0.8900	0.9200	0.9344	0.9600	0.9275	0.9855	1.0000	1.0500	1.1000	0.9550	0.9800
03/30/98	0.8800	0.9300	0.9441	0.9700	0.9318	0.9900	0.9995	0.9998	1.0000	0.9870	0.9650
03/31/98	0.8860	0.9160	0.9539	0.9800	0.9412	1.0000	1.1000	1.1250	1.1500	0.9550	0.9870
04/01/98	0.8700	0.9200	0.9393	0.9650	0.9224	0.9800	1.2000	1.2300	1.2600	0.9630	0.9640
04/02/98	0.8500	0.9400	0.9490	0.9750	0.9318	0.9900	1.0000	1.0250	1.0500	0.9540	0.9870
04/03/98	0.8515	0.9700	0.9539	0.9800	0.9412	1.0000	1.1000	1.0750	1.0500	0.9580	0.9870
	0.8753	0.9247	0.9275	0.9529	0.9300	0.9881	1.0500	1.0950	1.1210	0.9572	0.9659

FIG. 225

22600

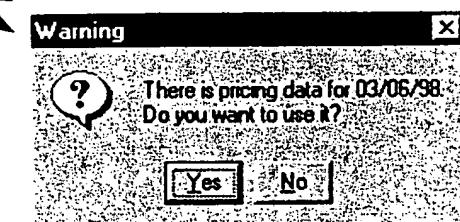


FIG. 226

22700

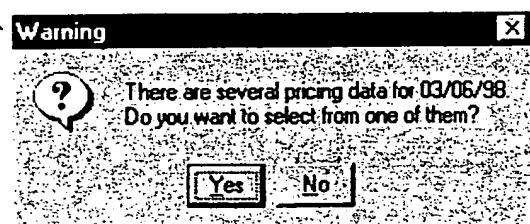


FIG. 227

22800

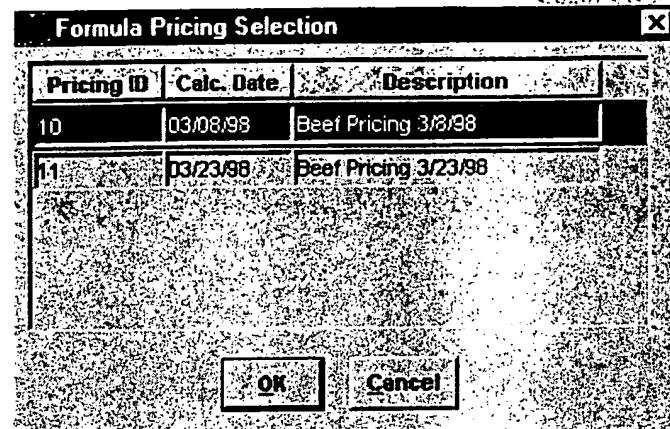


FIG. 228

22900

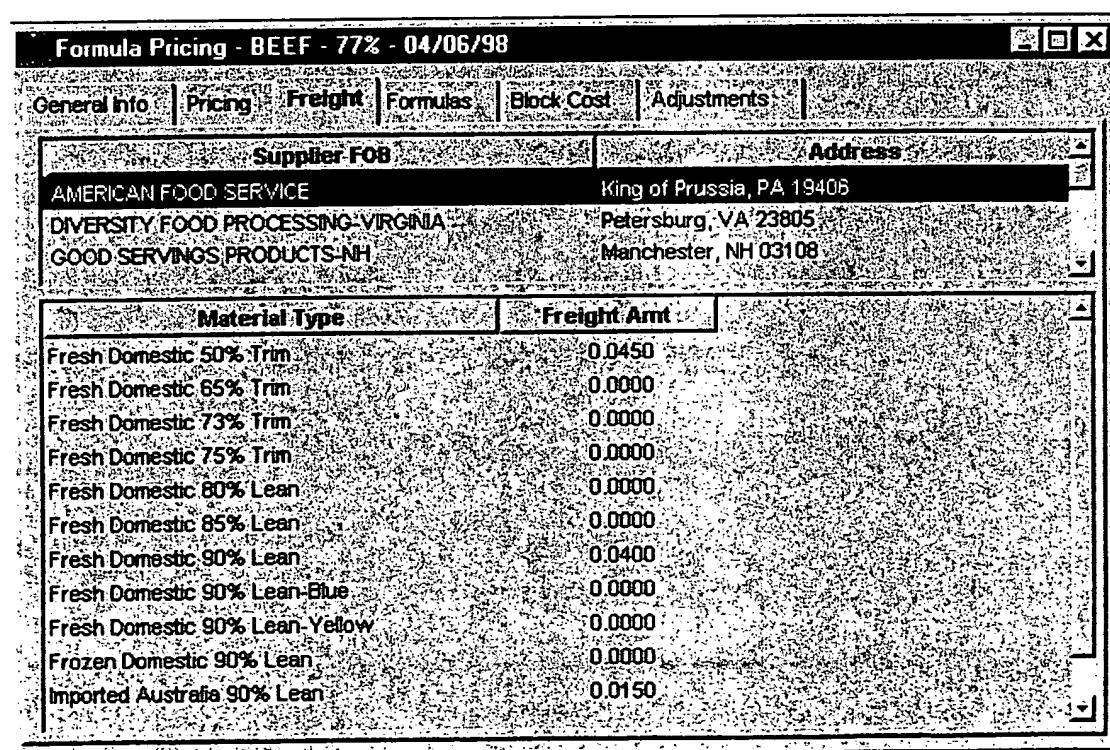


FIG. 229

23000

Formula Pricing - BEEF - 77% - 04/06/98

General Info		Pricing		Freight		Formulas		Block Cost		Adjustments									
Formula		Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Total	
AFS-1		0.3120	0.2871							0.1880	0.2134	0.4000	0.3524	0.1000	0.0911			0.5949	
DIV-1		0.1400	0.1295	-0.2000	0.1949	0.1400	0.1368			0.2000	0.2190	0.3200	0.3133					0.5941	
GS-1		0.3270	0.3042							0.1730	0.1972	0.3600	0.3549	0.1400	0.1303			0.5864	
S&C-1		0.2414	0.2200					0.2179	0.2026	0.2179	0.2153	0.2179	0.2386			0.1050	0.0956	0.5721	
SER-1		0.3250	0.2926							0.1750	0.1951	0.3650	0.3571	0.1350	0.1236			0.5684	
TEX-1		0.3090	0.2766							0.3410	0.3802	0.2500	0.2452	0.1000	0.0896			0.5516	
WH-1		0.3250	0.2959							0.1750	0.1969	0.3650	0.3608	0.1350	0.1230			0.5765	
WMS-1		0.3325	0.2977							0.4675	0.5165	0.1000	0.0966	0.1000	0.0890			1.0618	

FIG. 230

23100

Formula Pricing - BEEF - 77% - 04/06/98

General Info		Pricing		Freight		Formulas		Block Cost		Adjustments									
Formula		Raw Material Cost	Yield			Block Cost	Margin	FOB Price	Include?										
AFS-1		0.9840	0.99			\$0.9990	0.1232	\$1.1222	<input checked="" type="checkbox"/>										
DIV-1		0.9941	0.98			\$1.0123	0.1669	\$1.1792	<input checked="" type="checkbox"/>										
GS-1		0.9866	0.98			\$1.0037	0.1287	\$1.1324	<input checked="" type="checkbox"/>										
S&C-1		0.9721	1.00			\$0.9721	0.1457	\$1.1178	<input checked="" type="checkbox"/>										
SER-1		0.9684	0.99			\$0.9831	0.1325	\$1.1156	<input checked="" type="checkbox"/>										
TEX-1		0.9916	0.99			\$1.0067	0.1232	\$1.1299	<input checked="" type="checkbox"/>										
WH-1		0.9765	0.98			\$0.9939	0.1275	\$1.1214	<input checked="" type="checkbox"/>										
WMS-1		1.0018	0.98			\$1.0202	0.1334	\$1.1536	<input checked="" type="checkbox"/>										

FIG. 231

23200

Formula Pricing - BEEF - 77% - 04/06/98

General Info	Pricing	Freight	Formulas	Block Cost	Adjustments	
Formula	Raw Cost	Yield	FOB Price	Margin	Adjustments	Adj. FOB Price
AFS-1	0.9840	0.9850	0.9980	0.1232	0.0000	1.1222
DIV-1	0.9941	0.9820	1.0123	0.1669	0.1500	1.3292
GS-1	0.9886	0.9830	1.0037	0.1287	0.0000	1.1324
SAC-1	0.9721	1.0000	0.9721	0.1457	0.0000	1.1178
SER-1	0.9684	0.9850	0.9831	0.1325	0.0000	1.1156
TEX-1	0.9916	0.9850	1.0067	0.1232	0.0000	1.1299

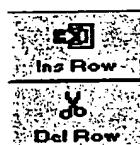
Amount Adjustment Desc

0.1500 Upcharge

FIG. 232

09816922-01206021

23400



23300

23302

FIG. 233



FIG. 234

23500

: Formula Maintenance

Formula ID	Facility	Description	Short Name
5	AMERICAN FOOD SERVICE	American Food Service Formula A	AFS-1
7	DIVERSITY FOOD PROCESSING - VIRGINIA	DIV Formula - 1b	DIV-1
8	GOOD SERVINGS PRODUCTS - NH	Good Servings Formula 1	GS-1

Number of Rows: 14

Material Type	Begin Date	Percentage
Fresh Domestic 50% Trim	10/03/1997	31.2000%
Fresh Domestic 73% Trim	10/01/1996	20.0000%
Fresh Domestic 85% Lean	10/01/1997	5.0000%
Fresh Domestic 90% Lean	10/01/1997	18.8000%
		100.0000%

Number of Rows: 6

FIG. 235

23600

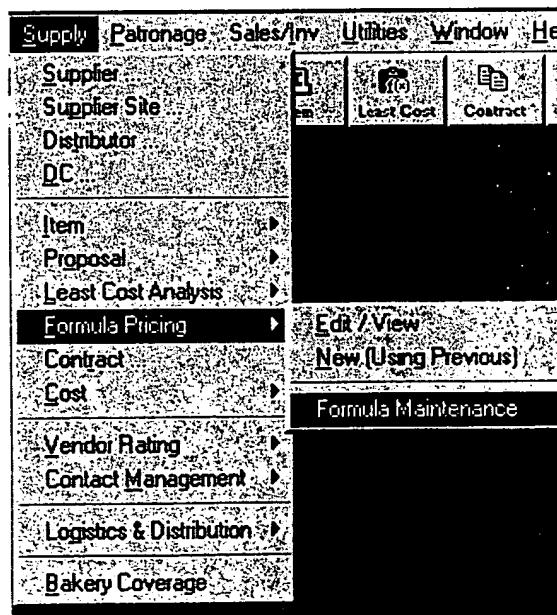


FIG. 236